



THE BIGGER PICTURE

ANNUAL REPORT  
**2011**



CA IMMO

KEY FIGURES  
KEY FIGURES OF SHARE  
2011



## KEY FIGURES

## INCOME STATEMENT

		2011	2010
Rental income	€ m	265.6	164.4
EBITDA	€ m	246.4	150.4
Operating result (EBIT)	€ m	285.0	176.5
Net result before taxes (EBT)	€ m	107.1	68.8
Consolidated net income	€ m	67.7	43.8
attributable to the owners of the parent	€ m	62.6	45.4
Operating cash flow	€ m	191.9	121.4
Capital expenditure	€ m	1,828.1	326.7

## BALANCE SHEET

		2011	2010
Total assets	€ m	5,916.6	4,379.5
Stated value (equity) (incl. minority interests)	€ m	1,809.5	1,659.9
Long and short term interest-bearing liabilities	€ m	3,264.0	2,126.4
Net debt	€ m	2,854.2	1,724.2
Gearing	%	158	104
Equity ratio	%	31	38
Equity-to-fixed-assets ratio	%	35	45
Net asset value	€ m	1,684.6	1,641.8
Net asset value (NNNAV)	€ m	1,742.3	1,664.9

## PROPERTY PORTFOLIO

		2011	2010
Total usable space (excl. parking, excl. projects)	sqm	2,531,068	1,476,802
Gross yield investment properties	%	6.3	5.8
Book value of properties	€ m	5,222.2	3,612.2

## KEY FIGURES OF SHARE

## KEY FIGURES OF SHARE

		2011	2010
Rental income / share	€	3.02	1.87
Operating cash flow / share	€	2.18	1.38
Undiluted earnings per share	€	0.71	0.52
Diluted earnings per share	€	0.68	0.52
NNNAV/share	€	19.83	18.95
NAV/share	€	19.17	18.69
Price (key date)/NNNAV per share – 1 <sup>1</sup>	%	-58	-37

## MULTIPLIERS

		2011	2010
P/E ratio (KGV)		12	23
Price/cash flow		4	9
Ø EV/EBITDA		15	17

## VALUATION

		2011	2010
Market capitalisation (key date)	€ m	728	1,046
market capitalisation (annual average)	€ m	963	809
Stated value (equity) (incl. minority interests)	€ m	1,809.46	1,659.94
Ø Enterprise Value (EV)	€ m	3,817.1	2,533.2
Net asset value (NNNAV)	€ m	1,742.29	1,664.89

## SHARES

		2011	2010
number of shares (31.12.)	pcs.	87,856,060	87,856,060
Ø Number of shares	pcs.	87,856,060	87,333,896
Ø price/share	€	11.0	9.3
Closing price (31.12.)	€	8.29	11.91
Highest price	€	13.45	11.95
Lowest price	€	7.02	7.01

<sup>1</sup> before deferred taxes

---

## THE BIGGER PICTURE

Those who develop and manage real estate must remember one thing at all times: this business is about living and working space for human beings.

That means the quality of real estate must be considered from every angle: from its contribution to meaningful urban development, user-friendly architecture and sustainable construction methods to its income-generating structure and the transparency of information. Only organisations that consider every factor, scrutinising every implication and optimising every aspect, will create something that adds up to more than the sum of its parts:

Real value that profits everyone involved.



### REGIONAL TRANSPORT CONNECTIONS

are a lifeline. For an urban district to work properly and be accepted, good transport connections are essential. Arnulfpark offers ideal local and regional transport links: in addition to underground and suburban line stations, it is close to Munich's main railway station.

### CREATING REAL VALUE

does not happen by accident: it is the result of carefully considered development. At prime locations in Germany, CA Immo holds valuable real estate reserves at various stages of project completion. These reserves will be systematically progressed to construction readiness over the next few years, at which point they will either be sold to property developers, developed for investors or absorbed into the company's asset portfolio.



### QUALITY OF LIFE

means playing a part in devising large recreational spaces from the outset. People need greenery, which is why spacious parkland was central to the identity of the Arnulfpark site from the start. The 40,000 sqm park with 150 trees, extensive lawns and a modern children's play area is now the emotional heart of the district.



---

## URBAN DEVELOPMENT MUST BE TAILORED TO THE WIDER REGION.

Occasionally, a large inner-city site (which may have been used for industrial or railway premises) becomes available for development. This can be a lucky break for a town, but only where an intelligent, holistic concept is produced – one that recognises the requirements of sustainable regional planning as well as marketability and the multifarious needs of future users. As the case of Arnulfpark clearly demonstrates, how CA Immo systematically transformed an unused brownfield site into an attractive urban district.

---

### MARKETABILITY

and a usage mix for the long term are key considerations, even at the concept phase. CA Immo created a thriving and well structured urban district by developing the Arnulfpark site to the point of construction readiness for a range of asset classes. Around a thousand apartments and offices for 4,300 workers together with various utilities and social and cultural facilities have been (and continue to be) built by CA Immo and handed over to private investors.





### REAL VALUES

for the long term. From a foundation of property assets in Austria, CA Immo Group has systematically built up a top class international portfolio over recent years. High value property packages have been acquired in Austria, Germany and the CEE region, and some of the most prominent real estate in Eastern Europe was recently acquired with the acquisition of Europolis.



### A LONG TERM FUTURE

- The Hesse portfolio offers an example:
- 447,000 sqm investment property area
  - Market value of € 806 m
  - Tenant: state of Hesse
  - Remaining term of agreement: approx. 25 years
  - Stable annual revenue of € 43 m

### QUALITY OF REAL ESTATE

Example: the Austria Trend Hotel Savoyen  
The beautifully preserved K. u. K. Hof- und Staatsdruckerei (the former Imperial printing office in Vienna) has been transformed by CA Immo into an ultra-modern complex. The Austria Trend Hotel Savoyen and other high profile office tenants have resided behind the historic facade, which offers superb views of the Belvedere Palaces.

Market value: ~€ 80 m  
Total floor space (hotel + offices): 35,000 sqm  
Tenant: Austria Trend Hotel, Peek & Cloppenburg and others



### SUSTAINABILITY

is now a central criterion for investment properties too. CA Immo has developed its own evaluation tool to measure the sustainability of investment properties: CAST – the CA Immo Sustainability Tool – analyses sustainability criteria quickly and easily, thereby providing the basis for key portfolio management decisions.



### QUALITY OF TENANTS

is most important, when it comes to securing rental agreements. The list of high profile, international tenants speaks volumes, as does the number of tenancies secured for the long-term.





## WITH INVESTMENT PROPERTIES, WHAT MATTERS IS REALISM.

Comprising around 80 % of the company's portfolio, the quality of investment properties is extremely important to CA Immo Group – and today, quality covers a complex set of detailed requirements. Not only the economic quality for the owner over the whole lifecycle of the property has to be analysed, but also the social, ecological and economical quality for users, such as operating costs, comfort, health and an environment worth living.



25  
YEARS

REAL ESTATE  
COMPETENCE

#### TRANSPARENCY

for a quarter of a century: founded in 1987, CA Immo has always been synonymous with real transparency. The company has received awards in this area, including a commendation for information policy in 2007 and the Feri transparency rating in 2008 – awards that confirm CA Immo as the most transparent real estate company in Austria. CA Immo also claimed the Austrian Annual Report Award for transparency in 2009.



#### ZEHN GEBOTE

„Standards sind in Österreich freiwillig und enden beim Geschäftsbericht“, sagt ÖGNI-Präsident Kaufmann. Er hat die „Zehn Gebote“ der Immobilienwirtschaft erarbeitet, die jedes der 240 ÖGNI-Mitglieder einhalten muss. Diese Gebote sind die Vorstufe zur Zertifizierung nach der „Initiative Corporate Governance“ – und auch bei KMU umsetzbar, da sie im Gegensatz zur Zertifizierung keine Erstausgaben bzw. Inzidence Kosten bedeuten.

„Ein gutes Image wirkt auf Anleger und potenzielle neue Mitarbeiter attraktiver“, sagt CA Immo-Vorstand Wolfhard Fromwald

#### CORPORATE GOVERNANCE

is no empty phrase at CA Immo. CA Immo Deutschland was one of the first companies in Germany to achieve certification according to ICG standards, and now the entire CA Immo Group is undergoing the same analysis. With the ground already prepared, full certification is due in 2012 – which will establish CA Immo as the first real estate company in Austria with a management team audited according to ethical criteria.

ÖGNI

EuroRating  
services

## EVERYTHING CONCERNS OUR INVESTORS.

If you accept an absolute obligation to your shareholders, you must be absolutely open and transparent. For many years, CA Immo has been recognised for its exemplary, award-winning information policy. CA Immo was the first Austrian real estate company to open up its corporate management to scrutiny under ethical criteria.





## Newsletter



Dear Frau Mag. Müller,

Here is the November edition of our newsletter. It covers all the latest happenings of the third quarter report, and focuses on news from the project development division Austria.

We hope you enjoy reading the newsletter.

Yours faithfully,

The CA Immo team

### THREE-QUARTERLY RESULTS AS AT 30 SEPTEMBER 2011

IMMO

Significant rise in earnings thanks to sales: The figures for 2011 reveal that key earnings indicators are well up on last year's. Rental revenue was boosted by the incorporation of consolidated entity of the CA Immo Group early in the year, produced a considerable contribution to earnings.

[\[Go to press release\]](#)

[\[Foreword by the Management Board\]](#)

[\[Download third quarter report for 2011 in PDF format\]](#)

[\[Order printed copy of the report by post\]](#)

### CONSTRUCTION STARTS ON NEW GERMAN HEADQUARTERS DES-BENZ IN BERLIN



Early in November, project sponsor and investor CA Immo the foundation stone for the new German headquarters of CA Immo. From 2013 onwards, as many as 1,200 staff members will be housed in the building. The building will be built in compliance with DGNB green building standards. Investment volume will be approximately € 72 m.

[\[More\]](#)

### MEININGER HOTEL COMPLETED IN VIENNA

## SCOPE OF INFORMATION

is critically important. Whether setting out strategic alignment, developing urban districts and projects or performing routine business, CA Immo lets people know how and why. For example, the company keeps its shareholders up to date via newsletters, SMS services and RSS feed.



## A FOUNDATION OF TRUST

with our shareholders is the product of effective, eye-to-eye communication. To give an example, CA Immo's response to uncertainty over the crises in the property and financial sectors has been consistently open dialogue and active information. Despite the harsh conditions, the company's relationship with shareholders has remained constructive and cooperative. Having committed itself to value-oriented corporate management, CA Immo is once again making a major contribution to the culture of the Austrian real estate sector.

# BUSINESS AREAS

## INVESTMENT PROPERTIES

Acquisition, optimisation and letting of investment properties, with the focus on office properties in Austria, Germany and Eastern Europe

Market value of investment properties: € 4.2 bn

Proportion of total assets: 82 %

Proportion of total EBIT:\*) 73 %

\*)excl. holding charges



## INVESTMENT PROPERTIES UNDER DEVELOPMENT

Development and subsequent utilisation of high quality commercial real estate (including entire city districts) in selected growth regions of Europe

Market value of project development: € 0.9 bn

Proportion of total assets: 18 %

Proportion of total EBIT:\*) 27 %

\*)excl. holding charges



**CORE MARKET:  
CENTRAL EUROPE**

**SPECIALIST IN  
OFFICES**

## AIMS/MISSION STATEMENT

Our goal is to generate long-term value from real estate, provide long-term benefits to our shareholders and tenants and use resources responsibly in all our activities. We are the first choice for equity and outside capital providers, customers, employees and the general public; within our business segment, we are setting standards of quality, transparency and fairness.

CONTENT

2 EDITORIAL

4 THE STRATEGY OF THE CA IMMO GROUP

6 INFOPAGE ONLINE-SERVICES

7 INVESTOR RELATIONS

- 7 Share
- 9 Shareholder structure
- 11 Financial Calendar 2011

12 CORPORATE GOVERNANCE

- 12 Management Board
- 14 Supervisory Board
- 16 Report of the Supervisory Board
- 18 Corporate Social Responsibility
- 19 Corporate Governance Report
- 25 Remuneration Report

28 MANAGEMENT REPORT

- 28 Holdings and funds
- 30 Economic environment
- 32 Property markets
- 36 Property Assets
- 39 The Investment Property Area
- 44 The Investment Property Under Development Area
- 52 Property valuation
- 55 Financing
- 59 Results
- 67 Outlook
- 68 Supplementary report
- 68 Research and Development
- 69 Personnel
- 71 Value Management
- 73 Risk Management Report

81 CONSOLIDATED FINANCIAL STATEMENTS

- 84 Consolidated Statement of Comprehensive Income
- 85 Consolidated Statement of Other Comprehensive Income
- 86 Consolidated Statement of Financial Position
- 87 Consolidated Cash Flow Statement
- 88 Statement of Changes in Equity
- 158 Notes to the Consolidated Financial Statements
- 165 Declaration of the Managing Board
- 166 Auditor's Report
- 170 FINANCIAL STATEMENTS
- 174 TABLES AND ANALYSES
- 180 General overview of properties

Cover in front

KEY FIGURES

KEY FIGURES OF SHARE

198 GRI INDEX

200 GRI ANNEX

201 GLOSSARY

206 INDEX

207 DISCLAIMER/IMPRINT

## FOREWORD BY THE MANAGEMENT BOARD



The Management Board (left to right): Dr. Bruno Ettenauer, Wolfhard Fromwald, Bernhard H. Hansen

---

### DEAR SHAREHOLDERS AND READERS,

The result for 2011 that we can now present confirms a highly encouraging trend for the CA Immo Group. Thanks in particular to a strong second half, we have comfortably exceeded our performance of last year.

The acquisition of Europolis – which has boosted recurring income from lettings activity – played a major part in developments, and additionally significant profits were generated from sales of real estate.

On the basis of these results, we intend to propose the payment of a dividend of 38 cents per share for the first time to the Ordinary General Meeting for 2011. This corresponds to our declared target of around 2 % of net asset value, which stood at € 19.17 per share as at 31 December 2011.

Even putting the financial figures aside, we can look back on a successful year. Tower 185 in Frankfurt, our biggest development project to date, was completed on schedule and on budget at the turn of the year; the principal tenant has since moved in. Two more projects in Munich – Ambigon and Skygarden – were also successfully completed in 2011 and transferred to the income producing portfolio.

Another key priority was the swift integration of Europolis, which had been acquired early in the year. Over the past 12 months, the operational units of

Europolis have been merged with those of CA Immo in branch offices across Eastern Europe and at company headquarters in Vienna; a uniform organisational structure has been established in the process.

This positive operational development was counteracted by a fall in the share price, however. In the face of persistent distortions on the capital markets, investors became increasingly reluctant to commit to the real estate sector, especially in Eastern Europe. As a result, the CA Immo share price dropped by around 30 % over the course of the year.

#### Results for 2011

The financial results for 2011 have been influenced by the initial incorporation of Europolis in the CA Immo Group's consolidated financial statements. The acquisition was the main factor behind a sharp rise in rental income (up 61.5 %). From a regional perspective, the Eastern and South Eastern Europe segment accounted for more than half of sales.

Property sales amounted to some € 324.7 m in 2011, contributing a total profit of € 52.8 m to the results.

The operating result (EBITDA) was up on last year by a considerable 63.8 % as a result of these developments.

The valuation result of € 49.1 m (€ 32.1 m in 2010) reflects significant value increases in Germany that were

counterbalanced by devaluations on development and logistics sites in Eastern Europe in particular.

The financial result of € -177.9 m (€ -107.7 m in 2010) reflected additional interest payable in connection with Europolis as well as a strongly negative (non-cash) effect from the valuation of interest-rate hedges amounting to € -22.5 m.

Earnings before taxes totalled € 107.1 m last year, compared to € 68.8 m for the same period of 2010. Non-cash changes to deferred taxation largely accounted for the tax expenditure of € -39.4 m. Consolidated net income after minorities was € 62.6 m, 37.9% above the value for the previous year.

#### Outlook for 2012

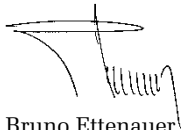
We do not expect general conditions to change significantly in 2012, either on the rental market or the transaction market. However, increasingly restrictive bank lending will pose a considerable challenge.

Against this background, we anticipate a modest rise of around 2% in rental income: additional rental revenue from project completions in particular should more than compensate for losses of rents due to sales. The company will aim to transact asset sales of approximately € 300-350 m, split more or less equally between Eastern Europe and Germany.

Funds released by the sales will mainly be used for the purposes of debt reduction. A volume of around € 300 m will be invested in our portfolio, especially in ongoing development projects.

Vienna, March 2012

The Management Board



Bruno Ettenauer  
(Chief Executive Officer)



Wolfhard Fromwald



Bernhard H. Hansen

## THE STRATEGY OF THE CA IMMO GROUP

The strategy of CA Immo is based on guidelines defined in autumn 2010. Having come through a period of strong growth driven by acquisitions, the task now is to utilise the revenue potential of the portfolio as effectively as possible.

Strategic guidelines	Status in 2011	Preview of 2012
1) Raising the profitability of the Group and retaining an ability to pay dividends will take priority over continued growth	- EBITDA up 64 % - Increase of 38 % in consolidated net income - Payment of dividend for first time	- Further rise in consolidated net income - Securing of sustainable revenue
2) Streamlining the portfolio by focusing specifically on defined core regions and a small number of usage types	- Successful sale of land reserves in Germany - No reduction in SEE or logistics portfolio owing to low liquidity on these investment markets	- Significant exits from non-core markets unlikely before 2013 given the restrictive financing environment
3) Re-establishing a healthy equity ratio	- Shareholders' equity affected by negative valuation effects of interest rate hedging	- Significant reduction in loan capital, especially through release of capital from the utilisation of Tower 185
4) Pursuing a comprehensive set of environmental, economic and social sustainability goals, thereby translating technical service life into business benefits	- Steady implementation of CAST benchmarking tool for the entire portfolio - Reporting under GRI standards (including external evaluation) for the first time	- Implementation of CAST tool across the Group
5) Creating a concerted CA Immo culture for our employees	- Full integration of the Europolis platform within CA Immo - Performance of a comprehensive staff survey on corporate culture	- Group-wide process aimed at implementing measures defined through the previous year's analysis

### THE STRATEGY OF THE CA IMMO GROUP, 2011–2013

On the basis of the guidelines, CA Immo has defined the following specific strategic objectives:

#### Achieving long-term profitability and dividend payouts

In the medium term, the company aims to achieve a return on equity (RoE) of around 5 % from ongoing and sustainable lettings activity. The company hopes this figure will be enhanced by additional revenue from development and through the valuation result and income from sales.

#### Optimising and focusing the portfolio

Over recent years, the portfolio of the CA Immo Group has expanded rapidly. Taking account of properties

acquired through the takeover of Europolis AG, the CA Immo Group's property assets as at 31 December 2011 stood at around € 5.2 bn, equivalent to an average annual growth rate in excess of 30 % over the past five years. Following on from this period of expansion, the clear priority for CA Immo now is to optimise the existing portfolio rather than aim for further acquisitions.

Active portfolio management will involve withdrawing in stages over the next two to three years from markets that do not fall under the CA Immo Group's strategic spotlight (such as Serbia, Ukraine and Bulgaria) as soon as the investment market makes this a realistic prospect. We also intend to sharpen the focus on core expertise in the field of office properties. In addition, we will be targeting the selective sale of properties both in existence and yet to be constructed as part of our development



activity. These measures will serve to absorb expansion in the portfolio that results from the realisation of future development projects.

#### **Establishing a balanced business mix**

In addition to maintaining a high quality asset portfolio, CA Immo engages in extensive development activities. Over the years ahead, development will remain a key part of the CA Immo Group's business mix, although the company will need to keep a close watch on the capital tied up in this field. Investment properties will make up the main focus of the portfolio in the medium term, accounting for at least 85%. The development division will concentrate on projects with implementation plans that are clearly defined and achievable in the short term. Long-term land reserves will not make up more than 5% of the total portfolio.

#### **Optimising the quality of a focused portfolio**

Especially now that Europolis has been acquired, the CA Immo Group's portfolio is in need of careful adjustment to facilitate the renewed focus on regions and usage types. As regards the regions, this will mean withdrawing in stages from markets that are not part of the CA Immo Group's long-term core region. The Group will seek to bring about a sustained regional portfolio mix in which Germany makes up around 45%, Eastern and South Eastern Europe account for some 40% and Austria comprises roughly 15%. At the same time, we must consolidate the CA Immo Group's position as a specialist in office properties; in the medium term, the aim is to restrict the proportion of other usage types below 30%.

In particular, given the high priority accorded to sustainability by the CA Immo Group, the company will seek to enhance the quality of its portfolio. To this end, CA Immo will transfer to the portfolio selected modern properties developed by the company whilst rejecting older buildings.

#### **Stabilising the balance sheet and financing structure**

The experience of the past two years has shown that a sufficient level of shareholders' equity is one of the most important stability factors for a real estate company. The CA Immo Group believes an equity ratio of 35–40% is necessary to ensure adequate scope in volatile market periods. As expected, however, CA Immo fell significantly short of this target in 2011 owing to the acquisition of Europolis. The company must now seek to rebuild the equity ratio through its own efforts in the medium term. Sales planned in the context of portfolio concentration measures will play a key role in this; this income will, in

particular, enable us to reduce our interest-bearing liabilities. In view of the share price above all, which is well below the NAV, the target equity ratio should be achieved without a capital increase.

#### **Creating a coherent CA Immo corporate culture**

The acquisitions of Vivico and Europolis have increased the staffing level considerably. The task facing the company now is to assess the strengths and weaknesses of these organisations and incorporate the best elements of each into a unified CA Immo corporate culture. We understand that CA Immo can only achieve its targets through informed, qualified and motivated members of staff. To realise our strategic objectives efficiently, it is essential that our employees can identify with the company's goals.

#### **Comprehensive set of sustainability goals**

Since the sustainable development of the CA Immo Group is of such central concern, pursuing a comprehensive set of environmental, economic and social sustainability goals forms part of our strategic thinking.

To an increasing degree, our shareholders, customers and business partners feel similarly obliged to adopt a long-term approach to business. We are establishing the basis for lasting relationships by designing our products and services with this requirement in mind.

We are convinced that our sustainability stance not only delivers a major contribution to society but also secures the value of our company for the long haul. Integrating sustainability into our fields of expertise and working processes is therefore the right path for CA Immo.

---

## CA IMMO ONLINE SERVICES: WHERE TRANSPARENCY MEETS INNOVATION

For all reports published by CA Immo, detailed information on the company, the property portfolio, key share figures, an interactive performance calculator and much more, simply go to [www.caimmo.com](http://www.caimmo.com).

### Our online services:

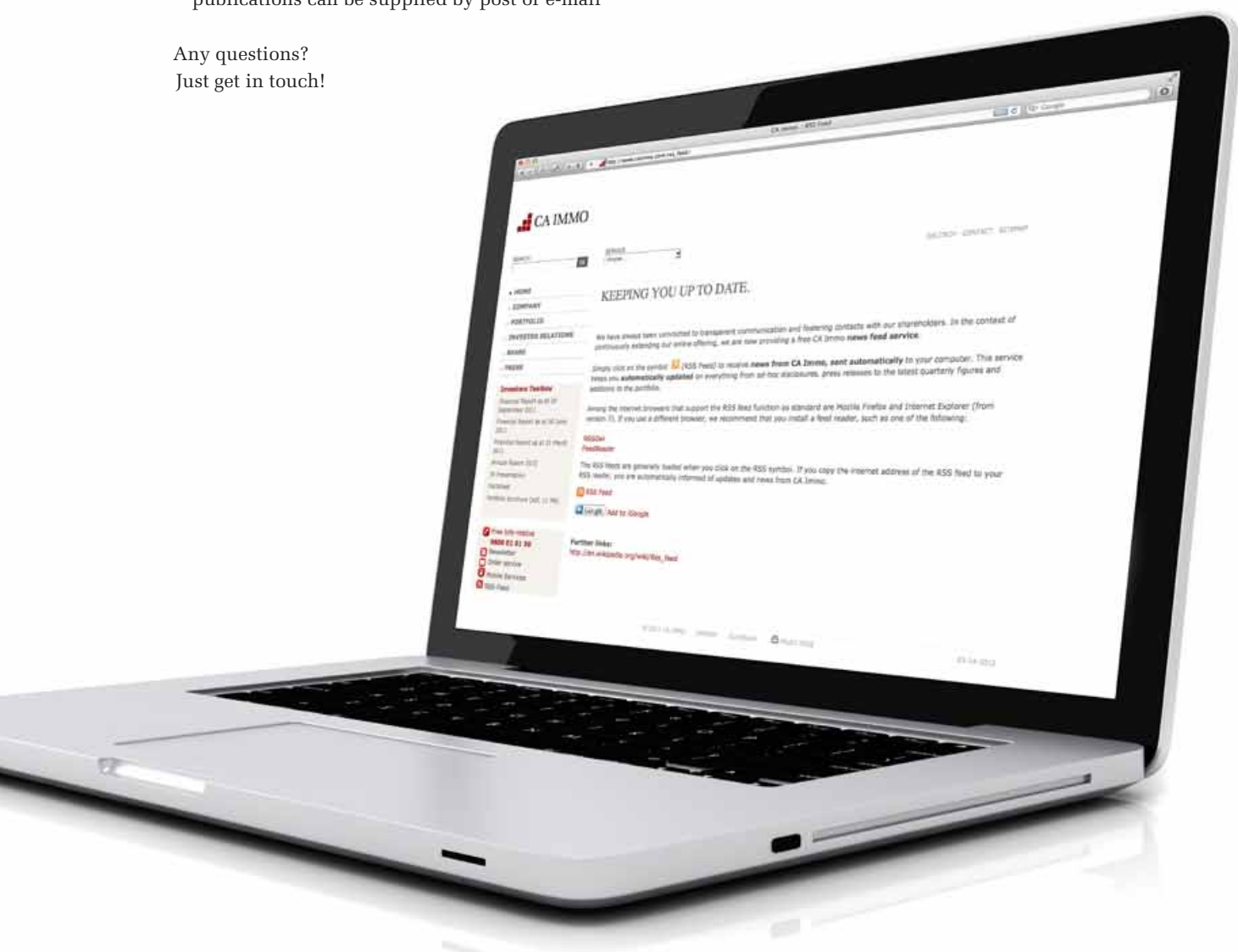
- 1) Newsletter: Subscribe to receive the news on CA Immo by e-mail
- 2) Mobile services: For corporate information on the move – to your PDA, Smartphone or Communicator – go to [mobile.caimmoag.com](http://mobile.caimmoag.com)
- 3) SMS service: Up-to-date share prices and the latest ad-hoc reports, straight to your mobile phone
- 4) RSS Feed: All the news on CA Immo, delivered automatically to your computer – nothing could be faster!
- 5) Ordering service: All of our financial market publications can be supplied by post or e-mail

Any questions?  
Just get in touch!

---

### INVESTOR RELATIONS CONTACT

Shareholders' free phone line  
(in Austria): 0800 01 01 50  
Claudia Hainz  
Florian Nowotny  
T: +43 1 532 59 07  
F: +43 1 532 59 07-595  
E-Mail: [ir@caimmo.com](mailto:ir@caimmo.com)  
Website: [www.caimmo.com](http://www.caimmo.com)



## INVESTOR RELATIONS

### MARKET FOR PROPERTY SHARES REMAINS TOUGH

Last year was characterised by crises and disasters. Hopes were high early in the year that the economic picture would brighten and the market environment would stabilise. By the spring, however, that optimism had given way to fears of a new slide into recession. Stock markets were volatile throughout the year. In the second half especially massive losses were sustained owing to the negative effects of the debt crisis in Europe. These developments impacted the ATX, the Austrian benchmark index, which underperformed significantly by losing around 34 % of its value. The CA Immo share was also severely affected by the distortion on the capital market. Although the real estate markets staged something of a recovery in the past business year, the high degree of uncertainty combined with the risk of a

further economic downturn and anxieties over a worsening of the European debt crisis mean that the markets are likely to remain unstable in 2012.

#### KEY PERFORMANCE FIGURES

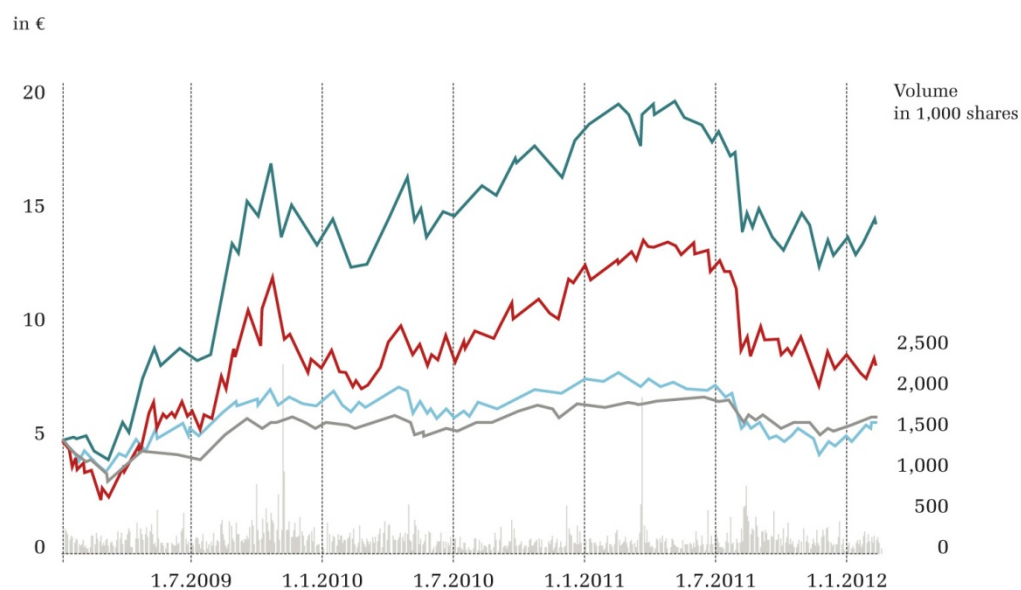
(31.12.2010 to 31.12.2011)

Dow Jones	5.60 %
Eurostoxx 50	-17.51 %
NIKKEI225	-18.32 %
DAX	-15.42 %
ATX	-34.87 %
IATX	-27.91 %
EPRA	-13.20 %
CA Immo share	-32.13 %

Source: Bloomberg, finanzen.net

#### SHARE PRICE DEVELOPMENT IN RELATION TO ATX , IATX , EPRA (2.1.2009 to 15.2.2012)

■ CA Immo ■ ATX ■ IATX ■ EPRA



### THE CA IMMO SHARE: RATE DEVELOPMENT, STOCK EXCHANGE SALES AND MARKET CAPITALISATION

The CA Immo share began 2011 at the rate of € 11.92 and climbed moderately in the first half of the year to peak at € 13.45 late in April. During the second six months the share was entangled in the trend. In the space of a few days the rate fell in stages by as much as 30 %, even though no events that would normally affect the course of business had actually taken place. By the end of November, the share price had dropped to its lowest value of € 7.02. The CA Immo share closed at € 8.29 on 31 December 2011, down approximately 30 % for the year as a whole. The discount to NAV was – 57 % at the end of 2011.

Market capitalisation for the CA Immo share was approximately € 728 m as at year end, down 30 % on the previous year. The entry of the CA Immo share into the ATX boosted turnover considerably: compared to 2010, average trading turnover increased by 29 % to € 3.4 m

per day. The daily trading volume in 2011 was approximately 316,000 shares, compared to 285,000 shares in 2010.

### DIVIDEND POLICY

For the first time, CA Immo will propose payment of a dividend of 38 cents per share at the next Ordinary General Meeting on 8 May 2012. This equates to a dividend yield of roughly 4.8 % in relation to the closing rate for 2011 and corresponds to the stated target figure of 2.0 % of NAV as at 31 December 2011. The level of the dividend is determined by profitability, growth prospects and the company's capital requirements.

### RESEARCH

CA Immo was covered by the companies shown in the table below in 2011. Analysts currently expect the 12-month rate to fluctuate between € 8.40 and € 14.60.

### STOCK RATING

		Analyst recommendation	Target price in €	Upside to current <sup>1</sup>
Erste Bank	Jan. 2012	Buy	10.40	39.6 %
Goldmann Sachs	Jan. 2012	Hold	8.60	15.4 %
HSBC	Jan. 2012	Hold	8.90	19.5 %
Kempen & Co	Jan. 2012	Sell	8.40	12.8 %
Rabobank	Jan. 2012	Sell	7.50	0.7 %
SRC Research	Nov. 2011	Buy	12.50	67.8 %
Wood & Company	Nov. 2011	Buy	14.60	96.0 %
<b>Median</b>			<b>8.90</b>	<b>36.0 %</b>
<b>Average</b>			<b>10.13</b>	<b>19.5 %</b>

<sup>1</sup> Key date 31.1.2012 / share price: 7.45 €

## SHARE RELATED KEY FIGURES

		31.12.2011	31.12.2010
NNNAV/share	€	19.83	18.95
NAV/share	€	19.17	18.69
Price (key date)/NAV per share – 1 <sup>1</sup>	%	–56.78	–36.27
Number of shares (key date)	pcs.	87,856,060	87,856,060
Ø number of shares (key date)	pcs.	87,856,060	87,333,896
Ø price/share	€	10.96	9.26
Market capitalisation (key date)	€ m	728.06	1,046.37
Highest price	€	13.45	11.95
Lowest price	€	7.02	7.01
Closing price	€	8.29	11.91

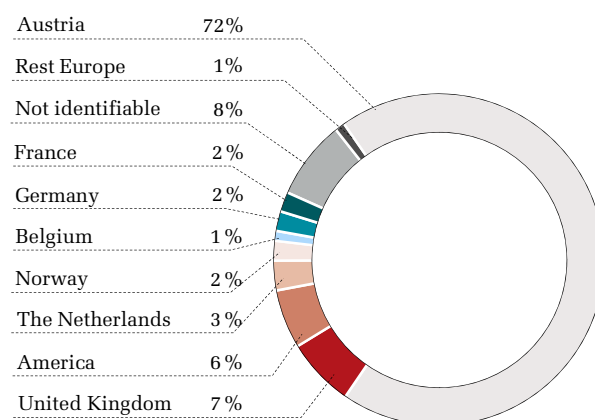
<sup>1</sup> before deferred tax

## CAPITAL STOCK AND SHAREHOLDERS

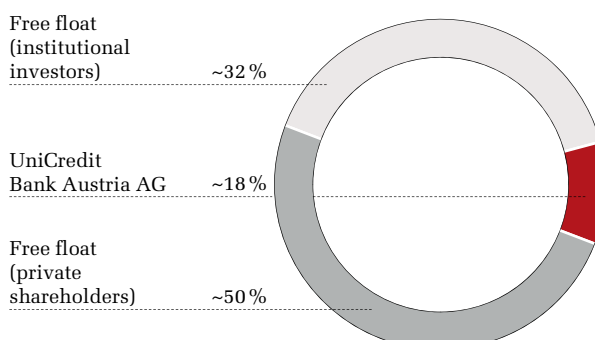
The capital stock of CA Immo amounted to € 638,713,556.20 on the balance sheet date, divided into four registered shares and 87,856,056 bearer shares traded on the prime market segment of the Vienna Stock Exchange. Around 18 % of the capital stock and the registered shares are held by UniCredit Bank Austria AG, the company's largest shareholder. In recent years, UniCredit Bank Austria has also constituted the majority of the capital represented at the Ordinary General Meeting of CA Immo. The company is not aware of any other shareholders with a stake of more than 5 %. The remaining shares of CA Immo (approximately 82 % of the capital stock) are in free float with both institutional and private investors. As at key date 31 December 2011, the company did not hold any own shares. A shareholder analysis carried out in October 2011 revealed that the majority of shareholders (around 72 %) are from Austria. Approximately 50 % of the shares are held by private shareholders who are mostly Austrian. GARP (growth at a reasonable price) investors make up the majority of institutional investors at around 25 %, followed by growth-oriented investors (with 24 %) and value-oriented investors (15 %).

For more information on the organisation of shares and the rights of shareholders, please refer to the corporate governance report.

## SHAREHOLDER STRUCTURE BY COUNTRY



## SHAREHOLDER STRUCTURE



---

**UNICREDIT BANK AUSTRIA AG HOLDS A STAKE OF 18 % IN CA IMMOBILIEN ANLAGEN AG**

On 29 January 2011, UniCredit Bank Austria AG announced a voluntary public takeover bid in accordance with article 4ff of the Austrian Takeover Act to the shareholders of CA Immobilien Anlagen AG ('CA Immo') with a view to acquiring their shares in CA Immo. The offer price was € 12.35 per CA Immo share and the takeover bid was open to acceptance until 16 February 2011. At the time of declaring the takeover bid, the bidder held 10,438,224 shares in CA Immo, equivalent to a stake of 11.88 % in the capital stock of CA Immo. The bid was accepted in respect of 4,402,326 CA Immo shares, equivalent to a stake of approximately 5.01 % in the company's total capital stock. Taking account of shares held prior to the takeover bid and further acquisitions via the stock market, UniCredit Bank Austria now holds a stake of approximately 18.05 %. The web site [www.caimmo.com](http://www.caimmo.com) has more information on the takeover bid.

---

**NEW SUPERVISORY BOARD MEMBERS**

Items on the agenda at the 24th Ordinary General Meeting of CA Immo included elections to the Supervisory Board. With Regina Prehofer, Detlef Bierbaum and Horst Pöchl having stepped down (the latter having resigned his mandate prematurely in 2010), the new appointments to the Supervisory Board were Barbara A. Knoflach (CEO of SEB Asset Management AG and Managing Director of SEB Investment GmbH, Frankfurt), Franz Zwickl (Independent trustee and tax advisor at Austrian Tax Advisory & Trustee GmbH, Vienna) and Waldemar Jud (Head of the Department of Business Law, Karl Franzens University of Graz).

---

**CA IMMO BONDS<sup>1</sup>**

The 5.125 % CA Immo bond 06-16 (ISIN: AT0000A026P5) with a nominal value of € 200 m is registered for trading on the unlisted securities market of the Vienna Stock Exchange. In 2011, it traded between the low price of 97.56 (low for 2010: 99.00) and the upper value of 101.98 (high for 2010: 105.00), closing the year at 100.00 (compared to 100.98 in 2010). The remaining term on the bond is 4.67 years; it will be 100 % redeemed

on 22 September 2016. The annual interest return is 5½ %.

The 6.125 % CA Immo bond 09-14 issued in October 2009 with a nominal value of € 150 m (ISIN: AT0000A0EXE6) is also registered for trading on the unlisted securities market of the Vienna Stock Exchange. In 2011, it traded between 100.00 (low for 2011: 102.99) and 105.50 (high for 2010: 107.99), closing the year at 101.95 (against 103.55 in 2010). The bond has a remaining term of 2.73 years, with the maturity date set at 16 October 2014; the interest rate was fixed at 6.125 %.

Convertible bonds were issued in November 2009 with an issue volume of € 135 m and a total term of five years (the remaining term is 2.80 years). They are registered for trading in the MTF (Third Market) of the Vienna Stock Exchange (ISIN: AT0000A0FS99); at the end of 2011, they were trading at 97.00 compared to 106.00 at the end of 2010. Early repayment of the convertible bonds by CA Immo is possible after three years provided the price of the CA Immo share (in certain periods) amounts to at least 130 % of the applicable conversion price at that time. The coupon (payable semi-annually) was set at 4.125 % p.a.; the initial conversion price was set at € 11.58. This corresponds to a premium 27.5 % above the reference price of € 9.08. The convertible bonds were issued at 100 % of the nominal amount of € 50,000.00 per bond; they will be repaid on maturity (9 November 2014) at 100 % of the nominal amount plus accrued interest, provided they are not converted before that date.

---

**INVESTOR RELATIONS**

Continuous dialogue with our shareholders and analysts – and their trust – are top priorities for CA Immo. Our investor relations activities are aimed at both private and institutional investors as well as analysts and other interested persons. Around 190 individual discussions were held, along with group presentations involving over 290 stakeholders. Conference calls are arranged as demand dictates, and whenever financial results are published. Detailed information on key performance indicators, the CA Immo share, annual and quarterly results, financial news items, presentations, IR events and much more is published on [www.caimmo.com](http://www.caimmo.com). Interested persons can also subscribe to our IR newsletter, which contains full details of recent developments at CA Immo along with the latest news and presentations.

---

<sup>1</sup> Source: Vienna Stock Exchange

## BASIC INFORMATION ON THE CA IMMO SHARE

Type of shares:	No-par value shares
Listing:	Vienna Stock Exchange, Prime Market
Indices:	ATX, ATX-Prime, IATX, FTSE EPRA/NAREIT Europe, GRP 250, WBI
Specialist:	Raiffeisen Centrobank AG
Market maker:	Crédit Agricole Cheuvreux S.A., Erste Group Bank AG
Stock exchange symbol / ISIN:	CAI / AT0000641352
Reuters:	CAIV.VI
Bloomberg:	CAI:AV
Shareholder's phone line (in Austria):	0800 01 01 50
E-Mail:	ir@caimmo.com
Website:	www.caimmo.com

**Investor Relations**

Claudia Hainz  
T: +43 1532 590 7502  
F: +43 1532 590 7595  
Claudia.Hainz@caimmo.com

Florian Nowotny  
T: +43 1532 590 7518  
F: +43 1532 590 7595  
Florian.Nowotny@caimmo.com

**Corporate Communications**

Susanne Steinböck  
T: +43 1532 590 7533  
F: +43 1532 590 7595  
Susanne.Steinboeck@caimmo.com

## FINANCIAL CALENDAR 2012

**15 MARCH**  
PUBLICATION OF ANNUAL RESULTS FOR 2011

**8 MAY**  
ORDINARY GENERAL MEETING

**23 MAY**  
INTERIM REPORT FOR THE FIRST QUARTER 2012

**21 AUGUST**  
INTERIM REPORT FOR THE FIRST HALF 2012

**21 NOVEMBER**  
INTERIM REPORT FOR THE THIRD QUARTER 2012

---

## MANAGEMENT BOARD

---

---

### DR. BRUNO ETTENAUER CHIEF EXECUTIVE OFFICER, CEO (BORN 1961)

Bruno Ettenauer gained his initial experience in the field of real estate and mortgage financing with banking organisations such as P.S.K. Bank, Österreichische Länderbank and Bankhaus Feichtner. In 1999, he joined the Financing and Consulting department of Creditanstalt AG; in November 2000 he was appointed head of real estate transactions (for Austria and central and eastern Europe) at Creditanstalt and Bank Austria. Bruno Ettenauer became a member of the CA Immo Management Board in 2006 and was appointed Chief Executive Officer in 2009; in this capacity, he is responsible for the areas of real estate, financing, project organisation, IT, personnel and legal affairs. Alongside other Group functions, he holds supervisory board mandates at UBM Realitätenentwicklung AG, Bank Austria Real Invest GmbH, Bank Austria Real Invest Immobilien-Kapitalanlage GmbH and WED Wiener Entwicklungsgesellschaft für den Donauraum AG.

Initial appointment: 1 March 2006

Term of office ends: 30 September 2012

---

### WOLFHARD FROMWALD MEMBER OF THE MANAGEMENT BOARD, CFO (BORN 1952)

Wolfhard Fromwald can draw on some 25 years' experience in the field of real estate investment. From 1980 to 2001, he worked in the Investment department of Creditanstalt; he held various positions during that time, including deputy head of division and head of the Industry, Trade and Service department. From 1990 onwards, he acted as Managing Director of various investment companies, including CA Immobilien Invest AG, CA Immobilien Development AG, Industrie und Immobilien-Verwaltung GmbH, Handelsbeteiligung GmbH and SCS Liegenschaftsverwaltung GmbH. He was also a Supervisory Board member at ÖRAG Österreichische Realitäten AG, Universale Bau AG and Semperit Holding. Wolfhard Fromwald joined the Management Board of the CA Immo Group in 1990, since when he has been responsible for the areas of accounting, controlling, corporate communications, investor relations and capital markets. He is also a member of the supervisory board of UBM Realitätenentwicklung AG, in which CA Immo holds a stake of 25 % plus four shares.

Initial appointment: 28 March 1990

Term of office ends: 30 September 2012

---

### BERNHARD H. HANSEN MEMBER OF THE MANAGEMENT BOARD, CTO (BORN 1954)

Bernhard H. Hansen is a real estate expert with decades of experience in implementing projects for the CA Immo Group. He developed his real estate project skills with organisations that have included Strabag Bau AG and the United States Army Corps of Engineers; he also headed the construction division of the European Space Agency. Bernhard H. Hansen joined Deutsche Bank AG in 1992, where he oversaw project development for a subsidiary company. In 1996 he was appointed Managing Director of Deutsche Interhotel Holding GmbH & Co. KG, later fulfilling the same role at companies that included DB Immobilien; in 2000 he was appointed to the Management Board of DB Station & Service AG. In 2006, Hansen switched to become Chairman of the Management Board of Vivico (now CA Immo Deutschland GmbH); in October 2009, he consolidated the Management Board of CA Immo by accepting the role of CTO (Chief Technical Officer). In his capacity as a Board member, Hansen is responsible for the implementation of all Group development activities. His area also amalgamates all of the Group's technological divisions. Mr. Hansen is a member of the German Advisory Board of Eurohypo AG as well as many other committees and networks, including the ICG Corporate Governance Initiative, IREBS Immobilienakademie GmbH, ULI Germany and the German Property Federation (ZIA).

Initial appointment: 1 October 2009

Term of office ends: 30 September 2012



DIVISION OF RESPONSIBILITIES

FULL MANAGEMENT

DIVISIONS:  
AUDITING AND RISK MANAGEMENT



BRUNO ETTENAUER

DIVISIONS:  
EQUITY AND DEBT FUNDING

Project organisation / IT / personnel /  
legal affairs  
Investment management  
Asset management



WOLFHARD FROMWALD

DIVISIONS:  
CORPORATE COMMUNICATIONS  
INVESTOR RELATIONS/  
CAPITAL MARKETS

Accounting  
Controlling



BERNHARD H. HANSEN

Development  
Technology

## SUPERVISORY BOARD



### DR. WOLFGANG RUTTENSTORFER

CHAIRMAN OF THE SUPERVISORY BOARD  
(BORN 1950)

Wolfgang Ruttenstorfer started his career in 1976 with OMV, where his fields of responsibility included planning and control, corporate development and marketing. He became an Executive Board member in 1992, a role he performed until 1997. From 1997 to 1999, Dr. Ruttenstorfer served as State Secretary at the Federal Ministry of Finance. Early in 2000, he returned to the OMV Group as Deputy Director General, heading the finance and natural gas divisions. From January 2002 to March 2011, he served as the Chief Executive Officer and Director General of OMV. In addition to his post at CA Immo, Dr. Ruttenstorfer sits on the supervisory boards of VIENNA INSURANCE GROUP AG (as chairman), Telekom Austria AG and Flughafen Wien AG as well as the listed Swiss company Roche Holding Ltd. (to 1 March 2011).

Initial appointment: 2009  
Term of office ends: 2014  
(27<sup>th</sup> AGM)



### HELMUT BERNKOPF

DEPUTY CHAIRMAN OF THE SUPERVISORY BOARD (BORN 1967)

Helmut Bernkopf began his international career in the corporate clients area of Bank Austria in 1994. In the course of his career, he has headed loan syndication in London and served on the Management Board of HVB Bank Romania. He oversaw the central and eastern Europe region as a General Manager at Bank Austria from 2005 to 2006 before being appointed to the Board of Management of International Moscow Bank. Mr. Bernkopf became the Executive Board member of UniCredit Bank Austria responsible for corporate clients in 2008 before being appointed head of the UniCredit Group's private banking division in summer 2011. He is now responsible for UniCredit private banking in 22 countries. In addition to his role at UniCredit Group and CA Immo, Mr. Bernkopf is a member of the Supervisory Board at Lenzing AG.

Initial appointment: 2009  
Term of office ends: 2014  
(27<sup>th</sup> AGM)



### PROFESSOR WALDEMAR JUD

(BORN 1943)

Professor Waldemar Jud was appointed professor ordinarius in commercial and securities law at the law faculty of the University of Graz in 1984. Amongst other things, he is a research associate and publisher of legal periodicals and compilations. Alongside his scientific activity, he is known for his extensive expert collaboration in legislative projects, his provision of expert opinions and his arbitration functions. Professor Jud sits on the supervisory boards of Ottakringer Getränke AG, Do & Co Restaurants & Catering AG, Oberbank AG, BKS Bank and BTV Bank.

Initial appointment: 2011  
Term of office ends: 2014  
(27<sup>th</sup> AGM)

**REINHARD MADLENCNIK**

(BORN 1961)

After completing a degree in business administration, Reinhard Madlencnik joined the BA-CA Group (now UniCredit Bank Austria AG) in 1985. Having fulfilled various roles in the fields of commercial financing and risk management, he was appointed as deputy head of Real Estate in 2003, going on to manage the division in 2006. In his present position, he is responsible for all commercial real estate business as well as property financing. He holds no posts with listed companies at home or abroad aside from his Supervisory Board function at CA Immo.

Initial appointment: 2002  
Term of office ends: 2012  
(25<sup>th</sup> AGM)

**BARBARA A. KNOFLACH**

(BORN 1965)

Barbara A. Knoflach has been CEO of SEB Asset Management AG since August 2005 and Managing Director of the investment company SEB Investment GmbH since June 1999. After joining SEB AG in 1994, Ms. Knoflach initially played a key role in helping to expand the bank's closed-end property funds and property leasing activities. She was appointed head of the fund management companies in 1997. Having completed a degree in business administration in 1986, Barbara A. Knoflach started her career with Deutsche Bank AG in the field of international project financing. In 1991, she moved within the Deutsche Bank Group to Deutsche Immobilien Anlagegesellschaft mbH, where she worked in the area of consulting and research. Aside from her Supervisory Board function at CA Immo, Barbara A. Knoflach holds no posts with listed companies at home or abroad.

Initial appointment: 2011  
Term of office ends: 2016  
(29<sup>th</sup> AGM)

**FRANZ ZWICKL**

(BORN 1953)

Franz Zwickl began his career as a cooperative auditor before becoming a certified tax advisor after several years with KPMG Austria GmbH. Mr. Zwickl was appointed to the board of the Österreichische Postsparkasse postal savings bank in 1991. He subsequently served on the Management Board of Bank Austria AG from 1996 to 2002. Since October 2002, he has worked as an independent auditor for Austrian Tax Advisory & Trustee GmbH. Aside from his Supervisory Board function at CA Immo, Mr. Zwickl is a member of the Advisory Board of UniCredit SpA.

Initial appointment: 2011  
Term of office ends: 2016  
(29<sup>th</sup> AGM)

## SUPERVISORY BOARD REPORT



### DEAR SHAREHOLDERS AND READERS,

2011 was characterised by highs and lows. After an initial good start, the economic climate deteriorated appreciably during the year. CA Immo was faced with the challenge to enhance the platform we had established over recent years, utilise the potential of our portfolio with one eye to the future and deploy the company's liquidity in profitable manner.

Open discussion within the bodies, but also between the Supervisory Board and the Management Board was the base to meet these responsibilities. The Supervisory Board was regularly provided with all necessary information on business developments. The close contact between the Supervisory Board Chairman and the Management Board highlighted the atmosphere of trust and open sharing of decision-relevant agendas.

Regina Prehofer and Detlef Bierbaum stepped down from the Supervisory Board following the 24th Ordinary General Meeting. Horst Pöchhacker also resigned his mandate prematurely during the 2010 business year at his own request. No replacement was made at the time, which temporarily reduced the Supervisory Board to five members. At the Ordinary General Meeting on 10 May 2011, the full Supervisory Board put forward three replacement candidates with a view to re-establishing the

original complement of six Supervisory Board members. Barbara A. Knoflach, Waldemar Jud and Franz Zwickl were subsequently elected. We would like to take this opportunity to thank those members who have stepped down for their positive contributions and their dedication.

### Supervisory Board meetings

The Supervisory Board held six meetings in the last business year. In 2011, the Supervisory Board focused in particular on implementation of the wide-ranging corporate strategy approved in 2010 and on overseeing the integration of Europolis, which was initially consolidated last year. As a part of the regular reporting of the Management Board, the risk management of the CA Immo Group was a central topic. Issues such as future trends on the real estate market, (dis)investment plans and staff changes were evaluated in detail. Special reports on profitability and liquidity as well as property valuation featured regularly on the agenda. The Management Board explained any departures from agreed plans and targets in full. Decisions and measures taken by the Management Board were transparent and raised no objections.

In the early part of the year, the Supervisory Board was heavily involved in the voluntary partial takeover bid aimed at CA Immo shareholders by UniCredit Bank Austria under the terms of article 4ff of the Austrian Takeover Act<sup>2</sup>. As regards the implementation of development projects in Germany, the Supervisory Board discussed the realisation of a residential construction project in the Gleisdreieck Park area of Berlin at its meeting of 9 March 2011. The total investment cost will be approximately € 53 m and the project will be implemented as a joint venture with Reggeborgh Investment & Management GmbH. The Supervisory Board also approved the construction of the Skyline Plaza shopping and entertainment centre in Frankfurt's Europaviertel. This large-scale project will be realised as a joint venture between the shopping mall specialist ECE and CA Immo; the total investment volume will be around € 360 m. The Supervisory Board also approved land development measures in the Baumkirchen Mitte region of Munich on 22 November 2011. In Austria, the implementation of building measures linked to building "A" of the Lände 3 project in Vienna for an approximate investment cost of € 48 m remained on the agenda. In Eastern Europe, the Board concentrated on financing issues in relation to projects already being implemented. Additionally, the Supervisory Board devoted a number of meetings to capital measures

<sup>2</sup> For more information on this transaction, please refer to the Investor Relations section.

in holdings and the acquisition of a further 10 % stake in the CA Immo New Europe Property Fund (in which CA Immo held a 60 % stake). The Board also examined issues relating to risk management and internal auditing, progress on development projects continued in 2011, refinancing and personnel matters. On 15 December 2011, the Board passed rules of procedure adapted to the Austrian Corporate Governance Code (as amended on 1 January 2012) for the Supervisory and Management Boards.

The Supervisory Board also conducted a self-assessment exercise on the efficiency of its activities (C-Rule 36 of the Austrian Corporate Governance Code), the main aim of which was to evaluate the organisation and working methods of the Board and its committees as well as cooperation between the Management and Supervisory Boards. At the meeting held on 9 March 2011, the results of this assessment and the annual activity report on compliance management in the CA Immo Group were discussed; corporate governance was also reviewed. Observance of the Corporate Governance Code was evaluated by KPMG Wirtschaftsprüfungs- und Steuerberatungs GmbH.

#### Committee activities

The **audit committee** convened three times in 2011 to discuss and audit the annual and consolidated financial statements for 2010, including the management reports and corporate governance report, with the auditor and the Management Board (9 March 2011). A statement was obtained from the proposed auditor, whose legal relationship with CA Immo and its senior executives was scrutinised; the fee for carrying out the audit was negotiated and a recommendation on the selection of an auditor was submitted. The internal monitoring system and the implementation of risk management in the company were also examined. At the meetings held on 24 August and 22 November 2011, the audit committee discussed the financial results for the first half and third quarter of 2011 respectively. No objections were raised at either meeting.

The **investment committee** held one meeting during the period under review (28 January 2011). The meeting dealt with the signing of a lease contract with Daimler AG in relation to 25,700 sqm of office space for Mercedes-Benz Vertrieb Deutschland as well as the acquisition of a project site and the planning and realisation of an office building with gross floor space of around 33,300 sqm. An approximate total of € 70 m will be invested in the project.

**The remuneration and nomination committees** convened once in 2011 to define performance-related pay and the long-term incentive scheme for 2011-2013 for the Management Board and first-level managerial staff<sup>3</sup>.

The corporate governance report of the company contains more information on the responsibilities of the Supervisory Board and its committees.

#### Consolidated and annual financial statements for 2011

KPMG Wirtschaftsprüfungs- und Steuerberatungs GmbH has audited the annual financial statements for 2011 (including the management report) and the consolidated financial statements for 2011 (including the Group management report) and expressed its unqualified auditor's opinion. All documents making up the financial statements, the Management Board's proposal on the distribution of profit, the auditor's reports and the corporate governance report were discussed in detail by the audit committee in the presence of the auditor and the Management Board members and examined according to article 96 of the Austrian Stock Corporation Act; after concluding the examination, no significant objections were raised. The Supervisory Board endorsed the annual financial statements, which were thus adopted in accordance with article 96 subsection 4 of the Austrian Stock Corporation Act, and indicated its consent to the Management Board's proposal on the distribution of profit.

The Supervisory Board would like to thank the Management Board and all employees for the commitment they have shown.

Vienna, March 2012



On behalf of the Supervisory Board  
Dr. Wolfgang Ruttensstorfer, Chairman

<sup>3</sup> See the remuneration report in the Corporate Governance section.

## CORPORATE SOCIAL RESPONSIBILITY

At CA Immo, corporate social responsibility (CSR) means responsible corporate management that focuses on creating sustainable value over the long term. The company pursues this aim through a sustainability model that gives equal weighting to the environment, the economy and the social aspect. Responsible corporate governance spans all topics related to CSR (see diagram 'CA Immo approach to sustainability' next page).

CA Immo applies this long-term approach to a wide range of roles: spheres of activity range from a continued focus on profitability and steady growth to discussions on urban planning that lead to the energy-efficient design and optimisation of structures with a view to creating new city districts; priorities also include communication with clients and staff members across national boundaries, transparent reporting and the provision of information to stakeholders. The various elements of sustainability reporting are integrated into the diverse sections of the annual report.

### GRI sustainability reporting

Given the heterogeneity of its sustainability activities, CA Immo launched a Group-wide process in 2011 to start assigning relevant aims, measures and processes directly

to responsible departments. This was accompanied by the introduction of annual sustainability reporting according to the international standard GRI C+ (Global Reporting Initiative), which was incorporated into the annual report for the first time in 2011 and monitored by an independent auditor.

### Separate quality assurance and sustainability department

Sustainability and quality assurance are key tasks overseen by a special department at CA Immo. The department draws together knowledge at a central point, ensuring relevant experience of sustainability is exchanged across the Group. CA Immo also has a separate organisational unit responsible for all aspects of construction site development. Amongst other things, the unit ensures proper consideration is given to issues such as biodiversity and the protection of endangered species; all sites are inspected with these concerns in mind, and where necessary appropriate measures are taken to conserve fauna on the Red List. For full details on these activities, see the GRI annex.

**For a summary of content related to sustainability, see the GRI index.**

### GUIDING PRINCIPLES OF SUSTAINABILITY FOR THE MANAGEMENT BOARD OF CA IMMO

Since the sustainable development of CA Immo is of such central concern, our strategic approach includes a comprehensive set of sustainability goals that cover environmental, economic and social factors as well as exemplary corporate governance.

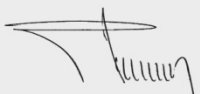
Such a strategy impacts on current and future generations in many ways. Integrating sustainability into our fields of expertise and working processes is therefore the right path for this company.

Our employees play a critical role in the success of CA Immo: we understand that we will only

achieve our targets through informed, qualified and motivated members of staff.

To an increasing degree, our shareholders, customers and business partners are also accepting their obligation to adopt a long-term approach to business. By designing our products and services with their requirements in mind, we are establishing the basis for lasting relationships.

We are convinced that our sustainability stance not only delivers a major contribution to society but also secures the value of our company for the long haul.



Bruno Ettenauer



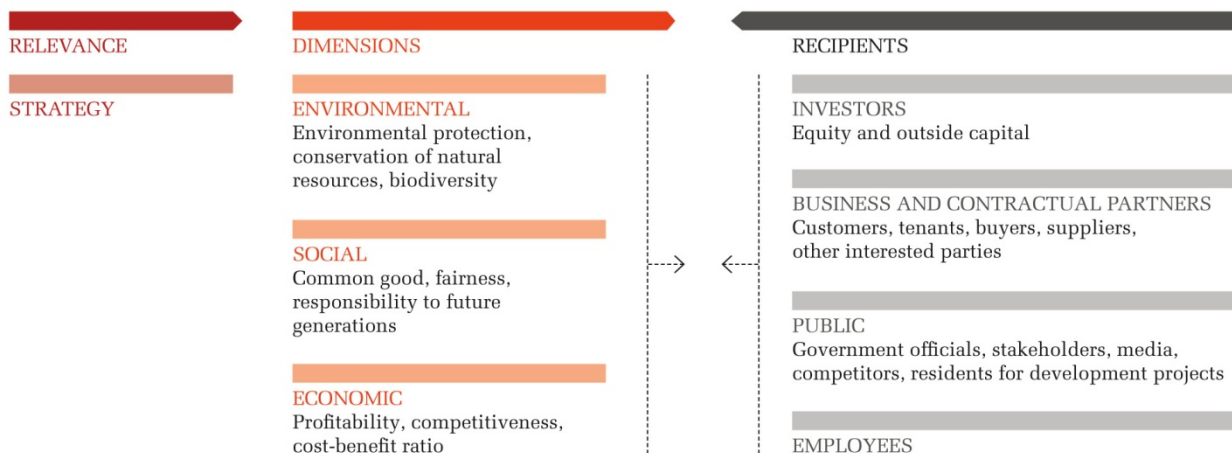
Wolfhard Fromwald



Bernhard H. Hansen

## CORPORATE GOVERNANCE REPORT

### CA IMMO APPROACH TO SUSTAINABILITY



### CORPORATE GOVERNANCE

Legislation, transparency, monitoring

### SUSTAINABILITY REPORT ACCORDING TO GRI STANDARDS

#### CORPORATE GOVERNANCE IN ACTION: PART OF OUR CSR STRATEGY

The objectives of CA Immo are based on an all-embracing corporate social responsibility (CSR) strategy. The strategy takes economic, environmental and social factors into consideration whilst establishing exemplary corporate governance (compliance) as an essential element in everyday business activity. We believe in treating our stakeholders with integrity, professionalism, transparency and fairness and are committed to observing all relevant compliance standards. We have codified the basic principles of our trading activity in a code of conduct. This code applies to all business areas.<sup>4</sup>

#### THE FIRST AUSTRIAN REAL ESTATE COMPANY WITH CERTIFICATION UNDER ICG STANDARDS

In addition to observing the Austrian Corporate Governance Code, CA Immo has become the first real estate company in Austria voluntarily to comply with the ICG standards defined by the ICG Corporate Governance Initiative (a registered association for the real estate sector in

Germany), which were imported to Austria with the cooperation of the Austrian Society for Sustainable Real Estate (ÖGNI). The standards complement the Austrian Corporate Governance Code by defining a value management system as well as regulations specific to real estate companies (e.g. duty to inform regarding changes in property valuations, representation of real estate experts on the Supervisory Board, special rules on preventing conflicts of interest in real estate transactions and contract awards). In the course of implementing these standards, 100 % of the employees in Germany and all executives in Austria have already received training on the content of the guidelines as well as the risks of corruption. Additional training measures for the entire Group are planned for 2012. In 2011, KPMG Wirtschaftsprüfungs- und Steuerberatungs GmbH performed the first Group-level audit on compliance with the ICG standards; ÖGNI certification will be granted in 2012. The subsidiary CA Immo Deutschland has been certified according to ICG standards since 2010; a second mandatory audit is currently in progress.

<sup>4</sup> The Code of Conduct, the Code of Ethics and our Corporate Governance Report are published on the web site [www.caimmo.com](http://www.caimmo.com).

---

### COMMITTED TO OBSERVING THE AUSTRIAN CORPORATE GOVERNANCE CODE

Compliance with the appropriate legal provisions in Austria is very important to the Management Board and Supervisory Board of CA Immo. Needless to say, our subsidiaries in Germany and Eastern Europe comply with local legislation. CA Immo is committed to observing the Austrian Corporate Governance Code<sup>1)</sup> and thus to transparency and principles of good corporate management. In business year 2011,

CA Immo implemented almost in full the regulations and recommendations of the Code as amended in January 2010. Discrepancies were noted in respect of C Rules no. 2 (right of appointment to the Supervisory Board) and 45 (executive positions with competitor companies). Compliance with the Code is evaluated annually (most recently by KPMG Wirtschaftsprüfungs- und Steuerberatungs GmbH)<sup>2)</sup>.

---

<sup>1)</sup> The Austrian Corporate Governance Code may be viewed on the web site of the Austrian Working Group for Corporate Governance at [www.corporate-governance.at](http://www.corporate-governance.at).

---

<sup>2)</sup> The results of the evaluation may be viewed on our web site [www.caimmo.com](http://www.caimmo.com).

---

### COMPLIANCE MANAGEMENT AND INSIDER TRADING

To prevent insider trading, the Management Board has adopted compliance guidelines with a view to implementing the Issuer Compliance Decree of the Austrian Financial Market Authority (FMA) within the company. CA Immo's compliance guidelines were revised in October 2011 and adapted to the company's structural circumstances. The guidelines apply in full to all corporate units and staff members of the CA Immo Group. Observance of the guidelines is monitored by the compliance officer. Acquisitions and sales of CA Immo securities by the company's executive bodies are regularly reported at [www.caimmo.com](http://www.caimmo.com).

---

### ZERO TOLERANCE OF CORRUPTION

CA Immo takes steps to ensure observance of its high standards, especially as regards preventing corruption (zero tolerance). In accordance with the new provisions of the Austrian Corporate Governance Code on combating corruption (C Rule 18a), the rules of procedure for the Management and Supervisory Boards were revised in relation to transactions requiring approval. In future, measures for tackling corruption will be discussed with the Supervisory Board at least once a year. Of the three divisions Austria, Germany and Eastern Europe, the auditing division has already checked the German unit (33% of all business units) for risk of corruption in 2011, the period under review. The focus was on an examina-

tion of contract awards linked to construction activity on development projects by omniCon. No instances of corruption were uncovered.

---

### LOBBYING

From an economic, social and environmental viewpoint, CA Immo is convinced of the importance of sustainability, especially in its urban development activities. The company accepts its responsibility by engaging in interest groups such as the ÖGNI and ZIA ('German Property Federation') and supporting initiatives like the ULI ('Urban Land Institute'). Although the company does not participate directly in party politics, the local politics of urban planning are central to project developments. To this extent, CA Immo is involved in the political decision-making process in this area.

---

### RIGHTS OF SHAREHOLDERS

CA Immo has issued 87.9 million ordinary shares in accordance with the 'one share-one vote' principle (C Rule 2). Another four registered shares entitle the holders to nominate one Supervisory Board member for each share; this right of appointment has not been utilised to date. Transfer of registered shares requires the approval of the company. There are no preference shares or restrictions on ordinary shares of the company at CA Immo. The shareholder structure is detailed in the Investor Relations section.



As regards Ordinary General Meetings, the following additional mechanisms are in place for minority shareholders:

- Shareholders whose combined holdings amount to at least 1 % of the capital stock are entitled to put forward proposed resolutions for every item on the agenda that is published by the company online; reasons must be given for all proposals.
- Shareholders whose combined holdings amount to at least 5 % of the capital stock are entitled to demand the convening of an Ordinary General Meeting or the adoption of additional agenda items. Such demands must be justified and made in writing, submitting the agenda and the proposed resolutions.
- Shareholders whose combined holdings amount to at least 10 % of the capital stock may initiate a special investigation where there are grounds for suspecting improbity or gross dereliction of the duty imposed by the law or Articles of Association.
- All properly registered shareholders are entitled to participate in Ordinary General Meetings; they have the right to answer questions, the right to information and the right to vote.

During business year 2011, no shareholders called for the convening of an Ordinary General Meeting, requested additions to an agenda or put forward proposed resolutions. Only the agenda items announced in the convening notice dated 12 April 2011 were discussed at the 24th Ordinary General Meeting.

#### RESPONSIBILITIES OF THE MANAGEMENT BOARD AND SUPERVISORY BOARD

The responsibilities of Management and Supervisory Boards and cooperation between Board members are regulated by pertinent legal provisions, the Articles of Association and rules of procedure passed by the Supervisory Board (including the schedule of responsibilities for the Management Board). The obligations therein defined as regards information provision and reporting by the Management Board apply to all subsidiaries of CA Immo. The full Supervisory Board rules on matters of critical importance as well as general strategy. The Supervisory Board also executes its duties through three competent committees and the presiding committee. A description of the main activities of the Supervisory Board in business year 2011 is provided in the Supervisory Board report; the Board's rules of procedure may be viewed online at [www.caimmo.com](http://www.caimmo.com).

The CA Immo Group has a centralised management structure. The Management Board of CA Immo comprises three members. Bruno Ettenauer has been the Chief Executive Officer since October 2009. The responsibilities of Management Board members are defined in a schedule of responsibilities. The full Management Board accepts responsibility for issues relating to risk management, auditing and sustainability. Regardless of individual departmental and Board responsibilities, all agendas are discussed openly by the Board members at regular Management Board meetings, with departmental representatives included in the discussions. The implementation of resolutions passed is constantly monitored.

#### INDEPENDENCE OF THE SUPERVISORY BOARD AND ITS COMMITTEES

The Supervisory Board of CA Immo comprises six members. In accordance with the Corporate Governance Code, the Supervisory Board has defined criteria for determining its independence (C Rule 53). All members of the Supervisory Board have declared their independence<sup>5</sup>. Moreover, half of the Supervisory Board members (Wolfgang Rutenstorfer, Waldemar Jud and Barbara A. Knoflach) meet the criteria of C Rule 54 in that they do not represent the interests of any shareholder with a stake of more than 10 % (UniCredit Bank Austria AG).

Some members of the Supervisory Board perform functions in related companies or organisations that have the potential to create a conflict of interests. Helmut Bernkopf is the head of the Private Banking division of the UniCredit Group (UniCredit SpA, Milan); Franz Zwickl is a Supervisory Board member at the same organisation. Meanwhile, Reinhard Madlencnik heads the Real Estate division at UniCredit Bank Austria AG which is the principal bank of the CA Immo Group and the largest shareholder in the company with a stake of around 18 % (as at 31 December 2011). The company processes most of its payment transactions as well as its credit financing through the bank and deposits a large proportion of its financial investments with the bank. UniCredit Bank Austria AG also holds four registered shares, which entitle the bank to nominate one Supervisory Board member for each share (see also the 'Related Party Disclosures' in the notes).

<sup>5</sup> A Board member shall be deemed to be independent where he or she has no business or personal relationship with CA Immo or its Management Board which could give rise to a material conflict of interests and thus influence the conduct of that member.

The independence criteria defined by the Supervisory Board are published on the company's web site [www.caimmoag.com](http://www.caimmoag.com) along with a list of all mandates held by Board members outside the CA Immo Group.

---

#### CO-DETERMINATION BY EMPLOYEES ON THE SUPERVISORY BOARD

Under the Labour Constitution Act, an employees' representative body is entitled to delegate one member to the Supervisory Board and committees of a joint stock company for every two Supervisory Board members elected by the Ordinary General Meeting (shareholder representatives). However, employers in Austria are under no obligation to establish a works council; they are only under an obligation to tolerate. Although the employees at CA Immo have not elected a works council, staff members can submit recommendations to the Management Board which are considered at weekly Group Management Board meetings. Employees are also able to convey recommendations to the Supervisory Board by agreement with the Management Board. Moreover, the allocation of responsibilities applicable across the Group and the rules of procedure in relation to specific transactions give rise to a general authorisation requirement by the Supervisory Board. The rules of procedure for the Supervisory Board may be inspected online at [www.caimmo.com](http://www.caimmo.com).

---

#### ADVANCEMENT OF WOMEN AT CA IMMO

The aim of our active personnel policy is qualitatively, quantitatively and structurally to increase the proportion of women in the workforce as a whole – in skilled positions and at all managerial and executive levels. Across the Group, the proportion of female employees is 52 %; women make up around 16 % of managerial staff. One of the six Supervisory Board members is female.

---

#### MEASURES TO PREVENT CONFLICTS OF INTEREST

Persons proposed for election to the Supervisory Board must present to the Ordinary General Meeting their professional qualifications, state their vocational or similar functions and disclose all circumstances that could give rise to concern over partiality. Supervisory Board members are not permitted to make decisions in their own

interests or those of persons or organisations with whom they are closely acquainted where such interests are counter to the (business) interests of the CA Immo Group. Potential conflicts of interest must be declared to the Supervisory Board Chairman immediately; where the chairperson is the subject of a conflict of interest, disclosure must be made to the deputy chairperson. Similarly, Management Board members are obliged to declare close personal interests in transactions of the CA Immo Group and other conflicts of interest to the Supervisory Board, and to inform their colleagues without delay. In the event of a contradiction of interests arising, the member in question shall be required to abstain from taking part in voting procedures or leave the meeting while the relevant agenda item is being discussed. Moreover, all business transactions conducted between the company and members of the Management Board as well as persons or organisations with whom they are closely acquainted must conform to industry standards and have the approval of the Supervisory Board. The same applies to contracts between the company and members of the Supervisory Board which oblige those members to perform services outside of their Supervisory Board activities for the CA Immo Group in return for remuneration of a not inconsiderable value (article 228 section 3 of the Austrian Commercial Code). The company is not permitted to grant loans to members of the Supervisory Board outside the scope of its ordinary business activity. Moreover, members of the Management Board are not permitted to run a company, own another business enterprise as a personally liable partner or accept Supervisory Board mandates in companies outside the Group without the consent of the Supervisory Board. Senior executives may only enter into secondary activities (and in particular accept executive positions with non-Group companies) with the approval of the Management Board.

The following Supervisory Board members hold executive positions with similar companies (C Rule 45): alongside his mandate at CA Immo, Reinhard Madlencnik also holds a position with UniCredit Bank Austria AG and fulfils supervisory board mandates with a number of the bank's subsidiaries that are active in similar fields of business (real estate and project development). Barbara A. Knoflach is also CEO of SEB Asset Management GmbH in Germany and Managing Director of SEB Investment GmbH. Waldemar Jud chairs the supervisory board of Universale International Realitäten GmbH. Franz Zwickl is a partner in various real estate management companies.

## TASKS AND RESPONSIBILITIES OF THE SUPERVISORY BOARD COMMITTEES

The main activities of the committees in business year 2011 are described in detail in the Supervisory Board report.

### The audit committee

The audit committee is responsible for overseeing the entire process of financial reporting, the (Group) auditing process, the effectiveness of the internal monitoring system, the internal auditing system and risk management. Auditing the annual and consolidated financial statements (including the management reports) and examining the corporate governance report and proposals on the distribution of profit are also tasks of the audit committee. In addition, the committee monitors the independence and competence of the auditing company (as assessed by 'peer reviews'). All members of the audit committee (and especially Franz Zwickl) are acknowledged as financial experts on the basis of their experience and professional track records.

### The investment committee

The investment committee, in cooperation with the Management Board, prepares the ground for critical decisions that must be taken by the full Supervisory Board. The investment committee may also approve investments

in and sales of real estate and companies and the implementation of development projects and similar measures with total investment volumes of up to € 75 m; beyond this limit, the approval of the full Supervisory Board is required.

### The remuneration and nomination committee

The remuneration and nomination committee is mainly responsible for succession planning in respect of the Management Board. It also makes proposals to the Ordinary General Meeting on the filling of forthcoming vacancies on the Supervisory Board, taking account of the personal and professional qualifications of candidates as well as diversification. Management Board members are selected according to a defined appointment procedure, taking corporate strategy and the current position of the company into consideration. The remuneration and nomination committee also scrutinises the remuneration system for the Management Board and employees in the case of exceptional bonuses.

### The presiding committee

The presiding committee of CA Immo is identical to the remuneration and nomination committee. It rules on transactions generally requiring the approval of the Supervisory Board where a delay in convening a Supervisory Board meeting might expose the company to significant pecuniary disadvantage.

## COMPOSITION OF COMMITTEES

Audit committee	Investment committee	Remuneration and nomination committee / Presiding committee
Wolfgang Ruttenstorfer (Chairman)	Wolfgang Ruttenstorfer (Chairman)	Wolfgang Ruttenstorfer (Chairman)
Helmut Bernkopf	Reinhard Madlencnik	Helmut Bernkopf
Reinhard Madlencnik	Franz Zwickl	Barbara A. Knoflach
Franz Zwickl		

---

**INTERNAL AUDITING AND RISK MANAGEMENT**

Risk Management and Internal Auditing are separate units under the control of the full CA Immo Management Board (C Rule 18). On the basis of an auditing plan approved by the Management Board and coordinated with the audit committee as well as the Group-wide evaluation of risk in all corporate activities, the Internal Auditing unit oversees compliance with legal provisions, internal guidelines and rules of conduct; it also monitors the potential for risk in operational processes (upholding the dual verification principle in all organisational entities, continual reporting and so on). The Internal Auditing unit regularly reports to the Management Board, the audit committee and the full Supervisory Board on the auditing plan for the following year and the results of auditing. In addition, to assist in the early identification and monitoring of risks, the internal monitoring system (IMS) is continually expanded and assessed. The management letter from the auditing company along with that company's report on the effectiveness of risk management within the Group were submitted to the Supervisory Board Chairman and examined carefully by the Supervisory Board.

---

**AUDITING COMPANY SERVICES AND FEES**

By resolution of the Ordinary General Meeting, KPMG Wirtschaftsprüfungs- und Steuerberatungs GmbH was appointed to audit the annual and consolidated financial statements. In the case of foreign subsidiaries, local partner law firms of KPMG are generally charged with reviewing and auditing the semi-annual and annual financial statements and with overseeing the conversion to IFRS. Auditing charges paid to the Group auditor totalled € 501 K in the last business year (against € 256 K in 2010); expenditure on project-related and other (assurance) services was € 263 K in the reporting period (€ 239 K in 2010). No consulting services which could compromise independence (particularly legal/tax consultancy services) were rendered by the Group auditor.

## REMUNERATION REPORT

The remuneration report sets out the fundamentals and the current status of the remuneration system for the Management Board and Supervisory Board of CA Immo.

### EARNINGS OF THE MANAGEMENT BOARD

#### Fundamentals of the remuneration system for the Management Board

In principle, the members of the Management Board are remunerated both for the functions they perform at CA Immo and for their managerial services to CA Immo Deutschland GmbH, solely on the basis of employment contracts concluded with CA Immo. Secondary employment of Management Board members is subject to the approval of the Supervisory Board to prevent time devoted to secondary activity and compensation paid in respect of such activity from conflicting with roles performed for the company. No separate payment is made for accepting mandates in Group companies (with the exception of Supervisory Board mandates at UBM Realitätenentwicklung AG, in which CA Immo has a holding of 25 % plus four shares). Management Board remuneration is in line with the relevant legal regulations and the recommendations of the Austrian Corporate Governance Code. The compensation structure was designed with long-term corporate development in mind. Emoluments comprise a fixed salary component and a perform-

ance-related element. The level of fixed salaries (which are paid in advance in 14 monthly payments) depends on the spheres of responsibility as determined in the schedule of responsibilities. The main prerequisite for variable remuneration is positive consolidated net income after minorities. The assessment basis includes both operational and qualitative targets agreed annually with the remuneration and nomination committee or the full Supervisory Board. Variable remuneration is restricted to a maximum of 100 % of the fixed annual salary. Since business year 2010, Management Board members and first-level managers have also had the option (subject to appropriate personal investment) of taking part in a long term incentive (LTI) programme. There are no stock option plans. Total costs for the Management Board amounts € 2,449 K in 2011 (2010: € 2,185 K).

#### Criteria for profit sharing

The variable element of remuneration is assessed by the remuneration committee or the full Supervisory Board at the end of the business year and paid retrospectively. Achievement of the budgeted operating result (EBITDA) by the CA Immo Group serves as the assessment basis for half of the performance-related pay element as this takes account of all key operational parameters that can be influenced by the Management Board. The other half of the variable remuneration component is linked to qualitative, strategic and project-related objectives.

### MANAGEMENT BOARD EARNINGS

€ 1,000	Fixed <sup>1</sup>	Variable	Total 2011	Fixed <sup>1</sup>	Variable <sup>2</sup>	Total 2010
Bruno Ettenauer	320	310	630	320	-	320
Wolfhard Fromwald	282	274	556	282	-	282
Bernhard H. Hansen	270	262	532	270	-	270
<b>Total</b>	<b>872</b> (51 %)	<b>846</b> (49 %)	<b>1.718</b> (100 %)	<b>872</b> (100 %)	<b>-</b>	<b>872</b> (100 %)

<sup>1</sup> Excluding auxiliary staff costs, remuneration in kind and travel expenses (for a complete overview of costs please refer to the notes section)

<sup>2</sup> No variable remuneration was granted in 2009 (paid 2010).

### LONG-TERM INCENTIVE PROGRAMME

The LTI programme has introduced a remuneration tool for members of the Management Board and first-level managers with a view to promoting added value at CA Immo over the medium to long term. The programme is passed by annually by the full Supervisory Board (starting in business year 2010) on the recommendation of the remuneration and nomination committee. The LTI scheme is a revolving programme with a term (retention period) of three years per tranche. Participation requires a personal investment restricted to 50 % of basic salary for Management Board members and 25 % or 35 % of basic salary for other managerial staff. The investment is evaluated at the closing rate on 31 December, with the number of associated shares thereby determined. The following conditions are defined for the LTI programme for 2011-2013: eligibility to participate, compulsory personal investment, profit criteria. As was the case with the LTI scheme for 2010-2012, target values have been defined as growth in NAV, ICR (interest coverage ratio) and TSR (total shareholder return). The extent to which the targets are met is determined by comparing the defined target values with the values actually attained. Payments are made in cash. For the Management Board a reserve totalling € 425 K (compared to € 172 K in the previous year) has been formed in connection with the LTI programme.

### PENSION FUNDS AND SEVERANCE PAYMENTS

All members of the Management Board have pension fund agreements into which annually agreed contributions are paid. As in 2010 contributions to pension funds (defined contribution plan) amounted to around € 89 K in 2011. In accordance with the legal regulations in Austria, the amount of a legal severance payment is determined by the amount of an overall salary as well as length of service, with the maximum payout equating to one full year's salary. Payment is forfeited in the event of the employee serving notice of termination. Payments to form a reserve for severance payment claims (defined benefit plan) amounted to € 50 K in business year 2011 (€ 110 K in 2010). There are no further obligations. No other payments were made to former Management Board members or their surviving dependants.

### REMUNERATION SYSTEM FOR SELECTED MANAGERIAL STAFF

Specific sector and market conditions are taken into account when defining the basic salaries of managerial staff. The principles of variable salary components that apply to the Management Board are adapted for employees; this enables first-level management staff to participate in the LTI scheme. Annual bonus agreements are also defined for these staff members. The achievement of both financial and non-financial corporate targets is the precondition for payments.

### SHARE OWNERSHIP OF MANAGEMENT AND SUPERVISORY BOARD MEMBERS

As at 31 December 2011, a total of 49,000 CA Immo shares were privately held by Management Board and Supervisory Board members (a figure unchanged from the previous year). In addition, a total of 45,692 CA Immo shares (42,319 in the prior year) were held by CA Immo staff members under the terms of the LTI programme on key date 31 December 2011. The company itself did not hold any own shares on the key date.

### SHARE OWNERSHIP OF MANAGEMENT AND SUPERVISORY BOARD MEMBERS

Number of shares	31.12.2011	31.12.2010
Bruno Ettenauer	11,000	11,000
Wolfhard Fromwald	12,000	12,000
Bernhard H. Hansen	16,000	16,000
Wolfgang Ruttenstorfer	10,000	10,000
<b>Total</b>	<b>49,000</b>	<b>49,000</b>

### D&O INSURANCE

At CA Immo Group level, D&O manager liability insurance with coverage of € 50 m was taken out for the executive bodies (Management Board members, administrative authorities, supervisory bodies and senior executives) of the parent company and all subsidiary companies. The insurance does not provide for any excess.

## REMUNERATION OF THE SUPERVISORY BOARD

In line with the Articles of Association, remuneration for the Supervisory Board for the past business year is determined annually by the Ordinary General Meeting. The 24th Ordinary General Meeting on 10 May 2011 approved the following remuneration scale for business year 2010: in addition to the reimbursement of cash expenses, all Supervisory Board members receive a fixed fee of € 15 K (€ 10 K in the previous year). The chairman receives double that amount, with the deputy chairman paid one and a half times the fixed fee. Members of committees are also paid € 500 for each attendance at a

committee meeting. Remuneration is paid pro rata where a Supervisory Board member steps down during the year.

In business year 2011, expenditure for the Supervisory Board totalled € 119 K. Of this figure, remuneration for business year 2010 accounted for € 113 K (including attendance fees of € 7 K), cash expenditure (travel expenses) amounted to € 5 K and other expenditure was € 1 K. No other fees (particularly for consultancy or brokerage activities) were paid to Supervisory Board members. No loans or advances were paid to either Management Board or Supervisory Board members. No company pension plans are provided for Supervisory Board members at CA Immo.

## SUPERVISORY BOARD REMUNERATION APPROVED BY THE ORDINARY GENERAL MEETING

in €	2011 for 2010	2010 for 2009
Wolfgang Ruttenstorfer, Chairman from 13.5.2009	32,500	13,712
Helmut Bernkopf, Deputy Chairman from 13.5.2009	24,000	10,534
Detlef Bierbaum to 10.5.2011	15,000	10,000
Waldemar Jud from 10.5.2011	-	-
Barbara A. Knoflach from 10.5.2011	-	-
Reinhard Madlencnik from 24.4.2002	17,000	11,000
Gerhard Nidetzky to 13.5.2009	-	7,788
Christian Nowotny to 13.5.2009	-	5,966
Horst Pöchhacker to 31.7.2010	8,712	10,000
Regina Prehofer to 10.5.2011	15,500	10,000
Franz Zwickl from 10.5.2011	-	-
<b>Total</b>	<b>112,712</b>	<b>79,000</b>

## INVESTMENTS AND FUNDS

The listed company CA Immobilien Anlagen Aktiengesellschaft, based in Vienna, is the parent company of the CA Immo Group. The Group's activities are focused on Austria, Germany and Eastern Europe. The Group has 263 subsidiaries, of which

- 42 are in Austria (including 8 joint ventures),
- 103 are in Germany (including 20 joint ventures) and
- 118 other companies (including 24 joint ventures) were created in connection with investment in Eastern Europe.

All tasks are performed through a network of branch offices in Austria, Germany, Hungary, the Czech Republic, Romania, Poland and Serbia; there are also offices in Russia, Ukraine and Cyprus employing a total of 390 staff members. Every site functions as a profit centre. Construction management – which encompasses project monitoring, tendering, contract awarding, construction supervision and general planning – is carried out by **omniCon**, the subsidiary of CA Immo Deutschland acquired in July 2008. **omniCon** also performs these services for third parties. In addition, **DRG** was founded in 2011 as a joint venture with the estate agent and property management firm **ÖRAG**. **DRG** undertakes tenant management, service charge accounting, rental revenue enhancement, cost reduction, maintenance tasks and letting for CA Immo's office investment properties in Germany. Throughout the group, external service providers are brought in to carry out certain other activities. This enables the cost structure to be adapted flexibly to varying workloads. All activity in Germany is processed via CA Immo Deutschland; business in Eastern Europe is bundled in CA Immo as well as in **Europolis AG**, which was acquired early in 2011. Since 2006, project development in Eastern Europe has been managed largely through the CA Immo New Europe (CAINE) special fund.

---

### CA IMMO DEUTSCHLAND

CA Immo entered the German market in the autumn of 2006. Since 2008, **CA Immo Deutschland GmbH** (formerly Vivico Real Estate GmbH, a collecting society for railway properties owned by the German state) has provided the operational platform. CA Immo Deutschland has extensive expertise in developing inner city properties. Projects on these development sites are at various stages of preparation and will be rapidly progressed to construction readiness over the coming years. On completion, development projects are either sold, transferred to the company's asset portfolio or sold to property develop-

ers as construction-ready real estate. With branch offices in Frankfurt, Berlin and Munich, the organisation of CA Immo Deutschland meets the requirements of local presence. CA Immo Deutschland GmbH is fully consolidated in the consolidated financial statements of CA Immo. The company's property assets mainly comprise properties under construction and undeveloped plots alongside a portfolio of properties intended for trading or sale. As at key date 31 December 2011, the market value of this real estate portfolio was € 1,343 m (€ 1,157 m on 31.12.2010). Most of the investment properties in Germany, including the package of properties acquired from the state of Hesse in 2006, are maintained by Frankfurt-based **CA Immo AG**, in which CA Immobilien Anlagen Aktiengesellschaft of Vienna has direct and indirect holdings amounting to 100 %. CA Immo AG of Frankfurt is also fully consolidated in the consolidated financial statements. The market value of the property assets was € 1,019 m as at 31 December 2011 (against € 1,006 m in the previous year).

---

### EUROPOLIS AG

**Europolis AG**, which was acquired from the Volksbank Group at the start of January, is also a wholly owned subsidiary of CA Immo. The **Europolis Group**, which has been in existence since 1990, focuses on class A office, logistical and retail buildings in Eastern Europe. The **Europolis AG** portfolio also includes a small number of development projects and undeveloped plots in Poland, Hungary and the Ukraine. The overall portfolio is divided into six smaller portfolios in which reputable partners such as the EBRD, AXA and Union Invest hold shares of between 25 % and 49 %. The portfolios are managed by **Europolis Real Estate Asset Management GmbH** of Vienna (EREAM), a wholly owned subsidiary of **Europolis AG**, alongside a group of regional companies in Prague, Budapest, Warsaw, Bucharest and Belgrade trading as "CA Immo Real Estate Management". As at 31 December 2011, the property assets of the **Europolis Group** had an approximate market value of € 1,408 m (€ 1,517 m in the previous year).

---

### CA IMMO NEW EUROPE PROPERTY FUND

The **CA Immo New Europe property fund** is a project development fund structured under Luxembourg law as a SICAR (société d'investissement en capital à risque). The fund has drawn together CA Immo's development projects in Eastern Europe since early 2007. CA Immo raised



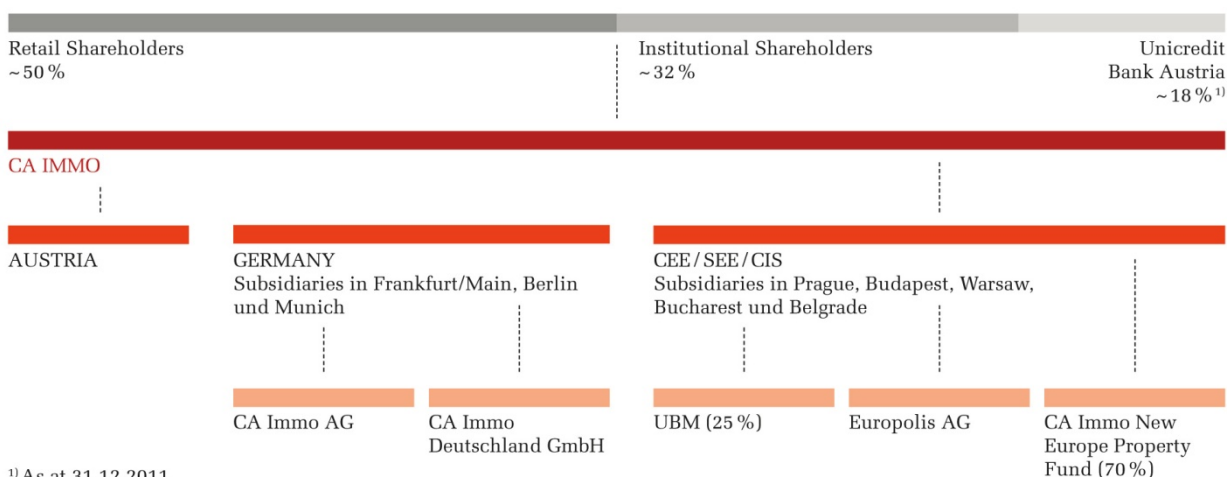
its stake by a further 10 % in the fourth quarter and now holds 70 % of the shares in the fund. The remaining 30 % is held by three institutional investors. The planned life-span of the fund, which is managed by a CA Immo subsidiary, is seven years in total (with the option to extend). The commitment period (in which new projects can be initiated) ended on 31 December 2009. In view of changed market conditions, investment activity fell far short of the levels originally intended; agreement was reached with the co-partners only to proceed with development projects that were already in progress. In future, new projects will be realised by CA Immo itself where the fund partner decides against individual involvement in the implementation. As at the balance sheet date, the fund portfolio had a book value of around € 142 m (compared to € 134 m in the previous year). Three projects are in progress at the present time; another three have been finalised since the fund was set up and will henceforth be held directly by the fund as investment properties.

#### INVESTMENT IN UBM

CA Immo holds a stake of 25 % plus four shares (voting minority holding) in the listed Vienna-based real estate developer **UBM Realitätenentwicklung AG** through a subsidiary company. The main shareholder in UBM is the PORR Group with a holding of approximately 41 %. With its track record of development expertise in the CEE region, UBM is an ideal partner to the CA Immo Group. Projects realised with UBM include the Poleczki Business Park in Warsaw and the Airport City St. Petersburg project. The investment in UBM contributed a total of € 1,640 K to the earnings of CA Immo in 2011 (previous year: € 2,751 K). CA Immo thus received a dividend for business year 2010 of € 825 K (€ 750 K in the previous year), corresponding to a return on invested capital of around 5 % or a dividend yield of approximately 4 %.

For more information, please refer to the Property Assets section and the notes.

#### GROUP STRUCTURE



<sup>1)</sup> As at 31.12.2011

## ECONOMIC ENVIRONMENT

### THE CYCLICAL TREND

Economic growth is the main factor that drives demand for office space in the real estate sector; similarly, liquidity and interest rates are the key criteria in operational business developments. The continuing debt crisis is therefore impacting on general economic stability and feeding insecurity on markets and amongst investors.

With average GDP growth of 1.6 % (compared to 1.7 % in 2010), the dynamism witnessed on most EU markets early in the year had tailed off dramatically by the end of 2011. Against this background of tension, economic data shows that the core markets of CA Immo performed above the EU average in 2011. Compared to most eurozone nations, economic output on the majority of CA Immo's core markets in Eastern Europe is more stable, with higher growth rates and far lower levels of debt. Poland and Germany were at the forefront of economic expansion with impressive GDP growth of 4 % and 3 % respectively, whilst the Hungarian economy (1.4 % GDP growth) was adversely affected by the uncertain political climate.

### THE MONEY MARKET AND INTEREST RATE ENVIRONMENT <sup>1</sup>

The average inflation rate for 2011 in the eurozone was 2.7 %, well above the two percent target level specified by the European Central Bank (ECB). Once again, prices were driven by energy and other commodities. The ECB responded to the rising inflation in the first six months by raising the base rate from 1.0 % to 1.5 %. During the fourth quarter, the bank then cut back the base rate by 50 base points to its original level of 1.0 %.

Money market rates were significantly more volatile, especially in the final quarter of 2011, with major differences between the secured and unsecured markets. At the end of the year, the average monthly interest rate for term deposits in interbank transactions (3 month Euribor), which is used as the basis for variable financing, stood at 1.35 %; since then it has fallen closer to 1.0 %. Despite the low interest level, total financing costs are the same or higher than in previous years owing to higher bank margins. The main cause of this is restraint in interbank transactions and a greater capital requirement on the part of banks.

<sup>1</sup> Sources: Eurostat 2012, European Central Bank, Monthly Bulletin January 2012

### ECONOMIC DATA OF CA IMMO CORE MARKETS

	Growth rate of the real GDP <sup>1</sup>		Annual inflation rates <sup>2</sup> in %	Rate of unemployment <sup>3</sup> in %	Gross public debt in %	Public deficit/ -surplus in % of the GDP 2010	Balance of trade in € bn
	2011	2012					
EU (27)	1.6	0.6	3.1	9.8	80.1	-6.6	-7.2
Euro zone (17)	1.5	0.5	2.7	10.0	85.3	-6.2	6.9
AT	2.9	0.9	3.4	4.0	71.8	-4.4	-7.3
D	3	0.8	3.2	5.5	83.2	-4.3	129.2
PL	4	2.5	4.5	10.0	54.9	-7.8	-12.0
CZ	1.8	0.7	2.8	6.7	37.6	-4.8	6.5
BG	2.2	2.3	2.0	10.9	16.3	-3.1	-2.1
HU	1.4	0.5	4.1	10.7	81.3	-4.2	6.0
RO	1.7	2.1	3.2	7.3	31	-6.9	-7.7

<sup>1</sup> Change from previous year (%)

<sup>2</sup> December 2011,

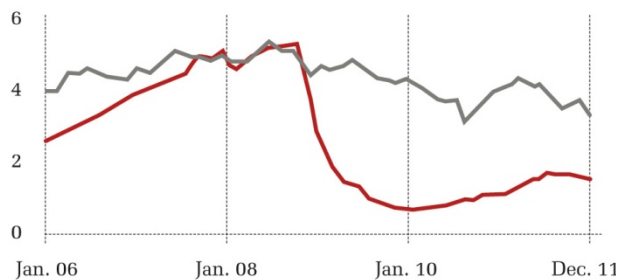
<sup>3</sup> November 2011 (seasonally adjusted)

## INTEREST RATE DEVELOPMENT

■ 3M-EURIBOR ■ 10-year-Pfandbrief-curve

Source: Deutsche Bundesbank

Interest rate in % p.a.

CURRENCIES <sup>1</sup>

The exchange rate for the euro remained volatile as the sovereign debt crisis in peripheral European nations unfolded. The value of the euro has been falling sharply against the currencies of the 20 main trading partners since the end of August. By the end of the year, the exchange rate against the US dollar had fallen by 1.9% on the previous year's value to US\$ 1.3920 on average. However, given that CA Immo's lease contracts are all concluded in euros, this did not impact directly on rental revenue.

## OUTLOOK

In 2012, economic development in Europe will be governed by the sovereign debt crisis on the continent, a weakening macro-economic environment and diminishing consumer confidence as a result. The economic stability of Europe will depend heavily on the savings and reform measures enacted by the debt-ridden member states of Greece, Italy, Spain and Portugal.

<sup>1</sup> Sources: European Central Bank, Monthly Bulletin January 2012, [www.finanzen.net](http://www.finanzen.net); closing rate on 30.12.2011

As the year progresses, the slowdown in the global economy will mean companies investing less and export ratios falling in most countries – a scenario that could seriously affect the commercial property market as demand for office premises negatively. Only core properties let for the long term are likely to benefit from the increasing reluctance of investors to take risks.

**Stability in the banking sector will spur economic activity**

The lowering of the credit quality threshold for certain asset-backed securities (ABS) confirmed by the ECB in December entails credit default risk; moreover, this will not solve the problem of declining interbank transactions owing to mistrust between banks. Radical reforms on the money and capital markets are thus inevitable.

The tightening of financing conditions in particular is sure hinder economic dynamism, at least temporarily. By the middle of the year, European banks will have to comply with the requirements of the European Banking Authority and raise their core capital stock by a minimum of 9%. The stance taken by individual banks – and the effect this will have on bank lending to the real economy – remain unclear. Guaranteeing the medium-term resilience of banks within the eurozone on the one hand whilst sustaining economic development through lending to the real economy on the other will constitute a balancing act.

**The limits of financing with outside capital**

Since the availability of loan capital will also be limited in the real estate sector over the years ahead, the financing of development projects and other transactions will be a major challenge. In the medium term, identifying alternative forms of finance and financing partners (such as capital market financing in the form of bonds) will be critical. The extent to which insurance companies and pension funds play a greater role will surely also depend on the future patterns of savings by private households and financial asset acquisition by institutional investors.

## PROPERTY MARKETS

The core markets of CA Immo held their ground in 2011, producing not only above average economic data but also stable or improving performance indicators on the property investment and rental markets. With steady growth and large, liquid real estate markets, Germany proved a particularly safe haven in 2011, developing more strongly than many other major international markets. Generally speaking, performance on the company's main markets in Eastern Europe was also stable to above average in 2011, although investment and lettings activity slowed somewhat in the second half of the year.

Once again, security and core were central factors in the purchase decisions of investors. As a result, the gap has widened between high quality real estate in capital cities and older properties in B-class locations that fall short of modern technical standards. This trend is expected to continue in 2012.

### THE REAL ESTATE MARKET IN AUSTRIA <sup>1</sup>

#### The investment market

Around € 1.7 bn was invested in Austrian real estate in 2011, an increase of 7.0 % on the transaction volume for 2010. Investors were strongly attracted to high quality office properties (27 %) and hotels (24 %). In year-on-year comparison, peak yields fell by five base points to stand at 5.20 % at the turn of the year. Yields are expected to stagnate in 2012.

#### The office property market

During 2011, 260,000 sqm of office space was let in Vienna, around 5.4 % down on the previous year and the lowest figure since the crisis began in 2008. Market activity in Vienna will continue to be characterised by small-scale new lettings in 2012. Although demand stagnated in 2011, the production of (office) premises rose by 14 %. Another 178,000 sqm of office space is expected to be produced in 2012 as various projects are completed (not including general restorations). Moreover, owing to the fact that older properties are required to undergo full re-development prior to re-utilisation in order to attain certain rent levels, more and more fully restored properties are coming onto the market – a trend that is sure to intensify. During 2012, CA Immo will also market a restoration project comprising some 18,800 sqm of re-conditioned office premises at the Lände 3 site. As a result, both competition for tenants and vacancy (espe-

cially in previously occupied properties not conforming to the latest standards) will increase this year.

Peak rent levels were hovering around € 23.75/sqm at the end of 2011. Rental rates are expected to rise marginally this year in prime locations; stagnation is likely in other locations owing to excess supply.

### OFFICE MARKET DEVELOPMENT IN VIENNA

	2011	2010	Change in %
Take up in sqm	260,000	275,000	-5
Vacancy rate in %	6.1	5.5	11
Peak rent in €/sqm net exclusive	23.8	23.0	3
Prime yield in %	5.2	5.3	-1

Sources: BNP Paribas Real Estate 2012; CBRE, Vienna Office MarketView, Q4 2011, EMEA Rents and Yields Q4 2011

### THE REAL ESTATE MARKET IN GERMANY <sup>2</sup>

#### The investment market

Economic stability, a polycentric structure and large, liquid real estate markets are making Germany a magnet for investors. Some € 23.5 bn was invested in real estate purchases in 2011, up nearly 20 % on the previous year's figure. Peak yield values were stable throughout the year in most locations. With real estate in Germany retaining its popularity despite the financial market crisis, the transaction volume for 2012 is likely to be similarly high. Demand also remained strong for high quality properties with good letting levels (core segment), especially in the usage categories of retail properties (46 % of the total investment volume) and office premises (30 %). At present, we expect this demand to be maintained in 2012, leading to further increases in value in this segment.

With a transaction volume of € 2.96 bn (up 58 %), Frankfurt once again led the German investment market in terms of sales; it was followed by Munich (€ 2.88 bn), which experienced a boom as the investment volume exceeded the previous year's value by 70 %. The transaction volume in Berlin fell 26 % to € 2.34 bn; the reason for this was not a lack of demand from investors, however, but a shortage of suitable supply.

<sup>1</sup> Sources: CBRE, Vienna Office MarketView Q4 2011; EHL Market Research 2012

<sup>2</sup> Sources: BNP Paribas Real Estate 2012; CBRE EMEA Rents and Yields Q4 2011; CBRE MarketView, Office Market Frankfurt/Munich Q4 2011

### The office property market

As regards the office rental market in Germany, office space totalling 1.75 mn sqm was let on the core CA Immo markets of Munich, Berlin and Frankfurt in 2011 (compared to 1.52 mn sqm in 2010). Strong demand for high quality premises coupled with falling construction levels will reduce vacancy further in the quality segment during 2012. At the same time, vacancy in class B real estate that does not conform to the latest standards will continue to rise.

Owing to the fact that construction has only been carried out as required in recent years (and subject to appropriate levels of pre-letting), the supply of new premises in **Berlin** is moderate. Demand for modern properties in central locations is rising steadily, which in turn is pushing up office rents – a trend expected to continue in 2012.

In **Frankfurt** a divide opened up in 2011: while the investment market flourished, the result for the office rental market was rather average. The supply of modern premises available at short notice is limited while outside of the prime segment structural vacancy has risen markedly, producing strong competition for space. There were only few rentals in the prime segment, the peak rent declined by 16 % from 38.5 €/sqm (2010) to 32.3 €/sqm (2011). In the medium term, therefore, refurbishment will form the focus of development activity in Frankfurt.

In terms of floor space, **Munich** has by far the highest turnover of the office centres in Germany (755,000 sqm, up 49.5 % on the previous year). Rent levels have also risen in response to high demand. Vacancy has declined by around 14 % compared to 2010, not least because of the diminishing completion volume.

### OFFICE MARKET DEVELOPMENT IN CA IMMO CORE MARKETS IN GERMANY

	2011	2010	Change in %
<b>Berlin</b>			
Take up in sqm <sup>1</sup>	568,000	541,000	5
Vacancy rate in %	7.7	8.3	-7
Peak rent in €/sqm net exclusive	21.6	20.9	3
Prime yield in %	5.1	5.3	-4
<b>Frankfurt am Main</b>			
Take up in sqm <sup>1</sup>	423,500	470,000	-10
Vacancy rate in %	13.8	14.6	-6
Peak rent in €/sqm net exclusive	32.3	38.5	-16
Prime yield in %	5.0	5.1	-2
<b>Munich</b>			
Take up in sqm <sup>1</sup>	755,000	504,877	50
Vacancy rate in %	7.3	8.5	-14
Peak rent in €/sqm net exclusive	34.8	33.9	3
Prime yield in %	4.8	4.8	0

<sup>1</sup> Including surrounding area and owner-occupier transactions

Sources: BNP Paribas Real Estate 2012; CBRE 2012 EMEA Rents and Yields Q4 2011; gif e.V. (German Society of Property Researchers), Annual Survey of Office Markets 2010 and 2011, Research working group; correct as of January 2012. All floor space data is rentable space (gif e.V.), conversion factor = gross floor space x 0.85.

## THE REAL ESTATE MARKET IN EASTERN EUROPE <sup>1</sup>

### The investment market

In 2011, investment activity in Eastern Europe was characterised by a search for secure asset classes (especially in capital cities). Taking account of the acquisition of the Europolis portfolio by CA Immo, the total office transaction volume exceeded € 4 bn (up 60 % on the prior year). The markets of Russia (42 %), Poland (29 %) and the Czech Republic (14 %) generated the highest shares of the total volume. By contrast, very little investment activity was reported in the smaller nations of South Eastern Europe in particular owing to worsening economic conditions and the lack of financing.

A strong phase of recovery was followed by a slump in the investment volume in the fourth quarter of 2011; this

was mainly due to the limited availability of core properties, for which demand was high, and constraints on financing – issues likely to remain prominent in 2012. With little construction activity on most markets, investors are falling back on investment properties. Moreover, only a few banks are prepared to provide finance in Eastern Europe. Poland and the Czech Republic have emerged as the only relatively liquid markets (unlike Hungary, the Balkan states and the Ukraine, where investment activity is likely to remain at very low levels for some time to come).

Peak yields did not vary greatly in 2011, although there was a slight trend towards compression in the second half of the year. For class A office properties in Poland and the Czech Republic, peak yields were 6.25 % and 6.75 % respectively. Given the limited supply of high quality prime real estate on these markets, a further fall in yields is expected for this product class.

<sup>1</sup> Sources: CBRE Market View, CEE Offices February 2012; CBRE EMEA Rents and Yields Q4 2011

## OFFICE MARKET DEVELOPMENT IN CA IMMO CORE MARKETS IN CEE/SEE

	2011	2010	Change in %
<b>Budapest</b>			
Take up in sqm	394,655	312,200	26
Vacancy rate in %	19.2	20.6	-7
Peak rent in €/sqm net exclusive	20.0	20.0	0
Prime yield in %	7.3	7.5	-3
<b>Bukarest</b>			
Take up in sqm	262,000	190,000	38
Vacancy rate in %	14.1	17.5	-19
Peak rent in €/sqm net exclusive	19.5	19.5	0
Prime yield in %	8.3	9	-8
<b>Prague</b>			
Take up in sqm	325,564	215,700	51
Vacancy rate in %	12.0	13.2	-9
Peak rent in €/sqm net exclusive	21.0	21.0	0
Prime yield in %	6.5	6.8	-4
<b>Warsaw</b>			
Take up in sqm	573,000	356,500	61
Vacancy rate in %	6.7	7.0	-4
Peak rent in €/sqm net exclusive	27.0	25.0	8
Prime yield in %	6.3	6.3	0

Sources: CBRE 2011/2012; Jones Lang Lasalle 2011/2012

Note: floor space turnover includes owner-occupier transactions

### The office market in Eastern Europe <sup>1</sup>

Like the investment market, the office rental market also slowed down in the second six months. Compared to the first half of 2011, market absorption in Warsaw, Bucharest and Prague fell by 20-40 %. Despite this, overall lettings performance in Warsaw reached a record level. Minimal levels of building activity have reduced vacancy, although the influx of new tenants has been generally low. There is a clear focus on extending and expanding existing lease contracts on portfolio buildings. For countries with strong links to Western Europe in particular, the development of the demand situation will depend largely on the economic trend in this region. However, the stable performance of the German economy gives rise to hopes of a further boost to the Czech and Slovakian markets especially.

With the exception of Warsaw, vacancy rates on most markets remain above 10 % (although the trend is downward). Owing to the limited availability of financing, high levels of pre-letting on new development projects are required, and this should continue to suppress vacancy. Some cities in the SEE region in particular (including Sofia and Belgrade) are still struggling with high (22 %) rates of vacancy, and this in turn is forcing down rental rates. By contrast, rent levels are stable or rising modestly on core CA Immo markets such as Warsaw.

<sup>1</sup> Sources: CBRE Market View, CEE Offices February 2012; CBRE EMEA Rents and Yields Q4 2011

### Logistics <sup>2</sup>

The logistics segment – a sector that traditionally has shorter lease agreement terms, higher volumes of floor space and direct links to the business environment – generally responds more quickly to international trends than the office sector. Despite the volatile climate, development for the logistics area in Eastern Europe was largely stable in the first six months of the year. Poland, the Czech Republic and Russia achieved the strongest growth on the European logistics market in terms of both transaction volumes and lettings performance.

General conditions in the second half of 2011 mirrored those for the office markets: limited supply and minimal construction in the core segment coupled with an increasingly uncertain economic outlook suppressed activity on the investment as well as the lettings markets.

Thanks to the country's strong domestic market and stable economic growth, demand expanded steadily in the logistics segment in Poland. Floor space turnover in the commercial sector increased by over 30 % during 2011, driven mainly by the logistics area. The logistics vacancy rate fell marginally to around 9-15 % (depending on location), with rent levels stabilising in the range of 2.8 €/sqm to 5.0 €/sqm. Peak yields were also stable at 7.75 %. Rents and yields are not expected to change significantly in 2012.

<sup>2</sup> Sources: Jones Lang LaSalle, European Industrial Bulletin, September 2011; CBRE Big Box Poland Industrial Market View, Q4 2011



BUCHAREST, Europolis Park

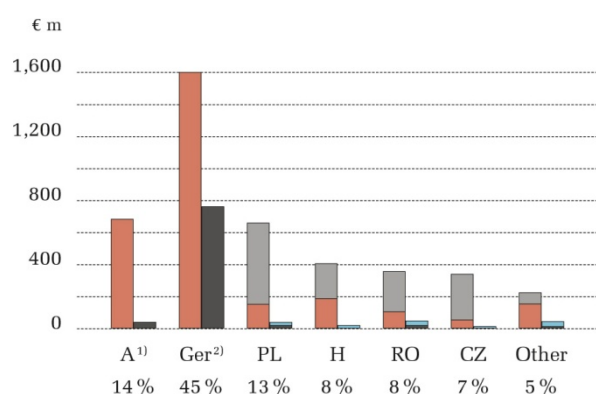
## PROPERTY ASSETS

The CA Immo Group divides its core activity into two business areas: letting investment properties and developing real estate. In both of these business areas, CA Immo specialises in commercial real estate with a clear focus on office properties in the center of Europe. The objective is to build up a focused portfolio of high quality and sustainable investment properties within the core markets of Germany, Austria, the Czech Republic, Poland, Hungary, Romania and Slovakia. The company generates additional revenue through the utilisation of developed real estate reserves.

### DISTRIBUTION OF PROPERTY ASSETS

#### BY COUNTRY AND TYPE

Investment properties      Investment properties Europolis  
Assets under development      A. under development Europolis



<sup>1)</sup> including 0.1 € m properties held as current assets

<sup>2)</sup> including 91.6 € m properties held as current assets

### Expansion through acquisition of Europolis AG

Early in 2011, CA Immo acquired properties with an approximate value of € 1.5 bn in Eastern and South Eastern Europe through the takeover of Europolis AG. Investment properties on the core markets of Poland, the Czech Republic and Hungary comprise the greater part (75 %) of the portfolio. With 21 % of property assets, Romania is the most important market in South Eastern Europe. Undeveloped land reserves for potential development projects make up some 7 % of the Europolis portfolio.

### Property assets of € 5.2 bn

As a result of the integration of Europolis, the property assets of the CA Immo Group in the consolidated statement of financial position for 2011 rose from approximately € 3.6 bn (as at 31 December 2010) to € 5.2 bn as at 31 December 2011. Of this figure € 4.2 bn (82 % of the total portfolio) are investment properties<sup>1</sup>, and € 0.9 bn (18 % of the total portfolio) represent property assets under development. The proportion of the Eastern and South Eastern European segment expanded from around 20 % to over 41 % of the company's overall property assets, bringing it onto a par with the German segment.

<sup>1</sup> including own use properties and properties intended for trading or sale

### PROPERTY ASSETS OF CA IMMO GROUP AS OF 31.12.2011 (BOOK VALUES)

in € m	Investment properties <sup>1</sup>	Investment properties under development	Properties held as current assets <sup>2</sup>	Property assets	Property assets in %
Austria	692	33	0	725	14%
Germany	1,502	771	92	2,365	45%
Czech Republic	337	8	0	345	7%
Hungary	409	12	0	422	8%
Poland	660	32	0	692	13%
Romania	369	41	0	411	8%
Others	227	37	0	263	5%
<b>CA IMMO</b>	<b>4,196</b>	<b>934</b>	<b>92</b>	<b>5,222</b>	<b>100.0%</b>
<b>Share in portfolio</b>	<b>80%</b>	<b>18%</b>	<b>2%</b>	<b>100%</b>	

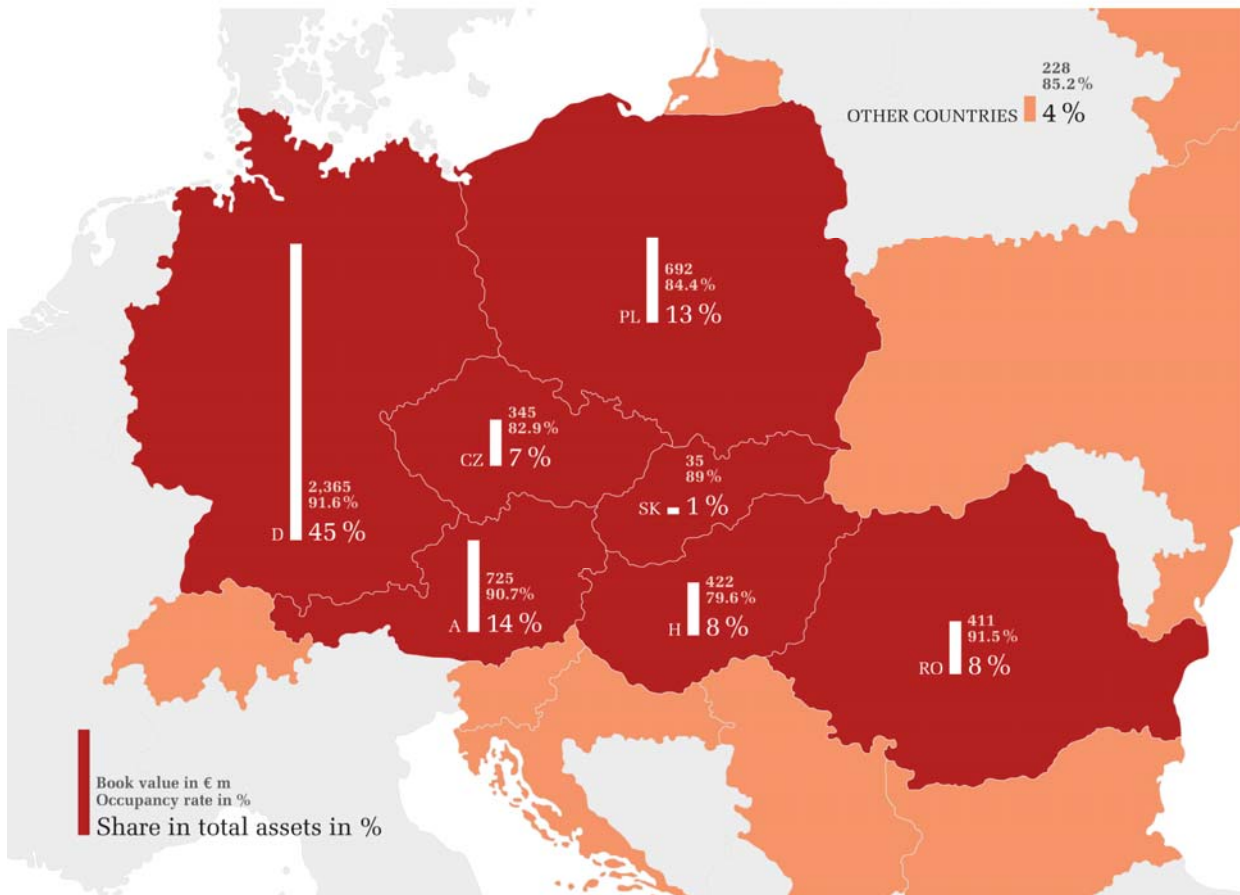
<sup>1</sup> Incl. own use properties

<sup>2</sup> Incl. properties intended for trading or sale



CA IMMO PROPERTY ASSETS

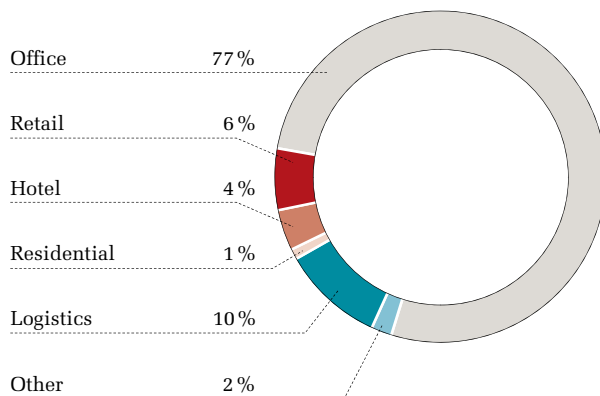
Core region Other countries



Conserving the environment and resources

Around 40 % of all carbon emissions in industrialised nations come from buildings<sup>1</sup>– a finding that inspired CA Immo to focus on energy efficiency, product configuration and the environmental impact of its portfolio buildings and development projects. More and more investors and capital contributors are attracted by the lasting value offered by sustainable buildings. For end customers (i.e. the tenants), this approach pays dividends in terms of lower operating expenses and better living conditions, to give two examples.

DISTRIBUTION OF BOOK VALUE INVESTMENT PROPERTIES BY MAIN USAGE (Basis: € 4.2 bn)



<sup>1</sup> Source: Study by the Royal Institution of Chartered Surveyors (RICS)

### Sales

In 2011 building sales with an extent of € 324.7 m were completed. **Building plots** connected with urban district development activities (mainly in inner city areas of Germany) accounted for 56 % of sales; suitably value-enhancing property use approvals had previously been obtained. Since this real estate had not been generating any rental income, the sales will not lead to falls in cash flow over the long term.

During 2011, the year under review, CA Immo also sold **two shopping centres in the Czech Republic** with a combined asset value of approximately € 100 m. Since 2003, both malls had been part of the C1 fund portfolio, in which the CA Immo subsidiary Europolis holds a 51 % stake. The rentable floor space amounted to 21,884 sqm in the Mladá Boleslav shopping centre and 32,157 sqm in the Teplice mall. In Austria's capital cities and in the federal capital city Vienna above all small and medium apartment buildings were market placed gainfully.

Total income of € 52.8 m was generated from sales in 2011 (compared to € 44.4 m in 2010).

### Forward sales

The sale to Allianz of 80 % of the **Skyline Plaza shopping centre** in Frankfurt's Europaviertel was agreed as a forward sale in mid-September. As joint venture partners, CA Immo and ECE will each retain 10 % of the property following completion. The total investment volume for this development project stands at € 360 m; ground-breaking took place early in June 2011. When completed in the autumn of 2013, the Skyline Plaza will provide some 38,000 sqm of retail space for around 180 shops.

### Investment

CA Immo invested approximately € 241.6 m (2010: € 284.3 m) in its real estate portfolio in 2011. Of this figure, € 37.9 m was earmarked for modernisation and optimisation measures in the asset portfolio and € 203.7 m was devoted to the furtherance of development projects. Real estate with a value of € 1,557.7 m (incl. Europolis) was acquired. Amongst other things, CA Immo procured the 50 percent share of OFB Projektentwicklung in the **SKYGARDEN office building** in Munich's Arnulfpark. This property, constructed through a joint venture with OFB, was completed in August 2011. The proportionate value of real estate acquired amounts to around € 61 m.

## PROPERTY ASSETS BRIDGE 2010 TO 2011

		Austria	Germany	Eastern Europe	Total
<b>Property assets 31.12.2010</b>	€ m	<b>736.0</b>	<b>2,165.9</b>	<b>710.3</b>	<b>3,612.2</b>
Acquisition of new properties	€ m	0.0	61.4	1,496.3	1,557.7
Investments in current projects	€ m	13.6	173.5	16.6	203.7
Investments in the portfolio stock	€ m	14.1	8.3	15.4	37.9
Change from revaluation/impairment/depreciation	€ m	(4.1)	67.8	(16.7)	47.0
Capitalised rent incentive	€ m	0.5	(0.3)	12.5	12.6
Disposals	€ m	(35.3)	(111.7)	(101.9)	(248.9)
<b>Property assets 31.12.2011</b>	€ m	<b>724.8</b>	<b>2,364.9</b>	<b>2,132.4</b>	<b>5,222.2</b>
Annual rental income <sup>1)</sup>	€ m	37.1	90.1	138.3	265.5
Annualised rental income	€ m	38.4	84.6	148.9	271.9
Economic vacancy rate for investment properties	%	9.3	8.4	15.4	12.6
Yield (investment properties)	%	5.6	5.2	7.4	6.3

<sup>1)</sup>Incl. annual rental income of sold properties in 2011 (€ 5.5 m)

## THE INVESTMENT PROPERTY AREA

Contributing around 73 % of EBIT and 82 % of the company's total property assets, the investment property area is CA Immo's core business and main source of income. The principle objective of the company is thus the continual quality optimisation of its portfolio and the retention and acquisition of tenants with a view to securing stable and regular rental revenue.

### Assets rise to € 4.2 bn

As at key date 31 December 2011, the Group's asset portfolio incorporated a total rentable effective area of 2.5 mn sqm with an approximate book value of € 4.2 bn (compared to € 2.7 bn in 2010). Having integrated the asset portfolio of Europolis AG, which was acquired early in 2011, the Eastern Europe segment accounts for the greater part (48 %) of book value, generating around 53 % of rental revenue in 2011. CA Immo generated total rental income of € 265.6 m in 2011 (€ 164.4 m in 2010). On the

basis of annualised rental revenue, the asset portfolio produced a yield of 6.3 % (5.8 % in 2010).

### Stable utilisation rate in core office segment

The utilisation rate in the core office segment was 87.4 % on the key date (compared to 86.5 % on 31 December 2010). Despite the drop in the overall utilisation rate of logistic premises (76.2 % as at 31 December 2011) in Eastern Europe acquired along with Europolis and the take over of the two finished German buildings Skygarden and Ambigon into the investment property portfolio, the economic occupancy rate for the portfolio as a whole as at 31 December 2011 with 87.4 % was similar to the rate in the year before (88.2 % on 31 December 2010). In like-for-like comparisons of real estate forming part of the portfolio as at 31 December 2010, the economic occupancy rate increased from 88.2 % on that date to 93.1 % on the balance sheet date for 2011.

### INVESTMENT PROPERTIES: KEY FIGURES BY COUNTRY<sup>1</sup>

	in € m	Book value in %	Rentable area in sqm	Rented area in sqm	Occupancy rate in %	Rental income in € m	Yield in %
Austria	682.2	16.3%	336,815	307,054	90.7%	35.9	5.6%
Germany	1,499.4	35.8%	788,740	733,867	91.6%	82.9	5.2%
Czech Republic	336.8	8.1%	173,594	140,930	82.9%	25.0	8.0%
Hungary	409.2	9.8%	305,078	243,223	79.6%	27.2	7.3%
Poland	659.9	15.8%	429,383	312,424	84.4%	37.8	6.5%
Romania	369.3	8.8%	327,533	282,906	91.5%	28.5	8.6%
Others	226.5	5.4%	120,825	99,076	85.2%	15.5	7.6%
<b>Total</b>	<b>4,183.2</b>	<b>100.0%</b>	<b>2,481,967</b>	<b>2,119,481</b>	<b>87.4%</b>	<b>252.8</b>	<b>6.3%</b>

<sup>1</sup> Excl. own use properties

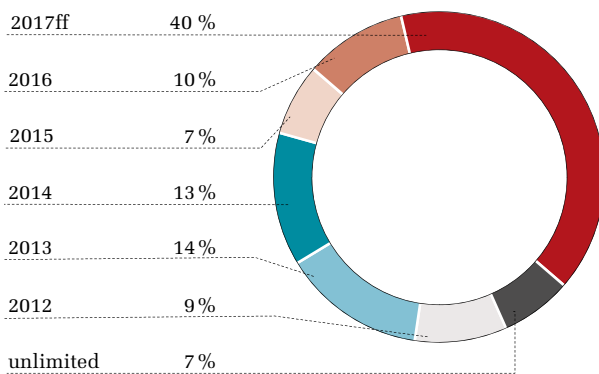
### LIKE-FOR-LIKE-ANALYSIS OF PROPERTIES THAT WERE ALREADY CORE AS OF 31 DECEMBER 2010

€ m	Book values		Annualised rental income		Gross yield		Occupancy rate	
	2011	2010	2011	2010	2011	2010	2011	2010
Austria	680.6	702.1	38.3	36.0	5.6%	5.1%	91%	82%
Germany	1,315.0	1,334.9	72.5	70.8	5.5%	5.3%	99%	98%
Eastern Europe	687.8	677.6	54.1	50.2	7.9%	7.4%	88%	81%
<b>Total</b>	<b>2,683.4</b>	<b>2,714.7</b>	<b>164.8</b>	<b>157.0</b>	<b>6.1%</b>	<b>5.8%</b>	<b>93%</b>	<b>88%</b>

**Lettings performance of over 540.000 sqm**

During 2011, the CA Immo Group as a whole let effective area of approximately 541,000 sqm. Lettings performance was thus equivalent to around 22 % of the Group’s asset portfolio, which amounts to 2.5 mn sqm. Of this total figure, new lettings were responsible for around 37 % and 63 % was accounted for by existing tenants extending contracts and expanding their floor space. The main impetus came from large-scale lettings in Eastern European investment properties together with various new contracts linked to recently completed development projects in Germany. As at 31 December 2011 47 % of lease contracts have a term in excess of five years (including leases with unlimited duration).

EXPIRY PROFILE OF LEASE AGREEMENTS BASED ON EFFECTIVE RENTAL INCOME (€ 271.9 m)



**CAST: the quality assurance tool for portfolio buildings**

CA Immo holds investment properties of many different kinds in many different countries. In response to the lack of a certification scheme on the market for portfolio buildings which would adequately clarify and facilitate comparison of the sustainability of portfolio buildings across various countries, CA Immo developed its own recording system for office buildings in its portfolio in 2010. The tool was named CAST (CA Immo Sustainability Tool).

CAST not only records economic and social criteria, but also (and especially) the technical quality of installations and facilities across the Group; build quality is also recorded. This process creates transparency within the asset portfolio – a sound basis for purchase decisions and portfolio strategies.

In accordance with declared corporate strategy, 85 % of office investment properties were entered into the CAST tool during 2011. By resolution of the Supervisory Board, acquisitions of office properties will in future depend on a minimum points score in the CAST system. The aim is for all office investment properties (including acquisitions) to be recorded by 2012. This database will then be used to enact specific measures designed to optimise energy efficiency.

**MAJOR TENANTS**

	Sector	Region	Share <sup>1</sup>
Hesse (state of Germany)	Public administration	Germany	16%
Pekao S.A	banks	CEE	3%
PWC	Auditor	Germany	3%
Hennes & Mauritz GmbH	Fashion retail	Germany	3%
BIM Berliner Immobilienmanagement GmbH	Real estate and administration	Germany	2%
Verkehrsbüro Hotellerie GmbH	Hotel sector	Austria	1%
IBM	IT	CEE	1%
Österreichische Post AG	Postal services	Austria	1%
ECM Hotel Operations Europort s.r.o. (final user Marriott)	Hotel sector	CEE	1%
Carrefour Romania SA	Retail	CEE	1%

<sup>1</sup> by annualised rental income

## THE AUSTRIA SEGMENT

The asset portfolio in Austria comprises rentable effective area of some 336,815 sqm with a market value of around € 682 m according to current valuations. Taking account of properties sold in 2011, this portfolio generated rental income of € 37.0 m last year (€ 38.9 m in 2010), which is equivalent to an average yield of 5.6 % (2010: 5.1 %).

The economic occupancy rate in the asset portfolio (measured on the basis of expected annual rental income) stood at 90.7 % in 2011 (81.8 % in 2010). The rise in the occupancy rate compared to the previous year was mainly the result of Post AG, the principal tenant taking up residence at the Erdberger Lände site in Vienna in autumn 2011 as planned.

CA Immo invested approximately € 14.1 m in its Austrian asset portfolio in 2011 (compared to € 14.4 m in 2010). Refurbishment of the portfolio building at the Lände 3 site accounted for € 9.8 m of this figure. An additional € 2.0 m or so (€ 2.4 m in 2010) was devoted to maintenance costs with a view to upholding the fabric of buildings and the quality of rental units.

### INVESTMENT PROPERTIES AUSTRIA: KEY FIGURES<sup>1</sup>

in € m	31.12.2011	31.12.2010	Change
book value	682.2	703.7	-3.1%
Annualised rental income	38.3	36.1	+6.2%
Gross initial yield	5.6%	5.1%	+0.5 pp
Economic vacancy rate	9.3%	18.2%	-9.0 pp

<sup>1</sup> Excl. own use properties

## THE GERMANY SEGMENT

The asset portfolio in Germany comprises rentable effective area of some 788,740 sqm with a market value of around € 1,499 m according to current valuations (€ 1,335 m in 2010). Alongside landmark buildings such as the Königliche Direktion in Berlin, the company's investment property assets in Germany include a package of properties in Hesse with a value of € 806.2 m. These properties are leased to the state of Hesse on a long-term

basis, with average remaining terms of 25 years still to run on contracts.

### Two finished projects became investment properties

Rental income of € 82.9 m was generated in 2011 (including properties sold in 2011); the figure for 2010 was € 63.2 m. The occupancy rate for the properties averaged 91.6 % in 2011 (98.2 % in 2010). This decline is caused by the transfer of two finished projects in Munich, the Skygarden building (book value of € 135.6 m) and the Ambigon building (€48.8 m; see 'The project development area' for details) to the asset portfolio upon their completion in the final quarter of 2011. As at 31 December 2011, the yield on the portfolio stood at 5.2 % (5.3 % in 2010). CA Immo invested approximately € 2.7 m in maintaining its German investment properties in 2011.

By contrast the Tower 185 high-rise, which was completed at the end of the year, will only be incorporated in the portfolio (and reflected on the balance sheet) in the first quarter of 2012; the property is not therefore included in the key figures below.

### Lettings

Significant new lettings were concluded in relation to recently completed development projects in Germany (and in other areas). Lease contracts were finalised on around 5,000 sqm of the Skygarden office building in Munich, which was completed in autumn 2011. Large-scale contract extensions have also been agreed, including a 10-year lease extension on around 30,000 sqm of the Spreebogen office building by the state of Berlin. In total, new lease contracts and extensions to existing agreements accounted for almost 70,000 sqm of floor space in 2011.

### INVESTMENT PROPERTIES GERMANY: KEY FIGURES<sup>1</sup>

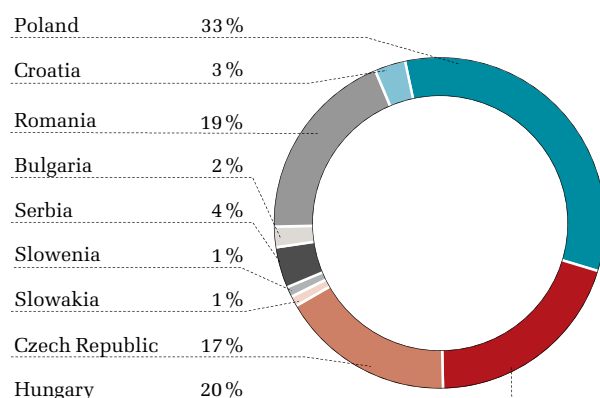
in € m	31.12.2011	31.12.2010	Change
book value	1,499.4	1,334.9	+12.3%
Annualised rental income	77.9	70.8	+10.1%
Gross initial yield	5.2%	5.3%	+0.1 pp
Economic vacancy rate	8.4%	1.8%	+6.6 pp

<sup>1</sup> Excl. own use properties

## THE EASTERN EUROPE SEGMENT

CA Immo has been investing in Eastern Europe since 1999. The company now maintains investment properties in 9 countries of Central and Eastern Europe (CEE, 71 %) and South Eastern Europe (SEE, 29 %). The acquisition on 1 January 2011 of the Europolis AG portfolio, which is focused on (South) Eastern Europe and valued at € 1.5 bn, increased the share of Eastern Europe in the asset portfolio as a whole from 25 % to around 48 %. In this region, CA Immo concentrates on high quality office properties in capital cities of Eastern and South Eastern Europe; these make up 79 % of the overall Eastern European portfolio.

DISTRIBUTION OF BOOK VALUE INVESTMENT PROPERTIES EASTERN EUROPE BY COUNTRIES (Basis: € 2 bn)



### 53 % of rental revenue from Eastern Europe

As at the balance sheet date 31 December 2011, investment properties had an approximate market value of € 2,001.7 m (€ 678 m on 31 December 2010). The company's Eastern European asset portfolio comprises 1,356,412 sqm of rentable effective area which generated rental income of € 134.0 m in 2011 (compared to € 45.5 m in 2010). This represents 53 % of CA Immo's total rental revenue.

### Quality: the basis for stable, long-term revenue

The high quality of the portfolio is expressed in landmark buildings such as the Warsaw Financial Center, Capital Square in Budapest, the three office blocks making up the River City complex in Prague and many more. By placing its faith in top quality locations and properties, CA Immo has been able to increase the utilisation rate of its office portfolio even in the time of crisis (see next page). The general overview of properties included in this report has full details on the various properties in the Eastern European asset portfolio.

### Utilisation rate in core office segment rises to 86 %

As at 31 December 2011, the economic occupancy rate for the asset portfolio (measured on the basis of expected annual rental income) was 85 % (against 81 % in 2010). The utilisation rate in the core office segment stood at 86 % (79 % in 2010). The overall portfolio produced an initial yield of 7.4 % (7.4 % in 2010), with the yield for properties in the SEE region standing at 8.2 % (7.6 % in 2010) and 7.1 % (7.3 % in 2010) for those in the CEE region. Full details of the valuation results are contained in the 'Property valuation' section.

## ASSET PROPERTIES EASTERN EUROPE: KEY FIGURES

in € m	Book value	Annualised rents	Occupancy rate	Gross yield	Equivalent Yield
Poland	659.9	43.2	84%	6.5%	7.7%
Hungary	409.2	29.8	80%	7.3%	9.0%
Romania	369.3	31.7	92%	8.6%	9.4%
Czech Republic	336.8	27.0	83%	8.0%	8.0%
Serbia	89.0	6.9	93%	7.7%	9.0%
Croatia	62.4	5.0	91%	8.0%	9.0%
Bulgaria	45.3	2.8	63%	6.3%	9.5%
Slovenia	17.6	1.5	89%	8.7%	9.3%
Slovakia	12.2	0.9	89%	7.7%	8.0%
<b>Total</b>	<b>2,001.7</b>	<b>148.9</b>	<b>85%</b>	<b>7.4%</b>	<b>8.5%</b>

**Large-scale lettings to creditworthy tenants**

Lettings performance in 2011 totalled 422,600 sqm of rentable effective area, of which 133,100 sqm was re-let or newly let; contract extensions were responsible for 52.900 sqm and expansions of premises by existing tenants accounted for 236.600 sqm (mainly in the logistics sector). Significant new and extended contracts included Puma and Deloitte (1,000 sqm in Danube House and 8,900 sqm in Nile House respectively, both office properties being located in Prague), Nokia Siemens Network (13,000 sqm of office space in City Gate, Budapest), Tetra Pak (2,160 sqm in the Poleczki Business Park, Warsaw) and IBM (3,800 sqm in the Blonie logistics park in Poland).

Investment properties are managed on site by local teams. The regional companies of CA Immo and Europolis in Prague, Budapest, Warsaw, Bucharest and Belgrade have been amalgamated into CA Immo Real Estate Management, and all activity in Eastern Europe is now carried out under the CA Immo brand.

**Logistics: Europolis acquisition creates new asset class**

Integration of the investment properties of Europolis introduced logistics as a new asset class in the Eastern Europe segment; logistics made up 15 % of the portfolio as at 31 December 2011. In terms of lettings activity, this asset class is relatively volatile; owing to lease contract terms that are shorter on average, it is particularly exposed to the tough global economic situation. As a

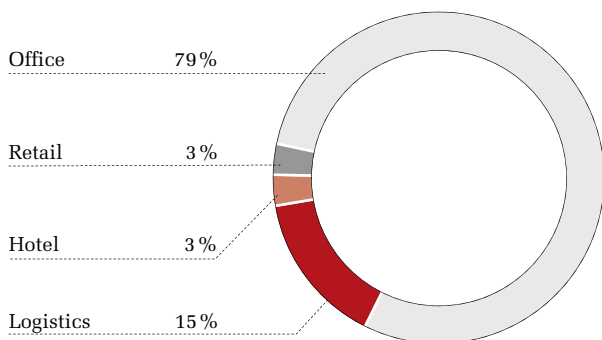
result, the vacancy rate in the portfolio is deteriorating. In the medium term, the objective will be to reduce the proportion of logistics as soon as the market allows.

**MARKET ASSESSMENT**

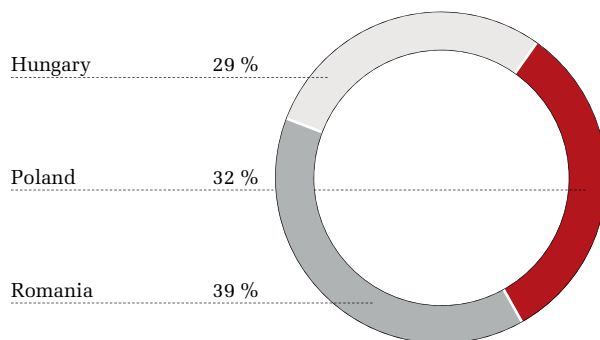
Given CA Immo's relatively high profile in Eastern Europe, investors and other capital contributors often ask whether the markets of the region represent a stable place to do business despite the current political and economic instability across Europe. In the estimation of CA Immo, the following facts make the case for our commitment to Eastern Europe:

- Compared to most Western European nations, economic output on the majority of the Eastern European markets is more stable, with higher growth rates and far lower levels of debt.
- Given the prospect of minimal new construction and consistently high levels of demand, quality real estate will remain sought after in Eastern European cities.
- Poland and the Czech Republic in particular represent established markets with growth potential, in contrast to the saturated and strongly competitive markets of Western Europe.

DISTRIBUTION OF BOOK VALUE INVESTMENT PROPERTIES EASTERN EUROPE BY MAIN USAGE (Basis: € 2 bn)



DISTRIBUTION OF BOOK VALUE LOGISTICS PROPERTIES EASTERN EUROPE BY COUNTRIES (Basis: € 301.5 m)



## THE INVESTMENT PROPERTIES UNDER DEVELOPMENT AREA

Alongside its core business of portfolio management, CA Immo acts as a project developer on its markets. CA Immo acquired the project development company Vivico Real Estate GmbH, which changed its name to CA Immo Deutschland GmbH on 1 July 2011, early in 2008; since then, the company has significantly expanded its project development activity in Germany. Vivico was formed in 2001, having previously been a collecting society for railway properties in Germany. The acquisition provided CA Immo with extensive land reserves in central locations (especially in Frankfurt, Berlin and Munich) along with a strong platform for developing these sites. All activity in Germany has been carried out under the CA Immo brand since July 2011.

### 82% of development activity in Germany

As at 31 December 2011, the development division represented around 18% (equivalent to approximately € 934 m) of CA Immo's total property assets. Germany is clearly the focus of project development activity, accounting for 82.5%; the remaining property assets under development are distributed between developments and land reserves in Austria and Eastern Europe (3.5% and

14.0% respectively). Of the development projects in Germany with a total market value of € 770.9 m, projects under construction account for around € 345.6 m, with plots subject to property use approval and long-term real estate reserves making up € 425.3 m.

### Project development sustains portfolio quality over the long term

One objective of development activity is to raise the quality of the company's portfolio by absorbing projects as they are completed; another is to generate profit by selling dedicated building plots. To this end, the value of land reserves in Germany in particular is increased by acquiring building rights in connection with urban district development activity before they are utilised through sales to partners or the company's own development projects. CA Immo either transfers completed projects to its portfolio or sells them (through forward sales or to investors upon completion). In the course of its development activity, CA Immo covers the entire value chain through its subsidiaries: from site development and property use approval to project management and the letting or sale of completed properties.

### INVESTMENT PROPERTIES UNDER DEVELOPMENT BY COUNTRY

in € m	In Zoning		Landbank		Projects under construction		Total	
	Book value	Book value in %	Book value	Book value in %	Book value	Book value in %	Book value	Book value in %
<b>Austria</b>	<b>0.0</b>	<b>0.0%</b>	<b>14.4</b>	<b>4.1%</b>	<b>18.4</b>	<b>4.8%</b>	<b>32.8</b>	<b>3.5%</b>
Frankfurt	0.0	0.0%	141.6	39.9%	273.5	70.7%	415.1	44.4%
Berlin	68.7	35.7%	81.7	23.0%	72.1	18.6%	222.5	23.8%
Munich	104.1	54.1%	6.1	1.7%	0.0	0.0%	110.1	11.8%
Rest of Germany	13.8	7.2%	9.3	2.6%	0.0	0.0%	23.1	2.5%
<b>Germany</b>	<b>186.6</b>	<b>97.0%</b>	<b>238.7</b>	<b>67.2%</b>	<b>345.6</b>	<b>89.3%</b>	<b>770.9</b>	<b>82.5%</b>
Czech Republic	0.0	0.0%	8.1	2.3%	0.0	0.0%	8.1	0.9%
Hungary	0.0	0.0%	12.4	3.5%	0.0	0.0%	12.4	1.3%
Poland	0.0	0.0%	17.7	5.0%	14.4	3.7%	32.1	3.4%
Romania	0.0	0.0%	41.3	11.6%	0.0	0.0%	41.3	4.4%
Serbia	0.0	0.0%	1.4	0.4%	0.0	0.0%	1.4	0.1%
Ukraine	0.0	0.0%	12.3	3.5%	0.0	0.0%	12.3	1.3%
Slovakia	5.7	3.0%	8.9	2.5%	8.6	2.2%	23.2	2.5%
<b>Eastern Europe</b>	<b>5.7</b>	<b>3.0%</b>	<b>102.1</b>	<b>28.7%</b>	<b>23.0</b>	<b>5.9%</b>	<b>130.8</b>	<b>14.0%</b>
<b>CA IMMO</b>	<b>192.3</b>	<b>100.0%</b>	<b>355.2</b>	<b>100.0%</b>	<b>387.0</b>	<b>100.0%</b>	<b>934.4</b>	<b>100.0%</b>



## PROJECTS UNDER CONSTRUCTION

in € m	Book value	Book value in %	Outstanding construction costs	Planned rentable effective area in sqm	Expected value <sup>1</sup>	Yield	City	Main usage	Share	pre-letting rate	scheduled completion
Silbermöwe	18.4	11%	22.3	18,860	47.6	5.7%	Vienna	Office	100%	0%	12/2012
<b>Austria</b>	<b>18.4</b>	<b>11%</b>	<b>22.3</b>	<b>18,860</b>	<b>47.6</b>	<b>5.7%</b>					
Poleczki Business Park <sup>2</sup>	14.4	9%	6.2	10,418	22.5	7.7%	Warsaw	Office	50%	41%	5/2012
BBC 1 Plus	8.6	5%	23.0	15,847	33.5	7.5%	Bratislava	Office	100%	25%	9/2012
<b>Eastern Europe</b>	<b>23.0</b>	<b>14%</b>	<b>29.2</b>	<b>26,265</b>	<b>56.0</b>	<b>7.6%</b>					
Mercedes Benz VD	12.4	8%	57.7	26,380	76.9	5.3%	Berlin	Office	100%	100%	4/2013
TOUR TOTAL	42.3	26%	45.2	24,737	91.9	5.3%	Berlin	Office	100%	100%	7/2012
InterCity Hotel	17.4	11%	34.8	20,445	59.0	5.8%	Berlin	Hotel	100%	100%	9/2013
Skyline Plaza <sup>2, 3,</sup>	47.6	30%	130.4	36,154	182.7	5.5%	Frankfurt	Retail, div.	50%	46%	8/2013
<b>Germany <sup>4</sup></b>	<b>119.7</b>	<b>74%</b>	<b>268.1</b>	<b>107,716</b>	<b>410.5</b>	<b>5.4%</b>					
<b>CA IMMO</b>	<b>161.1</b>	<b>100%</b>	<b>319.6</b>	<b>152,841</b>	<b>514.1</b>	<b>6.1%</b>					

<sup>1</sup> Upon completion

<sup>2</sup> All statements refer to the 50 % share

<sup>3</sup> Incl. Congress Center

<sup>4</sup> Excl. Tower 185 (project), which was handed over to the tenant in January 2012

### Sustainability: an element in competitiveness and our responsibility to society

Through its real estate and urban district development activities, CA Immo is helping to shape the skylines of major cities like Vienna, Berlin and Munich – by collaborating on master plans and creating associated infrastructure such as public roads, cycle paths, parks, water features, cultural facilities, daycare centres and other utilities.

CA Immo only constructs energy-efficient office buildings. For over three years, the company's development projects (except hotels) in Germany have qualified for certification – an obligation extended across the Group since the end of 2011. By complying with various certification requirements (LEED, DGNB), the company makes allowance for the conservation of resources such as energy and water as well as emissions, wastewater, refuse and the transporting thereof. So the Mercedes Benz sales office in Berlin falls below the common primary energy consumption for more than 25 % (calculated according to DGNB method).

Within the scope of **land development**, CA Immo meets its obligation to furnish proof of biodiversity etc. and aims to establish dialogue with various interest groups at an early stage. For example, contact options are provided

where residents have concerns in connection with development projects.<sup>1</sup>

### THE AUSTRIA SEGMENT

CA Immo's development activities in Austria are centred on Vienna and span investment assets under development with a total book value of around € 32.8 m. As at 31 December 2011, the company was realising one development project in Vienna.

Early in 2010, CA Immo launched a large-scale inner city development and restoration project known as **Lände 3** on the Erdberger Lände site in the capital. The site, which currently offers some 80,000 sqm of rentable area, comprises a number of sections. Following a phase of restoration, the tenant Post AG started to occupy 31,000 sqm of office space in August 2011; by December, all of the organisation's office-based operations in Vienna had been amalgamated on the site. Sim & More GmbH also signed up as a tenant and operator of a self-service restaurant with usable space of 2,500 sqm.

<sup>1</sup> For details on the stakeholder-dialogue see GRI Annex

Meanwhile, full-scale revitalisation work on the Silbermöwe office property began in March: by the autumn of 2012, modern and sustainable office space with rental effective area of approximately 18,800 sqm will be created within the nine-storey building, which is just under 40 metres high. An application will be made for ÖGNI sustainability certification for the building.

**Project completions**

Two budget **MEININGER hotels** were completed in 2011: on Fürbergstrasse in Salzburg (attached to the Zentrum im Berg shopping centre) and on Vienna's Rembrandtstrasse, adjacent to the Augarten park. The Salzburg hotel has 101 rooms while its Viennese counterpart has 131 rooms. MEININGER will lease both properties for a term of 20 years. The total investment volume for the two hotels was € 16 m.

gross floor space above ground; as at the balance sheet date, it was 71 % pre-let. The book value is € 135.6 m. PwC, the principal tenant, has established its new Munich headquarters across some 17,500 sqm of floor space. The finalisation of this project virtually completes the development of the 18-hectare urban area close to Munich's main rail station.

At the end of the year, the **AMBIGON** office, commercial and medical centre was completed in the **Schlossviertel Nymphenburg**, a district of quality residential and office units. With a gross floor area of approximately 16,400 sqm, the complex combines a range of usage types under one roof: offices, retail outlets, a medical centre and a rehabilitation/fitness zone. Prior to completion, CA Immo was able to conclude contracts on around 45 % of the rentable space, the book value is € 48 m.

**THE GERMANY SEGMENT**

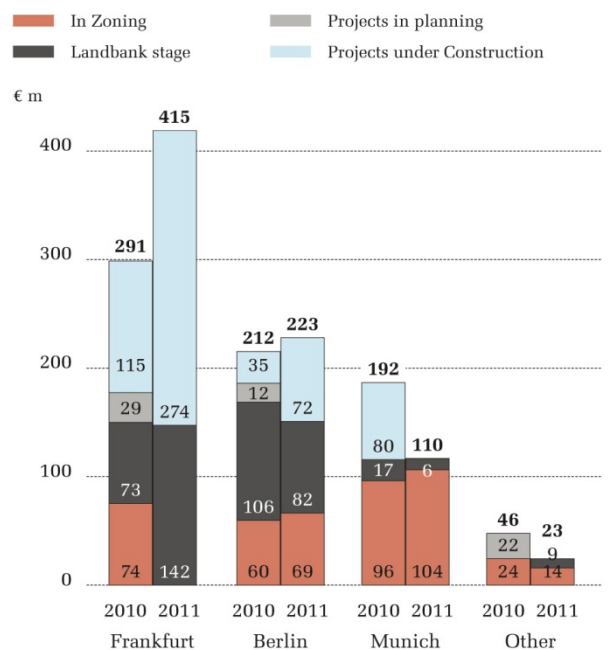
CA Immo is focusing its development activity on the cities of Munich, Frankfurt and Berlin, aiming in particular to make progress on large-scale, mixed use urban development projects.

As at 31 December 2011, CA Immo held rentable effective area of approximately 107,716 sqm in Germany along with a total budgeted project volume of around € 410.5 m for construction (excl. Tower 185). Around 31 % of the investment costs have been recovered; outstanding construction costs of around € 268.1 m, split between 2012 (€ 135.1 m) and 2013 (€ 133.0 m), are covered by loan commitments and capital resources. This extensive project pipeline together with additional land reserves and land development projects with an approximate value of € 425.3 m confirm Germany as the main driver behind the organic asset accumulation envisaged for the years ahead and CA Immo as the biggest project developer in the country<sup>1</sup>.

**Project completions**

After the completion of the **SKYGARDEN** office building in the Munich **Arnulfpark®** urban district in August 2011, CA Immo took over the proprietor parts of the joint partner OFB project developer by 100 %. The building realised as a green building, offers around 33,000 sqm of

GERMANY: BREAKDOWN OF ASSETS UNDER DEVELOPMENT



<sup>1</sup> Source: BulwienGesa AG analysis institute



The Europacity district close to the main station in Berlin

Key development activities in Germany include:

#### Berlin

CA Immo is implementing a number of highly significant urban planning projects in the German capital. These include the **Europacity district** in the vicinity of the city's main station. At 40 hectares in total, CA Immo is developing approximately half of the site.

The foundation stone for the 17-storey **TOUR TOTAL** office high-rise on Europaplatz – the future German headquarters of oil company TOTAL – was laid during the year under review. Occupying around 14,000 sqm of floor space, TOTAL is renting the entire tower, which was designed as a green building. The company will take up residence in the structure, which is approximately 69 metres tall, in the second half of 2012.

A 20-year lease agreement for an **InterCityHotel**, south of Berlin's main rail station, has been concluded with Steigenberger Hotels AG. The eight-storey building will have gross floor space of 19,800 sqm, making it the largest InterCityHotel in Germany; it is scheduled for completion in the second half of 2013. CA Immo is acting as constructor and investor.

CA Immo is also developing the new company headquarters of **Mercedes-Benz sales department Germany (MBVD)** in the Berlin borough of Friedrichshain-Kreuzberg. As many as 1,200 Mercedes employees will occupy around 26,000 sqm of floor space.

#### SUSTAINABILITY CERTIFICATIONS OF GERMAN DEVELOPMENT PROJECTS

City	project	status	certification
Munich	Ambigon	completed	DGNB silver aspired
Munich	Skygarden	completed	LEED gold aspired
Frankfurt	Tower 185	completed	precertificate DGNB, LEED gold aspired
Frankfurt	Skyline Plaza	under construction	precertificate DGNB gold
Berlin	Tour TOTAL	under construction	DGNB silver aspired
Berlin	Intercity Hotel	under construction	DGNB silver aspired
Berlin	MBVD Headquarter	under construction	DGNB silver aspired

## DEVELOPMENT OF URBAN DISTRICT EUROPAVIERTEL IN FRANKFURT

1

### MÖVENPICK HOTEL FRANKFURT



- Ground floor area: 16,100 sqm
- Main usage: Hotel
- Opened: 2006
- Status: **sold**

2

### EUROVENIA

- Ground floor area: 17,200 sqm
- Main usage: Residential
- Opened: 2009
- Status: **sold**

3

### MEININGER HOTEL FRANKFURT



- Ground floor area: 4,300 sqm
- Main usage: Hotel
- Opened: 2010
- Status: **rented**

4


### CITY COLOURS



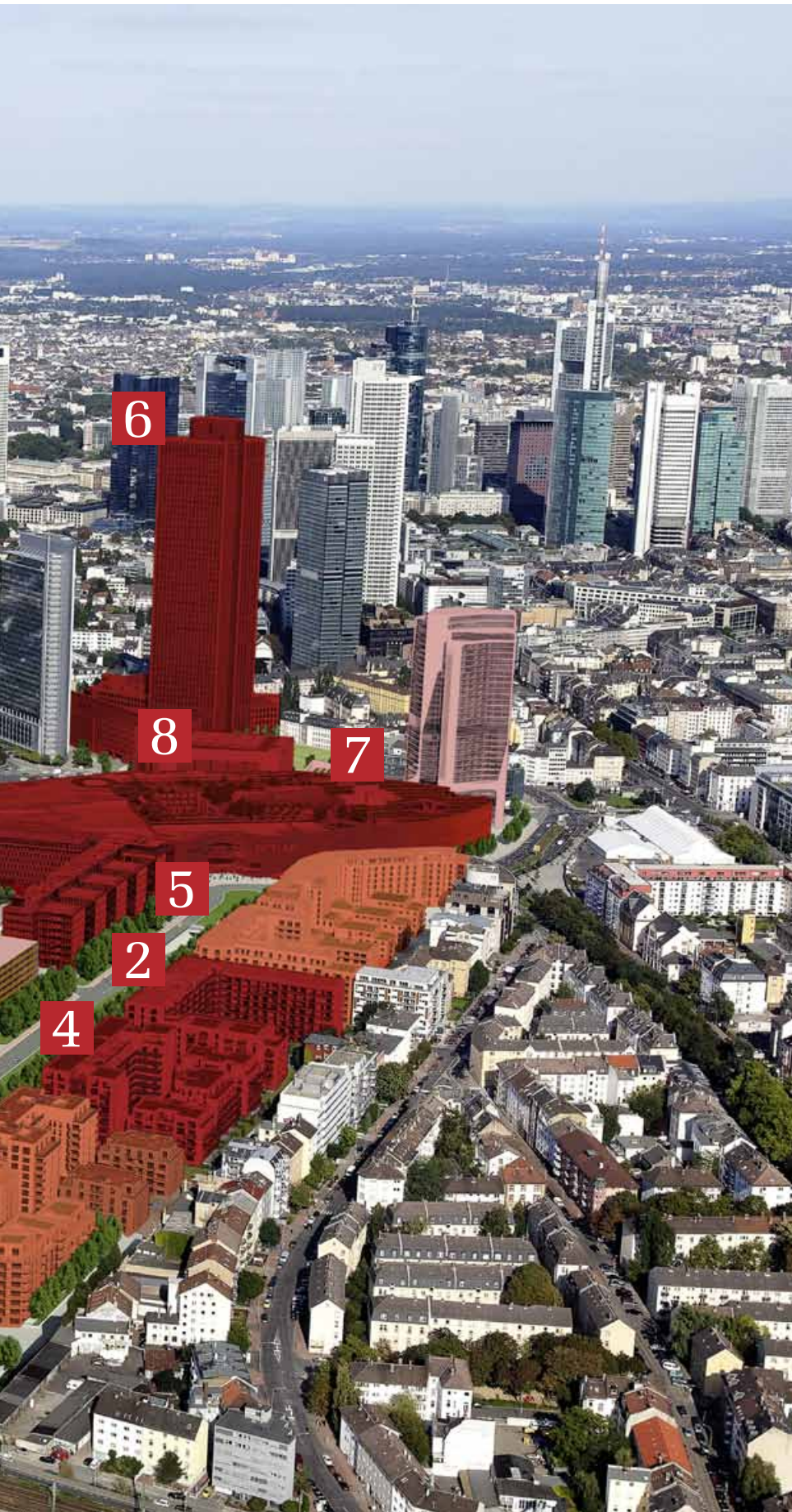
- Ground floor area: 17,200 sqm
- Main usage: Residential
- Opened: 2010
- Status: **sold**
- Joint Venture with Realgrund



 developed by  
CA Immo

 Property sold,  
developed by partners

 Property owned  
by CA Immo



**5**

**EUROPA ALLEE 12-22**



- Ground floor area: 25,500 sqm
- Main usage: Office, Retail, Gastronomy
- Opened: 2010
- Status: **sold**

**6**

**TOWER 185**



- Ground floor area: 130,000 sqm
- Main usage: Office
- Opened: 2010 plinth building,  
2012 tower
- Status: **rented/for rent**

**7**

**SKYLINE PLAZA**



- Ground floor area: 180,000 sqm
- Main usage: Shopping, Congress,  
Fitness/Wellness, Gastronomy, Parking
- Planned completion: 2013
- Status: **under construction, 90% sold  
(forward sale)**

**8**

**CONGRESS CENTER**

- Ground floor area: 17,000 sqm
- Main usage: Congress
- Planned completion: 2013
- Status: **sold**

GERMANY: FOCUS ON CITY QUARTER DEVELOPMENTS

VALUE CREATION CHAIN



CREATION OF CITY QUARTERS

- Define intended usage-mix
- Obtain zoning and development rights
- Final product: Zoned land ready to be sold or used for own project-developments



PROJECT-DEVELOPMENT

- Building, letting and selling of properties
- Significant in-house expertise in construction management
- After completion: either take over of properties in the standing-portfolio or prepare for sale

- CA Immo covers full development-value chain
- Existing on-balance sheet land bank is basis for further profitable growth

**Europaviertel, Frankfurt**

The Europaviertel is one of CA Immo's biggest urban district development projects. The new city quarter spans around 90 hectares, of which CA Immo is developing 18 hectares. This modern area of residential units, offices, restaurants, retail outlets and a conference centre is directly adjacent to the Frankfurt Exhibition Centre and the banking district. Reputable companies such as BNP Paribas, PricewaterhouseCoopers (PwC), Allianz and MEININGER have signed up as tenants or investors.

Following a construction period of 33 months, CA Immo completed **Tower 185** on schedule at the end of the reporting year. The 200-metre structure in Frankfurt's Europaviertel is the fourth highest building in Germany. PwC, the auditing and consulting firm, is the biggest tenant with around 68,000 sqm of office space. Another 4,500 sqm is let to the international law firm Mayer Brown LLP. As at 31 December 2011, Tower 185 had an approximate market value of € 391.7 m; it will be incorporated in the portfolio (and reflected on the balance sheet) in the first quarter of 2012.

CA Immo started constructing the **SKYLINE PLAZA** shopping centre in Frankfurt in a joint venture with ECE Projektentwicklung in June 2011. The shopping mall will accommodate around 180 shops across floor space of some 38,000 sqm; it will also feature a health and fitness zone of around 8,500 sqm, a restaurant area of approximately 4,500 sqm and a roof garden spanning around 10,000 sqm. The total investment volume for the project (including the conference centre) is € 360 m. Allianz Real Estate acquired 80% of the shares in Skyline Plaza in September under the terms of a forward sale; ECE and CA Immo will each continue to hold a 10% stake in the property after completion.

Messe Frankfurt will operate the **conference centre** being built in parallel with the Skyline Plaza. Construction of the conference facility was a precondition of the city of Frankfurt for approval of the shopping centre; it will include halls of varying capacity on three levels plus one mezzanine.

## THE EASTERN EUROPE SEGMENT

The debt crisis in Europe is having a major bearing on project development activity across Eastern Europe. In particular, restrictions on financing and protracted contract negotiations with international tenants have led to delays and even cancellations of building projects. Despite this climate, CA Immo made progress on selected development projects in the region during 2011. The total market value of land reserves and projects under construction in the Eastern Europe segment is approximately € 130.8 m.

### Slovakia

Ground-breaking at the **Bratislava Business Center 1 Plus** took place in January 2011. The structure was designed as an extension to the present Bratislava Business Center 1; a direct link to the original building will be established. Capital resources will be used to finance the project. The new building will have 13 floors providing rentable effective area of around 15,900 sqm plus a car park with 313 spaces. BBC 1 Plus is being constructed as a sustainable building with the environmental standards that implies. An application will be made for LEED certification. Pre-letting on the project (mainly to international tenants) was around 30 % (incl. LOI) as at 31 December 2012.

### Poland

The **Poleczki Business Park** is being realised under the terms of a 50:50 joint venture between the CA Immo New Europe project development fund and UBM Realitätenentwicklung AG. The state-of-the-art office district is emerging on a site spanning some 140,000 sqm close to Warsaw Airport. The project – the largest of its kind in Poland – provides for the construction of 16 buildings in several construction phases. Construction phase one was concluded in the second quarter of 2010. Phase two, which started in December 2010, comprises two four-storey buildings with a rentable effective area of around 21,000 sqm; this phase is scheduled for completion in quarter two of 2012. By the end of 2011, pre-letting stood at 40 %.

In September, the two structures making up the current construction phase won the International Property Award (Highly Commended Best Mixed Use Development category). The International Property Award is a globally

recognised award for residential and commercial properties. Construction phase two was also awarded gold LEED for Core & Shell pre-certification by the Green Building Certification Institute (GBCI) in August.

### Russia

Located adjacent to St. Petersburg's Pulkovo 2 international airport, **Airport City St. Petersburg** is being realised by the project development company OAO Avielen AG in a joint venture with Warimpex and UBM. The first premium class business centre for the region represents a major infrastructure project for the expanding economic area of St. Petersburg. CA Immo holds a 35 % stake in the venture through the CA Immo New Europe project development fund.

The first phase of the project was finalised in December with the completion and opening of a four-star hotel along with the Jupiter and Airport office towers, which together provide 17,000 sqm of office space. Run by the InterContinental Group, the four-star Crowne Plaza is the only hotel at the airport itself. With 294 rooms and large-scale conference facilities for up to 1,000 visitors, the hotel is geared to the needs of international business travellers.

In addition to the projects under construction described above, CA Immo holds real estate reserves with an approximate value of € 102.1 m in Eastern Europe. No specific construction projects are planned for these sites at present.

## LAND BANK IN EASTERN EUROPE BY ZONING CLASSIFICATION

in € m	Office	Logistics	Others	Total
Czech Republic	0.0	0.0	8.1	8.1
Hungary	0.0	12.4	0.0	12.4
Poland	2.2	15.5	0.0	17.7
Romania	20.7	8.3	12.3	41.3
Ukraine	0.0	12.3	0.0	12.3
Slovakia	8.9	0.0	0.0	8.9
Others	0.0	1.4	0.0	1.4
<b>Total</b>	<b>31.9</b>	<b>49.8</b>	<b>20.4</b>	<b>102.1</b>

## PROPERTY VALUATION

The valuation of the properties constitutes the fundamental basis on which a real estate company is assessed, and is thus the most important factor in determining the value of such a company's shares. The crisis afflicting the global financial system has caused real estate prices and values to fluctuate substantially over recent years, and the situation has also affected the CA Immo Group directly.

The fair value of real estate that is used for accounting purposes is generally determined by independent third party expert appraisers using recognised valuation methods. External valuations are carried out in line with standards defined by the Royal Institution of Chartered Surveyors (RICS). RICS defines fair value as the estimated value at which a property should be sold on the valuation date, after a reasonable marketing period, between a willing seller and a willing buyer in the usual course of business, whereby the parties each acted knowledgeably, prudently and without compulsion.

The valuation method applied by the expert appraiser in a particular case is mainly determined by the stage of development and usage type of a property.

Rented commercial real estate (which makes up the bulk of the CA Immo Group's portfolio) is generally valued according to the investment method; fair values are based on capitalised rental revenue or the discounted cash flow expected in future. In addition to current contractual rents and lease expiry profiles, the qualified assessment of the expert appraiser determines and takes account of other parameters such as, in particular, the long-term rental price achievable for a property (ERV, expected rental value) and the equivalent yield for a property.

The residual value method is applied to properties at the development and construction phase. In this case, fair values are determined following completion, taking account of outstanding expenses and imputing an appropriate developer profit of 5.0 % to 20.0 %. Possible risks are considered, amongst other things, in future attainable rents and the capitalisation and discounting rates. Cap rates were unchanged on the previous year in

the range of 5.0–8.5 %; they are influenced in particular by general market behaviour as well as locations and usage types. The closer a project comes to the point of completion, the larger the proportion of parameters derived from actual and contractually stipulated figures. Shortly before completion and after completion, properties are valued according to the investment method (see above), taking outstanding residual work into consideration.

In the case of land reserves where no active development is planned for the near future, the comparable value method (or the liquidation, costing or residual value method) is used, depending on the property and the status of development.

In Austria, external valuations had been carried out on the key date 31.12.2011 for 99.5 % of the property assets (compared to 99.4 % on 31.12.2010); in Germany the figure was approximately 96.5 % (around 96.0 % on 31.12.2010) and in (South) Eastern Europe it was 99.9 % (99.0 % on 31.12.2010). The values for the remaining property assets were updated internally on the basis of previous year valuations and binding sale agreements.

### **The valuations as at 31 December 2011 were compiled by the following companies:**

- CB Richard Ellis (Austria, Germany, Eastern Europe)
- Cushman & Wakefield (Eastern Europe)
- Valeuro Kleiber und Partner (Germany)
- Ö.b.u.v.SV Dipl.-Ing. Eberhard Stoehr (Germany)
- MRG Metzger Realitäten Beratungs- und Bewertungsgesellschaft (Austria)

### **Stable environment in 2011**

As in 2010, real estate values remained stable in 2011. Significant changes in value (both positive and negative) were due mainly to property-specific events such as completions of development projects and changes to occupancy rates.

For 2011 as a whole, these events produced a positive revaluation result of € 49.143 K (€ 32.052 K in 2010).



**AUSTRIA**

Only minor changes in value were reported for most of the portfolio in Austria. The biggest influence on the revaluation result came from the Lände 3 property at the Erdberger Lände site: an overall devaluation of € -3,636 K was the product of investments during the year that were not fully reflected in a higher valuation.

The indicated rise in the gross initial yield from 5.1 % to 5.6 % was primarily linked to annualised rent, which was sharply up on the figure for the previous year with a new principal tenant taking up residence at the Lände 3 property.

**VALUATION RESULT AUSTRIA <sup>1</sup>**

In € m	Acquisition costs	Book value	Revaluation/ Impairment	Gross initial yield	
	31.12.2011	31.12.2011		31.12.2010	31.12.2011
Investment properties	757.1	682.2	-5.5	5.1%	5.6%
Investment properties under development	37.9	32.8	2.0		
Assets held for sale	0.1	0.1	0.0		
<b>Total</b>	<b>795.1</b>	<b>715.1</b>	<b>-3.4</b>		

<sup>1</sup> excluding own use properties

**GERMANY**

The revaluation result for 2011 was highly positive in Germany, mainly on account of revaluations linked to completed projects. In terms of amount, the biggest upward valuation (€ 10.8 m) was for the Skygarden property in Munich, which was completed in 2011. The valuation for Tower 185 in Frankfurt – currently the company's biggest development project – also increased by € 7.0 m in response to construction progress.

Regarding the indicated gross initial yield of around 5.2 %, it should be noted that the properties completed in 2010 and 2011 (the first sections of Tower 185, Skygarden and Ambigon) have either not yet reached their full occupancy levels, or on the key date the annualised rent was below the long term rental value owing to a step up rent. If these properties are disregarded, the gross initial yield would be approximately 5.7 %.

**VALUATION RESULT GERMANY <sup>1</sup>**

In € m	Acquisition costs	Book value	Revaluation/ Impairment	Gross initial yield	
	31.12.2011	31.12.2011		31.12.2010	31.12.2011
Investment properties	1,498.4	1,499.4	25.3	5.3%	5.2%
investment properties under development	732.1	770.9	31.9		
Assets held for sale	49.0	57.7	12.0		
Property intended for trading	42.0	33.9	-1.2		
<b>Total</b>	<b>2,321.5</b>	<b>2,361.9</b>	<b>68.0</b>		

<sup>1</sup> excluding own use properties

**EASTERN AND SOUTH EASTERN EUROPE**

Over the past few years, Eastern and South Eastern Europe has been affected much more severely by the turmoil of the financial crisis than other regions in our portfolio. Wide variations were reported in certain countries and asset classes. Yields fell in Poland but rose in Hungary and Romania, for example; yields on office properties in Hungary ranged from 7.5 % to 9.25 % (7.2–9.0 % on 31.12.2010); they ranged from 8.5 % to 10 % in Romania, 8.25 % to 11 % in Serbia and 6.8 % to 9.7 % in Poland. Yields on portfolio hotels in Slovenia and the Czech Republic expanded to the 8.8 % to 10 % range (9.0 % on 31.12.2010).

The valuation result for office properties – the most important asset class for CA Immo – was positive at € 8.3 m; this resulted from an upward valuation of € 17.3 m for investment properties together with a devaluation of € -9.0 m for development sites (especially in Romania). By contrast, the valuation result for logistical real estate was clearly negative; the overall devaluation for this asset class was around € -14.9 m, of which investment properties in Romania, Hungary and Poland accounted for € -11.6 m and land reserves represented € -3.2 m. Hotels in the portfolio in the Czech Republic and Slovenia were also subject to significant negative corrections of € -7.1 m.

**VALUATION RESULT EASTERN AND SOUTH EASTERN EUROPE**

In € m	Acquisition costs	Book value	Revaluation/Impairment
	31.12.2011	31.12.2011	
Investment properties	2,104.8	2,001.7	- 3.1
investment properties under development	173.2	130.8	- 13.6
<b>Total</b>	<b>2,277.9</b>	<b>2,132.4</b>	<b>- 16.7</b>

## FINANCING

As a real estate company, CA Immo operates in a capital-intensive sector that relies to a large extent on the availability of debt financing. It is critical to establish the most effective possible structuring of financing; alongside successful management of the real estate portfolio, this is one of the key factors in the overall result of the CA Immo Group. As at 31 December 2011, the financial liabilities of the CA Immo Group totalled € 3,264,014 K (compared to € 2,126,355 K on 31 December 2010); financing costs for 2011 stood at € – 161,009 K (€ – 117,202 K in 2010). The main reason for the increase was the initial consolidation of the Europolis Group in 2011. In addition to financing already secured which is thus reflected on the balance sheet, the CA Immo Group has unused credit lines totalling € 150 m that can be drawn to finance development projects under construction.

### Debt Expiry profile

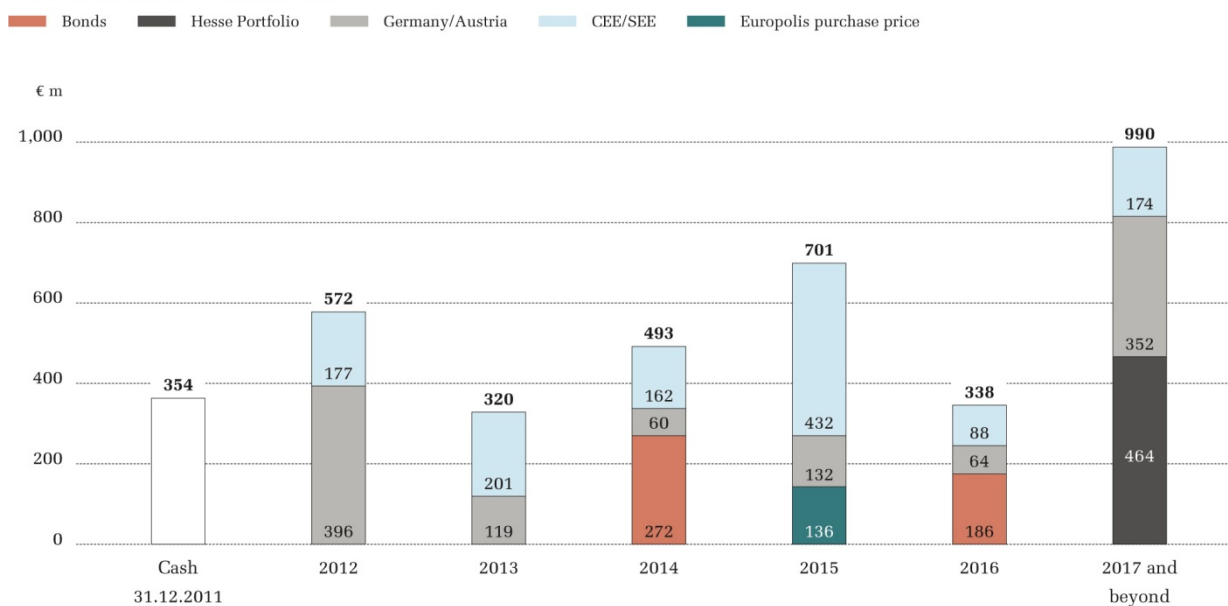
The diagram below shows the maturity profile of the financial liabilities of the CA Immo Group as at 31 December 2011 (assuming options to extend are exercised). The due amounts shown for 2012 total € 572 m.

This number includes in particular the following large-scale financings:

- Construction financing of € 265 m for Tower 185: the loan provided by a consortium of four banks to finance the construction of Tower 185 matures in the fourth quarter of 2012. The construction for which the loan was used was completed on time and on budget at the end of 2011, and the principal tenant has moved in. As at 31 December 2011, the LTV ratio was approximately 56 %.
- Financing of € 50 m for the Warsaw Financial Center: the term of the investment loan granted by a German bank in 2009 in relation to the Warsaw Financial Center expires in the second quarter of 2012. This office property, which commands a prime location in central Warsaw, is almost fully let; as at 31 December 2011, the LTV ratio was around 48 %.
- Construction financing of € 30 m for Ambigon in Munich: the loan provided by a German bank to finance construction of the Ambigon property in Munich matures in the fourth quarter of 2012. The building was completed in 2011; the LTV ratio as at 31 December 2011 was around 61 %.

The prolongation of these loans, respectively the transfer of the construction financings into longer term investment loans are generally routine transactions. For this reason, CA Immo is confident that discussions with banks will produce positive outcomes in good time.

DEPT EXPIRY PROFILE CA IMMO GROUP



## FINANCING COSTS

in € m	Book value	Book value in %	Occupan- cy rate	Annualised rents	Gross- yield in %	Outstanding financial liabilities	Financing costs in %	LTV in %
<b>Investment properties <sup>1</sup></b>								
Austria	691.9	13.2%	90.7%	38.3	5.5%	305.2	4.7%	44%
Germany	1,502.4	28.8%	91.6%	77.9	5.2%	788.1	4.3%	52%
Czech Republic	336.8	6.4%	82.9%	27.0	8.0%	244.0	4.0%	72%
Hungary	409.2	7.8%	79.6%	29.8	7.3%	168.8	3.9%	41%
Poland	659.9	12.6%	84.4%	43.2	6.5%	424.9	3.2%	64%
Romania	369.3	7.1%	91.5%	31.7	8.6%	225.0	4.4%	61%
Others	226.5	4.3%	85.2%	17.2	7.6%	117.9	6.5%	52%
<b>Total</b>	<b>4,196.0</b>	<b>80.3%</b>	<b>87.4%</b>	<b>265.1</b>	<b>6.3%</b>	<b>2,273.9</b>	<b>4.2%</b>	<b>54%</b>
Development projects	934.4	18%		6.0		410.7	4.2%	44%
Properties held as current assets	91.7	2%		0.8		0.6	5.4%	1%
Financing on parent company level	0.0	0%		0.0		578.9	4.6%	n.a.
<b>CA IMMO</b>	<b>5,222.2</b>	<b>100%</b>		<b>271.9</b>		<b>3,264.0</b>	<b>4.3%</b>	

<sup>1</sup> Incl. self use properties

As the table above shows, the average cost of financing for the CA Immo Group amounts to 4.3 %. In this figure those interest rate derivatives that can be directly attributed to a specific loan are already reflected. The different levels of interest rate hedges between the individual regions also explain most of the variance in the financing costs between the countries. As the financings that were taken over with Europolis are in most instances not hedged or only hedged via out-of-the money Caps, the Eastern European countries show lower costs of financing than Austria or Germany. This is despite the fact that financing margins are in generally higher in those countries than in Western Europe. In Austria and Germany, the majority of the loans have been hedged against interest rate risk by long term swap contracts. Due to this the reduction in the base rate (Euribor) has not had an effect on the level of the financing costs.

If in addition to the interest rate hedges that are directly linked to a specific loan contract one also considers those derivatives that cannot be directly attributed, the financing costs increase to 4.7 %.

## BASIC PARAMETERS OF THE FINANCING STRATEGY

**Emphasis on secured financing**

The backbone of the financing strategy are mortgage loans secured with property; the debt is taken up in the (subsidiary) companies in which the respective real estate is held. Unsecured financing at Group parent company level is limited to the three bonds placed on the capital markets. This structure offers the following key advantages:

- Loans secured by a mortgage on a property generally offer more favourable conditions than unsecured financings and longer terms are possible.
- Since financing is provided at subsidiary level, there is no recourse to the parent company or other parts of the Group.
- Covenants are only tested on the level of the individual asset and not on group wide ratios. This expands strategic flexibility considerably; moreover, any breaches of covenants at property level can be remedied much easier than it would be the case at overall Group level.

The outstanding volume of loans secured with property stood at € 2.7 bn as at 31 December 2011. The approximate book value of the properties serving as security on these loans was € 4.3 bn. The book value of CA Immo's unmortgaged properties as at 31 December 2011 was around € 0.8 bn, with undeveloped sites making up the majority of this. The volume of unsecured bond financing was € 0.4 bn.

### Long-term interest rate hedging

Given that the interest paid makes up the biggest expense item in the income statement for most real estate companies, interest rate rises can have a serious impact – especially since the income side (rent) is usually based on long-term agreements, which means increases in financing costs cannot be counterbalanced by higher revenue. For this reason, CA Immo Group's financing policy involves hedging a substantial proportion of the debt against fluctuations over the long term. Interest rate swaps (and, to a lesser extent, interest rate caps) are used as hedging tools.

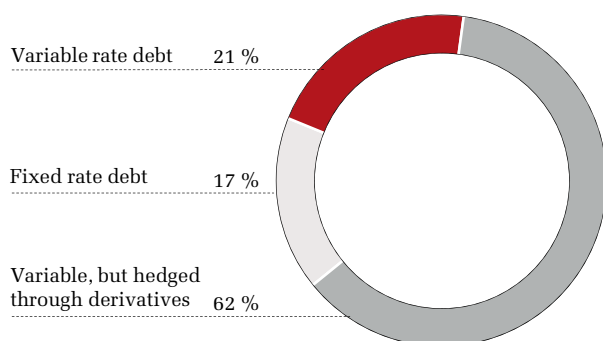
Of the derivatives deployed, swap contracts account for a nominal value of € 1,828.2 m and interest rate caps represent a nominal value of € 229.4 m. The weighted average interest rate fixed via swap contracts is 3.7 %, with the average rate ceiling for the interest rate caps at 4.4 %. The weighted average term remaining on deriva-

tives used for interest rate hedging is around 4.4 years, compared to a weighted remaining term of 4.2 years on variable interest-bearing liabilities.

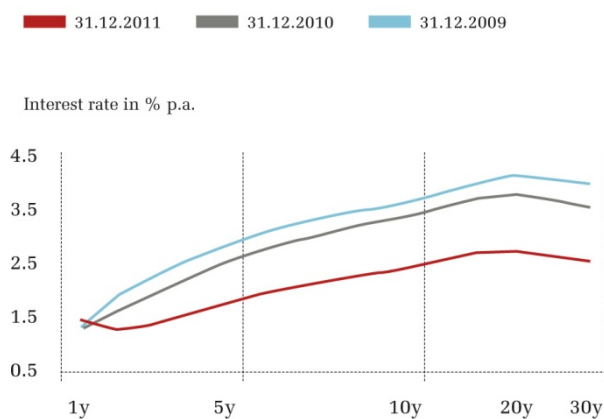
The fair value of the swap contracts is strongly negative on account of the sharp drop in the general interest level in recent years. The total fair value as at 31 December 2011 was € -184.1 m (for the entire nominal amount of € 1,828.2 m). In terms of the balance sheet, a distinction is drawn between those contracts directly attributable to a loan (thus meeting the criteria for hedge accounting as cash flow hedges) and those for which these preconditions are not met (fair value derivatives). For cash flow hedges, the change in the fair value on the relevant key date is recognised directly in equity; for fair value derivatives, by contrast, the change is recognised as expenditure in the income statement under 'Income/Expenses from derivative transactions'. As at key date 31 December 2011, contracts with a nominal value of € 1,366.6 m and a fair value of € -119.1 m fulfilled the preconditions for hedge accounting. The nominal value of swaps classified as fair value derivatives was € 461.5 m; the negative fair value was € -65.0 m as at 31 December 2011.

The following diagram shows the fall over recent years in the swap curve, which is critical to the valuation of swap contracts:

FINANCIAL DEBT AS OF 31.12.2011



SWAP CURVE 2009–2011



### Bonds and other key sources of financing

CA Immo currently has three bonds outstanding, which are registered for trading on the unlisted securities market of the Vienna Stock Exchange:

ISIN	Type	Outstanding volume	Maturity	Coupon
AT0000A0EXE6	Corporate Bond	150 Mio. €	2009-2014	6,125%
AT0000A026P5	Corporate Bond	186 Mio. €	2006-2016	5,125%
AT0000A0FS99	Convertible Bond	115 Mio. €	2009-2014	4,125%

The bonds provide unsecured financing at Group parent company level; they are pari passu to one another and to all other unsecured financing of CA Immobilien Anlagen AG. The conditions of the bonds do not provide for any relevant financial covenants.

Between September 2011 and the end of the reporting year, convertible bonds with a nominal value of € 20.5 m were repurchased from the market at an average price of 94.6 %; bonds from 2006 with a nominal value of € 14.0 m were bought back at a rate of 97.5 %.

#### Key features of the convertible bond:

The conversion price of the convertible bond is € 11.58; the planned payment of a dividend will result in adjustment of the conversion price and thus the maximum number of bearer shares issued where the right of conversion is exercised. The conversion price will thereby be reduced in the magnitude of the dividend yield at the time of the dividend payment.

Early repayment of the convertible bonds by CA Immo is possible as from the end of the final quarter of 2012 provided the price of the CA Immo share (in certain periods) amounts to at least 130 % of the applicable conversion price at that time.

In terms of amount, the largest financing aside from the bonds is the loan for the **Hesse portfolio** (real estate value of € 813.9 m as at 31 December 2011), which had an outstanding volume of € 512.2 m as at 31 December 2011.

The original loan was securitised by the arranging bank and placed on the capital market ('Opera Germany 3' transaction, ISIN XS0293598495 (tranche A) and XS0293599113 (tranche B)). The financing concluded at the end of 2006 runs until the first quarter of 2017. The margin on the loan is 0.5 % above the 3 month Euribor rate; the Euribor was secured through a swap with a rate of 3.94 %, resulting in effective interest costs of 4.44 %.

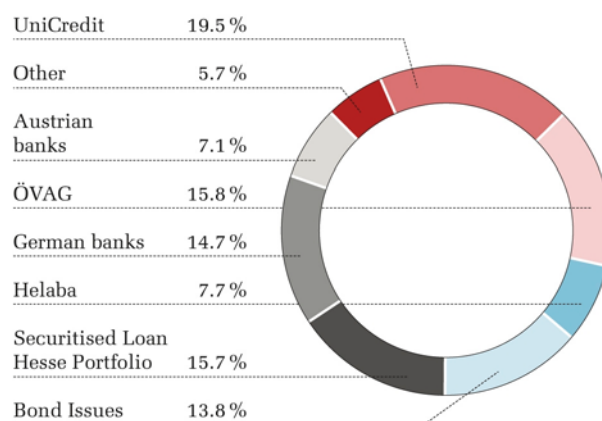
The main covenants for this financing are as follows:

Ratio	Covenant	Current level
DSCR	1.05x	>1.35x
ICR	1.15x	>1.80x
LTV	<75%	~64%

### Financing banks

CA Immo has business relations with a large number of banks. With around 19 % of outstanding financial liabilities, the main financing bank is the UniCredit Group. As the diagram below shows, the Österreichische Volksbanken-AG Group (ÖVAG) and Helaba in Germany also account for significant shares. Taken together, all of the other banks each provide less than 5 % of the credit volume.

FINANCING VOLUME BY BANKS



## RESULTS

### First-time recognition of Europolis Group

The Europolis Group has been included in the consolidated financial statements of CA Immo since the closing of the Europolis AG acquisition effective 1 January 2011. As explained below by referring to the key items, this consolidation has a significant impact on the financial and earnings position of the CA Immo Group. The insight provided by a comparison with the prior-year figures is therefore limited.

### Gross revenues and net operating income

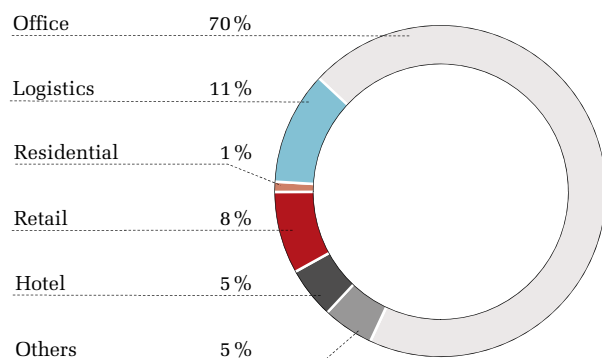
Measured against 2010, rental income increased by 61.5% to € 265,576 K. The advance was prompted chiefly by rental income from the Europolis Group. As illustrated by the table below, rental income advanced significantly in the Eastern/South Eastern Europe segment following the addition of the Europolis properties. The growth in rental income in Germany, in contrast, is chiefly attributable to the completion of development projects, which more than made good the reduction triggered by disposals. The rental income in the Germany segment also includes a one time amount of € 5.782 K arising from a supplementary rent charge. In Austria, sales prompted a year-on-year decrease in rental income.

Lease incentives, in particular rent-free periods, are linearised over the full term of the lease, so that the rental income reflects not the actual cash rent received in the period, but the economically effective rent. Of the rental income recognized in 2011, an amount of € 7,296 K is attributable to such linearisation.

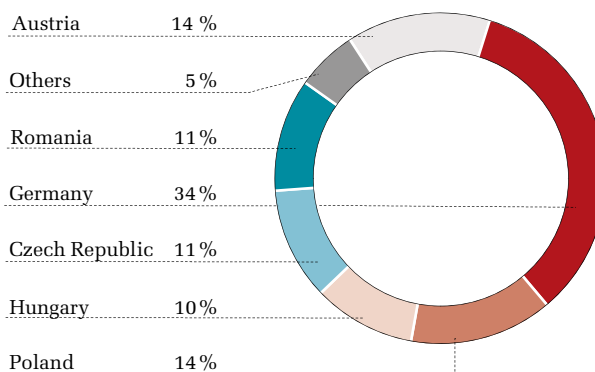
The 49.0% rise in direct management costs for the rented properties, from € -25,827 K to € -38,490 K was less pronounced than the increase in rental income. The principal direct costs are vacancy costs and operating costs that cannot be passed on to tenants (€ -11,087 K), maintenance costs (€ -6,005 K) and allowances for uncollectible accounts (€ -8,497 K). In 2011, such allowances contain value adjustments in connection with two hotels in the Czech Republic in particular.

Net operating income attributable to letting activities after the deduction of direct management costs increased from € 138,597 K to € 227,086 K. The margin (net operating income relative to rental income) edged up from 84.3% to 85.5%.

RENTAL INCOME  
BY MAIN USAGE



RENTAL INCOME  
BY COUNTRY



## CHANGE IN RENTAL INCOME FROM 2010 TO 2011

€ m	Austria	Germany	Eastern/South East Europe	Total
<b>2010</b>	<b>39.0</b>	<b>79.8</b>	<b>45.6</b>	<b>164.4</b>
<b>Change</b>				
Resulting from indexation	0.7	1.0	1.7	3.4
Resulting from change in vacancy rate or reduced rentals	-1.0	0.7	-0.9	-1.1
Resulting from new acquisitions	0.0	0.0	89.3	89.3
Resulting from whole-year rental for the first time	0.0	0.4	2.6	3.0
Resulting from completed projects	0.2	11.7	0.0	11.9
Subsequent rent payment	0.0	5.8	0.0	5.8
Resulting from redevelopment	0.0	-2.1	0.0	-2.1
Resulting from sale of properties	-1.8	-7.1	0.0	-8.9
<b>Total change in rental income</b>	<b>-1.9</b>	<b>10.4</b>	<b>92.8</b>	<b>101.2</b>
<b>2011</b>	<b>37.1</b>	<b>90.2</b>	<b>138.3</b>	<b>265.6</b>

In connection with the scheduled sale of trading properties (mainly Germany), trading income totalled € 28,049 K in 2011 (2010: € 115,657 K). These revenues stand alongside book value disposals in the amount of € -18,722 K and other development expenses/material costs in the amount of € -760 K. The earnings contribution of the trading portfolio therefore totalled € 7,791 K (2010: € 30,490 K). The year-on-year decrease in this item is primarily attributable to the sharp decline in the total volume of the trading portfolio in recent years. At the year-end, the remaining volume of properties intended for trading stood at € 33,904 K.

Gross revenue from development services for third parties (generally performed by the Group subsidiary omniCon) totalled € 2,320 K. The prior year figure was € 2,764 K. Income from development services for third parties totalled € 578 K (2010: € 564 K).

Direct property expenses attributable to investment properties under development increased from € -5,713 K to € -7,315 K.

These changes pushed up net operating income (NOI) year on year by 39.2% to € 228,139 K.

**Result from the sale of long-term properties**

Property sales contributed € 44,961 K to the result in 2011 (2010: € 13,936 K). Sales in Germany contributed around € 33,573 K, sales in Eastern/South Eastern Europe about € 9,972 K, and sales in Austria around € 1,416 K.

For accounting purposes, in the case of disposals that are structured as share deals, the proceeds and book values sold are derived not from the actual property values, but the pro rata equity of the company holding the property. In the event of the disposal of a previously fully consolidated company, therefore, only the pro rata gain is recognised, so that the gain on disposal does not require adjustment in the non-controlling interests. Following these principals, the proceeds from sales shown in the accounts were € 223,715 K and the corresponding profit was € 44,961 K.

If, however, the actual asset values behind the transactions are considered, the proceeds (for a 100%) were € 296,695 K and the profit (before non controlling interests) would have been € 51,191 K. The margin over the book value sold was therefore 21%.



The difference can mainly be attributed to the largest transaction of 2011, which was the sale of the 51% shares in the Olympia Shopping Centres in the Czech Republic, which had been fully consolidated prior to the sale.

### Indirect expenditures

In compliance with customary international reporting practice, the previously separate items "indirect expendi-

tures" and "capitalised services" are now netted under a single item.

As a consequence of recognising the indirect expenditures of Europolis, this item increased by 29.8%, from € -33,923 K to € -44,045 K. The principal items included in this total are as follows:

€ 1,000	2011	2010
Staff expenses	-32,220	-23,728
Office rent	-2,430	-2,232
Travel expenses and transportation costs	-1,347	-956
Others	-4,602	-4,012
<b>Internal management</b>	<b>-40,599</b>	<b>-30,928</b>
<b>Legal, auditing and consultancy fees</b>	<b>-11,343</b>	<b>-8,530</b>
<b>Other indirect expenses</b>	<b>-4,907</b>	<b>-6,322</b>
<b>subtotal</b>	<b>-56,849</b>	<b>-45,780</b>
Capitalised services on long-term property assets	12,108	10,773
Changes to stock properties intended for trading	696	1,084
<b>Indirect expenditures</b>	<b>-44,045</b>	<b>-33,923</b>

Capitalised services, in the amount of € 12,804 K, is to be regarded as a contra item to indirect expenditures which counterbalances the portion of the internal Vivico expense that is directly attributable to individual development projects and thus qualifies for capitalisation.

### Earnings before interest, tax, depreciation and amortisation (EBITDA)

EBITDA climbed sharply by 63.8%, in particular because of the consolidation of Europolis. The figure totalled € 246,423 K (€ 150,409 K in the previous year).

The first-time inclusion in the scope of consolidation of Europolis, which operates exclusively in Eastern and South Eastern Europe, also significantly shifted the relative contributions made by the individual regional segments.

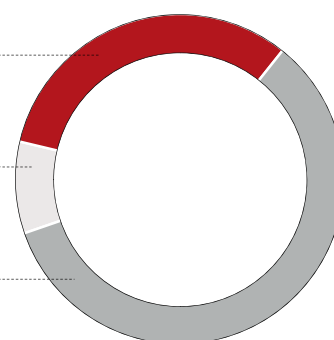
At € 111,230 K, the relative share of the Eastern and South Eastern Europe segment in consolidated EBITDA more than doubled to around 45%.

### EBIT

Eastern Europe 32%

Austria 9%

Germany <sup>1)</sup> 59%



<sup>1)</sup> A property in Switzerland is assigned to the Germany segment

**Revaluation result**

The revaluation result for 2011 was € 49,143 K (2010: € 32,052 K). From a regional perspective, the revaluation result arises from an appreciation of € 69,242 K in Germany, and negative revaluations in the Eastern and South Eastern Europe segment (€ -16,671 K) and Austria (€ -3,428 K).

For an explanation of the factors governing the valuation of properties, see also the "Property valuation" section.

**Operating result (EBIT)**

In combination, the forenamed factors raised EBIT substantially, from € 176,490 K in 2010 to € 285,045 K in 2011. A large portion of this turnaround is attributable to the Eastern and South Eastern Europe segment, where the EBIT increased from € 14,781 K to € 93,532 K. EBIT increased also in Germany € 173,506 K (2010: € 121,791 K), while Austria generated € 25,042 K compared to € 47,173 K in 2010.

The result consists of contributions made in Q1, of € 48,439 K; Q2, of € 63,998 K; Q3, of € 91,703 K; and Q4, of € 80,904 K. The variances between the quarters is primarily explained by the unequal distribution of the capital gains.

**Financial result**

The financial result for 2011 totalled € -177,945 K (2010: € -107,672 K). The changes in the constituents of the financial result are described in detail below.

The first-time recognition of Europolis pushed up financing costs by 37.4 % to € -161,009 K. Alongside the interest expenses recognised in the income statement, interest on development projects under construction, in the amount of € 9,934 K, was capitalised as well.

The year-on-year further increases valuation loss from interest-rate hedges (2011: € -22,456 K, 2010: € -4,446 K) also exerted a major influence. A large portion of this loss is a non-cash valuation result.

At the end of HY1 2011, the gain stood at € 3,604 K, but the yield curve that determines the valuation of interest-rate hedges retracted further in the second half-year, so that the present value of the swaps was steadily eroded. For further details, see also the "Financing" section.

The decrease in the result from financial investments, from € 14,418 K to € 11,557 K, stems chiefly from the year-on-year decline in interest rates.

Income from associated companies (2011: € -1,696 K, 2010: € -328 K) represents the net amount arising from a positive contribution from the investment in UBM, in the amount of € 1,640 K (including a cash dividend of € 825 K), and a devaluation of the shares in the company managing the project at Pulkovo Airport in St. Petersburg.

**Taxes on income and earnings**

The developments described above gave rise to earnings before taxes (EBT) for 2011 in the amount of € 107,100 K (2010: € 68,818 K). Of the taxes on income totalling € -39,429 K (2010: € -24,999 K), current taxes, mainly resulting from the sale of property in Germany, accounted for € -27,261 K. The remainder arose largely from the change in deferred taxes.

**Result for the period**

At € 67,671 K, the result for the period shows a profit (2010: € 43,819 K). The result attributable to non-controlling interests was € 5,042 K, as against € -1,596 K in 2010. In 2011, the non-controlling interests were chiefly the joint venture partners in the sub-portfolios of Europolis.

The share of the result attributable to owners of the parent closed 2011 at € 62,629 K. The figure for 2010 was € 45,415 K.

**Cash flow**

The cash flow from earnings for 2011 totalled € 191,861 K (2010: € 121,422 K). The difference largely reflects the change in EBITDA between the periods, arising from the acquisition of Europolis. The increase in cash flow from operating activities, from € 172,033 K to € 198,626 K, was less pronounced because the cash inflows from the disposal of properties intended for trading, which are recognised in this item, were much lower than in 2010.

Cash flow from investment activities in 2011 came to € -62,623 K (2010: € -251,532 K). The primary cause of the reduced cash outflow is the reflection in the cash flow of the stages of the Europolis acquisition process. An instalment in the amount of € 136,000 K triggered a cash outflow in 2010, but the first-time consolidation of the cash and cash equivalents of Europolis gave rise to a positive cash effect in the amount of € 71,880 K in 2011.

The cash flow from financing activities in 2011 totalled € -134,643 K (2010: € -63,092 K). Alongside the cash outflow for interest payments (2011: € -148,181 K, 2010: -107,131 € K), the change is attributable to the fact that, unlike in 2010, the amount of new loans was only marginally higher than the redemption of borrowings (2011: € 252,226 K and € -232,786 K; 2010: € 280,291 K and € -138,831 K). In 2010, this cash flow item also contained the outflows for the increase in the investment in the then subsidiary CA Immo International.

**CASH FLOW STATEMENT – SHORT VERSION**

€ m	2011	2010	Change
Cash flow from			
- business activities	198.6	172.0	15%
- Investment activities	-62.6	-251.5	-75%
- financing activities	-134.6	-63.1	>100%
<b>Changes in cash and cash equivalents</b>	<b>1.4</b>	<b>-142.6</b>	<b>&gt;100%</b>
Cash and cash equivalents			
- beginning of the business year	354.8	497.2	-29%
- changes in the value of foreign currency	-2.3	0.2	>100%
- the end of the business year	353.8	354.8	0%

**FFO – funds from operations**

Funds from operations before taxes (FFO) came to € 93,423.6 K in 2011. The doubling of the amount compared to 2010 is mainly attributable to the forenamed rise in EBITDA.

**FUNDS FROM OPERATIONS (FFO)**

€ m	31.12.2011	31.12.2010
Net income before taxes before minorities	107.1	68.8
Depreciation and amortisation	10.6	6.0
Revaluation results	-49.1	-32.1
Foreign currency gain/loss	-0.3	-0.7
Corr. At-Equity result	2.6	1.2
Valuation of financial instruments	22.6	3.1
<b>Funds from Operations before taxes</b>	<b>93.4</b>	<b>46.4</b>
Corporate income tax (actual tax)	-27.3	-25.9
<b>Funds from Operations</b>	<b>66.2</b>	<b>20.5</b>

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION – SHORT VERSION

	2011		2010		Change
	€ m	in %	€ m	in %	in %
Properties	5,130.4	87	3,520.4	80	46
Prepayments made on investments in properties	2.2	0	136.2	3	-98
Intangible assets	39.1	1	31.5	1	24
Financial and other assets	119.6	2	79.8	2	50
Deferred tax assets	11.7	0	14.1	0	-17
<b>Long-term assets</b>	<b>5,303.0</b>	<b>90</b>	<b>3,782.0</b>	<b>86</b>	<b>40</b>
Receivables	168.1	3	147.0	3	14
Assets held for sale	57.8	1	46.5	1	24
Property intended for trading	33.9	0	45.3	1	-25
Cash equivalents and securities	353.8	6	358.6	8	-1
<b>Short-term assets</b>	<b>613.6</b>	<b>10</b>	<b>597.4</b>	<b>14</b>	<b>3</b>
<b>Total assets</b>	<b>5,916.6</b>	<b>100</b>	<b>4,379.4</b>	<b>100</b>	<b>35</b>
Shareholders' equity	1,809.5	31	1,659.9	38	9
<i>shareholders' equity as a % of statement of financial position total</i>	<i>31%</i>		<i>38%</i>		
Liabilities from bonds	444.8	7	475.6	11	-6
Long-term interest-bearing liabilities	2,042.1	35	1,412.7	32	45
Short-term interest-bearing liabilities	777.1	13	238.0	5	>100
Other liabilities	651.3	11	477.0	11	37
Deferred tax assets	191.8	3	116.2	3	65
<b>Total liabilities and shareholders' equity</b>	<b>5,916.6</b>	<b>100</b>	<b>4,379.4</b>	<b>100</b>	<b>35</b>

**Statement of financial position: assets**

Measured against the situation as of 31 December 2010, significant changes occurred on the assets side in 2011 as a consequence of the consolidation of the Europolis Group. The greatest impact was on the "investment properties" item, which increased from € 2,716,211 K to € 4,183,202 K.

Besides the addition of the Europolis properties, some properties were also reclassified from the "properties under development" item, because of completions. The principal reclassifications (additions) arose from two properties that were completed in 2011, namely Skygarden (book value as of 31 December 2011: € 135,600 K) and Ambigon (book value as of 31 December 2011 (€ 48,800 K) in Munich. As regards the largest individual property belonging to the Group, Tower 185, only the pedestal building that was completed in 2010 was

recognised as an investment property as of the reporting date. As of 31 December 2011, the tower itself remained part of the "properties under development" item, with a book value of € 225,900 K.

Total property assets – consisting of investment properties, properties under development, and properties forming part of current assets – closed the year at € 5,222,183.0 K, which reflects an increase of around 44.6%.

In 2011, an amount of € 203,654 K was invested in the properties under development.

Cash and cash equivalents as of 31 December 2011 stood at € 353,778 K, which was only marginally lower than the figure posted at the start of the year. Total assets increased by 35.1% to € 5,916,576 K.

## Statement of financial position: liabilities and shareholders' equity

### Shareholders' equity

The company's share capital stands at € 638,713.6 K, and the number of ordinary shares outstanding remains unchanged at 87,856,060.

As of the reporting date, 31 December 2011, according to the company, around 82 % of the shares were in free float, and the remaining 18 %, as well as the four registered shares that entitle each of the holders to nominate one member of the Supervisory Board, were held by UniCredit Bank Austria AG.

As of the reporting date, 31 December 2011, capital authorised but not issued (pursuant to Section 169 AktG (Austrian Stock Corporation Act)) existed in the amount of € 312.8 m (up to 43,031,840 no-par shares); the closing date for the issue of the capital against cash or non-cash contribution is 8 August 2012. Authority for a contingent capital increase (pursuant to Section 159 AktG) in the amount of € 317.2 m (up to 43,629,300 no-par shares) also existed. In 2011, the company did not hold any treasury shares.

Shareholders' equity (including non-controlling interests) increased by 9.0 %, from € 1,659,939 K to € 1,809,455 K, in 2011. Apart from the annual result, the other principal factor influencing this change was the recognition of the non-controlling interests in the sub-portfolios of the Europolis Group. This increase stood alongside a negative influence from the valuation of interest-rate hedges recognised as cash flow hedges. As of 31 December 2011, the negative valuation result of these cash flow hedges recognised in equity stood at € -93,022 K, which represented a year-on-year deterioration of € -20,306 K.

### Financial liabilities

Financial liabilities rose by 53.5 % to € 3,264,014 K. Net debt (financial liabilities less cash and cash equivalents) increased year-on-year from € 1,724,166 K to € 2,854,171 K; gearing (ratio of net debt to shareholders' equity) rose from 104 % as of 31 December 2010 to 158 % as of 31 December 2011.

The Group also has access to credit facilities for the projects under development; amounts are made available by the banks as construction work progresses. The balance of

financial liabilities contains the amount currently drawn; joint ventures are recognised in the amount of the holding.

Around 99 % of the financial liabilities are denominated in euros. CA Immo operates a comprehensive hedging strategy against interest rate risk. For further details concerning the financial liabilities, see the "Financing" section.

### KEY FINANCING FIGURES

€ m	2011	2010
<b>Shareholders' equity</b>	<b>1,809.5</b>	<b>1,659.9</b>
Short-term interest-bearing liabilities	777.1	238.0
Long-term interest-bearing liabilities	2,486.9	1,888.3
Cash equivalents (including short-term securities)	-353.8	-358.6
restricted cash	-56.1	-43.6
<b>Net debt</b>	<b>2,854.1</b>	<b>1,724.1</b>
<b>Gearing</b>	<b>158%</b>	<b>104%</b>
<b>EBITDA / net interest (factor)</b>	<b>1.6</b>	<b>1.4</b>

### Net asset value

NAV (shareholders' equity excluding non-controlling interests according to IFRS) closed 31 December 2011 at € 1,684.6 m (€ 19.2 per share), representing a rise of 2.6 %. This change reflects both the annual result and the forenamed other changes in shareholders' equity. The table below shows how the NNNAV is calculated from the NAV in compliance with the best practice policy recommendations of the European Public Real Estate Association (EPRA).

Given that the CA Immo share price on the reporting date was lower than the conversion price of the convertible bond, the EPRA NAV was calculated without giving consideration to a dilutive effect arising from a hypothetical exercise of the conversion option. As of 31 December 2011, the (diluted = undiluted) NNNAV per share stood at € 19.8 per share, representing a year-on-year increase of 4.6 %. This disproportionate increase, measured against the change in the NAV, is chiefly attributable to the rise in deferred tax liabilities following the Europolis acquisition, which are added to equity on a discounted basis to derive the NNNAV. The number of shares outstanding as of 31 December 2011 remained unchanged at 87,856,060.

## ASSET VALUE (NAV AND NNNAV AS DEFINED BY EPRA)

€ m	31.12.2011	31.12.2010
	undiluted	undiluted
<b>Equity (NAV)</b>	<b>1,684.6</b>	<b>1,641.8</b>
<b>NAV/share in €</b>	<b>19.17</b>	<b>18.69</b>
<b>Computation of NNNAV</b>		
<b>NAV after exercise of options</b>	<b>1,684.6</b>	<b>1,641.8</b>
Value adjustment for		
- own use properties	3.5	1.7
- properties held as current assets	7.6	8.6
- Financial instruments	93.0	72.7
Deferred taxes	141.0	70.6
<b>EPRA NAV after adjustments</b>	<b>1,929.7</b>	<b>1,795.4</b>
Value adj. for financial instruments	-93.0	-72.7
Value adjustment for liabilities	-2.9	-15.4
Deferred taxes	-91.4)	-42.4
<b>EPRA NNNAV</b>	<b>1,742.3</b>	<b>1,664.9</b>
<b>EPRA NNNAV per share in €</b>	<b>19.8</b>	<b>19.0</b>
<b>Change of NNNAV against previous year</b>	<b>4.6%</b>	<b>2.6%</b>
Price (31.12.) / NNNAV per share – 1	-58.2	-37.2
Number of shares	87,856,060	87,856,060

## OUTLOOK

During the year 2011 the focus was on the integration of Europolis. Now the emphasis has switched to the careful implementation of our corporate strategy, stage by stage.

### **Our main expectations for 2012 are thus:**

- Modest rise of around 2 % in rental income: additional rent from project completions in particular will more than compensate for losses of rental income due to sales
- Sales of approximately € 300 m - € 350 m, split more or less equally between Eastern Europe and Germany
- Start of preparations for the sale (or partial sale) of Tower 185
- Utilisation of released funds primarily for the purposes of debt reduction; in particular, opportunistic repurchasing of outstanding bonds
- Investment of around € 300 m, especially in current development projects

In general, conditions on the rental and transaction markets are not expected to change significantly compared with last year. Given the reduction in the credit volume proposed by the banks, however, the financing market is likely to pose challenges in 2012.

### **The main threats to our forecasts for 2012**

Our predictions for 2012 are subject to certain assumptions on general conditions as well as parameters specific to the real estate sector. The economic picture remains unpredictable, which means more uncertainty as to whether we will meet our targets for investment volumes, realisation timeframes and revenue.

We believe the main factors influencing our business plans will be:

- Trends on international capital markets and the effects of these on economies in our active regions.
- The accessibility (and cost) of financing with outside capital.
- The extent of the impact of economic developments on demand for rental premises and rental prices across our various regions.
- Developments on the real estate investment market, the associated price trend and the resultant effects on the value of our portfolio.
- The speed at which planned development projects are realised (which will largely depend on the availability of necessary external loan capital and equity).
- Political, fiscal, legal and economic risks; the transparency and development level on our real estate markets.
- The general development of interest rates.

---

## SUPPLEMENTARY REPORT

The following activities are reported for the opening months of business year 2012:

### Frankfurt

PwC AG (PricewaterhouseCoopers) rented two additional office floors of **Tower 185** with total floor space of 2,800 sqm in February. The new lease contract means that PwC now rents an approximate total of 71,000 sqm of office space in the building. The occupancy rate for the high rise, which was completed at the turn of the year 2011/2012, has thereby risen to around 75 %.

### Slovakia

Two international firms have signed up as tenants of the **Bratislava Business Center 1 (BBC 1)** investment property: Henkel is renting 1,500 sqm of floor space, with Kapsch renting 362 sqm. The occupancy rate for the building is now 85 % as a result.

### Vienna

In Vienna, Update Training GmbH has rented the investment property on **Klosterneuburger Strasse 23-27**, occupying usable space of around 1,050 sqm.

---

## RESEARCH AND DEVELOPMENT

To facilitate the ongoing redevelopment and modernisation of the real estate portfolio, staff qualification is an investment priority for CA Immo; the support of external experts is selectively enlisted as required.

During the winter semester of 2011, CA Immo supported a series of events entitled 'Future way of working' by futureLAB of the UCLA (University of California, Los Angeles). FutureLAB is concerned with the experimental testing and implementation of innovative solutions and new technologies in architecture. The events were conducted with the cooperation of the interior design programme at the Academy of Fine Arts in Munich (product design module).

Numerous architects, designers and real estate experts set out their views and visions to students in a series of lectures and workshops. It is hoped that the work of the students will provide food for thought and offer fresh perspectives on future development projects at CA Immo.



FRANKFURT, Tower 185: 75 % occupancy rate



## EMPLOYEES

As at 31 December 2011, the CA Immo Group had a total of 390<sup>1</sup> employees at its headquarters in Vienna and its sites in Frankfurt, Berlin, Munich, Budapest, Warsaw, Prague, Belgrade and Bucharest; the comparable figure for 31 December 2010 was 318.

### Integration of Europolis completed

The Europolis team has relocated to CA Immo headquarters in Vienna and local branch offices have been amalgamated in Eastern Europe. As a result of this, the staffing level has changed: a total of 64 new employees<sup>2</sup> joined the Group in 2011.

### Shared corporate culture

Corporate acquisitions in recent years and the associated increase in employee numbers have given rise to the need for measures that will enable all staff to identify with the values and objectives of CA Immo. Accordingly, the Management Board of CA Immo have initiated a process aimed at raising awareness of a shared corporate culture. The aims of this process are as follows:

- To foster a shared identity across the Group by means of active team building
- To enhance the commitment of staff to the company
- To create an agreeable and productive working environment for all employees
- To improve internal information flows and communication channels with a view to making working practices more efficient

<sup>1</sup> Of these, 7 % were part-time staff members

<sup>2</sup> Excl. employees taken over with Europolis

In the autumn of 2011, a staff survey was conducted throughout the Group in partnership with Great Place To Work. Evaluation of this wide-ranging analysis of corporate culture, which included suggestions on the improvement of internal information flows as well as sustainable human resources development, will provide a basis for necessary change processes.

### Uniform human resources management

Another project aimed at standardising principles and processes in the human resources area across the Group was initiated in 2011. At the end of the year, the Management Board approved a comprehensive staff concept with a view to guaranteeing equal treatment for all employees as regards opportunities for promotion and training, remuneration and other conditions. From 2012 onwards, structures in the personnel area – non-uniform in some instances owing to corporate acquisitions – will be gradually aligned across the Group on the basis of the new guidelines; the main emphasis in this process will be on transparency and clarity for employees.

Synergy between countries will be utilised and processes simplified in the following areas:

- Recruitment: requirements planning, acquisition and appointment processes
- Staff support and development: retaining and developing employees, remuneration, training and incentives
- Personnel management and organisation: processes, time management, payroll accounting, etc.

### PERSONNEL DISTRIBUTION WITHIN THE CA IMMO GROUP

	31.12.2011		31.12.2010		Change		Fluctuation rate	
	Total employees	thereof women in %	Total employees	Absolute	in %	in %	in %	
Austria	86	53	64	22	34	24		
Germany	176	44	175	1	1	17		
Eastern Europe	128	62	79	49	62	9		
<b>Total</b>	<b>390</b>	<b>52</b>	<b>318</b>	<b>72</b>	<b>23</b>	<b>16</b>		

<sup>1</sup> Fluctuation rate: new personnel x 100 / average number of employees

**Profit sharing scheme to encourage entrepreneurship**

The commitment to sustainability at the heart of CA Immo strategy is mirrored in the company’s remuneration model. To promote strong identification with its objectives and ensure employees have a stake in the success of CA Immo, the company plans to introduce variable remuneration for all staff alongside fixed salaries. The precondition will be achievement of budgeted quantitative and qualitative annual targets, and in particular positive consolidated net income after minorities. Executive bonuses will also be linked to the attainment of specific operational annual targets.

Since business year 2010, Management Board members and other managerial employees have also been able to join the LTI (long term incentive) share scheme and thereby participate in the success of CA Immo over the medium to long term (subject to appropriate personal investment; see also ‘Remuneration report’).

**Staff provisions and safety at work**

CA Immo contributes to pension provision for its staff by paying voluntary contributions into a company pension fund. In addition, all employees are covered by col-

lective accident insurance that offers permanent coverage, both at work and outside of work.

No serious occupational work-related injuries<sup>1</sup>, illness or absences from work were reported in the Group in 2011. On building sites, safety guidance is regularly communicated to CA Immo staff members and health and safety plans are drawn up. Commissioned companies are responsible for the safety of subcontractor employees.

**AVERAGE ABSENCES FROM WORK BY REGIONS**

in days		vacation	illness	training
Austria	Women	21	8	0.8
	Men	21	5	0.4
Germany	Women	28	10	0.6
	Men	27	4	0.4
Eastern Europe	Women	23	5	0.1
	Men	25	3	0

<sup>1</sup> Occupational injuries: injuries which require medical attendance

**PERSONNEL DISTRIBUTION BY AGE, GENDER AND CATEGORIES (Total: 390 employees)**

**White-collar employees<sup>1)</sup>**

317 employees	<28	29–48	49 <
W	13 %	43 %	5 %
M	2 %	26 %	11 %

**Blue-collar staff**

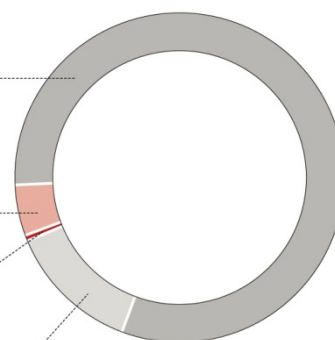
19 employees	<28	29–48	49 <
W	0 %	0 %	5 %
M	0 %	42 %	53 %

**Management Board**

3 employees	<28	29–48	49 <
W	0 %	0 %	0 %
M	0 %	0 %	100 %

**Executives<sup>2) 3)</sup>**

51 employees	<28	29–48	49 <
W	0 %	12 %	4 %
M	0 %	65 %	19 %



<sup>1)</sup> thereof 1 % with handicap <sup>2)</sup> thereof 2 % with handicap

<sup>3)</sup> thereof 16 % female executives

Employees with handicap are not subdivided for reasons of data protection.

## FINANCIAL AND NON-FINANCIAL PERFORMANCE INDICATORS

In strategic terms, the business activity of CA Immo revolves around raising the value of the company over the long term. Central financial performance indicators are an important tool as regards identifying the main factors that contribute to the long-term increase in shareholder value and quantifying those factors for the purposes of value management.

The primary financial performance indicator in this context is the net income generated with the equity shareholders have invested (return on equity, RoE). The aim is to produce a ratio higher than the imputed cost of equity (we assume a medium-term rate of around 7.0%) and thereby generate shareholder value. The return on equity of around 3.8% was below the target value for 2011; despite a significant rise on the previous year, one main reason for the target not being reached was the negative contribution to earnings from the valuation of interest-rate hedges. Despite this, we remain confident that the measures defined under our strategy will enable us to return to an acceptable return on equity in the medium term.

The other quantitative factors used to measure and manage our shareholders' long-term yield are the change in NAV per share, the operating cash flow per share, return on capital employed (ROCE) and economic value added (EVA; see table).

Since the financial indicators ultimately demonstrate the operational success of our property business, they are preceded by a series of other non-financial performance indicators which are key to measuring and managing our operational business:

### Vacancy rate and average rent

Sound economic data feeds the demand for commercial premises and invigorates both building activity and the property market. Cyclical discrepancies between supply and demand are reflected in the utilisation rate and attainable rents. Viewed over time, the vacancy rate and average rent are key indicators of a portfolio's quality and its successful management; they are also indicative of the asset managers' ability to respond in a timely fashion to economic influences.

### Location quality

The quality of a site is a major criterion in property marketing; the accessibility of a location, determined by infrastructure, plays a particularly crucial role. Changes in the quality of a location take place gradually and are eventually reflected not only in price, but also in the difficulty of attracting new tenants.

### Local presence

Local knowledge and familiarity with markets are key to the effective cultivation of highly diverse regional markets. For this reason, CA Immo maintains branch offices in the company's main markets of Germany and Eastern Europe (the latter have been consolidated by the recent influx of Europolis staff members).

### Expertise and synergy

The competitive edge of CA Immo stems from the local knowledge of its employees and the utilisation of synergies in the Group, especially in the fields of project development and property marketing.

## VALUE-INDICATORS

		2011	2010	2009	2008
<b>Key figures per share</b>					
NAV/share	€	19.2	18.7	17.9	18.9
Change in NAV/share	%	2.7	4.5	-5.3	-14.1
Operating cash flow / share	€	2.18	1.38	1.40	1.32
RoE <sup>1</sup> in %	%	3.8	2.8	-4.8	-13.4
ROCE <sup>2</sup> in %	%	5.5	4.8	0.10	Negativ
EVA <sup>3</sup>	€ m	44.0	Negativ	Negativ	Negativ

<sup>1</sup> Return on equity = consolidated net income after minorities/Ø shareholders' equity (excluding minority interests)

<sup>2</sup> Return on capital employed (ROCE) = net operating profit after tax (NOPAT)/capital employed

<sup>3</sup> EVA (economic value added) is a registered trademark of Stern Stewart & Co; EVA = capital employed \* (ROCE - WACC); WACC 2011 = 4.51%

**Statement of Value Added**

Having integrated GRI reporting (in line with the global reporting initiative) into the annual report in 2011, a value added statement must now be included. The aim of

the table below is to give the reader an overview of the sources of value generated in the company and the utilisation of that value according to recipients:

## STATEMENT OF VALUE ADDED

	in € 1,000	in %
Gross revenues	332,222	
Result from the sale of long-term properties	251,764	
Result from revaluation	49,143	
other income	17,368	
operating expenses	-308,070	
Depreciation and impairment	-10,521	
other expenses	-14,485	
<b>incurrence</b>	<b>317,421</b>	
to non-controlling interest	-5,042	2%
to staff	-33,164	10%
to state <sup>1</sup>	-43,797	14%
to non-profit organisations	-2	0%
to lender	-172,787	54%
to company/shareholders	-62,629	20%
<b>allocation</b>	<b>-317,421</b>	<b>100%</b>

<sup>1</sup> thereof Germany (€ -34,671K), Austria (€ 1,737K), Eastern/South East Europe (€ -10.855K), others (€ -7K)

## RISK MANAGEMENT REPORT

### CA IMMO GROUP RISK MANAGEMENT

#### RISK MANAGEMENT AT CORPORATE LEVEL

STRATEGIC RISKS	PROPERTY-SPECIFIC RISKS	GENERAL BUSINESS RISKS
<ul style="list-style-type: none"> <li>- Capital market/financing risk</li> <li>- Expansion risk</li> </ul>	<ul style="list-style-type: none"> <li>- Market risk</li> <li>- Profit fluctuation risk</li> <li>- Asset management risk</li> </ul>	<ul style="list-style-type: none"> <li>- Financial risk</li> <li>- Legal risk</li> <li>- Tax change risk</li> </ul>

#### RISK MANAGEMENT AT REAL ESTATE LEVEL

STRATEGIC RISKS	PROPERTY-SPECIFIC RISKS	GENERAL BUSINESS RISKS
<ul style="list-style-type: none"> <li>- Concentration (cluster) risk</li> <li>- Country-specific/transfer risk</li> </ul>	<ul style="list-style-type: none"> <li>- Location risk</li> <li>- Letting risk (vacancy, property management, re-letting)</li> <li>- Profitability risk</li> <li>- Property valuation risk</li> <li>- Tenant risk (loss of rent)</li> <li>- Partner risk</li> <li>- Liquidation risk</li> <li>- Project development/ investment cost risk</li> </ul>	<ul style="list-style-type: none"> <li>- Environmental risk</li> <li>- Contract/documentation risk</li> </ul>

The persistently tough economic climate is posing significant risks to CA Immo and its business activities. The main risks to the Group derive from the market-linked danger of rising vacancy rates, tenant insolvency, the difficult environment for real estate transactions created by the restrictive lending policy of banks, associated increase in yields and the decline in property values. The risk categories outlined below were re-evaluated following a risk assessment carried out in 2011; the major risks facing the Group have not changed significantly from the previous year.

#### RISK MANAGEMENT

##### General

Systematic risk management is a key element of the CA Immo Group's internal controlling process with a direct bearing on strategic and operational decision-making within the company. Therefore, the objective of risk management is to identify at an early stage and con-

tinually monitor potentially hazardous developments as well as opportunities so that suitable measures can be implemented as necessary. To be able to evaluate the company's risk position at all times, CA Immo is constantly evaluating the level of risk by means of quarterly reporting that takes account of the current situation of the company and the market. In these reports, risks are documented in relation to specific properties and projects but also to (sub-)portfolio level. Other aspects of risk reporting involve simulations and depictions of scenarios as regards the value trend for the portfolio as well as exit strategies and liquidity planning. In addition, specific risk types are assessed at regular intervals, with external advisors consulted. CA Immo assesses risk according to substance, effect and the likelihood of occurrence. On that basis, risk management is implemented at every level of the company and is therefore binding on all organisational divisions. From a strategic viewpoint, risk management includes the compilation of compulsory guidelines on investment policy.

Operational risk management is concerned with countering property-specific and general business risks. The company circumvents unexpected risk by means of early warning indicators such as rent forecasts and vacancy analyses as well as the continual monitoring of lease agreement periods and the possibility of terminations. The Management Board is involved in all risk-relevant decisions and bears overall responsibility for such decisions. At all process levels, decisions are subject to the dual verification principle. Clear internal guidelines and strategies, business and investment plans and the continuous reporting systems have made it possible to monitor and control the economic risks associated with everyday business activity. Measures are applied to all Group subsidiaries. Investment plans are also subject to scrutiny by the Supervisory Board or its investment committee. The Controlling department supports the realisation of risk management by providing structured information and data; individual matters are also spot-checked by the Internal Auditing division.

---

#### THE INTERNAL MONITORING SYSTEM (IMS)

The accounting specific internal monitoring system (IMS) is a conglomeration of systematically structured measures designed to ensure compliance with guidelines and prevent errors; the guidelines include both specific company rules (Group manual, allocation of responsibilities, authority to sign, dual verification principle, regulations for release, etc.) as well as legal provisions. The objectives of the IMS are to preclude (preventive monitoring) and identify (detective monitoring) errors in accounting and financial reporting, thus enabling amendments or countermeasures to be introduced in good time. The operational divisions are involved to ensure a complete overview of the process of financial reporting. CA Immo defines preventive monitoring as those checks undertaken by responsible administrators as they carry out business processes prior to and/or within specific systems (e.g. accounting and consolidation software). Detective monitoring refers in particular to controls carried out by responsible heads of department or the head of finance and accounting on the basis of analyses derived from such systems. In accordance with the organisational structure of the CA Immo Group, responsibility for the implementation and supervision of the internal monitoring system lies with the appropriate local management teams, i.e. the managing directors of the various subsidiaries are required to perform self-checks in order to assess and document compliance with the monitoring measures

making up the IMS, which has been standardised across the Group. Alongside the Risk Management division, CA Immo has set up an Internal Auditing unit under the control of the full Management Board with a view to consolidating the internal monitoring system. Both units now oversee compliance across the Group with legal provisions, internal guidelines and rules of conduct on the basis of annually compiled auditing plans, or in response to ad-hoc assessments performed as needs dictate. On an operational level, the units review the functioning of (business) processes as regards possible risk and cost-effectiveness and assess the potential for efficiency improvements. The Internal Auditing unit also supervises the observance of checking procedures by local management teams and determines the dependability of operational information as well as the effectiveness of the internal monitoring system. Finally, the results of these assessments are reported to the responsible executive boards as well as the full CA Immo Management Board. The Supervisory Board is informed as to the auditing plan and the assessment results at least once a year. Furthermore, the proper functioning of the risk management system is evaluated annually by the Group auditor, with the findings presented to the Management Board and the Supervisory Board or its audit committee.

---

#### STRATEGIC RISKS

##### **Capital market and financing risk**

Refinancing on the financial market is one of the most important measures open to CA Immo. However, developments have shown that the erosion of trust in a functioning capital market can make the procurement of capital much more difficult. Due to the implementation of Basel III an increasing number of banks reconsider their mortgaging. Therefore, it is assumed that lending will be handled extremely restrictive in future. In addition, some banks currently make market stress test of scattered Eastern European countries or are preparing their exit from the region. Especially in Hungary and Romania refinancing could become more difficult in the upcoming months; however, in Poland and the Czech Republic willingness to finance is a little more stable. Above all, German banks have announced their plans to stop lending outside their home market temporarily, by implication, vice versa in the following years there will be sufficient liquidity in the German market. With the introduction of Solvency II it is assumed that insurance companies will occur increasingly in the financing business, which could provide a slight improvement on the financing sector. For this rea-

son, it is essential that the company has the ability to plan and secure liquidity. As an alternative and supplement to established means of (equity) capital procurement, the company enters into equity partnerships (joint ventures) at project level. Given that the risk of (re)financing may remain a latent factor, detailed liquidity planning has been drawn up for the years ahead. This planning takes particular account of the financial consequences of strategic targets (such as the steady depletion of the project pipeline and real estate sales). The expiry profile of financial liabilities for the CA Immo Group is reasonably stable until business year 2014; loans maturing by that date are linked solely to financing at property or project level. The refinancing of the 6.125 % CA Immo bond 09-14 (ISIN: AT0000A0EXE6) and the convertible bond are scheduled for 2014, provided conversion rights are not exerted.

#### **Concentration (cluster) risk**

A certain level of concentration (cluster) risk in the portfolio arises where a single investment exceeds a defined upper value in the total portfolio as regards location or investment volume. In such cases, the potential market risk is heightened significantly and the prospect of selling these properties can be diminished (especially where the market environment is constricted). On the other hand, exceptionally small properties raise the danger of excessive administration costs (in relation to rental revenue). For this reason, CA Immo seeks joint venture partners or an early (partial) exit for large-scale investment initiatives as this substantially lessens the burden of risk on the company. To bring about a suitable balance between expenditure and revenue, small properties (which are generally acquired through portfolio purchases) are regularly sold off and the composition of the portfolio is assessed on a quarterly basis. Concentration risk is also created where certain investments lead to over-representation of a particular region, country and specific usage type or tenant structure in the overall portfolio: this is because changes in the market can affect levels of demand which will impact negatively on the company's profitability. Concentration risk as regards tenants generally arises where individual tenants are over-represented in terms of rental revenue and rentable space and thus have a significant bearing on the earnings of the CA Immo Group. As a countermeasure, especially on the target markets of Eastern and South Eastern Europe, CA Immo applies regional investment limits according to the size of the overall portfolio and, in the case of individual properties, the size of the respective market. Aside from regional distribution, efforts are made to ensure diversification in

the tenant structure and usage types. In terms of tenants a concentration risk will only be accepted in case of long-term leases and an excellent credit rating.

If we define the limit value for concentration/cluster risk at 5 % of the total portfolio, only one investment (Tower 185) falls into this category. Given the current equity commitment of € 190 m on this project, an (partial) exit is planned following completion. Construction financing until is valid until the end of 2012. Due to the difficult market environment negotiation about the prolongation are already initiated. Although the package of investment properties acquired from the state of Hesse in 2006 makes up some 15 % of the overall portfolio, it comprises a total of 36 properties that the company could sell individually. In view of the long-term nature of existing lease contracts and the satisfactory creditworthiness of the tenant (the state of Hesse), this portfolio represents a calculated risk. Alongside Tower 185 and the Hesse portfolio, three more individual properties have an IFRS market value of over € 100 m. In terms of location, Prague (River City) and the logistics park in Bucharest have created concentration risk within the portfolio. As regards our land reserves and land development projects, risk arises from the high associated capital commitment; the prevailing market climate is also hampering development projects. For this reason, further property sales are in the pipeline for 2012, measures have been put in place to accelerate land development projects where possible and joint venture partners are being involved at an early stage with a view to cutting the capital commitment.

#### **Country-specific risk and transfer risk**

Country-specific and transfer risk incorporate the dangers of economic and political instability. Given the CA Immo Group's high level of investment activity abroad – and particularly in Eastern Europe – inflows of capital and liquidity to which the company is undoubtedly entitled can fail to materialise owing to a lack of foreign currency or transfer restrictions in other countries. There is no generally effective way to hedge against this kind of transfer risk. CA Immo counters country-specific risk by concentrating on a defined core region with local subsidiaries and on-site staff, and through appropriate regional allocation within that core market. The company ensures it is able to respond quickly to economic and political events through continual portfolio monitoring and specific portfolio management. CA Immo negates transfer risk by repatriating liquid assets from investment markets with a low credit standing.

**PROPERTY-SPECIFIC RISKS****General**

The real estate sector is closely intertwined with the macroeconomic developments on its markets. Any worsening of the debt and financial crisis in Europe poses the greatest risk to the real estate area as such a scenario has the potential to make financing conditions significantly harder for businesses. It seems ever more probable that the European economy will shrink even further during 2012; most indicators point to a slowdown in growth rates across the continent. This would have a particularly serious effect on the commercial property market, depressing the demand for office space whilst rendering access to finance more restrictive and costly. Only core properties let for the long term look like benefiting from the increasing reluctance of investors to take risks.

**Market and liquidation risk**

From a financing point of view, the risk to property investment markets remains considerable as more and more banks become ever more reluctant to finance large-scale investment in real estate. A deceleration in the transaction rate in 2012, which cannot therefore be ruled out, could impact negatively on CA Immo's sales targets for the year. There is also a danger that owing to rising yields, CA Immo will either be unable to sell properties, or only able to sell them at a discount. This could adversely affect the company's liquidity. To prevent such risks arising, CA Immo performs its own exhaustive market analyses prior to any investment decision and as a regular part of portfolio management; the company also maintains constant contact with leading experts in the sector. To minimise regional risks, the ideal resale times for the largest properties in the portfolio are considered as part of regular discussions concerning location quality, property quality, market changes and emerging trends. Through this approach, key early indicators of market risk are systematically applied to evaluations of investment and project plans, and thus to medium-term liquidity and corporate planning.

**Letting risk, loss of rent risk**

The opportunities and risks posed by trends on the rental markets are closely linked to economic development, one of the factors that drive demand for commercial real estate. Given the economic outlook for the eurozone and the CEE/SEE markets in the medium term, the high degree of uncertainty will persist throughout 2012. Rental markets will remain at risk of a downturn despite low levels of building activity. We expect rent prices to

pick up slowly in the months ahead; in some sub-segments rent prices will decline, as potential tenants will be reserved in making their decision about investments or locations. Significant reduction in vacancy rates – particularly in Eastern Europe – is therefore not expected in 2012.

Within the CA Immo portfolio, vacancy increased particularly sharply in (South) Eastern Europe following the takeover of Europolis; the negative trend has been especially acute in the area of logistics. Although vacancy was reduced moderately in the office area, lettings activity in Hungary was persistently problematic. In Austria too, CA Immo still has high vacancy relative to total available rental space despite the handover of rental premises at the Lände 3 site to Österreichische Post AG. Reducing the vacancy level is likely to remain a challenge in 2012: on the office rental market in Vienna, office space (and rent prices) outside the prime segment are still coming under pressure owing to the rising production of new premises and the high availability of modern, energy-efficient office units. The lettings situation thus continues to be characterised by protracted decision-making on the part of potential tenants. By comparison, vacancy rates in the German asset portfolio are low; here, the only vacancy risk is linked to recently completed development projects Tower 185, Ambigon (both being in the stabilisation phase) and Skygarden. Nonetheless, office tenants continue to favour prime real estate in top locations, and are especially keen to secure first occupancy of new buildings. The fact that the supply of such properties remains limited is helping CA Immo to market its modern office premises in Germany.

Aside from greater vacancy risk, it is also possible that existing tenants will be unable to meet their rent payments given the economic circumstances (loss of rent risk). This risk is generally countered by demanding securities (bank guarantees). To keep vacancy and rent losses to an absolute minimum, CA Immo screens the creditworthiness and reputation of potential tenants. The budgeted and actual revenues generated by all properties are continually monitored, and structured quality checks are carried out. Properties with heightened risk potential are managed by a specially formed restructuring unit with a view to securing their sale at the earliest opportunity after restructuring. The only rental payments outstanding are in the Eastern Europe segment, particularly in relation to hotels, three logistics parks and a shopping centre. The value of all outstanding receivables has been adjusted, taking account of the risk of lost rent to a sufficient degree



in the valuation of properties. Reduced income following contract extensions remains a risk where rent levels have to be reduced or greater incentives are offered. Overall, however, the aforementioned problematic cases do not pose a noteworthy risk potential to the company.

#### **Project development risks**

The realisation of projects is associated with higher risk. Risks can arise from imponderables such as delays in the property use approval or planning permission processes, cost/deadline overruns, construction defects, low demand for rental premises and similar factors. Nonetheless, given the high value that can be created through development projects, this business area also offers the chance of generating additional revenue. For projects to be realised, it is essential that equity or additional loan capital (project financing) is available. Delays in credit lending can lead to delays in construction work, which has a negative knock-on effect on project valuation; where pre-letting has been secured, this can result in the imposition of contractual penalties. Loss of rental revenue can in turn have serious implications for the company's cash flow. Moreover, financing conditions can be tightened where construction costs increase. With all of this in mind, CA Immo takes various steps to control the risks associated with project development (cost monitoring, variance analyses, long-term liquidity planning and observance of minimum pre-letting quotas, and so on). In general, CA Immo is countering project development risk by choosing partners and service providers with care whilst maintaining stringent controlling, both internally and externally. Controlling involves regular cost monitoring, variance analyses and appropriate reporting. The start-up losses that typically arise in connection with project development also have a detrimental effect on earnings with the accrual of non-capitalisable costs. Over the project lifecycle, these losses are offset against revenue from lettings and sales; accordingly, projects are only launched after comprehensive and long-term liquidity planning. CA Immo invariably seeks to secure pre-letting (50–60% in Germany, for example) before actually commencing a project. In Eastern and South Eastern Europe in particular, however, this may not be achievable (or only possible to a limited degree) on account of the specific market situation. In this region, lease contracts tend to be signed as soon as there is a sufficient likelihood of project completion and projects are sometimes initiated even with low levels of pre-letting, but ever having a secured funding in place.

CA Immo also faces the risk of significant cost variation linked to price trends in the raw materials sector (steel, aluminium, copper, etc.). With this in mind, cost pools are formed for large-scale projects to pass on the risk of rising commodity prices or production costs to the contractor. All current projects are being implemented within their approved budgetary frameworks. Pressure on development earnings results primarily from the market-driven extension of the stabilisation phase (initial renting) and from the risk of rising yields due to restrictive lending.

#### **Property valuation risk**

Owing to changing framework conditions, property prices can fluctuate considerably. CA Immo subjects its properties to annual valuation by an outside party; value changes during the year are identified by internal specialists.

The rise in yields over recent years continues to be reflected in valuation reports owing to the discount and capitalisation rates assessed and directly influences consolidated net income through the changes in market value that must be recognised under IAS 40; shareholders' equity is also reduced. Developments in the second half of 2011 especially have shown that Eastern Europe, having been unable to evade the turbulence given the region's close economic ties with Western Europe (especially in the banking sector), is coming under renewed pressure. In core markets such as Poland and the Czech Republic, yields remained stable and sporadically even a decline in yields was observed. With banks significantly reducing their exposure in these markets, it is likely that the property investment market will bottom out partially in 2012, which could lead to a rise in yields. The demand for core properties in core markets, however, continues unabated. The diminishing prospect of rental growth also poses the danger that starting yields for commercial real estate will be adjusted upwards. Changes in value will continue to represent a significant risk in 2012 in view of the expected market trend. If yields fall by an average of 25 base points in the short term and rent levels remain the same, losses in the Eastern Europe portfolio alone could potentially amount to € 50-70 m (in the worst case scenario).

## GENERAL BUSINESS RISKS

### Legal risks

In addition to the usual legal disputes that arise in the sector (especially against tenants), CA Immo faces the risk of disputes with, for example, joint venture and project partners. There is also potential for disputes arising over past and future sales of real estate as well as annulment actions brought by shareholders in connection with resolutions of the Ordinary General Meeting or review of the exchange ratio applied in the 2010 merger of CA Immo International AG and CA Immo. Legal disputes are monitored and managed centrally by the legal department. At present, no lawsuits or arbitration proceedings that could threaten the company's survival are imminent or pending. Almost all pending actions relate to conventional operational business activity. Sufficient provisions are formed as necessary; as at 31 December 2011, these amounted to approximately € 7,726 K (CA Immo Group). In addition, the joint venture partner of the 'Maslov' project has filed an arbitration claim for € 48,097 K (including interest). CA Immo considers the chances of this action succeeding as minimal. For the expected cash outflow an adequate provision has been made.

### Environmental risk

The CA Immo Group can incur significant costs from its responsibility to prevent certain kinds of damage to the environment (from toxic substances and materials in built structures and contamination); there is also a risk that the legal changes may require previously acceptable materials and substances to be eliminated. It is not possible to predict changes to legal provisions, case law or administrative practice, or the consequences that such changes will have on the earning power of real estate; changes could adversely affect real estate values and thus the company's assets, financial and revenue positions. To minimise the risk, CA Immo incorporates these considerations into its wide-ranging assessments prior to every purchase. Appropriate guarantees are also required from sellers. The CA Immo Group makes use of environmentally sustainable materials and energy-saving technologies wherever possible. Environmental risks associated with investment properties are assessed by the CA Immo Sustainability Tool (CAST).

### Taxation risk

National taxation systems are subject to ongoing amendment on the target markets of the CA Immo Group. The company monitors all relevant debates and decisions taken by national legislators. Despite this, tax rises linked

to changing legal frameworks pose a constant risk to revenue. Sufficient financial provisions have been made for established risks.

---

## FINANCIAL RISKS

Risks linked to liquidity, credit, interest rates and currencies make up the main financial risks.

### Liquidity risk

Owing to a clear reluctance on the bank of banks to extend credit at present, short-term liquidity risks cannot be ruled out. Liquidity risk is potentially created where negative market trends prevent or lead to delays in planned sales activity. Other risks arise from unforeseen additional funding obligations in relation to project financing and breaches of covenant in the property financing area. CA Immo is highly skilled at planning and securing liquidity in order to counter these risks and ensure the Group can meet unexpected cash flow requirements as well as its financing commitments on projects and investments. To this end, various liquidity deployment measures have been identified; amongst other things, these provide for the early redemption of loans with very high margins. Loans are invariably agreed on a long-term basis in accordance with the investment horizon for real estate. Even with meticulous planning, however, liquidity risk cannot be eliminated, particularly where capital requests linked to joint venture partners and fund partners are not viable. Capital commitments are typical in the case of development projects; the Group company CA Immo Deutschland has a particularly high commitment in the case of the Tower 185 project. Financing has been secured for all projects under construction; additional financing is required for new project launches, however.

Given the refinancing scheduled for 2012/13, partner risks pose a particular threat; project-related and country-specific risks will also persist, especially with regard to further developments in Hungary. Additional reserves are needed to cover any breaches of covenant. The refinancing risk and the risk of a breach of contract terms are monitored continuously. The worst case resulting from the potential hazard is included in the current liquidity planning.

### Interest rate risk

Interest rate risk stems from market-related fluctuations in the interest rate. This risk affects both the level of

financing costs and the fair value of interest hedging transactions concluded, which influences the company's earnings and equity. Moreover, where new loans are agreed or loans are extended in particular, there is a danger that credit margins will rise substantially. The base rate was cut from 1.5 % to 1.25 % early in November 2011 and again to 1 % at the start of December in a bid to combat the worsening recession. According to the latest interest rate forecasts, the base rate is likely to remain at its present level of 1 % until the end of 2012. Swap rates (which have stayed highly volatile as the critical situation persists) are also unlikely to rise significantly.

CA Immo generally opts for a mix of long-term fixed-rate and floating-rate loans; in some cases, the latter are secured by means of derivative financial instruments (interest rate caps/swaps), which without exception are used to hedge against the risk of interest rate changes arising from underlying transactions. With the incorporation of Europolis, the risk of rate changes is 60 % hedged on all variable-rate loans of the CA Immo Group. Continuous monitoring of the interest rate risk is imperative.

No risks constituting a serious and sustained threat to the company exist at the present time. Sufficient provisions have been formed for all risks identified.

#### **Currency risk**

Since CA Immo invests in various currency areas, the company is exposed to certain currency risks. CA Immo counters currency risk from the inflow of rental income and rents receivable in BGN, CZK, HUF, PLN, RON and RSD by pegging rents to a hard currency (EUR or USD). No significant currency risk exists at present. Since incoming payments are mainly received in local currency, however, free liquidity is converted into euros upon receipt. The pegging of rents to the EUR/USD affects the creditworthiness of tenants and thus produces an indirect currency risk that can result in payment bottlenecks and loss of rent. Loans are taken out in the currency underlying the relevant lease (this mainly applies to financing in CZK and USD). Currency risks are hedged in connection with construction projects if possible.

FINANCIAL RISK MANAGEMENT

RISK	EFFECT	COUNTERMEASURE
<p><b>UNFORESEEABLE LIQUIDITY REQUIREMENT</b></p> <ul style="list-style-type: none"> <li>- Lack of liquidity</li> <li>- Capital requests linked to joint venture partners not viable</li> </ul>	<ul style="list-style-type: none"> <li>- Non-utilisation of opportunities</li> <li>- Distress sales</li> <li>- Insolvency</li> </ul>	<ul style="list-style-type: none"> <li>- Continual analysis, planning and monitoring of liquidity</li> <li>- Optimisation of investment</li> <li>- Cash pooling</li> </ul>
<p><b>FINANCING</b></p> <ul style="list-style-type: none"> <li>- Breach of covenants</li> <li>- Non-extension of expiring credit</li> <li>- Follow-up financing not secured after project phase</li> </ul>	<ul style="list-style-type: none"> <li>- Cost disadvantages during credit term</li> <li>- Additional requirement for equity or liquidity</li> </ul>	<ul style="list-style-type: none"> <li>- Continual monitoring of the viability of real estate and the fulfilment of covenants from loan agreements</li> <li>- Conclusion of project-related loan agreements, ideally for the long term</li> <li>- Establishment of a liquidity reserve</li> </ul>
<p><b>DEVELOPMENT OF EXCHANGE RATES</b></p> <ul style="list-style-type: none"> <li>- Evaluation of EUR/foreign currency relations</li> </ul>	<ul style="list-style-type: none"> <li>- Significant fluctuation in earnings owing to exchange rate gains/losses</li> </ul>	<ul style="list-style-type: none"> <li>- Harmonising of loan and rental agreements</li> <li>- Rapid conversion of free liquidity into EUR</li> <li>- Forward cover, especially for construction contracts</li> <li>- Restrictive approach to foreign currency loans</li> </ul>
<p><b>INTEREST RATE CHANGES/ EVALUATION OF INTEREST RATE HEDGING</b></p> <ul style="list-style-type: none"> <li>- Evaluation of interest rate developments</li> </ul>	<ul style="list-style-type: none"> <li>- Significant fluctuation in earnings and change in equity ratio due to changing interest level (financing costs, evaluation of interest-rate hedges)</li> </ul>	<ul style="list-style-type: none"> <li>- Mix of long-term fixed-rate and floating-rate loans</li> <li>- On-schedule use of derivatives (swaps/caps)</li> <li>- Continuous monitoring of interest rate forecasts</li> </ul>



---

**ANNUAL REPORT 2011**  
**CONSOLIDATED**  
**FINANCIAL STATEMENTS**

## CONTENT

### CONSOLIDATED FINANCIAL STATEMENTS

A.	CONSOLIDATED INCOME STATEMENT FOR THE YEAR ENDED 31.12.2011	84
B.	CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31.12.2011	85
C.	CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31.12.2011	86
D.	CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR 2011	87
E.	CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31.12.2011	88
F.	NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS OF 31.12.2011	90

GENERAL NOTES		90
1.	<b>Information concerning the company</b>	90
2.	<b>Accounting principles</b>	90
3.	<b>Scope of consolidation</b>	90
4.	<b>Accounting methods</b>	93
a)	<b>Changes in presentation and classification</b>	93
b)	<b>Consolidation methods</b>	96
c)	<b>Foreign currency translation</b>	97
d)	<b>Properties</b>	99
e)	<b>Intangible assets</b>	100
f)	<b>Impairments</b>	101
g)	<b>Financial instruments</b>	101
h)	<b>Construction contracts</b>	103
i)	<b>Other non-financial instruments</b>	103
j)	<b>Assets held for sale and disposal groups</b>	103
k)	<b>Payment obligations to employees</b>	103
l)	<b>Other provisions and contingent liabilities</b>	105
m)	<b>Taxes</b>	105
n)	<b>Segment reporting</b>	106
o)	<b>Recognition of revenues</b>	106
p)	<b>Result from the sale of long-term properties</b>	107
q)	<b>Financial result</b>	108
r)	<b>Material discretionary decisions, assumptions and estimates</b>	108
s)	<b>New and revised standards and interpretations</b>	110

NOTES TO THE CONSOLIDATED INCOME STATEMENT, CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME, CONSOLIDATED STATEMENT OF FINANCIAL POSITION AND CONSOLIDATED CASH FLOW STATEMENT		112
1.	<b>Segment reporting</b>	112
2.	<b>Rental income</b>	117
3.	<b>Operating result and other expenses directly related to let properties</b>	118
4.	<b>Result from property transactions</b>	119
5.	<b>Result from development services</b>	119
6.	<b>Other expenses directly related to investment properties under development</b>	119
7.	<b>Result from the sale of long-term properties</b>	120
8.	<b>Indirect expenditures</b>	120
9.	<b>Other operating income</b>	121
10.	<b>Depreciation and impairment/reversal</b>	121
11.	<b>Financing costs</b>	121
12.	<b>Result from interest derivative transactions</b>	121
13.	<b>Result from financial investments</b>	122
14.	<b>Impairment of financial investments</b>	122
15.	<b>Income from associated companies</b>	122
16.	<b>Net results from categories of financial instruments</b>	123
17.	<b>Taxes on income and earnings</b>	123
18.	<b>Other income</b>	124
19.	<b>Long-term investment properties and office furniture, equipment and other assets</b>	126
20.	<b>Intangible assets</b>	128

21.	Prepayments made on investments in properties	128
22.	Investments in associated companies	129
23.	Financial assets	130
24.	Deferred taxes	132
25.	Assets held for sale and liabilities related thereto	133
26.	Properties intended for trading	134
27.	Receivables and other assets	134
28.	Securities	136
29.	Cash and cash equivalents	136
30.	Shareholders' equity	136
31.	Provisions	137
32.	Interest-bearing liabilities	138
33.	Other liabilities	140
34.	Liabilities on taxes on income and earnings	140
35.	Cash flow	141
36.	Financial instruments	141
37.	Derivative financial instruments	143
38.	Financial risks	147
39.	Other liabilities and contingent liabilities	151
40.	Leases	152
41.	Business relationships with related companies and parties	153
42.	Key figures per share	156
43.	Payroll	157
44.	Costs for the auditor	157
45.	Events after the close of the business year	157
	ANNEX I TO THE CONSOLIDATED FINANCIAL STATEMENTS	158
	DECLARATION OF THE MANAGEMENT BOARD DUE TO SECTION 82 (4) OF THE AUSTRIAN STOCK EXCHANGE ACT	165
	AUDITOR'S REPORT	166
	FINANCIAL STATEMENTS OF CA IMMOBILIEN ANLAGEN AKTIENGESELLSCHAFT	170
	BALANCE SHEET AS AT 31.12.2011	170
	INCOME STATEMENT FOR THE YEAR ENDED 31.12.2011	172
	OTHER INFORMATION	173
	TABLES AND ANALYSIS	174

## A. CONSOLIDATED INCOME STATEMENT FOR THE YEAR ENDED 31.12.2011

€ 1,000	Notes	2011	2010
Rental income	2	265,576	164,424
Operating costs passed on to tenants	3	64,326	30,204
Operating expenses	3	- 75,413	- 35,547
Other expenses directly related to property rented	3	- 27,403	- 20,484
<b>Net rental income</b>		<b>227,086</b>	<b>138,597</b>
Income from the sale of properties intended for trading	4	28,049	115,657
Book value of properties intended for trading	4	- 20,259	- 85,167
<b>Result from property transactions</b>		<b>7,790</b>	<b>30,490</b>
Gross revenues from development services	5	2,320	2,764
Expenditures on development services	5	- 1,742	- 2,200
<b>Result from development services</b>		<b>578</b>	<b>564</b>
Other expenses directly related to investment properties under development	6	- 7,315	- 5,713
<b>Net operating income</b>		<b>228,139</b>	<b>163,938</b>
Result from the sale of long-term properties	7	44,961	13,936
Indirect expenditures	8	- 44,045	- 33,923
Other operating income	9	17,368	6,458
<b>EBITDA</b>		<b>246,423</b>	<b>150,409</b>
Depreciation and amortisation of long-term properties		- 9,282	- 4,268
Change in value of properties intended for trading		- 1,239	- 1,703
<b>Depreciation and impairment/reversal</b>	<b>10</b>	<b>- 10,521</b>	<b>- 5,971</b>
Revaluation gain		133,509	101,631
Revaluation loss		- 84,366	- 69,579
<b>Result from revaluation</b>		<b>49,143</b>	<b>32,052</b>
<b>Operating result (EBIT)</b>		<b>285,045</b>	<b>176,490</b>
Financing costs	11	- 161,009	- 117,202
Foreign currency gain/loss	16	334	652
Result from interest derivative transactions	12	- 22,456	- 4,446
Result from financial investments	13	11,557	14,418
Result from other financial assets	14	- 4,675	- 766
Result from associated companies	15	- 1,696	- 328
<b>Financial result</b>	<b>16</b>	<b>- 177,945</b>	<b>- 107,672</b>
<b>Net result before taxes (EBT)</b>		<b>107,100</b>	<b>68,818</b>
Income tax	17	- 39,429	- 24,999
<b>Consolidated net income</b>	<b>1</b>	<b>67,671</b>	<b>43,819</b>
thereof attributable to non-controlling interests		5,042	- 1,596
<b>thereof attributable to the owners of the parent</b>		<b>62,629</b>	<b>45,415</b>
<b>Earnings per share in € (undiluted equals diluted)</b>	<b>42</b>	<b>€ 0.71</b>	<b>€ 0.52</b>



**B. CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME  
FOR THE YEAR ENDED 31.12.2011**

€ 1,000	Notes	2011	2010
Consolidated net income		67,671	43,819
<b>Other comprehensive income</b>			
Valuation cash flow hedges		– 30,209	– 18,008
Raclassification cash flow hedges		4,892	378
Other comprehensive result of associated companies		194	– 110
Exchange rate differences		– 391	– 36
Income tax related to other comprehensive income		5,151	2,532
<b>Other comprehensive income for the year</b>	<b>18</b>	<b>– 20,363</b>	<b>– 15,244</b>
<b>Comprehensive income for the year</b>		<b>47,308</b>	<b>28,575</b>
thereof attributable to non-controlling interests		5,232	– 2,368
<b>thereof attributable to the owners of the parent</b>		<b>42,076</b>	<b>30,943</b>

## C. CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31.12.2011

€ 1,000	Notes	31.12.2011	31.12.2010	1.1.2010
<b>ASSETS</b>				
Investment properties	19	4,183,202	2,716,211	2,409,589
Investment properties under development	19	934,482	790,582	962,459
Own used properties	19	12,760	13,575	14,248
Prepayments made on properties	19	0	0	544
Office furniture, equipment and other assets	19	10,470	1,638	1,939
Intangible assets	20	39,103	31,468	39,529
Prepayments made on investments in properties	21	2,217	136,200	200
Investments in associated companies	22	34,719	37,096	38,242
Financial assets	23	74,308	41,075	36,899
Deferred tax assets	24	11,739	14,133	24,606
<b>Long-term assets</b>		<b>5,303,000</b>	<b>3,781,978</b>	<b>3,528,255</b>
Long-term assets as a % of statement of financial position total		89.6%	86.4%	81.8%
Assets held for sale	25	57,835	46,509	6,020
Property intended for trading	26	33,904	45,339	122,902
Receivables and other assets	27	168,059	147,019	149,325
Securities	28	0	3,854	6,949
Cash and cash equivalents	29	353,778	354,764	497,199
<b>Short-term assets</b>		<b>613,576</b>	<b>597,485</b>	<b>782,395</b>
<b>Total assets</b>		<b>5,916,576</b>	<b>4,379,463</b>	<b>4,310,650</b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>				
Share capital		638,714	638,714	634,370
Capital reserves		1,062,184	1,061,464	1,013,988
Other reserves		- 93,288	- 72,735	- 58,262
Retained earnings		76,954	14,325	- 31,091
<b>Attributable to the owners of the parent</b>		<b>1,684,564</b>	<b>1,641,768</b>	<b>1,559,005</b>
Non-controlling interests		124,891	18,171	170,155
<b>Shareholders' equity</b>	<b>30</b>	<b>1,809,455</b>	<b>1,659,939</b>	<b>1,729,160</b>
Shareholders' equity as a % of statement of financial position total		30.6%	37.9%	40.1%
Provisions	31	9,182	6,239	522
Interest-bearing liabilities	32	2,486,925	1,888,306	1,852,194
Other liabilities	33	373,489	230,402	217,077
Deferred tax liabilities	24	191,813	116,157	129,788
<b>Long-term liabilities</b>		<b>3,061,409</b>	<b>2,241,104</b>	<b>2,199,581</b>
Income tax liabilities	34	36,839	59,894	82,292
Provisions	31	79,292	58,809	57,083
Interest-bearing liabilities	32	777,089	238,049	124,902
Other liabilities	33	152,492	115,814	117,632
Liabilities relating to disposal groups	25	0	5,854	0
<b>Short-term liabilities</b>		<b>1,045,712</b>	<b>478,420</b>	<b>381,909</b>
<b>Total liabilities and shareholders' equity</b>		<b>5,916,576</b>	<b>4,379,463</b>	<b>4,310,650</b>

## D. CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR 2011

€ 1,000	Notes	2011	2010
<b>Operating activities</b>			
Net result before taxes	1	107,100	68,818
Revaluation loss		– 49,143	– 32,052
Depreciation and impairment/reversal	10	10,521	5,971
Result from the sale of long-term properties and office equipment	7	– 44,866	– 13,945
Taxes paid excl. taxes for the sale of properties	35	– 9,696	– 15,042
Interest income/expense	11, 13	149,452	102,784
Foreign currency gain/loss	16	– 334	– 652
Result from interest derivative transactions	12	22,456	4,446
Result from other financial assets and from investments in associated companies	15, 11	6,371	1,094
<b>Operating cash flow</b>		<b>191,861</b>	<b>121,422</b>
Property intended for trading	26	10,250	77,200
Receivables and other assets	23, 27	– 4,732	– 19,881
Provisions	31	717	– 347
Other liabilities	33	530	– 6,361
<b>Cash flow from change in net current assets</b>		<b>6,765</b>	<b>50,611</b>
<b>Cash flow from operating activities</b>		<b>198,626</b>	<b>172,033</b>
<b>Investment activities</b>			
Acquisition of and investment in properties		– 243,618	– 300,440
Acquisition of property companies, less incl. cash and cash equivalents in the amount of € 128,308 K (2010: € 2,206 K) incl. Prepayments	35	71,880	– 137,317
Acquisition of office equipment and intangible assets		– 1,382	– 670
Acquisition of financial assets		– 12,926	– 7,062
Disposal of short term securities	28	4,653	6,014
Financing of joint ventures	41	9,929	0
Disposal of long-term properties and other assets	7	131,459	216,199
Disposal of companies with long-term properties, less incl. cash and cash equivalents in the amount of € 2,696 K (2010: € 366 K)		29,998	– 362
Taxes paid relating to the sale of long-term properties		– 49,291	– 29,563
Dividend payments of associated companies and securities		891	857
Interest paid capitalised on properties under development	19	– 9,934	– 6,851
Interest received from financial investments	13	5,718	7,663
<b>Cash flow from investment activities</b>		<b>– 62,623</b>	<b>– 251,532</b>
<b>Financing activities</b>			
Cash inflow from financing	32	252,226	280,291
Cash inflow from related companies and from non-controlling interests	41	4,861	1,788
Payments of subsidiaries to and purchase of non-controlling interests		– 10,763	– 99,209
Repayment of loans		– 232,786	– 138,831
Interest paid	11	– 148,181	– 107,131
<b>Cash flow from financing activities</b>		<b>– 134,643</b>	<b>– 63,092</b>
<b>Net change in cash and cash equivalents</b>		<b>1,360</b>	<b>– 142,591</b>
Cash and cash equivalents as at 1.1.		354,764	497,199
Changes in the value of foreign currency		– 2,346	156
<b>Cash and cash equivalents as at 31.12.</b>	<b>29</b>	<b>353,778</b>	<b>354,764</b>

## E. CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31.12.2011

€ 1,000	Notes	Share capital	Capital reserves	Retained earnings
<b>As at 1.1.2010</b>		<b>634,370</b>	<b>1,013,988</b>	<b>- 31,091</b>
Valuation cash flow hedge	18	0	0	0
Income recognised directly in the associates' equity	18	0	0	0
Reserves from foreign currency translation	18	0	0	0
Consolidated net income	1	0	0	45,415
<b>Comprehensive income for 2010</b>		<b>0</b>	<b>0</b>	<b>45,415</b>
Purchase of shares in CAIAG		0	41,429	0
Capital increase as the result of the merger of CA Immo International AG		4,344	6,047	0
Payments from and purchase of non-controlling companies		0	0	0
<b>As at 31.12.2010</b>	<b>30</b>	<b>638,714</b>	<b>1,061,464</b>	<b>14,325</b>
<b>As at 1.1.2011</b>		<b>638,714</b>	<b>1,061,464</b>	<b>14,325</b>
Valuation cash flow hedge	18	0	0	0
Income recognised directly in the associates' equity	18	0	0	0
Reserves from foreign currency translation	18	0	0	0
Consolidated net income	1	0	0	62,629
<b>Comprehensive income for 2011</b>		<b>0</b>	<b>0</b>	<b>62,629</b>
Acquisition of Europolis AG	35	0	0	0
Disposal due to sale of companies		0	0	0
Dividend payments of subsidiaries to non-controlling interests		0	0	0
Capital payments to non controlling interest		0	0	0
Payments from non-controlling companies		0	0	0
Purchase of non-controlling interest		0	1,301	0
Repurchase convertible bond		0	- 581	0
<b>As at 31.12.2011</b>	<b>30</b>	<b>638,714</b>	<b>1,062,184</b>	<b>76,954</b>

Valuation result (hedging)	Other reserves		Shares held by the shareholders of the parent company	Non-controlling interests	Shareholders' equity (total)
	Reserves from associates	Reserves from foreign currency translation			
- 58,291	27	2	1,559,005	170,155	1,729,160
- 14,425	0	0	- 14,425	- 715	- 15,140
0	- 11	0	- 11	- 57	- 68
0	0	- 36	- 36	0	- 36
0	0	0	45,415	- 1,596	43,819
- 14,425	- 11	- 36	30,943	- 2,368	28,575
0	0	0	41,429	- 140,463	- 99,034
0	0	0	10,391	- 10,401	- 10
0	0	0	0	1,248	1,248
- 72,716	15	- 34	1,641,768	18,171	1,659,939
- 72,716	15	- 34	1,641,768	18,171	1,659,939
- 20,306	0	0	- 20,306	190	- 20,116
0	144	0	144	0	144
0	0	- 391	- 391	0	- 391
0	0	0	62,629	5,042	67,671
- 20,306	144	- 391	42,076	5,232	47,308
0	0	0	0	131,866	131,866
0	0	0	0	- 24,179	- 24,179
0	0	0	0	- 1,225	- 1,225
0	0	0	0	- 4,098	- 4,098
0	0	0	0	4,564	4,564
0	0	0	1,301	- 5,440	- 4,139
0	0	0	- 581	0	- 581
- 93,022	159	- 425	1,684,564	124,891	1,809,455

## F. NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS OF 31.12.2011

### GENERAL NOTES

#### 1. Information concerning the company

CA Immobilien Anlagen Aktiengesellschaft, together with its subsidiaries (the "CA Immo Group"), is an international active property group. The parent company is CA Immobilien Anlagen Aktiengesellschaft ("CA Immo AG"), which has its head office at Mechelgasse 1, 1030 Vienna. As of 31.12.2011, the CA Immo Group owned office, hotel, commercial and residential properties in Austria and Germany, and in Eastern and South East Europe. CA Immo AG is listed in the prime market segment of the Vienna Stock Exchange and belongs to the ATX (Austrian Traded Index of leading companies).

#### 2. Accounting principles

The consolidated financial statements of CA Immo AG were prepared in accordance with the provisions of the International Financial Reporting Standards (IFRS), to the extent that these standards are applicable to companies within the European Union. When the consolidated financial statements are prepared, the acquisition cost principle is applied as a general rule. Excepted from this rule are the investment properties (including properties under development), properties held for sale, securities, derivative financial instruments and provisions for cash-settled share-based payment plans, which are measured at fair value. The net item for plan assets arising from pension obligations recognises the fair value of the plan assets less the present value of the obligations.

The consolidated financial statements are presented in one thousand euros ("€K", rounded according to the commercial rounding method). The use of automatic data processing equipment may lead to rounding differences in the addition of rounded amounts and percentage rates.

#### 3. Scope of consolidation

The consolidated financial statements include the supreme parent company CA Immo AG and the companies listed in Annex I.

#### Changes in scope of consolidation

	Companies under full consolidation	Companies under proportional consolidation	Companies consolidated at equity
<b>As at 1.1.2011</b>	<b>121</b>	<b>27</b>	<b>4</b>
Acquisitions	101	2	0
Share deals	- 2	- 3	- 1
New establishments	13	8	0
Company disposal from liquidation or restructuring	- 8	0	0
Reclassification within basis of consolidation	2	- 2	0
<b>As at 31.12.2011</b>	<b>227</b>	<b>32</b>	<b>3</b>
thereof foreign companies	187	29	2

#### Acquisition an disposals

The closing date of the transaction to acquire all the shares in Europolis AG, Vienna, was 1.1.2011. This acquisition gave the CA Immo Group interests in 100 companies in 11 countries (see Annex I). Payment of a portion of the cash purchase price of € 283,614 K, a part in the amount of € 136,000 K, has been deferred until 2015. The shares in Europolis AG, Vienna, have been pledged in favour of the seller as security. The acquisition of the Europolis Group has significantly reinforced the presence of the CA Immo Group in the key market of Eastern and South East Europe. Another major outcome of the transaction is the rise in the share of investment properties in the portfolio as a whole.

In business year 2011, the CA Immo Group also acquired the following companies:

Company name/domicile	Purpose	Interest in %	Purchase price in € 1,000	First-time consolidation date
CA Immo Berling MBVD Verwaltungs GmbH, Frankfurt	Project company for distribution centre Mercedes Benz	100	27	25.1.2011
Mahler Property Services Sp.z.o.o., Warschau (in prior years interest of 50%)	Property management company	50	50	1.4.2011
Flottwellpromenade Verwaltungs GmbH, Berlin	Property company	50	14	24.5.2011
SKYGARDEN Arnulfpark GmbH & Co. KG, Grünwald (in prior years interest of 50%)	Project company	50	22,660	1.10.2011
CA Immo Berlin Stadthafenquartier Europacity Verwaltungs GmbH, Frankfurt	General partner company for project company	50	28	9.11.2011
Pannonia Shopping Center Kft., Győr (in prior years interest of 50%)	Property company	50	425	31.12.2011
			<b>23,204</b>	

These purchase prices were paid in full in cash.

In the business year, the company acquisitions gave rise to legal consulting and company valuation expenses in the amount of € 39 K (2010: € 546 K). These were recognised in the consolidated income statement under the indirect expenditures.

The CA Immo Group disposed of the following companies in business year 2011:

Company name/domicile	Interest in %	Sales price € 1,000	Deconsolidatio n date
Log Center d.o.o., Belgrade	50	2,100	1.1.2011
Starohorska Development s.r.o., Bratislava	50	0	1.1.2011
Einkaufszentrum Erlenmatt AG, Basel	50	42	1.4.2011
OLYMPIA Mladá Boleslav s.r.o., Prague	51	14,697	1.7.2011
OLYMPIA Teplice s.r.o., Prague	51	15,855	1.7.2011
SOFTWARE PARK KRAKÓW Sp.z.o.o., Warschau	50	0	30.9.2011
Soravia Center OÜ, Tallinn	40	0	31.12.2011
<b>Total sales price</b>		<b>32,694</b>	

The disposal prices were paid in full in cash.

The forenamed acquisitions and disposals (measured as of the initial group consolidation or deconsolidation date, as appropriate) affected the composition of the consolidated financial statements as follows:

€ 1,000	Acquisition of Europolis Group at market values	Other acquisitions at market values	Sales at book values
Properties	1,507,051	69,377	- 104,682
Cash and cash equivalents	127,300	1,008	- 2,696
Other assets	41,012	187	- 2,256
Deferred taxes	- 80,857	2	9,716
Financial liabilities	- 1,118,981	- 35,334	40,351
Provisions	- 13,914	- 573	1,305
Other liabilities	- 196,356	- 604	31,617
Receivables/payables of affiliated companies	0	- 10,929	- 141
<b>Net assets</b>	<b>265,255</b>	<b>23,134</b>	<b>- 26,786</b>
Goodwill	18,359	0	0

The recognised goodwill (non tax deductible) represents the benefit resulting from the later maturity of the acquired and undiscounted deferred tax liabilities.

The acquired other assets contain receivables and other assets with a fair value of € 26,972 K (nominal amount of € 31,991 K less impairments of € 5,019 K).

Rental income of the acquired companies totalled € 121,991 K from the time of acquisition (from 1.1.2011: € 122,952 K), and the result for the period came to € 23,548 K (from 1.1.2011: € 25,321 K). Thereof € 121,633 K gross revenue and € 23,675 K net income result from acquisition of Europolis Group.

#### Joint ventures

The proportional values for the companies that are consolidated proportionally are as follows:

€ 1,000	31.12.2011	31.12.2010
Properties as per IAS 40	247,212	264,733
Other long-term assets	38	0
Property intended for trading	11,887	17,983
Other short-term assets	32,977	29,106
Deferred tax assets	1,272	645
<b>Total assets</b>	<b>293,386</b>	<b>312,467</b>
Long-term liabilities	103,769	97,071
Short-term liabilities	104,579	103,214
Deferred tax liabilities	15,495	21,902
<b>Liabilities</b>	<b>223,843</b>	<b>222,187</b>



€ 1,000	2011	2,010
Rental income	11,520	8,189
Income from the sale of properties intended for trading	18,852	19,021
Result from revaluation	3,265	6,475
Other income	1,622	1,100
Other expenses incl. book value of assets disposed	– 23,629	– 19,294
<b>Operating result (EBIT)</b>	<b>11,630</b>	<b>15,491</b>
Financial result	– 5,769	– 4,472
<b>Net result before taxes (EBT)</b>	<b>5,861</b>	<b>11,019</b>
Income tax	– 3,052	– 4,357
<b>Consolidated net income</b>	<b>2,809</b>	<b>6,662</b>

#### Associated companies

The following information concerning assets, liabilities, rental income and results for the period is available for the companies included in the consolidated financial statements by way of at-equity consolidation:

€ 1,000	31.12.2011	31.12.2010
Properties as per IAS 40	456,603	356,146
Other long-term assets	123,357	120,443
Short-term assets	194,134	166,359
Long-term liabilities	451,584	429,447
Short-term liabilities	182,509	72,659
<b>Group's share in net assets</b>	<b>35,008</b>	<b>34,754</b>
	<b>2011</b>	<b>2010</b>
Gross revenues	92,252	162,237
Net income	3,325	16,746
<b>Group's share in net income</b>	<b>832</b>	<b>4,187</b>

As of 31.12.2011, the accumulated total amount of unrecognised losses from associated companies is € 0 K (31.12.2011: € 196 K).

#### 4. Accounting methods

##### a) Changes in presentation and classification

In order further to improve the clarity of the consolidated financial statements, their presentation was thoroughly revised in the business year. The format of the annual financial statements and the recognition of individual items were also adjusted. To enhance comparability, the prior-year figures were restated as well for the items affected by changes.

##### Changes to the consolidated income statement

The CA Immo Group generates gross revenues from renting, trading and development services. Since various direct expenses arise in connection with the income streams, the net operating income from the relevant revenue category is now recognised directly in the consolidated income statement.

Tenants who wish to dissolve their leases before a contractually agreed termination date are required to pay settlements. Since these amounts represent anticipated rental income, they are now recognised under the gross revenues from renting. For the reference period, namely business year 2010, an amount of € 90 K was therefore reclassified from other operating income to rental income.

The CA Immo Group measures the property assets as of each quarterly reporting date. The market values are determined values recognised in the consolidated income statement as the result from revaluation (revaluation gain/loss), or as an impairment/reversal. When property assets are sold during the business year, the valuation gain/loss recognised in the business year is reclassified as a gain/loss on disposal. This applies to both the result from the sale of long-term properties and the result from property transactions (under book value of properties intended for trading). For the reference period, namely business year 2010, the impairments and impairment reversals for properties intended for trading that were sold in the business year were reclassified, so that an impairment in the amount of € -393 K and a reversal in the amount of € 866 K are recognised under book value of properties intended for trading in the total amount of € 473 K. An amount of € 14,664 K was likewise reclassified from the result from revaluation to the item for revaluation of properties sold in the current business year.

In view of their direct apportionability, the staff expenses for development services are disclosed as expenditures on development services. The amount for 2010, namely € 1,575 K, was reclassified from the indirect expenses to the result from development services.

The CA Immo Group has amended the disclosure of own work capitalised in the present consolidated financial statements. Since this item refers exclusively to indirect expenditures that are capitalised as the acquisition, construction or production cost of properties, it is no longer recognised separately. For the reference period, business year 2010, the amount of € 11,857 K was therefore netted against the indirect expenditures item.

Goodwill impairment is now recognised in the consolidated income statement under depreciation and amortisation (impairments), if the goodwill impairment concerns the current year. Goodwill of disposals of investment property is also recognised as disposal under result from the sale of properties. Prior year income tax, in the amount of € 6,844 K, was reclassified to depreciation and amortisation (impairments) in the amount of € 2,701 K and to the result from the sale of long-term properties in the amount of € 4,143 K.

The change in deferred taxes arising from exchange rate differences is no longer recognised under the foreign currency gain/loss item, but in the income tax expense. An amount of € 97 K was accordingly reclassified from taxes on income to foreign currency gain/loss for the reference period 2010.

The net income attributable to as liabilities recognised non-controlling interests is now recognised under the financing costs. The prior-year item, in the amount of € 244 K, was reclassified to the financing costs.

#### **Changes to the consolidated statement of financial position**

The classification of individual items in the statement of financial position has been fundamentally revised. In the long-term assets, loans are now grouped together with the other financial assets. In the short-term assets, receivables from joint ventures are reported together with the receivables and other assets in a single sum. On the liabilities side, the interest-bearing liabilities now encompass bonds, financial liabilities, loans to joint ventures and subordinated liabilities. In addition, the non-controlling interests classified as loan capital, trade creditors, non-interest-bearing liabilities to joint ventures, and other liabilities are recognised under the other liabilities item. The previous year's figures have been adjusted accordingly.

#### **Changes to the consolidated cash flow statement**

The presentation of the consolidated cash flow statement has been revised to reflect the amended recognition of items in the consolidated income statement.

Pre tax income of 2010 has been decreased in the amount of € 6,491 K, as in consolidated income statement for the year ended 31.12.2010 reclassifications of income tax, depreciation and amortisation in the amount of € 2,701 K, to profit from the sale of long-term properties in the amount of € 4,143 K and foreign currency gain/loss in the amount of € 97 K have been made.

Realised impairments/reversals have been reclassified from depreciation and amortisation (impairments), and reversal of impairments, to changes in properties intended for trading. The prior-year figure, in the amount of € -473 K, has been reclassified from the cash flow from change in net current assets to the operating cash flow.

The acquisition of non-controlling interests was reclassified from the cash flow from investment activities to the cash flow from financing activities. The previous year's figure, in the amount of € 99,045 K, concerning the acquisition of the shares in CA Immo International AG, including the cost of the capital increase, has been reclassified.

Interest paid that is recognised under properties under development is now reported in the cash flow from investment activities. The prior-year figure, in the amount of € 6,851 K, has been reclassified from cash flow from financing activities.

#### **Changes to segment reporting**

In view of a change in the internal reporting to the Management Board of the CA Immo Group in business year 2011, the segment reporting has been modified. To enhance comparability, the prior-year figures were restated as well.

The issues addressed under the segmentation by regions are treated likewise under the segmentation by sectors. Changes in structure of the consolidated income statement have been also made in segment reporting.

For 2010, rental income attributable to other segments, in the amount of € 889 K are now disclosed in the net rental income and eliminated by way of the "consolidation" column.

The general activities of CA Immo that are not directly related to the property portfolio are now disclosed in the Holding segment.

Intra-Group revenues and settlements with other segments are now being disclosed separately, so that the figures are brought into line with the consolidated income statement by way of a "consolidation" column.

In addition, in 2010, management fees paid by the holding company to the property company, in the amount of € 3,392 K, and € 937 K of other companies in Germany and South and South East Europe were passed on to other segments. Management fees were disclosed in the individual segments as indirect expenses. Furthermore rent of property companies in other segments have been recognised as indirect expense of the Holding in amount of € 671 K and € 218 K was recognized in the segment development Germany (indirect expense in total € 5,218 K).

Because of internal financing among the segments, financing costs and the result from financial investments are shown separately for each segment in 2010. An amount of € 19,025 K is eliminated by way of the "consolidation" column.

The underlying financing is similarly assigned to the relevant segment as other assets or interest-bearing liabilities, and then consolidated in the Group.

The holding company posts deferred tax assets in the amount of € 38,563 K. In view of the group of companies in Austria and the existence of a common taxable entity, however, the amount is disclosed as a decrease in deferred tax liabilities in the Group.

**b) Consolidation methods**

All companies under the controlling influence of the parent company are fully consolidated in the consolidated financial statements. A company is first consolidated as of the time at which the controlling influence passes to the parent. It is deconsolidated when the control lapses. All Group-internal transactions between companies belonging to the scope of full and proportional consolidation, and the relevant income and expenses, receivables and payables, as well as unrealised interim profits, are eliminated in full (or pro rata in the case of proportional consolidation).

The CA Immo Group acquires companies that hold property assets. At the time of acquisition, it must be determined whether only assets are being purchased or an entire business operation is being acquired. If an entire business operation is purchased, the acquisition encompasses not only properties and other assets and liabilities, but also an integrated company. In detail, the assessment is performed according to the following criteria:

- Number of properties and sites belonging to the subsidiary
- Purchase of other major areas of activity by way of the acquisition, such as property or asset management, accounting etc.
- Existence of own employees for managing the properties

If the transaction bringing about the acquisition of a property company is not classified as a "business combination", the purchase encompasses only assets and liabilities. The acquired company's identifiable assets and liabilities are recognised at fair value. This takes place by allocating the acquisition costs to the revalued assets (especially properties) and liabilities of the subsidiary. Goodwill is not recognised.

If an acquired company is a business operation, the acquisition is classified as a business combination. In this event, the subsidiary is consolidated for the first time by the purchase method, by recognising its identifiable assets and liabilities at fair value.

Non-controlling interests are recognised according to the categorisation of the capital interest as either shareholders' equity or loan capital, namely under the non-controlling interests in shareholders' equity or under the other liabilities in loan capital. The interests of non-controlling shareholders are measured upon recognition at the relevant portion of the acquired company's identifiable net assets. When subsequently measured, the book value of the non-controlling interests is amortised according to the changes in shareholders' equity attributable to the non-controlling interests. The total comprehensive income is attributed to the non-controlling interests even if such interests then have a negative balance.

Changes in the parent's ownership interest in a subsidiary that do not result in a loss of control are accounted for as equity transactions. The book values of the controlling and non-controlling interests are adjusted to reflect the changes in the relative interests in the subsidiary. Any difference between the amount by which the non-controlling interests are adjusted and the fair value of the consideration paid or received is recognised directly in equity and attributed to the owners of the company.

If a business operation is acquired, goodwill arises from a comparison of the fair value of the consideration and the amount recognised for the non-controlling interests on the one hand, and the fair value of the acquired company's identifiable assets and liabilities (net assets) on the other. The amount exceeding the net assets is recognised as goodwill.

**Joint ventures**

In the context of property rental and project development partnerships, the CA Immo Group forms joint ventures with one or several partner companies. Joint management of these ventures is established by contract. Interests in such jointly managed ventures are included proportionally in the consolidated financial statements of the CA Immo Group. The Group's interests in the assets, liabilities, income and expenses of jointly managed ventures are assigned to the relevant items of the consolidated financial statements.

### Associated companies

An associated company is one on which the Group exerts a significant influence and is neither a subsidiary nor an interest in a joint venture.

The results and assets and liabilities of associates are incorporated in these financial statements using the equity method of accounting (AE – at equity). Under the equity method, investments in associates are carried in the consolidated statement of financial position at cost, including directly apportionable ancillary costs, as adjusted for post-acquisition changes in the Group's share of the net assets of the associate, giving due consideration to the pro rata income as per the income statement, the pro rata other comprehensive income as per the statement of comprehensive income, and dividend payouts and contributions, and less any impairment in the value of individual investments.

Once the book value of the holder's interests in an associated company has decreased to zero, additional losses are recognised as a liability only to the extent that the holder has incurred legal or constructive obligations or made payments on behalf of the associate.

### c) Foreign currency translation

#### Business operations in foreign currency

The individual Group companies record foreign currency transactions at the rate of exchange ruling on the day of the relevant transaction. Monetary assets and liabilities in foreign currency existing on the reporting date are translated into euros, the Group currency, at the rate of exchange ruling on that date. Any resulting foreign currency gains or losses are recognised in the income statement of the relevant business year.

The foreign currency translation of business operations (transactions) was based on the following rates of exchange:

		Acquisition 31.12.2011	Sale 31.12.2011	Acquisition 31.12.2010	Sale 31.12.2010
Switzerland	CHF	1.2090	1.2218	1.2428	1.2556
USA	USD	1.2905	1.3005	1.3341	1.3441

#### Translation of individual financial statements denominated in foreign currency

The Group currency is the euro (EUR). Since the euro is also the functional currency of the companies in Eastern and South Eastern Europe outside the European Monetary Union that are included in the consolidated financial statements, the financial statements prepared in foreign currency are translated in accordance with the temporal method. Under this method, investment property (including properties under development) as well as monetary assets and liabilities are translated at closing rates, whereas other non-monetary assets are translated at historical exchange rates. Items of the income statement are translated at the average exchange rates of the relevant reporting period. Any gains and losses resulting from foreign currency translation are recognised in the income statement.

For the subsidiaries in Ukraine, the management companies in Eastern and South East Europe, and the subsidiary in Switzerland that was sold in 2011, the functional currency is the relevant local currency. The figures in the statement of financial position are translated at the exchange rate applying on the reporting date. Only the shareholders' equity is translated at historical rates. Items of the income statement are translated at the average exchange rates of the relevant reporting period. Gains and losses arising from application of the closing rate method are included in the comprehensive other income in the statement of comprehensive income, and recognised under the reserves from foreign currency translation.

Individual financial statements were translated on the basis of the following rates of exchange:

		<b>Closing rate</b>	<b>Closing rate</b>	<b>Average exchange</b>	<b>Average exchange</b>
		<b>31.12.2011</b>	<b>31.12.2010</b>	<b>rate</b>	<b>rate</b>
				<b>2011</b>	<b>2010</b>
Bulgaria	BGN	1.9558	1.9558	1.9558	1.9558
Croatia	HRK	7.5250	7.3800	7.3209	7.2985
Poland	PLN	4.4168	3.9670	4.1457	4.0041
Romania	RON	4.3197	4.2890	4.2313	4.2248
Russia	RUB	41.7000	40.9000	41.0177	40.2238
Switzerland (until 1.4.2011)	CHF	n/a	1.2492	1.2910	1.3694
Serbia	RSD	106.0000	105.5000	101.9208	103.5958
Czech Republic	CZK	25.8000	25.0800	24.5788	25.2633
Ukraine	UAH	10.3624	n/a	11.1648	n/a
Hungary	HUF	311.1300	278.0000	280.6958	276.7133

## d) Properties

### Classification

The "investment properties" item consists of investment properties and properties under development that are held neither for own use, nor for sale in the ordinary course of business, but to generate rental income and appreciate in value.

Properties under development are reclassified as investment properties once the main construction services are completed.

Properties are recognised as held or intended for trading if the property concerned is intended for sale in the ordinary course of business or under construction for subsequent sale in the ordinary course of business. Properties held for administration purposes are allocated to the own used properties item.

Some properties are mixed-use – they are used to generate rental income and appreciate in value on the one hand, and for administration purposes on the other. If the relevant portions can be sold separately, the CA Immo Group also recognises them separately. If the portions cannot be separated, the entire property is classified as an investment property only if the own use occupies less than 5.0 % of the total useful area. Otherwise, the entire property is classified as for own use.

### Valuation

All investment properties are measured according to the fair value model specified as an option under IAS 40. Under this model, the property assets are measured at the fair value prevailing on the relevant reporting date. Differences compared with the current book value prior to revaluation (fair value of previous year plus subsequent/additional acquisition or production cost less subsequent acquisition cost reductions, paying due regard to the change in agreed incentives) are recognised in the income statement under "Result from revaluation".

The properties held for trading are measured at the lower of cost and net realisable value as of the relevant reporting date.

The own used properties and the office furniture, equipment and other assets items are measured in accordance with the cost method; in other words, at acquisition or production cost less regular depreciation and impairments. Investment grants are recognised as reductions of acquisition costs from the time a binding agreement exists.

Regular depreciation of office furniture, equipment and other assets is done on a straight-line basis over the estimated useful life, which is generally 3 to 40 years. The estimated useful life of the own used properties, applying the principle that each part of an item with a significant cost shall be depreciated separately, is 70 to 75 years for the carcass, 15 to 50 years for the façade, 20 years for the building services, 15 to 20 years for the roof, and 10 to 20 years for the tenant's finishing works.

Financing (borrowing) costs arising during property construction are allocated to the production costs if they can be directly attributed to a qualifying asset. In this context, a qualifying asset is an asset that takes a substantial period of time to get ready for its intended use or sale. In cases in which loan capital was obtained not directly for the procurement of an individual qualifying asset, the pro rata amount of the capitalisable general borrowing costs is attributed to the qualifying assets. All other financing costs are recognised in profit or loss in the period in which they arise.

### Determination of fair value

The relevant fair value of properties is established, if a value is not indicated by binding purchase agreements, largely by external independent experts applying recognised valuation methods. The external valuations are carried out in accordance with the standards defined by the Royal Institution of Chartered Surveyors (RICS). The RICS defines the fair value as the estimated amount for which a property could be exchanged on the valuation date, after a reasonable period

on the market, between willing parties in an arm's length transaction in the normal course of business in which both the buyer and the seller act knowledgeably, prudently and without compulsion.

The valuation method applied by the expert in an individual case depends, in particular, on the property's stage of development and type of use.

Rented commercial properties, which constitute the largest portion of the CA Immo Group's portfolio, are valued largely by the investment method. In such cases, the fair values are based on capitalised rental income and discounted, expected future cash flows. Alongside the current contractual rents and lease expiration profile, the value appraiser in this context establishes and gives consideration to further parameters on the basis of a professional assessment including, in particular, the long-term expected rental value (ERV), and equivalent yields. The equivalent yields fell slightly in Austria and Germany, which are regarded as exceptionally stable markets. In Germany the capitalisation/discount interest rates range from 4.0 % to 8.25 % as at 31.12.2011 (31.12.2010: 4.0 % to 7.75 %), in Austria they range from 4.25 % to 10.7 % and the same as in the previous year. The trends in Eastern/South Eastern Europe differ greatly. While the equivalent yields continue to decline in Poland, increases are being posted in Hungary and Romania. Enormous variances in development potential exist in Romania and Ukraine. The yields for office properties, for example, range from 7.5 % to 9.25 % (31.12.2010: 7.2 % to 9.0 %) in Hungary, 8.5 % to 10.0 % in Romania, 8.25 % to 11.0 % in Serbia and 6.8 % to 9.7 % in Poland. For the hotel properties in the portfolio in Slovenia and the Czech Republic, the yields climbed above 8.8 % to 10.0 % (31.12.2010: 9.0 %).

For properties under development and construction, the residual value method is applied. In this case, the fair value is based on the established market value upon completion, giving due consideration to the outstanding expenditure and the application of an imputed reasonable, not changed compared to the previous year, profit for the developer in the range of 5.0 % to 20.0 %. Due regard is given to any risks, including in the future expected rents and/or the capitalisation/discount rates. The interest rates range from 5.0 % to 8.5 %, the same as in the previous year. They vary in particular according to the general market climate, location and type of use. The nearer a project is to completion, the greater the portion of parameters that are based on actual or contractually fixed figures. Either after or just before completion, the properties are valued by applying the investment method (see above), paying due regard to the outstanding works.

Land banks, consisting of land that is not earmarked for active development in the near future, are valued, depending on the property and the stage of development, on the basis of comparable transactions or by the liquidation value, cost or residual value method.

Around 99.5 % (31.12.2010: 99.4 %) of the properties in Austria, about 96.5 % (31.12.2010: around 96.0 %) of the properties in Germany, and about 99.9 % (31.12.2010: 99.0 %) of the properties in Eastern/South Eastern Europe were subject to an external valuation as of the reporting date 31.12.2011. The values for the other properties were established internally on the basis of the previous year's valuations or binding purchase agreements.

#### **e) Intangible assets**

In the case of business combinations pursuant to IFRS 3, the goodwill item mainly corresponds to the difference arising from the allocation of acquisition cost to the fair values of the acquired properties and the relevant deferred tax liabilities not discounted in line with IAS 12. It represents the benefit resulting from the later maturity of the acquired deferred tax liabilities. The goodwill is not amortised regularly, but tested for impairment at least annually. The impairment test focuses on the discounted cash flows arising from the properties as of the relevant reporting date, paying due regard to the change in expected tax payments. An impairment is recognised if the book value of the cash generating unit exceeds the present value of the related cash flows. It is reported in the consolidated income statement under depreciation and impairment/reversal.

Other intangible assets chiefly comprise software and are recognised at acquisition cost less straight-line amortisation and impairments. For the amortisation of computer software, a useful life of 3 to 5 years was assumed.



**f) Impairments**

If signs of a value impairment are evident, the CA Immo Group determines the recoverable amount for the own used properties; office furniture, equipment and other assets; and intangible assets. The recoverable amount is the higher of the fair value less the cost of selling (net realisable value) and the utility value or value in use. The value in use is the present value of the expected future cash flows that are likely to be generated by the continued use of an asset and its retirement at the end of its useful life.

If this recoverable amount is lower than the carrying value of the asset, the asset is written down to the lower value.

If at a later date an impairment ceases to exist, the impairment loss is reversed to profit or loss – except in the case of goodwill – up to the carrying amount of the amortised original acquisition or production cost.

Goodwill is tested for impairment annually, with the cash generating unit representing individual properties. Since the recoverable amount for the cash generating unit cannot be determined without taking account of the expected tax effects directly attributable to individual properties owing to the specific nature of the recognised goodwill, in addition to the allocatable goodwill the book value of the cash generating unit includes the directly attributable deferred tax liability of the property at the time of the company's acquisition. The recoverable amount is determined on the basis of fair value. The fair value for a property is determined on the basis of external valuation reports as well as the underlying property yields and expected rental revenue. The cash value of cash flows in relation to tax effects was determined with due regard to post-tax interest rates, i.e. the respective yield less the effect of the tax rate in a particular country. The impairment test assumes a retention period for properties in the CA Immo Group of 15 or 25 years for land/land reserves from the time of acquisition. Since the end of the retention period is approaching under this assessment model and the discounting period is thus shortening, further value decreases in the amount of the lower cash value benefit are likely in the years ahead.

**g) Financial instruments****Securities**

Securities are attributed to the category "at fair value through profit and loss" (FV/PL) because the securities are controlled on the basis of the fair values. The securities are measured as of the acquisition date at fair value excluding transaction costs directly attributable to the securities' acquisition. In subsequent periods they are measured at the fair value as of the reporting date, as indicated by stock market prices. Gains or losses are recognised in profit or loss. The result of the market valuation and realisation is recognised under the result from financial investments. Securities purchases and sales are recognised at the trading date.

**Other interests in companies**

Interests in companies which, owing to a lack of control, are not consolidated, and upon which a material influence is not exerted, are assigned to the category "available for sale/at cost" (AFS/AC). Since a listed price on an active market is not available and the fair value cannot be reliably established, the interests are measured at acquisition cost.

**Loans and prepayments made on investments**

Loans granted by the company and prepayments made on property investments are assigned to the category "loans and receivables" (L&R). They are measured at fair value upon recognition, and subsequently at amortised cost, applying the effective interest-rate method.

**Receivables and other financial assets**

Trade receivables from the provision of services, other receivables and other financial assets are primary financial instruments that are not listed on active markets and not intended for sale. They are assigned to the measurement category "loans and receivables" (L&R). They are measured initially at fair value, and thereafter at amortised cost, applying the effective interest-rate method and allowing for impairments.

An impairment for receivables and other assets is formed depending on the status of the dunning procedure, the past due date, and the individual credit rating of the relevant debtor, paying due regard to the security received, and is recognised if there is an objective indication that the receivables cannot be collected in full. Uncollectible receivables are derecognised. Subsequent payments in respect of receivables for which impairment losses have been recognised are recognised in profit and loss under the other operating income.

Receivables from the sale of properties having a period for payment of greater than one year are recognised as non-current receivables at present value as of the relevant reporting date.

**Cash and cash equivalents**

Cash and cash equivalents include cash, sight deposits with banks, as well as fixed-term deposits with an original term of up to three months. This item also encompasses bank balances subject to drawing restrictions of not more than 3 months. Bank balances subject to drawing restrictions with a longer time limit are recognised under the receivables and other assets.

**Interest-bearing liabilities**

Interest-bearing liabilities are assigned to the category "financial liabilities at amortised cost" (FLAC) and recognised upon disbursement at the amount actually received, less transaction costs. Any difference between the amount received and the repayment amount is allocated over the term of the financing according to the effective interest-rate method and recognised under financing costs or, if the conditions set forth in IAS 23 are met, capitalised as part of the acquisition, construction or production cost.

**Other financial liabilities**

Other financial liabilities, such as trade creditors, are assigned to the category "financial liabilities at amortised cost" (FLAC) and measured upon receipt at fair value, and thereafter at amortised acquisition cost.

For current other liabilities, the fair value generally corresponds to the estimated sum of all future payments. For non-current other liabilities, the acquisition cost of the liabilities corresponds to their present value, determined by discounting the future payments with a reasonable market interest rate giving due consideration to the maturity and risk. Interest rates with matching maturities for bearer debt securities or government bonds, plus a premium, are used as the discount rates.

**Derivative financial instruments**

The CA Immo Group uses derivative financial instruments, such as interest rate caps, floors and swaps, and forward exchange transactions, in order to hedge against interest and currency risks. These derivative financial instruments are recognised at fair value at the time the contract is concluded and remeasured at fair value in the following periods. Derivative financial instruments are recognised as financial assets if their fair value is positive, and as financial liabilities if their fair value is negative. The fair value of the derivative financial instruments corresponds to the amount that would be payable by or to the CA Immo Group if the position were closed on the balance sheet date.

Derivative financial instruments are recognised as non-current assets or liabilities if the remaining term of the instrument is more than twelve months and realisation or settlement within twelve months is not expected. The other derivative financial instruments are recognised as current assets or liabilities.

The method applied by the CA Immo Group when recognising gains and losses from derivative financial instruments depends on whether or not the criteria for cash-flow hedge accounting (hedging of future cash flows) are met.

In the case of derivative financial instruments serving the purpose of hedging future cash flows and thus qualifying as cash flow hedges, the effective portion of the change in fair value is recognised in the other comprehensive income; in other words, directly in equity. The ineffective portion is immediately recognised as an expense under the item "Result from interest derivative transactions". The measurement gains or losses from cash flow hedges recognised in equity are

reclassified into profit or loss in the period in which the hedged underlying is recognised in profit or loss and/or the conditions for (cash flow) hedge accounting are no longer satisfied. The hedging relationship between the instrument and the hedged item is documented when the hedge is undertaken and afterwards on an ongoing basis.

In order to make a clear distinction from cash flow hedges, the CA Immo Group describes derivative financial instruments that do not satisfy or no longer satisfy the criteria for cash flow hedge accounting as "fair value derivatives". This applies, for example, to interest rate caps, floors and swaps without a concurrent credit agreement. Pursuant to IAS 39, derivatives not qualifying for hedge accounting are assigned to the category "held for trading" (HFT). The change in the fair value is therefore recognised in the full amount in profit or loss under the item "Result from interest derivative transactions".

The fair values of the interest rate swaps, caps and floors are calculated by discounting the future cash flows from variable payments on the basis of generally recognised models of financial mathematics.

#### **h) Construction contracts**

Pursuant to the applicable percentage of completion method, the contract revenue and contract costs associated with construction contracts and arising from the performance of services (such as project management, building works, interior works, site development, decontamination) are recognised as receivables by reference to the stage of completion of the contract activity at the end of the reporting period. The stage of completion is established according to the ratio of contract costs incurred as of the reporting date to the estimated total contract costs as of the reporting date (cost-to-cost method). An expected loss from a construction contract is immediately recognised as an expense.

#### **i) Other non-financial instruments**

Other non-financial instruments largely consist of prepayments made on properties, receivables from fiscal authorities, and prepaid expenses. They are measured at cost less impairments.

Other non-financial liabilities refer to liabilities to fiscal authorities and prepaid rents. These are measured on initial recognition at the amount corresponding to the likely outflow of funds. When measured subsequently, value changes arising from new information are recognised in profit or loss.

#### **j) Assets held for sale and disposal groups**

Non-current assets and disposal groups are classified as held for sale if the relevant book value is expected to be realised from a disposal and not from continued use. This case applies if the relevant non-current assets and disposal groups are available for immediate sale in their current condition and a disposal is very probable. Furthermore, the sale must be highly probable within one year of the classification as held for sale. Disposal groups consist of assets that are to be sold together in a single transaction and the associated liabilities that are also to be transferred by way of the transaction.

Non-current assets and disposal groups that are classified as held for sale are recognised at the lower of book and fair value less disposal costs as a general rule. Excepted from this policy are investment properties, which continue to be measured according to the fair value model.

#### **k) Payment obligations to employees**

##### **Variable remuneration**

In business year 2010, the members of the Management Board were for the first time invited to take part in an LTI (long-term incentive) programme with a term of three years. Participants are required to invest funds of their own, subject to a ceiling of 50 % of their annual basic salary. This first investment was measured at the closing rate on 31.12.2009, and the number of underlying shares was calculated accordingly. Performance is measured according to several indicators, namely NAV growth, ISCR (interest coverage ratio) and TSR (total shareholder return). Employees belonging to the first tier of management were also invited to join the LTI scheme. Their own investment is restricted to 35 % of their basic salary. In business year 2011, the LTI programme was continued. The members of the Management

Board and employees belonging to the first management tier were again invited to take part. In keeping with the 2010 LTI programme, the key indicators were NAV growth, ISCR and TSR, but the weighting of these factors was revised and the target values were raised.

For such cash-settled share-based payments, the incurred liability is recognised as provisions during a qualifying period of 3 years in the amount of the fair value. Until the liability is settled, the fair value is remeasured on each annual reporting date and on the settlement date. All changes are recognised in profit and loss in the relevant business year.

#### Defined benefit plans upon termination of employment

The CA Immo Group has the legal obligation to make a one-off severance payment to staff employed in Austria before 1.1.2003 in the event of dismissal or retirement. The amount of this payment depends on the number of years of service and the relevant salary at the time the settlement is payable. It varies between two and twelve monthly salary payments. A provision is formed for this defined benefit obligation.

In addition, obligations arising from defined benefit pension plans exist for four persons in the CA Immo Germany Group. The commitments concern four pension expectancies, three thereof are for managing directors who have already retired. In respect of the reinsurance cover obtained in previous years for defined benefit pension obligations, plan assets are recognised according to IAS 19.59 under the non-current receivables and other assets to the extent that the plan assets exceed the present value of the future obligations and the claims are due to the CA Immo Group.

External actuarial opinions are obtained annually for the defined benefit pension obligations. The projected cover funds (liability) are calculated according to IAS 19 by the projected unit credit method based on the following parameters:

	31.12.2011	31.12.2010
Interest rate	4.75%	4.5%
Salary increases expected in the future	2.0%	2.0%
Accumulation period	25 years	25 years
Forecast income from plan asset	3.0%	6.0%

The actual return on the plan assets for 2011 is 3.2 % (2010: 2.4 %).

The expected return on the plan assets is established on the basis of the actuarial calculations performed by a major insurer. As at 31.12.2011, the expected return on the plan assets was recognised at the mean of 3.0 % observed in recent years.

The entire service cost and amount of actuarial gains and losses in connection with the obligation is recognised in profit and loss in the staff expenses – and therefore in the indirect expenditures – in the year in which they arise. The interest expenses are recognised in the financing costs. Both actuarial gains and losses in connection with the plan assets and the expected return on the plan assets are fully recognised in profit and loss under the result from financial investments in the year in which they arise.

#### Defined contribution plans

The CA Immo Group has the legal obligation to pay 1.53 % of the monthly salary of all staff joining companies in Austria after 31.12.2002 into a staff pension fund. No other obligations exist. The payments are considered as staff expenses and are included in the indirect expenditures.

Based on agreements with two different pension funds in Austria and a benevolent fund for small and medium-sized enterprises in Germany, a defined contribution pension commitment exists for employees in Austria and Germany after

a certain number of years of service (Austria: 1 or 3 years, depending on age; Germany: immediately upon reaching the age of 27). The amount of the contribution is a percentage of the relevant monthly gross salary, namely 2.5 % or 2.7 % in Austria, and 2.0 % in Germany. After a certain period (Austria: 5 or 7 years; Germany: 3 years) the contributions paid accrue as a vested pension right, and the entitlement is paid out as a monthly pension upon retirement.

#### l) Other provisions and contingent liabilities

Other provisions are recognised if the CA Immo Group has legal or actual obligations towards a third party due to a past event and the obligation is likely to lead to an outflow of funds. Such provisions are stated at the value which can be determined by the best possible estimate at the time the consolidated financial statements are prepared. If the cash value of the provision determined on the basis of prevailing market interest rates differs substantially from the nominal value, the cash value of the obligation is stated.

If the amount of an obligation cannot be established reliably, it is classified as a contingent liability. These are possible obligations arising from past events, whose existence depends on the occurrence or non-occurrence of one or several future events that are not entirely within the Group's control. In such cases, a provision is not formed and an explanation of the facts is given in the Notes. Contingent liabilities are also recognised if a future outflow of funds is not probable and a provision is not formed for that reason, but is likewise not improbable. The recognised amounts are measured at the present value of the best estimate.

#### m) Taxes

The income tax expense reported for the business year contains the income tax of the individual subsidiaries, calculated from their taxable income and the tax rate applicable in the relevant country ("current tax"), and the change in deferred taxes recognised in profit and loss ("deferred tax"), as well as the tax effect arising from equity capital postings not giving rise to temporary differences and recognised in equity (e.g. taxes concerning issuing costs of capital increases and subscription rights to convertible bonds, the measurement and sale of treasury shares, and – in some cases – the measurement of derivative transactions).

In line with IAS 12, all temporary differences between the statement of financial position for tax purposes and the consolidated statement of financial position are given consideration in the calculation of deferred taxes. Deferred taxes on losses carried forward are capitalised paying due regard to their restricted or unrestricted eligibility for carrying forward and their future usability. The recognition of the deferred tax claim arises first from existing projections for the next 5 to 7 years that show a utilisation in the foreseeable future of the tax losses carried forward, and second from the existence of adequate taxable temporary differences, arising chiefly from property assets.

The deferred taxes are measured according to the following tax rates, being those expected to apply at the time the differences are reversed:

Country	2011	Tax rate 2010	Country	2011	Tax rate 2010
Bulgaria	10.0%	10.0%	Switzerland	31.9%	31.9%
Germany	15.8% to 31.9%	15.8% to 31.9%	Serbia	10.0%	10.0%
Croatia	20.0%	20.0%	Slovakia	19.0%	19.0%
Luxembourg	28.6%	28.6%	Slovenia	20.0%	20.0%
Netherlands	20.0%	20.0%	Czech Republic	19.0%	19.0%
Austria	25.0%	25.0%	Ukraine	21.0%	25.0%
Poland	19.0%	19.0%	Hungary	10.0% / 19.0%	10.0% / 19.0%
Romania	16.0%	16.0%	Cyprus	10.0%	10.0%
Russia	20.0%	20.0%			

A group and tax compensation agreement for the formation of a group of companies as defined by Section 9 of the Austrian Corporation Tax Act (KStG) exists in Austria for selected companies of the CA Immo Group. The head of the group is CA Immobilien Anlagen Aktiengesellschaft, Vienna. All of the Austrian companies belonging to the Europolis Group are included in the group of companies.

A tax consolidation arrangement for income taxes exists under the law of each country for some companies in the Europolis Group and CA Immo Germany Group. The controlling enterprise is Europolis AG, Vienna, or CA Immo Deutschland GmbH, Frankfurt. Profit and loss transfer agreements oblige the controlled companies to transfer to the controlling enterprise their entire profit (the annual surplus before the profit transfer, less any loss carried forward from the previous year – giving due consideration to the formation or reversal of reserves). The controlling enterprise is obliged to make good any annual deficit arising for the duration of the agreement to the extent that such deficits are not equalised by drawings on amounts allocated to the retained earnings during the term of the agreement.

**n) Segment reporting**

The business segments subject to mandatory reporting were identified on the basis of the information regularly used by the company's principal decision maker when deliberating on the allocation of resources and assessing earning power. The principal decision-making body of the CA Immo Group is the full Management Board. It controls the individual properties that are combined in business segments. The presentation of business segments is done by region and division, and corresponds to the CA Immo Group's internal reporting system.

The segments are formed according to property category and the main activities of the management/holding companies. Items that cannot be directly attributed to a property or segment management structure are disclosed in the Holding business segment. The following segments have been established:

- Properties: Let investment properties, own used properties and investment properties pursuant to IFRS 5
- Development: Properties under development and land banks, completed development properties (investment properties) until the second annual reporting date after completion (depending on the tenancy rate), development services for third parties, properties under development pursuant to IFRS 5, and properties intended for trading
- Holding: General management and financing activities of CA Immo AG, Vienna

**o) Recognition of revenues**

Rental income is recognised on a straight-line basis over the term of the lease unless a different method is more appropriate to the circumstances. Agreed incentives, such as rent-free periods, reduced rents for a certain period, or one-off payments, form part of the rental income. In this respect as well, therefore, the amounts are recognised on a straight-line basis over the entire term.

For leases envisaging a regular rent adjustment over the term (graduated rents), such adjustments are likewise recognised on a straight-line basis over the term of the lease. Any adjustments attributable to inflation, in contrast, are not distributed over the term.

Conditional rent payments, such as those depending on the sales of business premises, are recognised in profit or loss at the time of accrual.

The full term of a lease over which the entire rental income is apportioned on a straight-line basis encompasses the non-terminable period, as well as further periods for which the tenant can exercise an option, with or without making additional payments, provided that the exercise of the option is sufficiently likely upon the inception of the lease.

Rental income is measured at the market value of the consideration received or outstanding, less direct sales allowances.

Payments on account received from tenants for the premature termination of a lease and payments for damage to rented premises are recognised in profit or loss at the time of accrual.

Operating costs incurred by the CA Immo Group for properties rented to third parties and which are charged to tenants and recognised in profit and loss under the operating costs passed on to tenants.

Income from service contracts is recognised in proportion to the services performed as of the reporting date.

Income from the sale of properties is recognised if

- all the material economic opportunities and risks associated with ownership have passed to the buyer,
- the CA Immo Group does not retain any rights of disposal or effective power of disposition in respect of the object sold,
- the amount of the revenues and the costs incurred or to be incurred in connection with the sale can be reliably determined, and
- it is sufficiently likely that the economic benefit from the sale will accrue to the CA Immo Group.

Non-current, deferred payments received in advance (prepayments received) are discounted at the time of receipt with a reasonable market interest rate giving due consideration to the maturity and risk, and marked up when subsequently measured. The accrued interest is recognised in profit and loss under the financial result.

Income from the sale of properties under construction is to be assessed according to IFRIC 15 in order to establish whether IAS 11 or IAS 18 applies and thus to determine when, during the construction period, the income from the sale is to be recognised. This investigation is subject to the condition that the disposing enterprise neither retains rights of disposal, as are usually associated with ownership, nor holds effective power of disposition in respect of the constructed property. This would be the case, for example, if the CA Immo Group were to retain the right to rental or disposal income, or could influence the design of the property. If this does not apply, the facts are to be investigated to establish whether they fall within the scope of IAS 11 or IAS 18.

If a contract for the construction of a property is recognised as a construction contract, the income arising therefrom is recognised – in compliance with IAS 11 – in proportion to the services performed according to the stage of completion as of the reporting date. The stage of completion of an individual construction contract is established according to the ratio of contract costs incurred for work performed as of the reporting date to the estimated total contract costs as of the reporting date.

A key criterion for accounting in compliance with IAS 11 is the customer's influence on the design. The criterion is met if the buyer is able to specify the major structural elements of the design before construction begins and once construction is in progress. If, in contrast, an agreement for the construction of real estate gives buyers only limited ability to influence the design of the real estate, for example to select a design from a range of specified options, or to specify only minor variations to the basic design, it is an agreement for the sale of goods within the scope of IAS 18.

When revenues from property transactions are being realised, IAS 18 requires that contracts are separated into individual services if material different services are combined in a single contract. Such multiple element transactions are deemed to exist if a contract contains several complementary but different elements, such as a service provided alongside a sale of real estate. These different elements give rise to the separate realisation of revenues. The purchase price of the property is recognised according to the criteria for realising revenues from sales. The revenues arising from the service are realised according to the stage of completion.

**p) Result from the sale of long-term properties**

In compliance with IAS 40, investment properties are measured as of each quarterly reporting date and, as a general rule, changes in market values are recognised in the consolidated income statement as the result from revaluation (re-

valuation gain/loss). When property assets are sold during the business year, the valuation gain/loss realised in the business year to date is reclassified and recognised as a gain/loss on disposal together with the other gain/loss on disposal. The economic annual gain/loss arising from a property sold in the business year is thus recognised in the full amount in the result from the sale of long-term properties.

**q) Financial result**

Financing costs comprise interest payable for external funds (if not eligible for capitalisation according to IAS 23), interest recognised by the effective interest-rate method, interest for committed external funds not yet received, current interest on hedging transactions, the interest costs arising from the calculation of retirement benefits, the net income attributable to non-controlling interests in limited partnerships and expenses similar to interest. Interest is deferred over time. The share of net income attributable to non-controlling interests in limited partnerships contains the pro rata net income of non-controlling partners in German limited partnerships, whose capital contribution is recognised as loan capital in the statement of financial position under other liabilities.

The foreign currency gains and losses arising chiefly in connection with financing and investment transactions, and the changes in measurement and the result arising from the realisation of forward exchange transactions are recognised in the exchange rate differences.

The income from derivative transactions consists of gains and losses from the sale or measurement of interest rate swaps, caps and floors unless same are recognised in equity as cash flow hedges. The non-effective portion of the cash flow hedge relationships is also recognised in the result from derivative transactions.

The result from financial investments includes interest, dividends and other income from the investment of funds and investments in financial assets, gains and losses from the measurement and sale of securities, actuarial gains and losses in connection with plan assets, and the expected return on plan assets.

The expenses from financial investments chiefly refer to the valuation of loans and prepayments on investments in properties.

**r) Material discretionary decisions, assumptions and estimates**

When preparing the consolidated financial statements, senior management is required to make discretionary decisions, assumptions and estimates that affect both the recognition and measurement of the assets, liabilities, income and expenses, and the information contained in the Notes. Future actual values can be at variance with the original assumptions.

**Property valuation**

The crisis in the global financial system in recent years has triggered considerable uncertainty in the commercial property markets. Therefore, prices and values are subject to significant fluctuation. In particular, restricted liquidity in the capital markets can make it more difficult to sell the properties in the short term.

All valuations represent an estimate of the price that could be obtained in a transaction taking place on the valuation date. Valuations are based on assumptions, such as the existence of a regulated market in the region concerned. Unforeseen macroeconomic or political crises can exert a main influence on the market. Such events can trigger panic buying or selling, or a general reluctance to conclude business transactions. If a valuation date immediately follows an event of this kind, the data underlying the valuation may be questionable, incomplete or inconsistent, which affect inevitably the reliability of the estimate.

For properties that currently have a high vacancy rate or short-term leases, the influence of the valuer's assumptions on the property value is greater than it is in the case of properties with cash flows that are secured by long-term contracts. It is likewise true that the influence exerted by the valuer's assumptions on the established property value is greater, the more distant the scheduled completion date.



The property values established by external valuers depend on an abundance of parameters, some thereof influence each other in a complex way. For the purposes of analysing the sensitivity of entire sub-portfolios to the effect of changes in a parameter on the valuation, simplified assumptions are made below in order to reveal possible changes.

The table below illustrates the sensitivity of the fair value to a change in rental income (for the purposes of this model, defined as sustainable (reversionary) rent) and yield. It is based on a representative section of the Group portfolio of investment properties that contains the 10 highest-value investment properties of Germany as well as of Eastern/South East Europe and the 5 highest-value investment properties of Austria. In total the market value of these 25 investment properties amounts to € 1,852m and represents 44.3 % of the investment property portfolio.

Change of Yield (in % point)	Change of sustainable rent				
	10.0%	5.0%	0,0%	-5,0%	10,0%
-0.55%	14.0%	10.4%	6.8%	3.2%	-0.4%
-0.25%	10.2%	6.7%	3.3%	-0.2%	-3.6%
0.00%	6,6%	3.3%	0.0%	-3.3%	-6.6%
0.25%	3.3%	0.2%	-3.0%	-6.2%	-9.4%
0.50%	0.3%	-2.8%	-5.9%	-8.9%	-12.0%

The scenarios show that a change in the gross rental income has a disproportionate effect on the fair values while a change of yield has an important effect on fair values. The table below, for the development projects, illustrates the sensitivity of the fair value to an increase or decrease in the calculated outstanding development and construction costs. It is based on the development projects under construction in Germany. The portion of CA Immo Group of the total calculated investment costs for these projects is estimated at around € 370 m.

in € m	Still outstanding capital expenditures				
	- 10%	- 5%	Initial value	5%	10%
Outstanding capital expenditures	210	222	233	245	257
Fair values	142	130	118	106	95
Changes to initial value	19.7%	9.9%	0.0%	- 9.9%	- 19.7%

The calculated scenarios indicate that a clear disproportionate relationship exists at present between a change in the outstanding investment costs and the fair values. This relationship represents only a snapshot, however, because the book values as of the reporting date are clearly lower to the expected outstanding investment costs as the relevant development projects are still at the beginning of construction. As the stage of completion advances, the relationship will become more disproportionate because the ratio of the outstanding investment costs to the invested capital will gradually diminish.

### Taxes

All companies with property holdings are, as a general rule, liable in the country concerned for income tax on both rental income and capital gains. Material discretionary decisions must be made concerning the amount of tax provisions that are to be formed. An examination must also be performed to establish the extent to which deferred tax assets are to be recognised.

Income from the disposal of investments in companies in Germany, Switzerland and Eastern/South Eastern Europe is wholly or partially exempt from income tax subject to compliance with certain conditions. Even if it is intended to comply with the conditions, the full amount of deferred tax liabilities is recognised for the properties.

The probability that deferred tax assets arising from temporal differences and losses carried forward can be offset against taxable profits is to be assessed. In this connection, uncertainties exist concerning the interpretation of complex tax regulations and as regards the amount and effective date of future taxable income. The impairment test applied to deferred tax assets depends on enterprise-specific forecasts concerning, among other things, the future earnings situation in the relevant Group company. In particular against the background of an existing web of diverse international alliances, differences between the actual results and the assumptions on the one hand, and future changes to these assumptions on the other, can influence future tax expenses and refunds. The CA Immo Group forms appropriate provisions for probable charges arising from current tax audits by the relevant national revenue authorities.

#### Measurement of interest rate derivatives

The CA Immo Group uses interest rate swaps, caps and floors in order to counter the risk of interest rate fluctuations. These Interest rate derivatives are recognised at fair value. The fair value is the value which the CA Immo Group would receive or pay upon liquidation of the deal on the reporting date. This value was determined by the bank with which the transaction was concluded.

The fair values are calculated by discounting the future cash flows from variable payments on the basis of generally recognised models of financial mathematics. The interest rates for discounting the future cash flows are estimated by referencing an observable market yield curve. The calculation is based on interbank middle rates.

#### s) New and revised standards and interpretations

##### First-time application of new and revised standards and interpretations not materially influencing the consolidated financial statements

The following standards and interpretations, already an integral part of EU law, were to be applied for the first time in business year 2011:

Standard / interpretation	Content	Entry into force <sup>1)</sup>
IAS 24	Revised IAS 24: Related Party Disclosures	1.1.2011
IAS 32	Amended IAS 32: Classification of Rights Issues	1.2.2010
IFRS 1	Amended IFRS 1: Limited Exemption from Comparative IFRS 7 Disclosures	1.7.2010
IFRIC 14	Amended IFRIC 14: Prepayments of a Minimum Funding Requirement	1.1.2011
IFRIC 19	New Interpretation: Extinguishing Financial Liabilities with Equity Instruments	1.7.2010
Various	Improvements to IFRS 2010	Various

<sup>1)</sup> The standards and interpretations are to be applied to business years commencing on or after the effective date.

##### New and revised standards and interpretations that are not yet compulsory

The following amendments and new versions of standards and interpretations have been issued, but are not yet applicable as of the reporting date:

Standard / interpretation	Content	Entry into force <sup>1)</sup>
IAS 1	Amended IAS 1: Presentation of Items of Other Comprehensive Income	1.7.2012 <sup>2)</sup>
IAS 12	Amended IAS 12: Deferred Tax: Recovery of Underlying Assets	1.1.2012 <sup>2)</sup>
IAS 19	Amended IAS 19: Employee Benefits	1.1.2013 <sup>2)</sup>
IAS 27	Revised IAS 27: Separate Financial Statements	1.1.2013 <sup>2)</sup>
IAS 28	Revised IAS 28: Investments in Associates and Joint Ventures	1.1.2013 <sup>2)</sup>
IAS 32	Amended IAS 32: Offsetting Financial Assets and Financial Liabilities	1.1.2014 <sup>2)</sup>
IFRS 1	Amended IFRS 1: Severe Hyperinflation and Removal of Fixed Dates for First-time Adopters	1.7.2011 <sup>2)</sup>
IFRS 7	Amended IFRS 7: Disclosures - Transfers of Financial Assets	1.7.2011
IFRS 7	Amended IFRS 7: Offsetting Financial Assets and Financial Liabilities	1.1.2013 <sup>2)</sup>
IFRS 9	New Standard: Financial Instruments	1.1.2015 <sup>2)</sup>
IFRS 10	New Standard: Consolidated Financial Statements	1.1.2013 <sup>2)</sup>
IFRS 11	New Standard: Joint Arrangements	1.1.2013 <sup>2)</sup>
IFRS 12	New Standard: Disclosures of Interests in Other Entities	1.1.2013 <sup>2)</sup>
IFRS 13	New Standard: Fair Value Measurement	1.1.2013 <sup>2)</sup>
IFRIC 20	New Interpretation: Stripping Costs in the Production Phase of a Surface Mine	1.1.2013 <sup>2)</sup>

<sup>1)</sup> The standards and interpretations are to be applied to business years commencing on or after the effective date.

<sup>2)</sup> Not yet adopted by the EU as of the reporting date. The effective date envisaged by an EU Regulation may differ from the date indicated by the IASB.

The forenamed new versions and interpretations are not being applied prematurely by the CA Immo Group. The expected changes arising from IAS 19 and IFRS 9 to IFRS 13 will have a material influence on the presentation of the CA Immo Group's financial and earnings position. The new IFRSs will require the CA Immo Group in future, from the date the new standards take effect, to include jointly managed ventures in the consolidated financial statements at equity, rather than by the proportional method applied thus far. As of the reporting date, these standards had not been adopted by the EU and were therefore not (prematurely) applicable. The other anticipated changes are not expected to have any material effects.

## NOTES TO THE CONSOLIDATED INCOME STATEMENT, CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME, CONSOLIDATED STATEMENT OF FINANCIAL POSITION AND CONSOLIDATED CASH FLOW STATEMENT

## 1. Segment reporting

€ 1,000 2011	Income producing	Development	Austria Total	Income producing
Rental income	36,918	197	37,115	71,229
Revenues with other operating segments	622	0	622	312
Operating costs passed on to tenants	7,947	43	7,990	6,104
Operating expenses	- 9,650	- 49	- 9,699	- 6,870
Other expenses directly related to property rented	- 3,314	0	- 3,314	- 4,346
<b>Net rental income</b>	<b>32,523</b>	<b>191</b>	<b>32,714</b>	<b>66,429</b>
Result from property transactions	0	0	0	0
Result from development services	0	0	0	0
Other expenses directly related to investment properties under development	0	- 515	- 515	0
<b>Net operating income</b>	<b>32,523</b>	<b>- 324</b>	<b>32,199</b>	<b>66,429</b>
Result from the sale of long-term properties	3,619	- 2,203	1,416	- 818
Indirect expenditures	- 935	- 709	- 1,644	- 3,914
Other operating income	421	11	432	4,874
<b>EBITDA</b>	<b>35,628</b>	<b>- 3,225</b>	<b>32,403</b>	<b>66,571</b>
Depreciation and impairment/reversal	- 3,873	- 60	- 3,933	- 74
Result from revaluation	- 6,713	3,285	- 3,428	13,606
<b>Operating result (EBIT)</b>	<b>25,042</b>	<b>0</b>	<b>25,042</b>	<b>80,103</b>
Financing costs	- 18,361	- 1,194	- 19,555	- 37,095
Foreign currency gain/loss	0	0	0	0
Result from interest derivative transactions	- 2,849	0	- 2,849	- 2,347
Result from financial investments	2,138	15	2,153	1,600
Result from other financial assets	0	0	0	0
Result from associated companies	0	0	0	0
<b>Net result before taxes (EBT)</b>	<b>5,970</b>	<b>- 1,179</b>	<b>4,791</b>	<b>42,261</b>
<b>31.12.2011</b>				
Properties <sup>2)</sup>	680,938	43,900	724,838	1,152,014
Other assets	23,644	5,569	29,213	152,778
Deferred tax assets	0	0	0	2,444
<b>Total assets</b>	<b>704,582</b>	<b>49,469</b>	<b>754,051</b>	<b>1,307,236</b>
Interest-bearing liabilities	383,135	33,934	417,069	709,253
Other liabilities	8,483	1,024	9,507	102,635
Deferred tax liabilities incl. income tax liabilities	52,008	523	52,531	9,941
<b>Liabilities</b>	<b>443,626</b>	<b>35,481</b>	<b>479,107</b>	<b>821,829</b>
<b>Shareholders' equity</b>	<b>260,956</b>	<b>13,988</b>	<b>274,944</b>	<b>485,407</b>
Capital expenditures <sup>3)</sup>	18,157	9,617	27,774	1,373

Development <sup>1)</sup>	Germany <sup>1)</sup> Total	Income producing	Development	Eastern/South East Europe Total	Holding	Total segments	Consolidation	Total
18,922	90,151	132,282	6,028	138,310	0	265,576	0	265,576
0	312	0	0	0	0	934	- 934	0
4,738	10,842	43,226	2,268	45,494	0	64,326	0	64,326
- 3,896	- 10,766	- 50,897	- 4,051	- 54,948	0	- 75,413	0	- 75,413
- 4,458	- 8,804	- 14,021	- 1,264	- 15,285	0	- 27,403	0	- 27,403
<b>15,306</b>	<b>81,735</b>	<b>110,590</b>	<b>2,981</b>	<b>113,571</b>	<b>0</b>	<b>228,020</b>	<b>- 934</b>	<b>227,086</b>
7,790	7,790	0	0	0	0	7,790	0	7,790
578	578	0	0	0	0	578	0	578
- 5,970	- 5,970	0	- 830	- 830	0	- 7,315	0	- 7,315
<b>17,704</b>	<b>84,133</b>	<b>110,590</b>	<b>2,151</b>	<b>112,741</b>	<b>0</b>	<b>229,073</b>	<b>- 934</b>	<b>228,139</b>
34,391	33,573	9,044	928	9,972	0	44,961	0	44,961
- 11,991	- 15,905	- 16,777	- 4,480	- 21,257	- 11,714	- 50,520	6,475	- 44,045
2,887	7,761	7,720	2,053	9,773	4,943	22,909	- 5,541	17,368
<b>42,991</b>	<b>109,562</b>	<b>110,577</b>	<b>652</b>	<b>111,229</b>	<b>- 6,771</b>	<b>246,423</b>	<b>0</b>	<b>246,423</b>
- 5,224	- 5,298	- 704	- 322	- 1,026	- 264	- 10,521	0	- 10,521
55,636	69,242	- 342	- 16,329	- 16,671	0	49,143	0	49,143
<b>93,403</b>	<b>173,506</b>	<b>109,531</b>	<b>- 15,999</b>	<b>93,532</b>	<b>- 7,035</b>	<b>285,045</b>	<b>0</b>	<b>285,045</b>
- 29,700	- 66,795	- 73,895	- 8,645	- 82,540	- 17,852	- 186,742	25,733	- 161,009
515	515	246	- 427	- 181	0	334	0	334
- 13,728	- 16,075	- 2,307	- 12	- 2,319	- 1,213	- 22,456	0	- 22,456
3,607	5,207	8,390	1,351	9,741	20,189	37,290	- 25,733	11,557
0	0	0	- 4,675	- 4,675	0	- 4,675	0	- 4,675
- 2	- 2	0	- 1,694	- 1,694	0	- 1,696	0	- 1,696
<b>54,095</b>	<b>96,356</b>	<b>41,965</b>	<b>- 30,101</b>	<b>11,864</b>	<b>- 5,911</b>	<b>107,100</b>	<b>0</b>	<b>107,100</b>
1,212,884	2,364,898	1,900,229	232,218	2,132,447	0	5,222,183	0	5,222,183
286,751	439,529	231,172	103,838	335,010	303,445	1,107,197	- 424,543	682,654
6,518	8,962	2,316	461	2,777	39,083	50,822	- 39,083	11,739
<b>1,506,153</b>	<b>2,813,389</b>	<b>2,133,717</b>	<b>336,517</b>	<b>2,470,234</b>	<b>342,528</b>	<b>6,380,202</b>	<b>- 463,626</b>	<b>5,916,576</b>
739,562	1,448,815	1,521,031	232,756	1,753,787	67,933	3,687,604	- 423,590	3,264,014
228,570	331,205	199,428	10,324	209,752	64,944	615,408	- 953	614,455
90,394	100,335	111,988	2,881	114,869	0	267,735	- 39,083	228,652
<b>1,058,526</b>	<b>1,880,355</b>	<b>1,832,447</b>	<b>245,961</b>	<b>2,078,408</b>	<b>132,877</b>	<b>4,570,747</b>	<b>- 463,626</b>	<b>4,107,121</b>
<b>447,627</b>	<b>933,034</b>	<b>301,270</b>	<b>90,556</b>	<b>391,826</b>	<b>209,651</b>	<b>1,809,455</b>	<b>0</b>	<b>1,809,455</b>
242,886	244,259	1,379,253	176,626	1,555,879	157	1,828,069	0	1,828,069

€ 1,000			Austria	
2010	Income producing	Development	Total	Income producing
Rental income	39,000	50	39,050	62,544
Revenues with other operating segments	671	0	671	218
Operating costs passed on to tenants	7,990	6	7,996	7,314
Operating expenses	- 10,107	- 7	- 10,114	- 7,312
Other expenses directly related to property rented	- 4,093	- 71	- 4,164	- 7,822
<b>Net rental income</b>	<b>33,461</b>	<b>- 22</b>	<b>33,439</b>	<b>54,942</b>
Result from property transactions	0	0	0	0
Result from development services	0	0	0	0
Other expenses directly related to investment properties under development	0	- 101	- 101	0
<b>Net operating income</b>	<b>33,461</b>	<b>- 123</b>	<b>33,338</b>	<b>54,942</b>
Result from the sale of long-term properties	5,769	- 5	5,764	100
Indirect expenditures	- 1,020	- 683	- 1,703	- 4,491
Other operating income	- 38	0	- 38	417
<b>EBITDA</b>	<b>38,172</b>	<b>- 811</b>	<b>37,361</b>	<b>50,968</b>
Depreciation and impairment/reversal	- 1,708	0	- 1,708	- 80
Result from revaluation	13,350	- 1,830	11,520	- 2,276
<b>Operating result (EBIT)</b>	<b>49,814</b>	<b>- 2,641</b>	<b>47,173</b>	<b>48,612</b>
Financing costs	- 18,918	- 769	- 19,687	- 37,479
Foreign currency gain/loss	0	0	0	0
Result from interest derivative transactions	- 766	0	- 766	- 1,337
Result from financial investments	2,769	14	2,783	958
Result from other financial assets	0	0	0	0
Result from associated companies	0	0	0	0
<b>Net result before taxes (EBT)</b>	<b>32,899</b>	<b>- 3,396</b>	<b>29,503</b>	<b>10,754</b>

## 31.12.2010

Properties <sup>2)</sup>	714,442	21,640	736,082	1,137,916
Other assets	91,729	391	92,120	163,843
Deferred tax assets	0	0	0	2,129
<b>Total assets</b>	<b>806,171</b>	<b>22,031</b>	<b>828,202</b>	<b>1,303,888</b>
Interest-bearing liabilities	387,005	19,765	406,770	764,124
Other liabilities	6,936	277	7,213	79,571
Deferred tax liabilities incl. income tax liabilities	58,015	- 433	57,582	5,473
<b>Liabilities</b>	<b>451,956</b>	<b>19,609</b>	<b>471,565</b>	<b>849,168</b>
<b>Shareholders' equity</b>	<b>354,215</b>	<b>2,422</b>	<b>356,637</b>	<b>454,720</b>
Capital expenditures <sup>3)</sup>	14,401	640	15,042	14,405

Development <sup>1)</sup>	Germany <sup>1)</sup> Total	Income producing	Development	Eastern/South East Europe Total	Holding	Total segments	Consolidation	Total
17,215	79,759	45,150	465	45,615	0	164,424	0	164,424
0	218	0	0	0	0	889	- 889	0
2,056	9,370	12,646	192	12,838	0	30,204	0	30,204
- 2,396	- 9,708	- 15,297	- 428	- 15,725	0	- 35,547	0	- 35,547
- 2,492	- 10,314	- 5,672	- 334	- 6,006	0	- 20,484	0	- 20,484
<b>14,383</b>	<b>69,325</b>	<b>36,827</b>	<b>- 105</b>	<b>36,722</b>	<b>0</b>	<b>139,486</b>	<b>- 889</b>	<b>138,597</b>
30,490	30,490	0	0	0	0	30,490	0	30,490
564	564	0	0	0	0	564	0	564
- 5,291	- 5,291	0	- 321	- 321	0	- 5,713	0	- 5,713
<b>40,146</b>	<b>95,088</b>	<b>36,827</b>	<b>- 426</b>	<b>36,401</b>	<b>0</b>	<b>164,827</b>	<b>- 889</b>	<b>163,938</b>
8,072	8,172	0	0	0	0	13,936	0	13,936
- 10,507	- 14,998	- 8,198	- 3,298	- 11,496	- 10,944	- 39,141	5,218	- 33,923
3,937	4,354	2,044	413	2,457	4,014	10,787	- 4,329	6,458
<b>41,648</b>	<b>92,616</b>	<b>30,673</b>	<b>- 3,311</b>	<b>27,362</b>	<b>- 6,930</b>	<b>150,409</b>	<b>0</b>	<b>150,409</b>
- 3,654	- 3,734	- 204	0	- 204	- 325	- 5,971	0	- 5,971
35,185	32,909	- 15,988	3,611	- 12,377	0	32,052	0	32,052
<b>73,179</b>	<b>121,791</b>	<b>14,481</b>	<b>300</b>	<b>14,781</b>	<b>- 7,255</b>	<b>176,490</b>	<b>0</b>	<b>176,490</b>
- 25,108	- 62,587	- 31,696	- 4,324	- 36,020	- 17,933	- 136,227	19,025	- 117,202
1,247	1,247	- 949	356	- 593	- 2	652	0	652
- 2,010	- 3,347	- 111	- 58	- 169	- 164	- 4,446	0	- 4,446
2,324	3,282	4,388	2,249	6,637	20,741	33,443	- 19,025	14,418
0	0	0	- 766	- 766	0	- 766	0	- 766
0	0	0	- 328	- 328	0	- 328	0	- 328
<b>49,632</b>	<b>60,386</b>	<b>- 13,887</b>	<b>- 2,571</b>	<b>- 16,458</b>	<b>- 4,613</b>	<b>68,818</b>	<b>0</b>	<b>68,818</b>
1,027,938	2,165,854	623,575	86,705	710,280	0	3,612,216	0	3,612,216
305,167	469,010	240,403	95,158	335,561	247,437	1,144,128	- 391,014	753,114
12,003	14,132	1	0	1	38,563	52,696	- 38,563	14,133
<b>1,345,108</b>	<b>2,648,996</b>	<b>863,979</b>	<b>181,863</b>	<b>1,045,842</b>	<b>286,000</b>	<b>4,809,040</b>	<b>- 429,577</b>	<b>4,379,463</b>
515,898	1,280,022	618,488	81,466	699,954	125,318	2,512,064	- 385,709	2,126,355
239,946	319,517	25,471	13,638	39,109	56,584	422,423	- 5,305	417,118
118,299	123,772	31,306	1,954	33,260	0	214,614	- 38,563	176,051
<b>874,143</b>	<b>1,723,311</b>	<b>675,265</b>	<b>97,058</b>	<b>772,323</b>	<b>181,902</b>	<b>3,149,101</b>	<b>- 429,577</b>	<b>2,719,524</b>
<b>470,965</b>	<b>925,685</b>	<b>188,714</b>	<b>84,805</b>	<b>273,519</b>	<b>104,098</b>	<b>1,659,939</b>	<b>0</b>	<b>1,659,939</b>
239,528	253,933	38,640	18,702	57,342	352	326,668	0	326,668

<sup>1)</sup> Incl. a property in Switzerland

<sup>2)</sup> Properties include investment properties, investment properties under development, own used properties, properties intended for trading and prepayments made on properties.

<sup>3)</sup> Capital expenditures include all acquisitions of properties (long-term and short-term) including from first-time consolidation, office furniture, equipment, other assets and intangible assets; thereof € 7,514K (31.12.2010: € 7,383K) in properties intended for trading.

Business relationships within a business segment are consolidated within the segment. Business relationships with other business segments are shown, and the figures are brought into line with the consolidated income statement and consolidated statement of financial position by way of the "consolidation" column.

The accounting principles of the reporting business segments correspond to those described under "Accounting methods".

Transactions between business segments are attributed as follows:

- The staff costs that are directly attributable to a business segment are recognised in the relevant segment.
- Management fees for services performed by the holding segment (e.g. accounting, controlling, general expenses) correspond to the actual costs and are assigned to the individual business segments on the basis of the invoiced services. They are recognised in the Holding segment as other operating income.
- The segments are formed according to the main activities of management companies. Management fees of these companies are attributed based on the invoiced services to the individual business segments of the applicable region and are recognised in the management company' segments as other operating income.
- Interest expenses and income are attributed based on the corresponding financing agreements.
- Additionally, financial liabilities in the amount of € 265,699 K (31.12.2010: € 265,090 K) and the related interest expenses and derivative transactions resulting from the acquisition of CA Immo Deutschland Group are attributed to the German development segment. The Holding segment is credited in the same amount.
- Furthermore, financial liabilities in the amount of € 218,640 K (31.12.2010: € 216,030 K) and the related interest expenses/income relating to the acquisition of Europolis AG, Vienna, and the acquisition of shares in CA Immo International AG, Vienna, are attributed to the Eastern/South East Europe income producing segment. The Holding segment is credited in the same amount.

The segments generate gross revenues from letting activities, the sale of properties intended for trading as well as from development services. The gross revenues are attributed to the country in which the investment properties are situated. Most of the revenues are generated in Germany so that they are presented as a separate segment. A material portion of the total rental income is generated in the four core regions of the Eastern/South East Europe segment, and a material portion of the investment properties of the CA Immo Group is situated in this segment:



	€ 1,000	2011 Share in %	€ 1,000	2010 Share in %
<b>Rental income</b>				
Poland	37,846	14.3	7,330	4.5
Romania	28,494	10.7	9,443	5.7
Czech Republic	29,313	11.0	6,755	4.1
Hungary	27,163	10.2	11,321	6.9
<b>Market value of properties</b>				
Poland	628,997	12.0	171,357	4.7
Romania	410,581	7.9	114,941	3.2
Czech Republic	344,920	6.6	57,920	1.6
Hungary	421,570	8.1	192,140	5.3

## 2. Rental income

€ 1,000	2011	2010
Continuous rental income	254,126	160,499
Conditional rental income	3,006	3,835
Amendments of the rental income of incentive agreements	7,296	0
Income from cancellation of rent agreements	1,148	90
<b>Rental income</b>	<b>265,576</b>	<b>164,424</b>

In 2010, the amount of rental income of incentive contracts was immaterial and therefore not considered.

The CA Immo Group generates the rental income through the following types of property:

2011	Austria		Deutschland		Ost-/Südosteuropa		Gesamt	
	€ 1,000	Share in %	Tsd. €	Anteil in %	Tsd. €	Anteil in %	Tsd. €	Anteil in %
Offices	14,233	39	73,228	82	99,568	72	187,029	70
Hotel properties	4,910	13	882	1	7,022	5	12,814	5
Retail	10,836	29	365	0	9,172	6	20,373	8
Logistic	143	0	7,273	8	21,686	16	29,102	11
Residential	4,023	11	45	0	0	0	4,068	1
Other properties	2,970	8	8,358	9	862	1	12,190	5
<b>Rental income</b>	<b>37,115</b>	<b>100</b>	<b>90,151</b>	<b>100</b>	<b>138,310</b>	<b>100</b>	<b>265,576</b>	<b>100</b>

2010	Austria		Deutschland		Ost-/Südosteuropa		Gesamt	
	€ 1,000	Share in %	Tsd. €	Anteil in %	Tsd. €	Anteil in %	Tsd. €	Anteil in %
Offices	17,095	44	59,053	74	35,941	79	112,089	68
Hotel properties	4,031	10	152	0	8,158	18	12,341	8
Retail	9,273	24	412	1	689	1	10,374	6
Logistic	139	0	7,275	9	0	0	7,414	5
Residential	5,489	14	64	0	0	0	5,553	3
Other properties	3,023	8	12,803	16	827	2	16,653	10
<b>Rental income</b>	<b>39,050</b>	<b>100</b>	<b>79,759</b>	<b>100</b>	<b>45,615</b>	<b>100</b>	<b>164,424</b>	<b>100</b>

The CA Immo Group generates rental income from a number of investment property lessees: There is one tenant in Germany (Fed. State Hessen) from which the CA Immo Group generates a material portion of the total rental income. The portion of this tenant in Hessen in the total rental income is as follows:

€ 1,000	2011	2010
Rental income Fed. State Hessen	43,297	42,553
Principal tenant as a % of the rental income total	16.3%	25.9%
Market value properties leased to Fed. State Hessen	813,850	787,600
Principal tenant as a % of the investment properties	19.5%	29.0%

### 3. Operating result and other expenses directly related to let properties

€ 1,000	2011	2010
Operating costs passed on to tenants	64,326	30,204
Operating expenses	- 75,413	- 35,547
<b>Own operating costs</b>	<b>- 11,087</b>	<b>- 5,343</b>
Maintenance costs	- 6,005	- 8,245
Bad debt losses and reserves for bad debts	- 8,497	- 4,464
Agency fees	- 2,369	- 1,736
Other directly related expenses	- 10,532	- 6,039
<b>Other expenses directly related to property rented</b>	<b>- 27,403</b>	<b>- 20,484</b>
<b>Total</b>	<b>- 38,490</b>	<b>- 25,827</b>

#### 4. Result from property transactions

€ 1,000	2011	2010
<b>Income from sales</b>	<b>28,049</b>	<b>115,657</b>
Book value of properties intended for trading	- 18,722	- 84,767
Reversal of impairment of properties intended for trading sold within the business year	20	866
Impairment of properties intended for trading sold within the business year	- 121	- 393
Other development expenses/materials expenses	- 760	- 310
Own operating costs (vacancy costs)	- 675	- 564
<b>Book value of properties intended for trading</b>	<b>- 20,258</b>	<b>- 85,168</b>
<b>Result from property transactions</b>	<b>7,791</b>	<b>30,490</b>
Result from property transactions as a % of the income from sales	27.8%	26.4%

The other development expenses/materials expenses include non-capitalisable project costs at the CA Immo Germany Group, in particular advertising and public relations expenses.

#### 5. Result from development services

€ 1,000	2011	2010
Gross revenues from commissioned work as per IAS 11	702	1,609
Gross revenues from service contracts	1,618	1,155
Other material costs	- 798	- 625
Staff expenses	- 944	- 1,575
<b>Result from development services</b>	<b>578</b>	<b>564</b>
Result from services as a % of the development revenues	24.9%	20.4%

The costs incurred for commissioned work as defined in IAS 11 in projects in process at the balance sheet date total € 602 K (2010: € 1,172 K). The prepayments received total € 742 K (31.12.2010: € 3,029 K). Profits registered according to progress of performance in the 2011 financial year amount to € 197 K (2010: € 142 K).

#### 6. Other expenses directly related to investment properties under development

€ 1,000	2011	2010
Operating expenses related to investment properties under development	- 4,466	- 3,715
Property advertising costs	- 1,427	- 1,469
Project development and project execution	- 1,422	- 529
	<b>- 7,315</b>	<b>- 5,713</b>

**7. Result from the sale of long-term properties**

€ 1,000	Austria	Germany	Eastern/ South East Europe	2011	Austria	Germany	2010
Purchase prices for interests	0	42	32,958	33,000	0	0	0
Book value of sold net assets	0	530	- 26,474	- 25,944	0	0	0
Goodwill of disposed property	0	0	- 1,472	- 1,472	0	0	0
Revaluation result	0	226	5,183	5,409	0	0	0
Subsequent costs and additional costs	0	- 111	- 307	- 418	0	0	0
<b>Results from share deals</b>	<b>0</b>	<b>687</b>	<b>9,888</b>	<b>10,575</b>	<b>0</b>	<b>0</b>	<b>0</b>
Profit from the sale of long-term properties	38,259	152,032	424	190,715	37,536	169,210	206,746
Book value of properties	- 37,334	- 114,008	- 340	- 151,682	- 36,006	- 147,853	- 183,859
Goodwill of disposed property	- 709	- 1,401	0	- 2,110	- 2,150	- 1,993	- 4,143
Revaluation result	1,917	19,561	0	21,478	6,900	7,764	14,664
Subsequent costs and additional costs	- 717	- 23,298	0	- 24,015	- 516	- 18,956	- 19,472
<b>Results from asset deals</b>	<b>1,416</b>	<b>32,886</b>	<b>84</b>	<b>34,386</b>	<b>5,764</b>	<b>8,172</b>	<b>13,936</b>
<b>Result from the sale of long-term properties</b>	<b>1,416</b>	<b>33,573</b>	<b>9,972</b>	<b>44,961</b>	<b>5,764</b>	<b>8,172</b>	<b>13,936</b>

The book value of the sold net assets (= equity) includes investment properties in the amount of € 3,270 K (2010: € 0 K) in Germany and € 33,573 K (2010: € 0 K) in Eastern/South East Europe, wherefore purchase prices in the amount of total € 105,980 K (2010: € 0 K) were agreed.

**8. Indirect expenditures**

€ 1,000	2011	2010
Staff expenses	- 32,220	- 23,728
Office rent	- 2,430	- 2,232
Travel expenses and transportation costs	- 1,347	- 956
Others	- 4,602	- 4,012
<b>Internal management</b>	<b>- 40,599</b>	<b>- 30,928</b>
<b>Legal, auditing and consultancy fees</b>	<b>- 11,343</b>	<b>- 8,530</b>
<b>Other indirect expenses</b>	<b>- 4,907</b>	<b>- 6,322</b>
<b>subtotal</b>	<b>- 56,849</b>	<b>- 45,780</b>
Capitalised services on long-term property assets	12,108	10,773
Changes to stock properties intended for trading	696	1,084
<b>Indirect expenditures</b>	<b>- 44,045</b>	<b>- 33,923</b>

The staff expenses comprise payments to the staff provision fund in the amount of € 114 K (2010: € 99 K) and payments to pension and relief funds in the amount of € 373 K (2010: € 254 K) .

**9. Other operating income**

€ 1,000	2011	2010
Management fees	3,966	893
Payment of compensation	3,380	0
Release of provisions	2,901	1,280
Release of value adjustments	2,220	522
Others	4,901	3,763
	<b>17,368</b>	<b>6,458</b>

**10. Depreciation and impairment/reversal**

€ 1,000	2011	2010
Scheduled depreciation	- 2,381	- 1,566
Goodwill	- 6,901	- 2,701
Impairment loss of properties intended for trading	- 1,284	- 1,705
Reversal of impairment of properties intended for trading	44	0
<b>Depreciation and impairment/reversal</b>	<b>- 10,521</b>	<b>- 5,971</b>

**11. Financing costs**

€ 1,000	2011	2010
Interest expenses banks	- 120,766	- 80,778
Bond interest	- 19,871	- 20,242
Interest on non-current liabilities	- 8,235	- 7,321
Convertible bonds interest	- 6,582	- 7,803
Interest expenses of joint venture partners	- 511	- 823
Interest expenses of joint ventures	- 146	- 24
Non-controlling interests held by limited partners	- 164	244
Other interest and financing costs	- 4,734	- 455
<b>Financing costs</b>	<b>- 161,009</b>	<b>- 117,202</b>

**12. Result from interest derivative transactions**

€ 1,000	2011	2010
Valuation interest rate derivative transactions (not realised)	- 17,645	- 3,963
Reclassification from prior years valuations recorded in equity	- 4,892	- 378
Ineffectiveness of interest rate swaps	- 111	- 105
Realised result from interest derivative transactions	192	0
<b>Result from interest derivative transactions</b>	<b>- 22,456</b>	<b>- 4,446</b>

The item "Valuation derivative transactions (not realised)" breaks down as follows:

€ 1,000	2011	2010
Valuation cash flow hedges on account of premature termination of cash flow hedge relation	1,558	350
Valuation of interest rate swaps without cash flow hedge relation	- 16,436	- 6,704
Valuation result from counter-swaps	- 1,874	2,479
Valuation of interest rate caps and interest rate floors	- 893	- 88
<b>Valuation interest rate derivative transactions (not realised)</b>	<b>- 17,645</b>	<b>- 3,963</b>

### 13. Result from financial investments

€ 1,000	2011	2010
Realised income from securities	815	1,722
Valuation securities (not realised)	0	1,304
Income from bank interest	3,896	6,255
Interest income from loans to associated companies and joint ventures	3,480	3,276
Income from investments	35	0
Other interest income	3,331	1,861
<b>Result from financial investments</b>	<b>11,557</b>	<b>14,418</b>

### 14. Impairment of financial investments

The impairment of financial investments amounts to € 4,675 K in 2011 (2010: € 766 K). It relates to a reversal of impairment for prepayments made on investment in properties in the amount of € 325 K (2010: € 0 K) and a value adjustment of loans for business operations in Eastern and South East Europe in the amount of € 5,000 K (2010: € 766 K).

### 15. Income from associated companies

€ 1,000	2011	2010
UBM Realitätenentwicklung AG, Vienna	1,640	2,751
OAO Avielen AG, St. Petersburg	- 3,334	- 3,079
Isargärten Thalkirchen GmbH & Co. KG, Grünwald	- 2	0
	<b>- 1,696</b>	<b>- 328</b>

**16. Net results from categories of financial instruments**

€ 1,000		Category <sup>1)</sup>	2011	2010
Interest expenses		FLAC	- 134,556	- 92,196
		L&R	- 26,453	- 25,006
Foreign currency gain/loss	Valuation	HFT	5,100	916
	Realisation	HFT	- 3,267	329
Forward foreign exchange transactions	Valuation	HFT	- 1,432	- 910
	Realisation	HFT	- 67	317
Interest rate swaps	Valuation	HFT	- 21,644	- 4,253
		CFH	- 111	- 105
	Realisation	HFT	192	0
Interest rate cap and interest rate floor	Valuation	HFT	- 893	- 88
Securities	Valuation	FV/PL	0	1,304
	Realisation	FV/PL	815	1,722
Interest income		L&R	10,707	11,392
		AFS/AC	35	0
Result from other financial assets		L&R	- 4,673	- 766
Result from associated companies		AE	- 1,696	- 328
<b>Financial result</b>			<b>- 177,945</b>	<b>- 107,672</b>

<sup>1)</sup> FLAC – financial liabilities at amortised cost, L&R – loans and receivables, HFT – held for trading, CFH – cash-flow hedge, FV/PL – at fair value through profit or loss, AFS/AC - available for sale/at cost, AE – at equity

**17. Taxes on income and earnings**

€ 1,000	2011	2010
Income tax (current year)	- 27,619	- 28,496
Income tax (previous years)	358	2,600
<b>Corporate income tax (actual tax)</b>	<b>- 27,261</b>	<b>- 25,896</b>
Tax quota (actual tax)	25.5%	37.6%
Change in deferred tax liabilities (deferred tax)	- 17,645	757
Tax income on valuation of derivative transactions	5,477	140
<b>Tax expenses</b>	<b>- 39,429</b>	<b>- 24,999</b>
Tax quota (total)	36.8%	36.3%

The reasons for the difference between the expected tax expenditure and the effective tax expenditure can be derived from the following table:

€ 1,000	2011	2010
Net result before taxes	107,100	68,818
<b>Expected tax expenses (tax rate Austria 25.0% / prior year 25.0%)</b>	<b>- 26,775</b>	<b>- 17,205</b>
Non-usable losses carried forward	- 17,221	- 17,652
Amortisation of investment affecting tax	5,493	9,911
Impairment goodwill	- 2,940	- 1,917
Non-tax deductible expense and permanent differences	- 977	- 2,839
Utilisation of in prior years unrecorded losses carried forward	6,988	2,500
Differing tax rates abroad	5,039	1,749
Adjustment of preceeding periods	- 7,797	1,697
Exchange rate differences not affecting tax	- 2,817	- 1,127
Tax-exempt income	3,019	975
Change in tax rate	- 1,748	71
Trade tax effects	881	55
Others	- 574	- 1,217
<b>Effective tax expense</b>	<b>- 39,429</b>	<b>- 24,999</b>

## 18. Other income

2011

€ 1,000	Valuation result (hedging)	Reserves from associates	Reserves from foreign currency translation	Total
Other income before taxes	- 25,317	194	- 391	- 25,514
Income tax related to other comprehensive income	5,201	- 50	0	5,151
<b>Other comprehensive income for the year</b>	<b>- 20,116</b>	<b>144</b>	<b>- 391</b>	<b>- 20,363</b>
thereof: attributable to the owners of the parent	- 20,306	144	- 391	- 20,553
thereof: attributable to non-controlling interests	190	0	0	190

2010

€ 1,000	Valuation result (hedging)	Reserves from associates	Reserves from foreign currency translation	Total
Other income before taxes	- 17,630	- 110	- 36	- 17,776
Income tax related to other comprehensive income	2,490	42	0	2,532
<b>Other comprehensive income for the year</b>	<b>- 15,140</b>	<b>- 68</b>	<b>- 36</b>	<b>- 15,244</b>
thereof: attributable to the owners of the parent	- 14,425	- 11	- 36	- 14,472
thereof: attributable to non-controlling interests	- 715	- 57	0	- 772



The reserves from associates comprise currency translation effects and cash flow hedge valuations.

The reclassifications in the amount of € 4,892 K (2010: € – 378 K) relate to the fair values for cash flow hedges recorded in equity at the balance sheet date of the previous year where the loans on which they are based were repaid prematurely during the 2011 financial year.

The reasons for the difference between the expected tax expenditure/tax income and the disclosed effective tax expenditure/tax income on the valuation result (hedging) are outlined in the following table:

€ 1,000	2011	2010
Valuation of cash flow hedges	– 30,209	– 18,008
Reclassification swaps	4,892	378
<b>Valuation results (hedging)</b>	<b>– 25,317</b>	<b>– 17,630</b>
<b>Expected tax income (tax rate Austria: 25.0 % / prior year 25.0 %)</b>	<b>6,329</b>	<b>4,408</b>
Not considered tax expense on the valuation of negative interest derivative transactions	– 959	– 1,011
Utilisation of in prior years unrecorded losses carried forward	1,172	0
Differing tax rates abroad	– 1,211	– 740
Tax rate changes	– 130	– 167
<b>Effective tax income</b>	<b>5,201</b>	<b>2,490</b>

## 19. Long-term investment properties and office furniture, equipment and other assets

€ 1,000	Investment properties	Properties under development	Own used properties	Prepayments for properties	Office furniture and equipment	Total
<b>Book values</b>						
<b>As at 1.1.2010</b>	<b>2,409,589</b>	<b>962,459</b>	<b>14,248</b>	<b>544</b>	<b>1,939</b>	<b>3,388,779</b>
Addition company acquisitions	34,430	0	0	0	0	34,430
Addition property acquisitions	7,046	0	0	0	0	7,046
Current investments/productions	20,724	250,974	17	5,210	457	277,382
Disposals	-37,900	-148,552	0	-7	-16	-186,476
Depreciation and amortisation	0	0	-690	0	-669	-1,359
Transfers	281,884	-276,048	0	-5,746	-73	17
Transfers to assets held for sale	-336	-44,462	0	0	0	-44,798
Revaluation	774	45,942	0	0	0	46,716
Currency conversion	0	269	0	0	0	269
<b>As at 31.12.2010 = 1.1.2011</b>	<b>2,716,211</b>	<b>790,582</b>	<b>13,575</b>	<b>0</b>	<b>1,638</b>	<b>3,522,006</b>
Addition company acquisitions	1,455,909	111,212	40	0	9,268	1,576,428
Current investments/productions	32,403	191,545	0	0	1,078	225,028
Disposals	-132,682	-73,772	0	0	-180	-206,634
Depreciation and amortisation	0	0	-762	0	-1,370	-2,132
Transfers	65,558	-65,006	-93	0	-443	15
Transfers to assets held for sale	0	-49,124	0	0	0	-49,124
Revaluation	33,171	29,135	0	0	479	62,785
Currency conversion	0	-90	0	0	0	-90
Addition of incentives agreements company acquisitions	8,939	0	0	0	0	8,939
Modification of incentives agreement	3,693	0	0	0	0	3,693
<b>As at 31.12.2011</b>	<b>4,183,202</b>	<b>934,482</b>	<b>12,760</b>	<b>0</b>	<b>10,470</b>	<b>5,140,914</b>

The below table gives an overview of the composition of the book values at the respective balance sheet date:

€ 1,000	Investment properties	Properties under development	Own used properties	Prepayments for properties	Office furniture and equipment	Total
<b>As at 1.1.2010</b>						
Acquisition costs incl. valuation of properties	2,409,589	962,459	16,672	544	3,564	3,392,828
Accumulated depreciation	0	0	-2,424	0	-1,625	-4,049
<b>Market value/book value</b>	<b>2,409,589</b>	<b>962,459</b>	<b>14,248</b>	<b>544</b>	<b>1,939</b>	<b>3,388,779</b>
<b>As at 31.12.2010 = 1.1.2011</b>						
Acquisition costs incl. valuation of properties	2,716,211	790,582	16,689	0	3,845	3,527,328
Accumulated depreciation	0	0	-3,115	0	-2,207	-5,322
<b>Market value/book value</b>	<b>2,716,211</b>	<b>790,582</b>	<b>13,575</b>	<b>0</b>	<b>1,638</b>	<b>3,522,006</b>
<b>As at 31.12.2011</b>						
Acquisition costs incl. valuation of properties	4,170,570	934,482	16,637	0	13,895	5,135,583
Accumulated depreciation	0	0	-3,877	0	-3,425	-7,301
<b>Net book value</b>	<b>4,170,570</b>	<b>934,482</b>	<b>12,760</b>	<b>0</b>	<b>10,470</b>	<b>5,128,282</b>
Incentives agreements	12,633	0	0	0	0	12,633
<b>Market value/book value</b>	<b>4,183,202</b>	<b>934,482</b>	<b>12,760</b>	<b>0</b>	<b>10,470</b>	<b>5,140,914</b>

The additions from company acquisitions mainly relate to the acquisition of the Europolis Group as well as the acquisition of the SKYGARDEN Arnulfpark GmbH & Co KG in Munich.

The current capital expenditure for existing investment properties under development mainly relates to the "Tower 185" project (€ 66,899 K), "Ambigon", Munich (€ 19,751 K), "Europaplatz", Berlin (€ 18,809 K), as well as further projects in Vienna, Berlin, Frankfurt, Bratislava and Warsaw. The capital expenditure for existing properties mainly relates to the project "Lände 3" in Vienna as well from the completion of the object SKYGARDEN in Munich.

The disposals mainly relate to the projects "Flottwellpromenade, Berlin" (€ 12,819 K), "Europaallee Nord 3, Frankfurt" (€ 11,180 K), the disposal of the two Czech companies "Olympia Teplice s.r.o." and "Olympia Mladà Bolslav s.r.o." and various sales transactions in Vienna, Basel, Berlin, Munich and Düsseldorf.

The market value of the properties assigned as collateral for external financings totals € 4,315,776 K (31.12.2010: € 2,850,722 K) thereof € 176,181 K (31.12.2010: € 180,854 K) relate to joint ventures.

In the 2011 financial year, a total of € 9,934 K (2010: € 6,851 K) in borrowing costs were recognised at a weighted average interest rate of 2.8 % (2010: 4.1 %) on the acquisition cost for the construction of properties.

**20. Intangible assets**

€ 1,000	Goodwill	Software	Total
<b>Book values</b>			
<b>As at 1.1.2010</b>	<b>39,181</b>	<b>348</b>	<b>39,529</b>
Current additions	237	233	470
Disposals	-5,623	0	-5,623
Depreciation and amortisation	0	-208	-208
Impairment	-2,701	0	-2,701
<b>As at 31.12.2010 = 1.1.2011</b>	<b>31,094</b>	<b>373</b>	<b>31,468</b>
Addition company acquisitions	18,019	76	18,094
Current additions	0	334	334
Disposals	-3,581	-28	-3,610
Depreciation and amortisation	0	-268	-268
Impairment	-6,901	0	-6,901
Transfers	0	-14	-14
<b>As at 31.12.2011</b>	<b>38,631</b>	<b>473</b>	<b>39,103</b>

The below table gives an overview of the composition of the book values at the respective balance sheet date:

€ 1,000	Goodwill	Software	Total
<b>As at 1.1.2010</b>			
Acquisition costs	68,364	846	69,210
Accumulated depreciation	-29,182	-498	-29,681
<b>Book values</b>	<b>39,181</b>	<b>348</b>	<b>39,529</b>
<b>As at 31.12.2010 = 1.1.2011</b>			
Acquisition costs	62,960	1,079	64,039
Accumulated depreciation	-31,866	-706	-32,572
<b>Book values</b>	<b>31,094</b>	<b>373</b>	<b>31,468</b>
<b>As at 31.12.2011</b>			
Acquisition costs	64,464	1,377	65,841
Accumulated depreciation	-25,834	-905	-26,738
<b>Book values</b>	<b>38,631</b>	<b>473</b>	<b>39,103</b>

**21. Prepayments made on investments in properties**

The item "Prepayments made on investments in properties" relates to contracts with the closing to be effected at a later point in time. The CA Immo Group has cancelled this contract. This item includes the prepayment made on a project company in Prague (forward purchase) in the amount of € 2,217 K (31.12.2010: € 200 K).

Moreover, as at 31.12.2010, a partial amount of € 136,000 K related to the prepayment made on the acquisition of the Europolis Group.

**22. Investments in associated companies**

€ 1,000	Region <sup>1)</sup>	1.1.2011	Capital contribution	Dividend distribution	Result from associated companies	Changes of associated companies reserve	31.12.2011
UBM Realitätenentwicklung AG, Vienna	CEE	33,739	0	-825	1,641	143	34,698
OAo Avielen AG, St. Petersburg	CEE	3,335	0	0	-3,335	0	0
Isargärten Thalkirchen GmbH & Co. KG, Grünwald	Germany	22	0	0	-1	0	21
		<b>37,096</b>	<b>0</b>	<b>-825</b>	<b>-1,695</b>	<b>143</b>	<b>34,719</b>

€ 1,000	Region <sup>1)</sup>	1.1.2010	Capital contribution	Dividend distribution	Result from associated companies	Changes of associated companies reserve	31.12.2010
UBM Realitätenentwicklung AG, Vienna	CEE	31,806	0	-750	2,751	-68	33,739
OAo Avielen AG, St. Petersburg	CEE	6,414	0	0	-3,080	0	3,335
Isargärten Thalkirchen GmbH & Co. KG, Grünwald	Germany	22	0	0	0	0	22
		<b>38,242</b>	<b>0</b>	<b>-750</b>	<b>-329</b>	<b>-68</b>	<b>37,096</b>

1) CEE – Eastern and South East Europe

Associated companies relate entirely to development segment.

Reserves from associates comprise the changes in equity with no effect on the income statement of one company consolidated at equity, in which the valuation of cash flow hedges and the change in reserves from foreign exchange gains/losses are included.

The share price of UBM Realitätenentwicklung AG, Vienna, was at € 25,00 as at 31.12.2011 (31.12.2010: € 32,01). Hence, the stock market value of 750,004 shares held by CA Immobilien Anlagen AG amounted to € 18,750 K (31.12.2010: € 24,008 K).

**23. Financial assets**

€ 1,000	31.12.2011	31.12.2010
Other financial assets	39,684	25,702
Long-term receivables and other assets	32,751	13,435
Net position plan assets from pensions obligations	1,873	1,938
	<b>74,308</b>	<b>41,075</b>

**Other financial assets**

€ 1,000	Acquisition costs 31.12.2011	Changes in value recognised in profit or loss 2011	Changes in the value accumulated 31.12.2011	Book value 31.12.2011
Loans to joint ventures	8,710	1,048	1,048	9,758
Loans to associated companies	20,932	-453	-453	20,480
Other loans	32,076	-3,979	-23,018	9,058
<b>L&amp;R</b>	<b>61,719</b>	<b>-3,384</b>	<b>-22,423</b>	<b>39,296</b>
<b>AFS/AC</b>	<b>331</b>	<b>-1</b>	<b>-1</b>	<b>330</b>
<b>Interest rate caps</b>	<b>659</b>	<b>-601</b>	<b>-601</b>	<b>58</b>
<b>Other financial assets</b>	<b>62,709</b>	<b>-3,985</b>	<b>-23,025</b>	<b>39,684</b>

€ 1,000	Acquisition costs 31.12.2010	Changes in value recognised in profit or loss 2010	Changes in the value accumulated 31.12.2010	Book value 31.12.2010
Loans to joint ventures	27,068	-15,926	-15,926	11,142
Loans to associated companies	18,296	1,183	-3,746	14,551
<b>L&amp;R</b>	<b>45,365</b>	<b>-14,742</b>	<b>-19,671</b>	<b>25,693</b>
<b>AFS/AC</b>	<b>8</b>	<b>-1</b>	<b>-1</b>	<b>7</b>
<b>Interest rate caps</b>	<b>32</b>	<b>-31</b>	<b>-31</b>	<b>1</b>
<b>Other financial assets</b>	<b>45,405</b>	<b>-14,774</b>	<b>-19,703</b>	<b>25,702</b>

<sup>1)</sup> L&R – loans and receivables, AFS/AC – available for sale/at cost

The disclosed interest rate caps relate to maximum interest contractually agreed-upon.

In 2011 a reclassification of loans to joint ventures and of short term receivables to the other loans was made.

**Long-term receivables and other assets**

€ 1,000	Book value 31.12.2011	Book value 31.12.2010
Cash and cash equivalents with drawing restrictions	32,171	7,260
Receivables from property sales	0	4,000
Positive market value of derivative financial instruments (hedge accounting)	0	2,175
Other receivables and assets	580	0
	<b>32,751</b>	<b>13,435</b>

**Net item plan assets from pension obligations**

The CA Immo Group obtained a reinsurance policy for pension obligations (= plan assets).

€ 1,000	31.12.2011	31.12.2010	31.12.2009	31.12.2008
Cash value of obligation	-4,269	-4,084	-3,033	-2,343
Fair value of plan asset	6,141	6,022	5,966	2,343
<b>Net position recorded in consolidated statement of financial position</b>	<b>1,873</b>	<b>1,938</b>	<b>2,933</b>	<b>0</b>
Experience adjustments of cash value of obligation	63	-815	-138	583
Experience adjustments of fair value of plan asset	-242	-216	13	-583

The pension obligations and plan assets developed as follows:

€ 1,000	2011	2010
Scope of obligation as at 1.1.	4,084	3,033
Current service costs	59	65
Past service costs	207	0
Interest expenses	184	171
Actuarial gains/losses	-265	815
<b>Scope of obligation as at 31.12.</b>	<b>4,269</b>	<b>4,084</b>
Plan asset as at 1.1.	6,022	5,966
Forecast income from plan asset	361	358
Actuarial losses	-242	-216
Outpayments	0	-86
<b>Plan asset as at 31.12.</b>	<b>6,141</b>	<b>6,022</b>

The following expense was recorded in profit and loss:

€ 1,000	2011	2010
Service costs	-59	-65
Interest expenses	-184	-171
Forecast income from plan asset	361	358
Actuarial gains/losses from pension obligation	265	-815
Actuarial losses from plan asset	-242	-216
<b>Pensions costs</b>	<b>141</b>	<b>-909</b>

**24. Deferred taxes**

€ 1,000	31.12.2011	31.12.2010
Long-term properties	25,787	46,985
Intangible assets	1,550	1
Office furniture, equipment and other assets	2,126	772
Financial assets	0	5
Receivables and other assets	6,718	5,164
Cash and cash equivalents	170	72
Property intended for trading	0	808
Trade creditors	46,174	37,419
<b>Deferred tax assets</b>	<b>82,525</b>	<b>91,226</b>
Long-term properties	260,214	197,069
Assets held for sale	10,776	7,757
Property intended for trading	2,358	0
Provisions	22,854	27,342
<b>Deferred tax liabilities</b>	<b>296,202</b>	<b>232,168</b>
<b>Non-capitalised deferred tax assets</b>	<b>-25,594</b>	<b>-9,529</b>
<b>Deferred taxes on losses carried forward</b>	<b>59,197</b>	<b>48,447</b>
<b>Tax deferral (net)</b>	<b>-180,074</b>	<b>-102,024</b>
<b>thereof deferred tax assets in statement of financial position</b>	<b>11,739</b>	<b>14,133</b>
<b>thereof deferred tax liabilities in statement of financial position</b>	<b>191,813</b>	<b>116,157</b>

The deferred taxes developed as follows at the respective balance sheet date:

€ 1,000	2011	2010
<b>Deferred taxes as at 1 January (net)</b>	<b>-102,024</b>	<b>-105,182</b>
Change due to company acquisitions/purchase price arrears	-80,857	-237
Change due to sale of companies	9,716	0
Change due to exchange rate fluctuations	117	106
Changes recognised in equity	10,619	2,630
Changes recognised in the income statement	-17,645	659
<b>Deferred taxes as at 31 December (net)</b>	<b>-180,074</b>	<b>-102,024</b>

The non-capitalised deferred taxes on losses carried forward amount to € 119,826 K (31.12.2010: € 81,345 K). The loss carryforwards for which no deferred taxes were recognised total € 522,719 K (31.12.2010: € 351,060 K); they are forfeited after the following periods:



€ 1,000	2011	2010
In the following year	4,784	1,119
Thereafter 4 years	87,913	24,044
More than 5 years	35,632	37,185
Without limitation in time	394,390	288,712
<b>Sum total unrecorded losses carried forward</b>	<b>522,719</b>	<b>351,060</b>
thereof non-capitalised deferred taxes	119,826	81,345

The temporary differences related to investments in affiliated companies, joint ventures and associated companies for which no deferred tax liabilities were recorded pursuant to IAS 12.39 are as follows:

The total temporary differences related to investments in Austrian affiliated companies, joint ventures and associated companies for which no deferred taxes were recorded pursuant to IAS 12.39 amount to € 38,596 K (31.12.2010: € 7,601 K). Loss carryforwards of the Austrian companies that were not recognised amount to € 219,845 K (31.12.2010: € 131,866 K) - including € 70,484 K (31.12.2010: € 36,364 K) of depreciation of the seventh part that has not yet been recognised at all or asserted for tax purposes.

The total temporary differences related to investments in foreign affiliated companies, joint ventures and associated companies for which no deferred taxes were recorded pursuant to IAS 12.39 amount to € 452 K (31.12.2010: € 1,253 K). Non-capitalised loss carryforwards of foreign entities amount to € 302,874 K (31.12.2010: € 219,194 K). When fulfilling special requirements, gains from the disposal of investments in a foreign company are partially or completely exempted from income taxes.

## 25. Assets held for sale and liabilities related thereto

As at 31.12.2011, assets at a fair value of € 57,835 K (31.12.2010: € 46,509 K) were classified as assets held for sale. For those assets the disposal has been agreed by the adequate management board of CA Immo Group as well as the contract of sale has been terminated until the preparation of the consolidated financial statements.

€ 1,000	31.12.2011	31.12.2010
Austria - Investment properties	100	336
Germany - Properties under development	57,735	41,160
<b>Properties held for sale</b>	<b>57,835</b>	<b>41,496</b>

The result from revaluation includes the amount of € 3,302 K (2010: € 0 K) related to investment properties after their reclassification as properties held for sale.

As at 31.12.2011, no assets and liabilities were reclassified and attributed to disposal groups. The major groups of assets and liabilities classified as held for sale are as follows:

€ 1,000	31.12.2011	31.12.2010
Investment properties under development	0	3,302
Property intended for trading	0	1,250
Receivables and other assets	0	461
<b>Assets in disposal groups held for sale</b>	<b>0</b>	<b>5,013</b>
Provisions	0	55
Interest-bearing liabilities	0	5,611
Other liabilities	0	188
<b>Liabilities relating to disposal groups</b>	<b>0</b>	<b>5,854</b>
<b>Net-assets/liabilities included in disposal groups</b>	<b>0</b>	<b>-841</b>

€ 100 K (31.12.2010: € 2,630 K) of the properties classified as IFRS 5 (individual assets and disposal groups) are mortgaged as a collateral for loan liabilities.

## 26. Properties intended for trading

€ 1,000	Acquisition / production cost	Accumulated impairment	31.12.2011 Book values	Acquisition / production cost	Accumulated impairment	31.12.2010 Book values
At production costs	25,276	0	25,276	30,048	0	30,048
At realisable value	16,715	-8,087	8,628	22,644	-7,353	15,291
<b>Total properties intended for trading</b>	<b>41,990</b>	<b>-8,087</b>	<b>33,904</b>	<b>52,692</b>	<b>-7,353</b>	<b>45,339</b>

The fair value of the properties intended for trading which are recorded at acquisition/production cost amounts to € 32,861 K (31.12.2010: € 38,673 K).

Properties intended for trading in the amount of € 20,159 K (31.12.2010: € 20,910 K) are expected to be realised within more than 12 months. This applies to 19 real estates (31.12.2010: 18 real estates) in Germany.

€ 397 K (31.12.2010: € 8,148 K) of the properties intended for trading are mortgaged as a collateral for loan liabilities.

In the 2011 financial year, a total of € 130 K (2010: € 90 K) in borrowing costs were recognised at a weighted average interest rate of 4% (2010: 3.5%) on the acquisition cost for properties intended for trading.

## 27. Receivables and other assets

€ 1,000	Book value 31.12.2011	Book value 31.12.2010
Accounts receivable and other financial assets	139,265	132,917
Derivative financial instruments	11	12
Other non financial assets	28,783	14,088
	<b>168,059</b>	<b>147,017</b>

The receivables and other financial assets contain receivables as per IAS 11 in the amount of € 45 K (31.12.2010: € 533 K).

Value adjustments were made for current receivables and other assets with a nominal value of € 19,301 K (31.12.2010: € 12,801 K) in the amount of € 17,466 (31.12.2010: € 11,083 K). The allowances in the amount of € 9,369 K (€ 6,228 K allocated in 2011, and € 2,950 K in 2010) posted against a tenant in the Czech Republic arise largely from the owed hotel rent, which is the subject of the pending insolvency proceedings against the tenant. A partial satisfaction of the registered claim is currently considered probable.

Change in value adjustments:

€ 1,000	2011	2010
<b>As at 1.1.</b>	<b>11,083</b>	<b>5,833</b>
Appropriation (value adjustment expenses)	11,762	6,470
Disposal deconsolidation	- 177	- 292
Use	- 463	- 433
Release	- 2,129	- 525
Reclassification to long term financial assets	- 2,099	0
Foreign currency gains/losses	- 511	31
<b>As at 31.12.</b>	<b>17,466</b>	<b>11,083</b>

The age structure of short-term receivables and other assets, whose value has not been adjusted, is as follows:

	not due	< 30 days	31 - 180 days	181 - 360 days	overdue > 1 year	Total
<b>31.12.2011</b>	152,601	6,639	3,010	790	3,184	166,224
<b>31.12.2010</b>	137,548	4,343	1,772	603	1,034	145,300

## 28. Securities

In the 2011 business year, all securities (book value as at 31.12.2010: € 3,854 K) were sold.

## 29. Cash and cash equivalents

€ 1,000	31.12.2011	31.12.2010
Credit balances with banks	337,493	344,035
Bank balances subject to drawing restrictions	16,261	10,708
Cash on hand	25	21
	<b>353,778</b>	<b>354,764</b>

Bank balances subject to drawing restrictions comprise bank balances to which the CA Immo Group has limited access only. The bank balances subject to drawing restrictions entirely include balances that serve the purpose of securing current loan liabilities (repayment and interest). The Group cannot access the funds any other way without the express approval of the lenders. The amounts fall due within less than three months.

## 30. Shareholders' equity

The share capital equals the fully paid in nominal capital of CA Immobilien Anlagen Aktiengesellschaft of € 638,713,556 (31.12.2010: € 638,713,556). It is divided into 87,856,056 (31.12.2010: 87,856,056) registered shares of no par value and 4 registered bearer shares of no par value. The registered shares are held by UniCredit Bank Austria AG, Vienna, and grant the right to nominate one member of the Supervisory Board each. This right has not been exercised. All members of the Supervisory Board were elected by the General Meeting.

In November 2009, a 5-year convertible bond with a volume of € 135,000 K was issued. The coupon of the convertible bond payable every six months was fixed at 4.125%, the initial conversion price at € 11.5802. On the basis of this initial conversion price, upon exercising of the conversion right, if any, no more than 11,657,829 registered shares of no par value may be issued. The planned distribution of a dividend will lead to an adjustment of the conversion price and, thus, the maximum number of registered shares of no par value that may be issued upon exercising of the conversion right. The amount of this adjustment depends on the share price directly before the ex-dividend date. According to the terms and conditions applicable to the issuance of the convertible bond, the creditors have the right to convert their bond at any time (i.e. also prior to the expiration date of the bond in 2014) into shares in CA Immobilien Anlagen Aktiengesellschaft at the conversion price. At the balance sheet date, the share price of the CA Immo share amounted to € 8.29 and was thus below the conversion price. No bond had been submitted for conversion by the balance sheet date. In 2011, the company redeemed convertible bonds with a nominal value of € 20,500 K from the market at an average redemption price of 94.6%. The convertible bond had led to an increase in the capital reserves of € 3,460 K in 2009. As at 31.12.2011, the repurchase of the convertible bond now leads to a reduction of the capital reserves of € 581 K (31.12.2010: € 0 K).

The tied capital reserves disclosed in the individual financial statements of CA Immobilien Anlagen Aktiengesellschaft total € 820,184 K (31.12.2010: € 820,184 K). As a rule, profits can only be distributed up to the amount of the net profit of the parent company disclosed in the individual financial statements in accordance with the Austrian Corporate Code (UGB). A partial amount € 18,431 K of the net profit of CA Immobilien Anlagen Aktiengesellschaft in the amount of € 98,748 K (31.12.2010: € 0 K) disclosed as at 31.12.2011 is blocked from distribution in 2011. The Management Board of CA Immo AG proposes to use part of the next retained earnings of € 98,748 K to pay a dividend of € 0,38 per share, i.e. a total of € 33,385 K to the shareholders. The rest of the net retained earnings in the amount of € 65,363 K is intended to be carried forward to new account.

As at the reporting date of 31.12.2011 there is an unused authorised capital in the amount of € 312,841,477 that can be utilised on or before 8.8.2012, as well as a conditional capital in the amount of € 317,185,011.

### 31. Provisions

€ 1,000	Staff	Others	Total
<b>As at 1.1.2011</b>	<b>5,292</b>	<b>59,756</b>	<b>65,048</b>
Use	- 4,104	- 40,249	- 44,353
Release	- 420	- 7,397	- 7,817
Allocation	7,186	55,580	62,766
Addition from first-time consolidation	1,490	13,364	14,854
Disposal from deconsolidation	- 194	- 1,250	- 1,444
Foreign currency gains/losses	- 16	- 564	- 580
<b>As at 31.12.2011</b>	<b>9,234</b>	<b>79,240</b>	<b>88,474</b>
thereof: short-term	7,000	72,292	79,292
thereof: long-term	2,234	6,948	9,182

#### Provision for staff

The provision for staff primarily comprises the cash value of the long-term obligations for settlement payments to employees in the amount of € 967 K (31.12.2010: € 642 K), premiums in the amount of € 6,808 K (31.12.2010: € 3,633 K), and unused holiday entitlements in the amount of € 1,080 K (31.12.2010: € 688 K). The provision for premiums comprises a long-term provision for the 2010 and 2011 LTI-(long-term incentive) programmes in the amount of € 1,266 K (31.12.2010: € 314 K) that were endowed from the 2010 business year on. Both LTI-programmes set forth a payment after the expiration of three years. In 2011 business year expenses in the amount of € 952 K (31.12.2010: € 314 K) were recognised.

The cash value of severance payment obligations developed as follows:

€ 1,000	2011	2010	2009	2008	2007
Cash value of defined benefit obligations as at 1.1	642	522	560	599	371
Addition from company acquisitions	458	0	0	0	0
Use	- 45	0	- 99	- 325	0
Service cost	- 171	184	- 42	491	425
Interest expenses	52	24	22	24	15
Actuarial losses/gains	31	- 88	81	- 229	- 212
<b>Cash value of defined benefit obligations as at 31.12</b>	<b>967</b>	<b>642</b>	<b>522</b>	<b>560</b>	<b>599</b>

Experience adjustments of the present value of the obligation are negligible.

Furthermore, there are performance-based pension plans in Germany; a reinsurance policy was obtained for the pension obligations. Since the plan assets at the balance sheet date exceed the cash value of the pension obligations, the net item in the amount of € 1,873 K (31.12.2010: € 1,938 K) is disclosed under long-term receivables.

**Other provisions**

€ 1,000	31.12.2011	31.12.2010
Construction services	34,099	26,577
Subsequent costs of sold properties	17,674	14,460
Warranty and technical risks from sales	4,092	3,774
Real estate transfer tax and registration fees	3,681	4,522
Other	19,694	10,423
<b>Total</b>	<b>79,240</b>	<b>59,756</b>

**32. Interest-bearing liabilities**

€ 1,000	Short-term	Long-term	31.12.2011 Total	Short-term	Long-term	31.12.2010 Total
Convertible bond	488	112,724	113,212	793	130,538	131,331
Other bonds	4,516	332,106	336,622	4,711	345,027	349,738
<b>Bonds</b>	<b>5,004</b>	<b>444,830</b>	<b>449,834</b>	<b>5,504</b>	<b>475,565</b>	<b>481,069</b>
Investment loan	725,524	1,953,270	2,678,794	210,353	1,399,853	1,610,206
Subordinated liabilities	37,066	79,845	116,911	0	0	0
Loans from joint venture partners	8,059	8,980	17,039	21,053	12,888	33,941
Liabilities to joint ventures	1,436	0	1,436	1,139	0	1,139
<b>Other interest-bearing liabilities</b>	<b>772,085</b>	<b>2,042,095</b>	<b>2,814,180</b>	<b>232,545</b>	<b>1,412,741</b>	<b>1,645,286</b>
	<b>777,089</b>	<b>2,486,925</b>	<b>3,264,014</b>	<b>238,049</b>	<b>1,888,306</b>	<b>2,126,355</b>

The subordinate liabilities relate to liabilities of the Europolis Group towards Österreichische Volksbanken-Aktiengesellschaft, Vienna and the European Bank for Reconstruction and Development (EBRD), London.

99.2% (31.12.2010: 99.6%) of interest-bearing liabilities exist in EUR, 0.6% (31.12.2010: 0.0%) in USD, and 0.2% (31.12.2010: 0.4%) in CZK.

**Bonds**

31.12.2011	Nominal value in € 1,000	Book value Total € 1,000	Deferred interest in € 1,000	Nominal interest rate	Effective interest rate	Issue	Repayment
Convertible bond	114,500	112,724	488	4.13%	6.15%	9.11.2009	9.11.2014
Bonds 2006-2016	185,992	182,865	2,618	5.13%	5.53%	22.9.2006	22.9.2016
Bonds 2009-2014	150,000	149,241	1,897	6.13%	6.33%	16.10.2009	16.10.2014
<b>Total</b>	<b>450,492</b>	<b>444,830</b>	<b>5,004</b>				

Starting in September 2011, convertible bonds with a nominal value of € 20,500 K and bonds from 2006 with a nominal value of € 14,008 K were bought back from the market until the end of the year under review. The repurchase generated a profit in the total amount of € 1,481 K (2010: € 0 K), which was recognised as a reduction in the interest expenses for bonds. This capital reserves declined by € 581 K (2010: € 0 K).

31.12.2010	Nominal value in € 1,000	Book value Total € 1,000	Deferred interest in € 1,000	Nominal interest rate	Effective interest rate	Issue	Repayment
Convertible bond	135,000	130,538	793	4.13%	6.15%	9.11.2009	9.11.2014
Bonds 2006-2016	200,000	196,028	2,813	5.13%	5.53%	22.9.2006	22.9.2016
Bonds 2009-2014	150,000	148,999	1,897	6.13%	6.33%	16.10.2009	16.10.2014
<b>Total</b>	<b>485,000</b>	<b>475,565</b>	<b>5,504</b>				

### Other interest-bearing liabilities

99.3% of other interest-bearing liabilities within the CA Immo Group are subject to financial covenants. These usually are particular LTV (loan to value) and DSCR (debt service coverage ratio) figures with investment properties and particular LTC (loan to cost) and ISCR (interest service coverage ratio) figures with project financings.

Other interest-bearing liabilities in relation to which financial covenants have not been met as at 31.12.2011 and such breach of financial covenants generally entitles the lender to early termination are recorded under the short-term financial liabilities regardless of the date on which they fall due. This applies irrespective of the state of negotiations with the banks regarding a continuation or amendment of the loan agreements. As at 31.12.2011, four loans in Eastern/South East Europe in a total amount of € 69,965 K (31.12.2010: two loans in Eastern and South East Europe in the total amount of € 33,457K) were affected by this. The CA Immo Group takes according action (e.g. partial repayment of the loans, increase in equity of the relevant companies) in order to remedy the breach of the financial covenants.

As at 31.12.2011 and 31.12.2010 the terms of other interest-bearing liabilities are as follows:

Type of financing and currency	Effective interest rate as at 31.12.2011 in %	Interest variable/ fixed	Maturity	Nominal value in € 1,000	Book value in € 1,000	Fair value in € 1,000
Investment loan / EUR	4.41%	variable	01/2017	512,240	514,978	514,978
Investment loan / EUR	4.68%	variable	12/2012	264,806	262,140	262,140
Loans for investments (each below 100 m EUR)	1.40% - 7.73%	variable	01/2012 - 12/2030	1,783,970	1,780,189	1,780,189
Investment loan / EUR	3.90% - 7.58%	fixed	06/2013 - 12/2013	93,739	94,171	96,940
Investment loan / CZK	5.72%	variable	06/2013	7,211	7,211	7,211
Investment loan / USD	2.83% - 4.08%	variable	12/2012 - 12/2017	19,463	20,105	20,105
<b>Investment loan (total)</b>				<b>2,681,429</b>	<b>2,678,794</b>	<b>2,681,563</b>
<b>Subordinated liabilities</b>	<b>2.30% - 2.90%</b>	<b>variable</b>	<b>12/2012 - 09/2016</b>	<b>124,651</b>	<b>116,911</b>	<b>116,911</b>
Loans from joint venture partners / EUR	1.10% - 5.37%	variable	03/2012 - 12/2018	6,988	8,213	8,213
Loan from joint venture partners / EUR	0.00% - 7.00%	fixed	12/2012 - 12/2020	7,420	8,178	8,510
Loan from joint venture partners / HUF	0.00%	fixed	03/2012	648	648	646
<b>Loans of joint venture partners (total)</b>				<b>15,056</b>	<b>17,039</b>	<b>17,369</b>
<b>Liabilities to joint ventures</b>	<b>2.56%</b>	<b>variable</b>	<b>12/2011 - 12/2012</b>	<b>1,413</b>	<b>1,436</b>	<b>1,436</b>
				<b>2,822,549</b>	<b>2,814,180</b>	<b>2,817,279</b>

Type of financing and currency	Effective interest rate as at 31.12.2010 in %	Interest variable/ fixed	Maturity	Nominal value in € 1,000	Book value in € 1,000	Fair value in € 1,000
Investment loan / EUR	4.41%	variable	01/2017	520,161	522,687	522,687
Investment loan / EUR	4.67%	variable	12/2012	151,507	147,689	147,689
Loans for investments (each below 100 m EUR)	1.53% - 7.71%	variable	02/2011 - 12/2032	923,129	919,327	919,327
Investment loan / EUR	4.25% - 5.16%	fixed	05/2011 - 12/2013	12,444	12,497	13,562
Investment loan / CZK	5.72%	variable	06/2013	7,675	7,675	7,675
Investment loan / USD	2.25%	variable	07/2011	330	331	331
<b>Investment loan (total)</b>				<b>1,615,246</b>	<b>1,610,206</b>	<b>1,611,271</b>
Loans from joint venture partners / EUR	1.53% - 5.12%	variable	03/2011 - 12/2016	14,562	14,562	14,562
Loan from joint venture partners / EUR	0.00% - 8.50%	fixed	12/2011 - 12/2013	19,379	19,379	20,384
<b>Loans of joint venture partners (total)</b>				<b>33,941</b>	<b>33,941</b>	<b>34,946</b>
<b>Liabilities to joint ventures</b>	<b>1.94%</b>	<b>variable</b>	<b>12/2010 - 12/2011</b>	<b>1,125</b>	<b>1,139</b>	<b>1,139</b>
				<b>1,650,312</b>	<b>1,645,286</b>	<b>1,647,356</b>

Taking into account all interest hedging agreements, the average weighted interest rate stands at 4.1% (31.12.2010: 4.6%) for all EUR financial liabilities, 3.9% (31.12.2010: 2.3%) for all USD financial liabilities and 5.7% (31.12.2010: 5.7%) for the CZK financial liability.

### 33. Other liabilities

€ 1,000	Short-term	Long-term	31.12.2011 Total	Short-term	Long-term	31.12.2010 Total
<b>Fair value derivative transactions</b>	<b>5,418</b>	<b>181,092</b>	<b>186,510</b>	<b>1,304</b>	<b>137,917</b>	<b>139,221</b>
Outstanding purchase invoices	2,320	136,000	138,320	8,291	0	8,291
Prepayments received	36,222	31,717	67,939	32,311	43,360	75,671
Trade creditors	53,002	8,552	61,554	25,025	37,104	62,129
Rent deposits	2,173	13,162	15,335	685	4,462	5,147
Non realized income from deconsolidation	6,400	0	6,400	6,400	0	6,400
Settlement of operating costs	3,325	0	3,325	4,784	0	4,784
Other	7,722	2,182	9,904	3,785	2,009	5,794
<b>Primary financial instruments</b>	<b>111,164</b>	<b>191,613</b>	<b>302,777</b>	<b>81,281</b>	<b>86,934</b>	<b>168,215</b>
Taxes	30,733	0	30,733	29,618	0	29,618
Prepaid rent	5,177	784	5,961	3,611	5,551	9,162
<b>Non-financial financial instruments</b>	<b>35,910</b>	<b>784</b>	<b>36,694</b>	<b>33,229</b>	<b>5,551</b>	<b>38,780</b>
	<b>152,492</b>	<b>373,489</b>	<b>525,981</b>	<b>115,814</b>	<b>230,402</b>	<b>346,216</b>

### 34. Liabilities on taxes on income and earnings

This item includes the amount of € 35,921 K (31.12.2010: € 58,822 K) related to the CA Immo Deutschland Group and comprises corporate income tax and trade tax for the years 2008 to 2011 that have not been finally assessed, as well as potential risks from a current tax audit completed in Germany for the years 2001 to 2006.



### 35. Cash flow

The cash flow from the acquisition of real estate companies reduced by cash and cash equivalents is shown in detail below:

€ 1,000	2011
Purchase prices for acquisitions (for Europolis AG stated provisionally)	– 306,818
Less pre-payment in prior year	136,000
Less respite of purchase price	136,000
Dividend payment to previous shareholder of Europolis AG	– 21,610
Acquired funds	128,308
<b>Acquisition of property companies, less cash and cash equivalents</b>	<b>71,880</b>

### 36. Financial instruments

Financial instruments include both primary and derivative financial instruments. The CA Immo Group divides its financial assets and receivables into the following categories in accordance with IAS 39.9:

#### Financial assets

Category	HFT	AFS/AC	L&R	IAS 39 category <sup>1)</sup> Non-FI and FI beyond IAS 39	Book value 31.12.2011	Fair value 31.12.2011
€ 1,000						
<b>Prepayments made on investments in properties</b>	<b>0</b>	<b>0</b>	<b>2,217</b>	<b>0</b>	<b>2,217</b>	<b>2,217</b>
Net position plan assets from pensions obligations	0	0	0	1,873	1,873	1,873
Cash and cash equivalents with drawing restrictions	0	0	32,171	0	32,171	32,171
Derivative financial instruments	58	0	0	0	58	58
Primary financial instruments	0	330	39,876	0	40,206	40,206
<b>Financial assets</b>	<b>58</b>	<b>330</b>	<b>72,047</b>	<b>1,873</b>	<b>74,308</b>	<b>74,308</b>
Cash and cash equivalents with drawing restrictions	0	0	23,894	0	23,894	23,894
Derivative financial instruments	11	0	0	0	11	11
Primary financial instruments	0	0	115,326	28,828	144,154	144,154
<b>Receivables and other assets</b>	<b>11</b>	<b>0</b>	<b>139,220</b>	<b>28,828</b>	<b>168,059</b>	<b>168,059</b>
<b>Cash and cash equivalents</b>	<b>0</b>	<b>0</b>	<b>353,778</b>	<b>0</b>	<b>353,778</b>	<b>353,778</b>
	<b>69</b>	<b>330</b>	<b>567,262</b>	<b>30,701</b>	<b>598,362</b>	<b>598,362</b>

Category € 1,000	HFT	FV/PL	AFS/AC	IAS 39 category <sup>1)</sup>		Book value 31.12.2010	Fair value 31.12.2010
				L&R	Non-FI and FI beyond IAS 39		
<b>Prepayments made on investments in properties</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>136,200</b>	<b>0</b>	<b>136,200</b>	<b>136,200</b>
Net position plan assets from pensions obligations	0	0	0	0	1,938	1,938	1,938
Cash and cash equivalents with drawing restrictions	0	0	0	7,260	0	7,260	7,260
Derivative financial instruments	2,176	0	0	0	0	2,176	2,176
Primary financial instruments	0	0	7	29,693	0	29,701	29,701
<b>Financial assets</b>	<b>2,176</b>	<b>0</b>	<b>7</b>	<b>36,953</b>	<b>1,938</b>	<b>41,075</b>	<b>41,075</b>
Cash and cash equivalents with drawing restrictions	0	0	0	36,311	0	36,311	36,311
Derivative financial instruments	12	0	0	0	0	12	12
Primary financial instruments	0	0	0	96,075	14,621	110,696	110,696
<b>Receivables and other assets</b>	<b>12</b>	<b>0</b>	<b>0</b>	<b>132,386</b>	<b>14,621</b>	<b>147,019</b>	<b>147,019</b>
<b>Securities</b>	<b>0</b>	<b>3,854</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>3,854</b>	<b>3,854</b>
<b>Cash and cash equivalents</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>354,764</b>	<b>0</b>	<b>354,764</b>	<b>354,764</b>
	<b>2,188</b>	<b>3,854</b>	<b>7</b>	<b>660,303</b>	<b>16,559</b>	<b>682,912</b>	<b>682,912</b>

<sup>1)</sup> HFT – held for trading, FV/PL – at fair value through profit or loss, AFS/AC – available for sale/at cost, L&R – loans and receivables, FI – financial instruments

The fair value of the primary financial instruments essentially equates to the book value due to daily and/or short-term maturities. Since no price listed on active markets is available for the financial instruments of the AFS/AC category and the fair value cannot be calculated reliably, valuation has been carried out on the basis of their acquisition cost. Therefore, their book value is also indicated in the "Fair value" column.

### Financial liabilities

Category € 1,000	HFT	CFH	FLAC	IAS 39 category <sup>1)</sup>		Book value 31.12.2011	Fair value 31.12.2011
				Non-FI			
Convertible bond	0	0	113,212	0		113,212	115,760
Other bonds	0	0	336,622	0		336,622	337,492
Other interest-bearing liabilities	0	0	2,814,180	0		2,814,180	2,822,283
<b>Interest-bearing liabilities</b>	<b>0</b>	<b>0</b>	<b>3,264,014</b>	<b>0</b>		<b>3,264,014</b>	<b>3,275,534</b>
Derivative financial instruments	67,381	119,129	0	0		186,510	186,510
Primary financial instruments	0	0	302,777	36,694		339,471	339,471
<b>Other liabilities</b>	<b>67,381</b>	<b>119,129</b>	<b>302,777</b>	<b>36,694</b>		<b>525,981</b>	<b>525,981</b>
	<b>67,381</b>	<b>119,129</b>	<b>3,566,791</b>	<b>36,694</b>		<b>3,789,995</b>	<b>3,801,515</b>

Category	IAS 39 category <sup>1)</sup>				Book value	Fair value
	HFT	CFH	FLAC	Non-FI	31.12.2010	31.12.2010
€ 1,000						
Convertible bond	0	0	131,331	0	131,331	143,100
Other bonds	0	0	349,738	0	349,738	357,285
Other interest-bearing liabilities	0	0	1,645,286	0	1,645,286	1,652,860
<b>Interest-bearing liabilities</b>	<b>0</b>	<b>0</b>	<b>2,126,355</b>	<b>0</b>	<b>2,126,355</b>	<b>2,153,245</b>
Derivative financial instruments	45,459	93,761	0	0	139,220	139,220
Primary financial instruments	0	0	168,216	38,780	206,996	206,996
<b>Other liabilities</b>	<b>45,459</b>	<b>93,761</b>	<b>168,216</b>	<b>38,780</b>	<b>346,216</b>	<b>346,216</b>
<b>Liabilities relating to disposal groups</b>	<b>0</b>	<b>0</b>	<b>5,854</b>	<b>0</b>	<b>5,854</b>	<b>5,854</b>
	<b>45,459</b>	<b>93,761</b>	<b>2,300,424</b>	<b>38,780</b>	<b>2,478,425</b>	<b>2,505,315</b>

<sup>1)</sup> HFT – held for trading, CFH – cash flow hedge, FLAC – financial liabilities at amortised cost, FI – financial instruments

### 37. Derivative financial instruments

€ 1,000	Nominal value	Fair value	31.12.2011		31.12.2010	
			Book value	Nominal value	Fair value	Book value
<b>Interest rate swaps</b>	<b>1,828,152</b>	<b>- 184,121</b>	<b>- 184,121</b>	<b>1,857,934</b>	<b>- 136,942</b>	<b>- 136,942</b>
- thereof cash flow hedges	1,366,614	- 119,129	- 119,129	1,263,389	- 93,761	- 93,761
- thereof fair value derivatives	461,538	- 64,992	- 64,992	594,545	- 43,181	- 43,181
<b>Interest rate caps</b>	<b>229,448</b>	<b>58</b>	<b>58</b>	<b>50,000</b>	<b>13</b>	<b>13</b>
<b>Interest rate floors</b>	<b>24,109</b>	<b>- 1,188</b>	<b>- 1,188</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Forward foreign exchange transactions</b>	<b>11,289</b>	<b>- 1,191</b>	<b>- 1,191</b>	<b>1,383</b>	<b>- 103</b>	<b>- 103</b>
<b>Total</b>	<b>2,092,998</b>	<b>- 186,442</b>	<b>- 186,442</b>	<b>1,909,317</b>	<b>- 137,032</b>	<b>- 137,032</b>
- thereof cash flow hedges	1,366,614	- 119,129	- 119,129	1,263,389	- 93,761	- 93,761
- thereof fair value derivatives	726,384	- 67,313	- 67,313	645,928	- 43,271	- 43,271

Overall, the nominal value for the cash flow hedges directly attributable to the respective credits and concluded as at the balance sheet date stood at 48.5% (31.12.2010: 76.3%) of the nominal value of all variable-interest EUR investment credits and 100.0% (31.12.2010: 100.0%) of the variable-interest CZK investment credit. No interest rate swap agreements have been concluded for the USD investment credits.

#### Interest rate swaps

Interest rate swaps were terminated to hedge future cash flows. The effectiveness of the hedge relationship between hedging and underlying transactions is regularly examined using effectiveness measurements.

€ 1,000	Nominal value	Fair value	31.12.2011	Nominal value	Fair value	31.12.2010
			Book value			Book value
- Cash flow hedges (effective)	1,362,878	- 119,018	- 119,018	1,260,468	- 93,655	- 93,655
- Cash flow hedges (ineffective)	3,736	- 111	- 111	2,921	- 106	- 106
- Fair value derivatives (HFT) without counter-swaps	461,538	- 64,992	- 64,992	258,145	- 43,181	- 43,181
- Fair value derivatives (HFT) with counter-swaps	0	0	0	168,200	- 1,874	- 1,874
- Counter-swaps (HFT)	0	0	0	168,200	1,874	1,874
<b>Interest rate swaps</b>	<b>1,828,152</b>	<b>- 184,121</b>	<b>- 184,121</b>	<b>1,857,934</b>	<b>- 136,942</b>	<b>- 136,942</b>

The interest rate swaps have the following market values and conditions:

Currency	Nominal value in € 1,000	Start	End	Fixed interest rate as at 31.12.2011	Reference interest rate	Fair value 31.12.2011 in € 1,000	Category
EUR	464,461	12/2006	01/2017	3.91%	3M-Euribor	- 54,565	CFH
EUR	264,700	03/2010	12/2012	1.93%	3M-Euribor	- 2,093	CFH
EUR (nominal value each below 100 m EUR)	609,364	03/2006 - 10/2011	06/2012 - 12/2022	1.30% - 4.79%	3M-Euribor	- 60,472	CFH
EUR (nominal value each below 100 m EUR)	461,538	09/2002 - 12/2008	09/2012 - 12/2022	4.17% - 5.28%	3M-Euribor	- 64,992	HFT
EUR	20,878	05/2006	12/2014	4.20%	6M-Euribor	- 1,623	CFH
CZK	7,211	06/2008	06/2013	4.62%	3M-Pribor	- 377	CFH
<b>Total = variable in fixed</b>	<b>1,828,152</b>					<b>- 184,121</b>	

Currency	Nominal value in € 1,000	Start	End	Fixed interest rate as at 31.12.2010	Reference interest rate	Fair value 31.12.2010 in € 1,000	Category
EUR	464,461	12/2006	01/2017	3.91%	3M-Euribor	- 37,222	CFH
EUR	151,400	03/2010	12/2012	1.93%	3M-Euribor	- 2,492	CFH
EUR (nominal value each below 100 m EUR)	617,947	09/2004 - 06/2009	07/2011 - 12/2022	1.93% - 4.79%	3M-Euribor	- 51,953	CFH
EUR (nominal value each below 100 m EUR)	426,345	07/2007 - 12/2008	12/2012 - 12/2022	4.01% - 4.61%	3M-Euribor	- 45,055	HFT
EUR	21,905	05/2006	12/2014	4.20%	6M-Euribor	- 1,603	CFH
CZK	7,675	06/2008	06/2013	4.62%	3M-Pribor	- 491	CFH
<b>variable in fixed</b>	<b>1,689,734</b>					<b>- 138,816</b>	
EUR	168,200	10/2009 - 12/2010	12/2013 - 12/2020	1.53% - 3.29%	3M-Euribor	1,874	HFT
<b>fixed in variable</b>	<b>168,200</b>					<b>1,874</b>	
<b>Total</b>	<b>1,857,934</b>					<b>- 136,942</b>	

### Interest rate caps/interest rate floors

Interest rate caps and/or interest rate floors are exclusively used to hedge the risk of interest rate changes on existing loans:

Currency	Nominal value in € 1,000	Start	End	Fixed interest rate as at 31.12.2011	Reference interest rate	Fair value 31.12.2011 in € 1,000	Category
Interest rate caps EUR	229,448	10/2006 - 03/2011	06/2012 - 12/2014	1.22% - 6.50%	3M-Euribor	58	HFT
Interest rate floor EUR	24,109	06/2008	12/2013	3.85%	3M-Euribor	- 1,188	HFT
<b>Total</b>	<b>253,557</b>					<b>- 1,130</b>	

Currency	Nominal value in € 1,000	Start	End	Fixed interest rate as at 31.12.2010	Reference interest rate	Fair value 31.12.2010 in € 1,000	Category
Interest rate caps EUR	50,000	04/2010 - 07/2010	10/2011 - 12/2011	1.00% - 2.50%	1M-Euribor	13	HFT

### Forward foreign exchange transactions

The forward foreign exchange transactions were concluded to hedge against future currency fluctuations for two long-term loans in Poland and for rental incomes in USD in Poland.

Currency	Fixed Exchange rate as at 31.12.2011	Start	End	Nominal value in 1,000 Foreign currency	Nominal value in € 1,000	Fair value 31.12.2011 in € 1,000	Category
PLN	4.0020 - 4.6320	03/2009 - 04/2011	01/2012 - 08/2013	44,357	10,940	- 1,152	HFT
USD	1.4337	06/2009	06/2012	500	349	- 39	HFT
					<b>11,289</b>	<b>- 1,191</b>	

Currency	Fixed Exchange rate as at 31.12.2010	Start	End	Nominal value in 1,000 Foreign currency	Nominal value in € 1,000	Fair value 31.12.2010 in € 1,000	Category
USD	1.4236 - 1.4337	06/2009	06/2011 - 06/2012	1,975	1,383	- 103	HFT

#### Changes recorded in other comprehensive income

€ 1,000	2011	2010
<b>As at 1.1.</b>	<b>- 73,766</b>	<b>- 62,480</b>
Change in valuation of cash flow hedges	- 30,320	- 18,114
Change of ineffectiveness cash flow hedges	111	106
Reclassification cash flow hedges	4,892	378
Taxes on income on cash flow hedges	5,201	2,490
Reclassification acquisition of non-controlling interests	0	3,854
<b>As at 31.12.</b>	<b>- 93,882</b>	<b>- 73,766</b>
thereof attributable to the owners of the parent	- 93,022	- 72,716
thereof attributable to non-controlling interests	- 860	- 1,050

The reclassification related to the valuation of the cash flow hedges including tax on profits on non-controlling interests for capital reserves due to the acquisition of shares in CA Immo International AG, Vienna, and the subsequent merger, which was recorded as an equity transaction without an impact on net income in accordance with IFRS 3/IAS 27.

#### Hierarchy of fair values

The table below sets out the financial instruments, whose subsequent valuation has been carried out on the basis of their fair value. These are divided into three stages, depending on the extent to which it is possible to observe the fair value (level 1 - observable, level 2 - partially observable, level 3 - non-observable):

€ 1,000	Level 1	Level 2	Level 3	31.12.2011 Total
<b>Financial assets HFT</b>				
Interest rate caps	0	58	0	58
<b>Financial liabilities CFH</b>				
Interest rate swaps	0	- 119,129	0	- 119,129
<b>Financial liabilities HFT</b>				
Interest rate swaps	0	- 64,992	0	- 64,992
Interest rate floors	0	- 1,188	0	- 1,188
Forward foreign exchange transactions	0	- 1,191	0	- 1,191
<b>Total</b>	<b>0</b>	<b>- 186,442</b>	<b>0</b>	<b>- 186,442</b>

€ 1,000	Level 1	Level 2	Level 3	31.12.2010 Total
<b>Financial assets FV/PL</b>				
Securities	0	3,853	0	3,853
<b>Financial assets HFT</b>				
Interest rate caps	0	13	0	13
<b>Financial liabilities CFH</b>				
Interest rate swaps	0	- 93,761	0	- 93,761
<b>Financial liabilities HFT</b>				
Interest rate swaps	0	- 43,181	0	- 43,181
Forward foreign exchange transactions	0	- 103	0	- 103
<b>Total</b>	<b>0</b>	<b>- 133,179</b>	<b>0</b>	<b>- 133,179</b>

FV/PL – at fair value through profit or loss, HFT – held for trading, CFH – Cash-flow Hedge

No transfers between the levels were made during the 2011 and 2010 reporting periods.

### 38. Financial risks

#### Interest rate risk

Risks resulting from changes in interest rates basically concern long-term loans. A mix of long-term fixed-rate and floating-rate loans are used to reduce the interest rate risk. In the case of floating-rate loans, derivative financial instruments (interest rate caps, interest rate floors and interest rate swaps) are also used to hedge against the risk of cash flow interest rate changes arising from underlying transactions.

The following analysis shows the effects of a change in interest rates by 100 basis points on the income statement and equity. The analysis assumes that all other variables, particularly foreign exchange rates, remain constant:

€ 1,000	Recognised in profit or loss		Recognised directly in equity	
	100 bps Increase	100 bps Decrease	100 bps Increase	100 bps Decrease
<b>31.12.2011</b>				
Variable rate instruments	- 27,019	27,019	0	0
Derivative financial instruments (interest)	20,817	- 20,817	0	0
Derivative financial instruments (valuation)	14,327	- 15,234	38,695	- 39,956
	<b>8,125</b>	<b>- 9,032</b>	<b>38,695</b>	<b>- 39,956</b>
<b>31.12.2010</b>				
Variable rate instruments	- 15,969	15,969	0	0
Derivative financial instruments (interest)	18,579	- 18,579	0	0
Derivative financial instruments (valuation)	14,613	- 15,651	43,342	- 45,990
	<b>17,224</b>	<b>- 18,261</b>	<b>43,342</b>	<b>- 45,990</b>

Variable rate instruments contain variable rate financial liabilities, loans and financial receivables and do not take into account hedge relationships. In the case of derivative financial instruments, an interest rate change gives rise to a component that is recognised in profit and loss (interest, valuation of fair value derivatives and ineffective portions of cash flow hedge valuation) and to the change in value of cash flow hedges recognised in equity. The market value of interest rate caps and interest rate floors is equal to the book value.

#### Currency risk

Currency risks result from rental income and rental receivables in foreign currencies principally BGN, CHF, CZK, HRK, HUF, PLN, RON and RSD. These foreign currency rental earnings are secured through a linkage of rents to EUR and USD, so that on balance no major risk exists. On the liabilities side risks may result from financing in CZK and USD. This risk is mainly counterbalanced by rental income in CZK and USD. Loans are taken out in the same currency as the one covering the lease in question.

The following table shows what effect a 10% increase or decrease in the Euro compared to the respective foreign currency would have. A positive number indicates an increase in the annual result if the Euro were to rise by 10% compared to the respective foreign currency. If the Euro were to fall by 10% compared to the relevant foreign currency, this would have a similarly negative effect on the annual result. The outstanding financial liabilities in foreign currencies of the CA Immo Group as at the balance sheet date serve as a basis for the sensitivity analysis assuming a 10% increase or decrease in the Euro compared to the respective foreign currency.



31.12.2011						
€ 1,000	USD	Impact	CZK	Impact	HUF	Impact
<b>Exchange rate</b>	<b>1.2905</b>		<b>25.8000</b>		<b>311.1300</b>	
+10% increase	1.4196	1,828	28.3800	656	342.2430	59
-10% decrease	1.1615	- 2,234	23.2200	- 801	280.0170	- 72
31.12.2010						
€ 1,000	USD	Impact	CZK	Impact	HUF	Impact
<b>Exchange rate</b>	<b>1.3341</b>		<b>25.0800</b>		<b>278.0000</b>	
+10% increase	1.4675	30	27.5880	698	305.8000	0
-10% decrease	1.2007	- 37	22.5720	- 853	250.2000	0

Forward foreign exchange transactions have been concluded to avoid the risk of currency fluctuations; these should counteract future local fluctuations for long-term USD loans and in USD rental income. As these derivatives are in no cash flow hedge relationships, the effect on the net income corresponds to that on the equity in the sensitivity analysis.

#### Credit risk

The amounts listed for all financial assets and the guarantees and other commitments assumed represent the maximum default risk as no major set-off agreements exist.

Trade debtors are off-set against deposits received amounting to € 15,335 K (31.12.2010: € 5,147 K) and bank guarantees. As far as it can be determined, the risk to receivables from tenants and property purchasers has been taken into consideration as part of the value adjustments. If there are objective indications of a value adjustment (e.g. through defaults in payment, litigation, insolvency), an impairment is recognised. The same applies to financing obtained by joint ventures or associated companies, should it become likely that these companies, following developments in the course of their business, will no longer be able to meet their financial obligations in full. The impairment loss is the difference between the current book value for the asset and the cash value of the future cash flow expected from the receivables. The default risk for other financial instruments listed on the assets side of the balance sheet should be seen as minimal, as the majority of financial instruments used by contractual partners have the highest credit rating scores possible and/or are provided by state authorities.

#### Liquidity risk

There is a liquidity risk where financial liabilities cannot be settled at the time they are payable. Guaranteeing sufficient moneys to pay liabilities due whilst avoiding unnecessary potential losses and risks forms the basis of CA Immo Group's liquidity control. Loans are usually agreed on a long-term basis in accordance with the investment horizon for real estate.

The CA Immo Group manages the liquidity risk in several different ways: firstly, the company is highly skilled at liquidity planning and safeguarding measures in order to avoid tight positions. Secondly, the CA Immo Group protects itself by entering into capital partnerships (joint ventures) for project development purposes as an alternative and extension to established sources of equity capital procurement. Outside capital is procured by the CA Immo Group not only from its principal bank, UniCredit Bank Austria AG/UniCredit Group, but also and to a growing extent through new or developing business relationships with other domestic and foreign banks. In order to improve the financing structure and strengthen the liquidity of the CA Immo Group, two bonds and one convertible bond have been issued.

The contractually agreed (non-discounted) interest payments and repayments for primary financial liabilities and derivative financial instruments can be seen in the table below.

31.12.2011 € 1,000	Book value 2011	Contractually agreed cash flows	Cash flow 2012-2015	Cash flow 2013-2016	Cash flow 2017 ff
Convertible bond	113,212	- 128,669	- 4,723	- 123,946	0
Other bonds	336,622	- 411,215	- 18,720	- 392,495	0
Other interest-bearing liabilities	2,814,180	- 3,182,602	- 779,079	- 1,339,086	- 1,064,437
Other liabilities	339,471	- 339,471	- 147,074	- 180,387	- 12,010
<b>Primary financial liabilities</b>	<b>3,603,485</b>	<b>- 4,061,957</b>	<b>- 949,596</b>	<b>- 2,035,914</b>	<b>- 1,076,447</b>
Interest rate derivatives in connection with cash flow hedges	119,129	- 120,656	- 30,984	- 82,510	- 7,162
Interest rate derivatives not connected with hedges	66,180	- 69,053	- 16,507	- 43,657	- 8,889
Forward foreign exchange transactions not connected with hedges	1,201	- 1,201	- 964	- 237	0
<b>Derivative financial liabilities</b>	<b>186,510</b>	<b>- 190,910</b>	<b>- 48,455</b>	<b>- 126,404</b>	<b>- 16,051</b>
	<b>3,789,995</b>	<b>- 4,252,867</b>	<b>- 998,051</b>	<b>- 2,162,318</b>	<b>- 1,092,498</b>

31.12.2010 € 1,000	Book value 2010	Contractually agreed cash flows	Cash flow 2011	Cash flow 2012-2015	Cash flow 2016 ff
Convertible bond	131,331	- 157,275	- 5,569	- 151,706	0
Other bonds	349,738	- 448,250	- 19,438	- 218,562	- 210,250
Other interest-bearing liabilities	1,645,286	- 1,983,310	- 269,469	- 640,209	- 1,073,632
Other liabilities	206,996	- 206,996	- 114,511	- 76,567	- 15,918
Liabilities relating to disposal groups	5,854	- 5,854	- 5,854	0	0
<b>Primary financial liabilities</b>	<b>2,339,205</b>	<b>- 2,801,685</b>	<b>- 414,841</b>	<b>- 1,087,044</b>	<b>- 1,299,800</b>
Interest rate derivatives in connection with cash flow hedges	93,761	- 98,510	- 31,533	- 60,320	- 6,657
Interest rate derivatives not connected with hedges	45,356	- 49,456	- 13,888	- 29,029	- 6,539
Forward foreign exchange transactions not connected with hedges	103	- 103	- 74	- 29	0
<b>Derivative financial liabilities</b>	<b>139,220</b>	<b>- 148,069</b>	<b>- 45,495</b>	<b>- 89,378</b>	<b>- 13,196</b>
	<b>2,478,425</b>	<b>- 2,949,754</b>	<b>- 460,336</b>	<b>- 1,176,422</b>	<b>- 1,312,996</b>

Cash flows for interest rate derivatives are based on assumptions for the underlying forward rates.

The cash flows from derivatives in cash flow hedge relationships are expected to have an effect on profit and loss in the period of their occurrence.

### Capital management

The objective of CA Immo Group's capital management is, firstly, to make the necessary resources for the continuation of the company available at all times, and secondly, to optimise the costs for the capital required for this.

The key parameters for determining the capital structure of the CA Immo Group are, on the one hand, the general relationship of shareholders' equity to liabilities, and on the other, the split within liabilities between that using properties as collateral, which are taken out by special-purpose vehicles, and unsecured liabilities, which are taken out by the group parent company. Equity based on the IFRS accounts is used for management. With regard to the first parameter, the CA Immo Group strives to maintain an equity ratio of some 35% to 40%. As at 30.6.2011, the equity ratio was be-

low this target corridor. This can be attributed to the first-time consolidation of the Europolis Group in 2011. Consequently, the CA Immo Group intends to take active steps to improve the equity ratio, particularly through the sale of properties and the repayment of liabilities associated with this.

With regard to the second parameter, the CA Immo Group is focusing on secured property loans for financing with liabilities, which are usually taken out by special-purpose vehicles that hold the object in question. Generally speaking, secured financing offers more favourable conditions compared to unsecured financing, as these are structurally subordinated to the secured financing. Unsecured financing is only really available in the form of corporate bonds issued on the capital markets. There are no external ratings or explicit requirements, which have been stipulated by a third party, in respect of key parameters for managing the group's capital.

Net debt and the gearing ratio are other key figures for presenting the capital structure of the CA Immo Group:

€ 1,000	31.12.2011	31.12.2010
<b>Interest-bearing liabilities</b>		
Long-term interest-bearing liabilities	2,486,925	1,888,306
Short-term interest-bearing liabilities	777,089	238,049
<b>Interest-bearing assets</b>		
Securities	0	- 3,854
Cash and cash equivalents	- 353,778	- 354,764
Cash and cash equivalents with drawing restrictions	- 56,065	- 43,572
Net debt	2,854,171	1,724,166
Shareholders' equity	1,809,455	1,659,939
<b>Gearing ratio (Net debt/equity)</b>	<b>157.7%</b>	<b>103.9%</b>

Cash and cash equivalents with drawing restrictions have been taken into account for net debt, as they are used to secure the repayments on financial liabilities.

### 39. Other liabilities and contingent liabilities

#### Guarantees and other commitments

As at 31.12.2011 the CA Immo Deutschland Group has guarantees and other commitments amounting to € 23,801 K (31.12.2010: € 24,870 K) derived from urban development contracts and purchase agreements, which have been concluded to absorb the costs of contaminated sites and war damage totalling € 1,485 K (31.12.2010: € 3,374 K). Furthermore, there are have been made no rental guarantees (31.12.2010: € 64 K). In addition comfort letters had been signed for two proportionally consolidated companies in Germany amounting to € 61,749 K (31.12.2010: € 2,000 K). No guarantees were given (31.12.2010: € 800 K).

As at 31.12.2011 no guarantees and other commitments towards financing banks (31.12.2010: € 1,905 K) have been made for Eastern and South East Europe.

#### Contingent liabilities

The joint venture partner from "Project Maslov" has filed an arbitration action for € 48,097 K plus interest (announced as at 31.12.2010). The CA Immo Group considers the chances of this action succeeding as minimal. The expected payment in this respect has been recognised in the statement of financial position in a reasonable amount.

Furthermore, Caine B.V. made a guarantee in relation to take over liabilities for “Airport City Petersburg” in the amount of € 4,200 K (31.12.2010: € 0 K).

#### Other financial obligations

Furthermore, other financial obligations relate to building site liabilities for work carried out in the course of developing real estate in Austria of € 5,186 K (31.12.2010: € 10,818 K) Germany of € 78,172 K (31.12.2010: € 146,570 K), and in Eastern and South East Europe of € 16,630 K (31.12.2010: € 23,450 K). For at equity consolidated companies there are proportionate other financial obligations arising from building site liabilities for work carried out to develop real estate in Eastern and South East Europe amounting to € 0 K (31.12.2010: € 3,735 K).

As at 31.12.2011 the total obligations of the CA Immo Group in respect of equity calls for proportionally consolidated companies amounted to € 179 K (31.12.2010: € 179 K).

#### 40. Leases

##### CA Immo Group as lessor

All lease contracts concluded by the CA Immo Group, where the company is acting as lessor, are recorded as operating leases in accordance with IFRS. As a rule, these encompass the following essential contractual elements:

- linkage to EUR or USD
- guaranteed value by linkage to international indices
- medium- to long-term maturities and/or termination waivers

Future minimum rental income from existing short-term lease contracts or contracts with termination waivers as at the day the consolidated financial statements were drawn up are as below:

€ 1,000	2011	2010
In the following year	231,731	152,657
Thereafter 4 years	664,981	520,416
More than 5 years	1,346,554	1,214,852
<b>Total</b>	<b>2,243,266</b>	<b>1,887,924</b>

All remaining tenancies may be terminated at short notice.

The minimum rental income includes net rentals to be collected until the contractually agreed expiration of the contract or the earliest possible termination option by the lessee (tenant).

##### CA Immo Group as lessee

All rental obligations undertaken by the CA Immo Group are classified as operating leases.

The lease contracts concluded by the CA Immo Deutschland Group acting as lessee primarily relate to rented properties in Cologne (until 2016), Munich (until 2017), Berlin (until 2018) and Frankfurt (until 2021).

The remaining operating lease agreements of the CA Immo Group relate to office furniture, equipment and other assets. No purchase options have been agreed. Leasing payments of € 3,024 K were recorded in the income statement as expenses during the business year (2010: € 2,732 K).

The following minimum lease payments will become due in the subsequent periods:

€ 1,000	2011	2010
In the following year	2,324	1,840
Thereafter 4 years	7,162	4,602
More than 5 years	5,818	4,021
<b>Total</b>	<b>15,304</b>	<b>10,463</b>

#### 41. Business relationships with related companies and parties

The following companies and parties are deemed to be related parties to the CA Immo Group:

- joint ventures, in which the CA Immo Group holds an interest
- associated companies, in which the CA Immo Group holds an interest
- the executive bodies of CA Immobilien Anlagen Aktiengesellschaft
- UniCredit Bank Austria AG, Vienna, and the UniCredit Group affiliated to it

##### Business relationships with joint ventures

€ 1,000	31.12.2011	31.12.2010
Loans	9,758	11,142
Receivables	5,110	38,636
Trade creditors	2,279	1,671
€ 1,000	2011	2010
Other income	551	1,006
Other expenses	- 5	- 59
Interest income	1,434	1,981
Interest expenses	- 7	- 6

Outstanding loans to joint ventures and the majority of the receivables to joint ventures as at the balance sheet date serve to finance property companies. The interest rates are in line with those prevailing in the market. No guarantees or other forms of security exist in connection with these loans. The cumulative value adjustment of loans to joint ventures is € 0 K (31.12.2010: € 18,581 K). Receivables from joint ventures comprise granted short-term loans in the amount of € 1,437 K (31.12.2010: € 22,849 K). All receivables and liabilities have interest rates in line with those prevailing in the market. The remaining receivables and liabilities are predominantly the result of services performed in Germany. No guarantees or other forms of security exist in connection with these receivables and liabilities.

There were no other value adjustments recognised in profit or loss.

<b>Business relationships with associated companies</b>		
€ 1,000	31.12.2011	31.12.2010
Loans	20,480	14,551
€ 1,000	2011	2010
Income from associated enterprise	1,640	2,751
Expenditures from associated enterprises	– 3,336	– 3,080
<b>Result from associated companies</b>	<b>– 1,696</b>	<b>– 328</b>
Interest income from associated companies	2,872	2,087
Impairment of financial investments	– 5,288	– 5,277

Outstanding loans to associated companies as at the balance sheet date serve to finance project development companies. All loans have interest rates in line with those prevailing in the market. No guarantees or other forms of security exist in connection with these loans. The cumulative value adjustment of loans to associated companies is € 1,925 K (2010: € 5,271 K); value adjustment expenses in the amount of € 1,925 K (2010: € 343 K) have been recognised in the business year 2010.

There were no other value adjustments recognised in profit or loss.

#### **The executive bodies of CA Immobilien Anlagen Aktiengesellschaft, Vienna Management Board**

Bruno Ettenauer  
Wolfhard Fromwald  
Bernhard H. Hansen

The Management Board of CA Immobilien Anlagen Aktiengesellschaft is also the board of directors for CA Immo Deutschland GmbH, Frankfurt. Despite working for both companies, Bruno Ettenauer and Wolfhard Fromwald, members of the Management Board, only receive remuneration in respect of their contracts of employment with CA Immobilien Anlagen Aktiengesellschaft. The remuneration of Bernhard H. Hansen is settled in its entirety by CA Immo Deutschland GmbH, Frankfurt; no charge is made to CA Immobilien Anlagen Aktiengesellschaft. No loans or advances were paid.

Total costs for the Management Board consist of the following:

€ 1,000	2011	2010
Payments due at short notice (incl. staff incidentals)	1,051	962
Premium (provision, payment in following year)	834	852
Endowments to provisions for severance payments	50	110
Contributions to pensions funds	62	62
Pensions costs	27	27
Variable compensation (LTI) provision	425	172
<b>Total costs</b>	<b>2,449</b>	<b>2,185</b>

### Supervisory Board

Wolfgang Ruttendorfer, Chairman  
 Helmut Bernkopf, Deputy Chairman  
 Waldemar Jud  
 Barbara A. Knoflach  
 Reinhard Madlencnik  
 Franz Zwickl  
 Detlef Bierbaum (until 12.5.2011)  
 Regina Prehofer (until 12.5.2011)

In 2011 (for the 2010 business year), CA Immo Anlagen Aktiengesellschaft paid a total of € 165 K (2010 for the 2009 business year: € 71 K) in Supervisory Board compensation. No other fees (particularly for consultancy or brokerage activities) were paid to Supervisory Board members. No loans or advances were paid.

Helmut Bernkopf is head of the Private Banking division of the UniCredit Group (UniCredit SpA, Milan). Franz Zwickl is a supervisory Board member at the same organisation. Meanwhile, Reinhard Madlencnik heads the Real Estate division at UniCredit Bank Austria AG, Vienna.

### UniCredit Bank Austria AG/UniCredit Group

UniCredit Bank Austria AG is the principal bank of the CA Immo Group and the largest single shareholder in the company with a stake of about 18% (as at: 31.12.2011). CA Immo Group processes most of its payment transactions and arranges much of its credit financing and financial investment through the bank. UniCredit Bank Austria AG also holds four registered shares, which entitle the bank to nominate one Supervisory Board member for each share.

The list of the relationships with UniCredit Bank Austria AG/UniCredit Group relates to the following positions:

#### – Consolidated statement of financial position:

€ 1,000	31.12.2011	31.12.2010
Share of financial liabilities recognised in consolidated statement of financial position	17.9%	25.3%
Outstanding receivables	146,252	159,723
Outstanding liabilities	– 582,867	– 538,021
Market value of interest rate swaps	– 128,053	– 95,395
Market value of interest rate caps	0	12

As regards the increase in outstanding liabilities, an amount of € 101,246 K can be attributed to the acquisition of the Europolis Group on 1.1.2011.

#### – Consolidated income statement:

€ 1,000	2011	2010
Financing costs	– 48,948	– 48,596
Result from interest derivative transactions	– 8,951	– 2,362
Result from financial investments	1,898	4,723
Expenses of monetary transactions	– 296	– 235

## – Other comprehensive income (equity):

€ 1,000	2011	2010
Valuation result (hedging)	– 99,557	– 77,279

## – Consolidated statement of cash flows:

€ 1,000	2011	2010
Raising of new bank loans	195,274	35,310
Repayment of bank loans	– 122,759	– 40,710
Realisation interest rate derivative transactions	109	0
Interest paid	– 49,197	– 48,590
Interest received from financial investments	1,590	4,726

Mortgages, share pledges and similar guarantees are used as collateral for bank liabilities. There were no impairments recognised in profit or loss for bank receivables. The terms and conditions governing the business relationship with UniCredit Bank Austria AG/UniCredit Group are in line with those prevailing in the market.

**42. Key figures per share**
**Earnings per share**

A convertible bond was issued in November 2009. This bond generally has an effect on the earnings per share. In this case, the diluted earnings per share are equal to the undiluted earnings per share since no dilution effect arises due to the ordinary shares.

		2011	2010
Weighted number of shares in circulation	pcs.	87,856,060	87,333,896
Consolidated net income	€ 1,000	62,629	45,415
<b>Earnings per share (undiluted equals diluted)</b>	€	<b>0.71</b>	<b>0.52</b>

**Cash flow per share**

		2011	2010
Weighted number of shares in circulation	pcs.	87,856,060	87,333,896
Operating cash flow	€ 1,000	191,861	121,422
<b>Operating cash flow per share (undiluted equals diluted)</b>	€	<b>2.18</b>	<b>1.39</b>
Cash flow from operating activities	€ 1,000	198,626	172,033
<b>Cash flow from operating activities per share (undiluted equals diluted)</b>	€	<b>2.26</b>	<b>1.97</b>



**43. Payroll**

In the 2011 business year, the CA Immo Group engaged an average of 368 employees (2010: 268) and 27 workers (2010: 27), thereof on average 172 (2010: 182) were engaged as employees in Germany and 149 (2010: 31) were engaged as employees and 26 (2010: 28) as workers at subsidiaries in Eastern and South East Europe. Additionally there were on average one employee (2010: 12) and no workers (2010: 17) in proportionally consolidated companies employed.

**44. Costs for the auditor**

€ 1,000	2011	2010
Auditing costs	501	256
Other review services	263	107
Other consultancy services	0	132
	<b>763</b>	<b>495</b>

The costs for the auditor don't contain non-deductible input tax in the amount of € 55 K (2010: € 4 K).

**45. Events after the close of the business year**

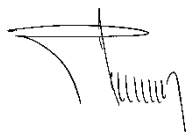
Middle of January 2012 the investment property under development "Tower 185" in Frankfurt has been finalised and will be shown totally as investment property in the consolidated statement of financial positions of the 1<sup>st</sup> quarter 2012.

In February 2012, further shares in Megapark o.o.d., Sofia, were acquired, increasing the Group's interest from 35.0 % to 43.5 %. In addition, the prepayments made on an investment property in Prague were assigned.


These consolidated financial statements have been prepared by the Management Board on the date below. The individual and consolidated financial statements for CA Immobilien Anlagen Aktiengesellschaft will be presented to the Supervisory Board on 14.3.2012 for their approval.

Vienna, 6 March 2012

The Managing Board



Bruno Ettenauer  
(Chairman)



Wolfhard Fromwald  
(Management Board Member)



Bernhard H. Hansen  
(Management Board Member)

## ANNEX I TO THE CONSOLIDATED FINANCIAL STATEMENTS

### SCOPE OF CONSOLIDATION

The following companies are included in the consolidated financial statements in addition to CA Immobilien Anlagen Aktiengesellschaft:

Company	Registered office	Nominal capital	Currency	Interest in %	Consolidation method <sup>1)</sup>	Foundation First time consolidation in 2011 <sup>2)</sup>
CA Immo d.o.o.	Belgrade	390,500	EUR	100	FC	
TM Immo d.o.o.	Belgrade	13,750,000	EUR	100	FC	
BA Business Center a.s.	Bratislava	7,503,200	EUR	100	FC	
CA Holding Szolgáltató Kft	Budapest	13,000,000	HUF	100	FC	
Canada Square Kft.	Budapest	12,500,000	HUF	100	FC	
Kapas Center Kft.	Budapest	772,560,000	HUF	100	FC	
Kilb Kft.	Budapest	30,000,000	HUF	100	FC	
R 70 Invest Budapest Kft.	Budapest	5,250,000	HUF	100	FC	
Skogs Buda Business Center II. Kft.	Budapest	327,000,000	HUF	100	FC	
Váci 76 Kft.	Budapest	3,100,000	HUF	100	FC	
CA Immobilien S.R.L.	Bucharest	947,100	RON	100	FC	
Opera Center One S.R.L.	Bucharest	27,326,150	RON	100	FC	
Opera Center Two S.R.L.	Bucharest	7,310,400	RON	100	FC	
S.C. BBP Leasing S.R.L.	Bucharest	14,637,711	RON	100	FC	
Blitz F07-neunhundert-sechzig-acht GmbH	Frankfurt	25,000	EUR	100	FC	
Blitz F07-neunhundert-sechzig-neun GmbH	Frankfurt	25,000	EUR	100	FC	
CA Immo Acht GmbH & Co. KG	Frankfurt	24,635	EUR	100	FC	
CA Immo AG	Frankfurt	50,000	EUR	100	FC	
CA Immo Deutschland GmbH	Frankfurt	5,000,000	EUR	100	FC	
CA Immo Drei GmbH & Co. KG	Frankfurt	23,937	EUR	100	FC	
CA Immo Eins GmbH & Co. KG	Frankfurt	22,927	EUR	100	FC	
CA Immo Elf GmbH	Frankfurt	25,000	EUR	100	FC	
CA Immo Fünf GmbH & Co. KG	Frankfurt	24,684	EUR	100	FC	
CA Immo Fünfzehn GmbH & Co. KG	Frankfurt	25,000	EUR	100	FC	G
CA Immo GB Eins GmbH & Co. KG	Frankfurt	25,000	EUR	95	FC	
CA Immo GB GmbH	Frankfurt	25,000	EUR	100	FC	
CA Immo Neun GmbH & Co. KG	Frankfurt	23,514	EUR	100	FC	
CA Immo Null Verwaltungs GmbH	Frankfurt	25,000	EUR	100	FC	
CA Immo Sechs GmbH & Co. KG	Frankfurt	23,581	EUR	100	FC	
CA Immo Sechzehn GmbH & Co. KG	Frankfurt	25,000	EUR	100	FC	G
CA Immo Sieben GmbH & Co. KG	Frankfurt	23,529	EUR	100	FC	
CA Immo Vier GmbH & Co. KG	Frankfurt	24,793	EUR	100	FC	
CA Immo Zehn GmbH	Frankfurt	25,000	EUR	100	FC	
CA Immo Zwei GmbH & Co. KG	Frankfurt	21,795	EUR	100	FC	
CEREP Allermöhe GmbH	Frankfurt	25,000	EUR	100	FC	
CM Komplementär F07-888 GmbH & Co. KG	Frankfurt	25,000	EUR	95	FC	
DRG Deutsche Realitäten GmbH	Frankfurt	500,000	EUR	49 <sup>3)</sup>	PC	G
CA Immo Holding B.V.	Hoofddorp	51,200,000	EUR	100	FC	
CA Immobilien Anlagen d.o.o.	Ljubljana	50,075	EUR	100	FC	
CA IMMO NEW EUROPE PROPERTY FUND S.C.A. SICAR	Luxembourg	153,569,000	EUR	70	FC	

<sup>1)</sup> FC full consolidation, PC proportional consolidation, EQ at equity consolidation

<sup>2)</sup> F foundation, A acquisition

<sup>3)</sup> common control

Company	Registered office	Nominal capital	Currency	Interest in %	Consolidation method <sup>1)</sup>	Foundation / First time consolidation in 2011 <sup>2)</sup>
CA Immo S.á.r.l.	Luxembourg	33,000	EUR	100	FC	
OOO Saimir (in Liquidation)	Moscow	10,000	RUB	100	FC	
2P s.r.o.	Pilsen	240,000	CZK	100	FC	
Europort Airport Center a.s.	Prague	14,100,000	CZK	100	FC	
FCL Property a.s.	Prague	2,000,000	CZK	100	FC	
Megapark o.o.d.	Sofia	5,000	BGN	35 <sup>3)</sup>	PC	
Office Center Mladost 2 EOOD	Sofia	5,000	BGN	100	FC	
Office Center Mladost EOOD	Sofia	5,000	BGN	100	FC	
Doratus Sp.z.o.o.	Warsaw	2,000,000	PLN	100	FC	
PBP IT-Services Sp.z.o.o.	Warsaw	50,000	PLN	50	PC	
Warsaw Financial Center Sp.z.o.o.	Warsaw	218,032,000	PLN	50	PC	
Betriebsobjekte Verwertung Gesellschaft m.b.H. & Co.						
Leasing OG	Vienna	4,135,427	EUR	100	FC	
BIL-S Superädifikatsverwaltungs GmbH	Vienna	70,000	EUR	100	FC	
CA Immo BIP Liegenschaftsverwaltung GmbH	Vienna	3,738,127	EUR	100	FC	
CA Immo CEE Beteiligungs GmbH	Vienna	35,000	EUR	100	FC	
CA Immo Galleria Liegenschaftsverwaltung GmbH	Vienna	35,000	EUR	100	FC	
CA Immo Germany Holding GmbH	Vienna	35,000	EUR	100	FC	
CA Immo International Beteiligungsverwaltungs GmbH	Vienna	35,000	EUR	100	FC	
CA Immo International Holding GmbH	Vienna	35,000	EUR	100	FC	
CA Immo Investment Management GmbH	Vienna	100,000	EUR	100	FC	
CA Immo LP GmbH	Vienna	146,000	EUR	100	FC	
CA Immo ProjektentwicklungsgmbH	Vienna	72,500	EUR	100	FC	
CA Immo Rennweg 16 GmbH	Vienna	35,000	EUR	100	FC	
CA Immobilien Anlagen Beteiligungs GmbH & Co						
Finanzierungs OG	Vienna	2,537,600	EUR	100	FC	
CA Immo-RI-Residential Property Holding GmbH	Vienna	35,000	EUR	100	FC	
CAII Projektbeteiligungs GmbH	Vienna	35,000	EUR	100	FC	
CAII Projektmanagement GmbH	Vienna	35,000	EUR	100	FC	
CEE Hotel Development GmbH	Vienna	70,000	EUR	50	PC	
CEE Hotel Management und Beteiligungs GmbH	Vienna	35,000	EUR	50	PC	
EUROPOLIS AG	Vienna	5,000,000	EUR	100	FC	A
I.N.A. Handels GmbH	Vienna	37,000	EUR	100	FC	
omniCon Baumanagement GmbH	Vienna	100,000	EUR	100	FC	
Parkring 10 Immobilien GmbH	Vienna	35,000	EUR	100	FC	
SQUARE S Holding GmbH	Vienna	35,000	EUR	100	FC	
UBM Realitätenentwicklung AG	Vienna	5,450,463	EUR	25	EQ	

<sup>1)</sup> FC full consolidation, PC proportional consolidation, EQ at equity consolidation

<sup>2)</sup> F foundation, A acquisition

<sup>3)</sup> common control

As at 31.12.2011, CA Immobilien Anlagen Aktiengesellschaft held 100 % of shares in EUROPOLIS AG, Vienna. The following subsidiaries, shares in joint ventures and associated companies of EUROPOLIS AG, Vienna, are therefore also included in the consolidated financial statements:

Company	Registered office	Nominal capital	Currency	Interest in %	Consolidation method <sup>1)</sup>	Foundation / First time consolidation in 2011 <sup>2)</sup>
Phönix Logistics d.o.o.	Belgrade	241,605,375	RSD	100	FC	A
Europolis D61 Logistics s.r.o.	Bratislava	1,325,000	EUR	100	FC	A
Europolis Harbour City s.r.o.	Bratislava	23,629,211	EUR	65	FC	A
CA Immo Real Estate Management Hungary K.f.t.	Budapest	3,100,000	HUF	100	FC	A
Casa Property Kft.	Budapest	51,310,000	HUF	100	FC	
COM PARK Ingatlanberuházási Kft	Budapest	3,000,000	HUF	65	FC	A
EUROPOLIS ABP Ingatlanberuházási Kft	Budapest	21,410,000	HUF	51	FC	A
EUROPOLIS City Gate Ingatlanberuházási Kft	Budapest	13,000,000	HUF	65	FC	A
Europolis Infopark Ingatlanüzemeltető Kft	Budapest	5,240,000	HUF	51	FC	A
EUROPOLIS IPW Ingatlanberuházási Kft	Budapest	50,200,000	HUF	65	FC	A
EUROPOLIS M1 Ingatlanberuházási Kft	Budapest	55,020,000	HUF	51	FC	A
Europolis Park Airport Kft.	Budapest	19,900,000	HUF	100	FC	A
Europolis Tárnok Ingatlanberuházási Kft	Budapest	5,400,000	HUF	65	FC	A
Terminál Közép-Európai Ingatlan-fejlesztő Kft	Budapest	3,400,000	HUF	75	FC	A
CA Immo Real Estate Management Romania S.R.L.	Bucharest	985,000	RON	100	FC	A
EUROPOLIS BV DEVELOPMENT S.R.L.	Bucharest	43,853,900	RON	65	FC	A
EUROPOLIS ORHIDEEA B.C. S.R.L.	Bucharest	91,389,960	RON	65	FC	A
EUROPOLIS PARK BUCHAREST ALPHA S.R.L.	Bucharest	54,064,790	RON	65	FC	A
EUROPOLIS PARK BUCHAREST BETA S.R.L.	Bucharest	6,481,000	RON	65	FC	A
EUROPOLIS PARK BUCHAREST DELTA S.R.L.	Bucharest	1,000	RON	65	FC	A
EUROPOLIS PARK BUCHAREST GAMMA S.R.L.	Bucharest	8,601,000	RON	65	FC	A
EUROPOLIS PARK BUCHAREST INFRASTRUCTURA S.R.L.	Bucharest	8,640,036	RON	65	FC	A
EUROPOLIS SEMA PARK S.R.L.	Bucharest	107,680,000	RON	65	FC	A
EUROPOLIS SP S.R.L.	Bucharest	169,840	RON	65	FC	A
INTERMED CONSULTING & MANAGEMENT S.R.L.	Bucharest	330	RON	65	FC	A
VICTORIA INTERNATIONAL PROPERTY S.R.L.	Bucharest	216	RON	65	FC	A
Private Enterprise "Margolia Ukraine"	Kiev	1,000	UAH	65	FC	A
TzoV "Europolis Logistics Park I"	Kiev	2,232,296	UAH	100	FC	A
TzoV "Europolis Logistics Park II"	Kiev	122,456,333	UAH	100	FC	A
TzoV "Europolis Logistics Park III"	Kiev	40,000	UAH	100	FC	A
TzoV "Europolis Property Holding"	Kiev	193,984,834	UAH	65	FC	A
TzoV "Europolis Real Estate AM"	Kiev	4,247,565	UAH	100	FC	A
TzoV "Logistik-Tsentr "A"	Kiev	13,512,117	UAH	65	FC	A
TzoV"Corma Development II"	Kiev	1,000,000	UAH	65	FC	A
TzoV"Corma Development"	Kiev	928,688	UAH	65	FC	A
BEDELLAN PROPERTIES LIMITED	Limassol	11,491	EUR	65	FC	A
EPC KAPPA LIMITED	Limassol	11,185	EUR	100	FC	A
EPC LAMBDA LIMITED	Limassol	457,083	EUR	75	FC	A
EPC LEDUM LIMITED	Limassol	11,799	EUR	100	FC	A
EPC OMIKRON LIMITED	Limassol	55,575	EUR	65	FC	A

<sup>1)</sup> VK Vollkonsolidierung; QK Quotenkonsolidierung; EQ At equity-Konsolidierung

<sup>2)</sup> F foundation, A acquisition

Company	Registered office	Nominal capital	Currency	Interest in %	Consolidation method <sup>1)</sup>	Foundation / First time consolidation in 2011 <sup>2)</sup>
EPC PI LIMITED	Limassol	1,910	EUR	65	FC	A
EPC PLATINUM LIMITED	Limassol	2,335	EUR	100	FC	A
EPC RHO LIMITED	Limassol	1,790	EUR	65	FC	A
EPC THREE LIMITED	Limassol	2,491,220	EUR	65	FC	A
EPC TWO LIMITED	Limassol	969,057	EUR	65	FC	A
EUROPOLIS REAL ESTATE ASSET MANAGEMENT LIMITED	Limassol	2,490	EUR	100	FC	A
MOCASANRA HOLDINGS LIMITED	Limassol	2,300	EUR	100	FC	A
OPRAH ENTERPRISES LIMITED	Limassol	2,700	EUR	100	FC	A
Europolis Real Estate Asset Management LLC	Moscow	26,350,886	RUB	100	FC	A
CORMA HOLDINGS LIMITED	Nicosia	6	EUR	65	FC	A
HARILDO LIMITED	Nicosia	1,400	EUR	100	FC	A
VESESTO LIMITED	Nicosia	1,400	EUR	100	FC	A
4P - Immo. Praha s.r.o.	Prague	200,000	CZK	75	FC	A
CA Immo Real Estate Management Czech Republic s.r.o.	Prague	1,000,000	CZK	100	FC	A
EUROPOLIS 6 Holding s.r.o.	Prague	200,000	CZK	100	FC	A
EUROPOLIS Technopark s.r.o.	Prague	200,000	CZK	51	FC	A
RCP Alfa, s.r.o.	Prague	1,000,000	CZK	51	FC	A
RCP Amazon, s.r.o.	Prague	1,000,000	CZK	65	FC	A
RCP Beta, s.r.o.	Prague	73,804,000	CZK	65	FC	A
RCP Delta, s.r.o.	Prague	1,000,000	CZK	65	FC	A
RCP Epsilon, s.r.o. (in Liquidation)	Prague	200,000	CZK	65	FC	A
RCP Gama, s.r.o.	Prague	96,931,000	CZK	65	FC	A
RCP ISC, s.r.o.	Prague	1,000,000	CZK	65	FC	A
RCP Residence, s.r.o.	Prague	5,000,000	CZK	100	FC	A
TK Czech Development IX s.r.o.	Prague	100,000	CZK	100	FC	A
ALLIANCE MANAGEMENT COMPANY Sp.z o.o.	Warsaw	971,925	PLN	65	FC	A
CA Immo Real Estate Management Poland Sp. z o.o.	Warsaw	500,000	PLN	100	FC	A
CENTER PARK Sp.z o.o.	Warsaw	70,000	PLN	65	FC	A
EUROPOLIS BITWY WARSZAWSKIEJ Sp.z o.o.	Warsaw	50,000	PLN	51	FC	A
EUROPOLIS LIPOWY OFFICE PARK Sp.z o.o.	Warsaw	70,000	PLN	100	FC	A
EUROPOLIS PARK BŁONIE Sp.z o.o.	Warsaw	1,091,400	PLN	65	FC	A
EUROPOLIS SASKI CRESCENT Sp.z o.o.	Warsaw	50,000	PLN	51	FC	A
EUROPOLIS SASKI POINT Sp.z o.o.	Warsaw	50,000	PLN	51	FC	A
EUROPOLIS SIENNA CENTER Sp.z o.o.	Warsaw	4,580,000	PLN	51	FC	A
Mahler Property Services Sp.z.o.o.	Warsaw	50,000	PLN	100	FC	A
POLAND CENTRAL UNIT 1 Sp.z o.o.	Warsaw	11,800,000	PLN	75	FC	A
SOFTWARE PARK KRAKÓW Sp.z o.o.	Warsaw	50,000	PLN	50	PC	A
WARSAW TOWERS Sp.z o.o.	Warsaw	50,000	PLN	51	FC	A
EUROPOLIS CE Alpha Holding GmbH	Vienna	36,336	EUR	65	FC	A
EUROPOLIS CE Amber Holding GmbH	Vienna	35,000	EUR	100	FC	A

<sup>1)</sup> FC full consolidation, PC proportional consolidation, EQ at equity consolidation

<sup>2)</sup> F foundation, A acquisition

Company	Registered office	Nominal capital	Currency	Interest in %	Consolidation method <sup>1)</sup>	Foundation / First time consolidation in 2011 <sup>2)</sup>
EUROPOLIS CE Gamma Holding GmbH	Vienna	35,000	EUR	65	FC	A
EUROPOLIS CE Istros Holding GmbH	Vienna	35,000	EUR	100	FC	A
EUROPOLIS CE Kappa Holding GmbH	Vienna	35,000	EUR	100	FC	A
EUROPOLIS CE Lambda Holding GmbH	Vienna	35,000	EUR	75	FC	A
EUROPOLIS CE Ledum Holding GmbH	Vienna	35,000	EUR	100	FC	A
EUROPOLIS CE My Holding GmbH	Vienna	35,000	EUR	75	FC	A
EUROPOLIS CE Omikron Holding GmbH	Vienna	35,000	EUR	65	FC	A
EUROPOLIS CE Pi Holding GmbH	Vienna	35,000	EUR	65	FC	A
EUROPOLIS CE Rho Holding GmbH	Vienna	35,000	EUR	65	FC	A
EUROPOLIS CE Sigma Holding GmbH	Vienna	35,000	EUR	65	FC	A
EUROPOLIS CE Tau Holding GmbH	Vienna	35,000	EUR	65	FC	A
EUROPOLIS CE Tilia Holding GmbH	Vienna	35,000	EUR	65	FC	A
EUROPOLIS Duat Holding GmbH & Co OG	Vienna	2,906,913	EUR	100	FC	A
Europolis PHEME Holding GmbH	Vienna	36,336	EUR	100	FC	A
Europolis Real Estate Asset Management GmbH	Vienna	35,000	EUR	100	FC	A
EUROPOLIS Sarisu Holding GmbH	Vienna	35,000	EUR	100	FC	A
Europolis Zagrebtower d.o.o.	Zagreb	15,347,000	HRK	65	FC	A

<sup>1)</sup> FC full consolidation, PC proportional consolidation, EQ at equity consolidation

<sup>2)</sup> F foundation, A acquisition

As at 31.12.2011, CA Immobilien Anlagen Aktiengesellschaft held 70 % of shares in CA IMMO NEW EUROPE PROPERTY FUND S.C.A. SICAR, Luxembourg. The following subsidiaries, shares in joint ventures and associated companies of CA IMMO NEW EUROPE PROPERTY FUND S.C.A. SICAR, Luxembourg, are therefore also included in the consolidated financial statements:

Company	Registered office	Nominal capital	Currency	Interest in %	Consolidation method <sup>1)</sup>	Foundation / First time consolidation in 2011 <sup>2)</sup>
CA Immo Sava City d.o.o.	Belgrade	33,620,000	EUR	100	FC	
TC Investments Arad S.R.L.	Bucharest	4,018,560	RON	95.9	FC	
Pannonia Shopping Center Kft.	Győr	380,000,000	HUF	100	FC	
CAINE B.V.	Hoofddorp	18,151	EUR	100	FC	
Pulkovo B.V.	Hoofddorp	25,000	EUR	100	FC	
CAINE S.à.r.l.	Luxembourg	12,500	EUR	100	FC	
K&K Investments S.R.L.	Sibiu	21,609,000	RON	90	FC	
OAO Avielen AG	St. Petersburg	370,000,000	RUB	25	EQ	
Amsterdam Office Sp.z.o.o.	Warsaw	2,700,000	PLN	50	PC	F
Poleczki Business Park Sp.z.o.o.	Warsaw	7,936,000	PLN	50	PC	
Vienna Office Sp.z.o.o.	Warsaw	3,300,000	PLN	50	PC	F

<sup>1)</sup> FC full consolidation, PC proportional consolidation, EQ at equity consolidation

<sup>2)</sup> F foundation, A acquisition

As at 31.12.2011 the CA Immo Group held 99.7 % of shares in CA Immo Deutschland GmbH, Frankfurt am Main (or simply Frankfurt). The following subsidiaries, shares in joint ventures, and associated companies of CA Immo Deutschland GmbH, Frankfurt, are therefore also included in the consolidated financial statements:

Company	Registered office	Nominal capital	Currency	Interest in %	Consolidation method <sup>1)</sup>	Foundation / First time consolidation in 2011 <sup>2)</sup>
Flottwellpromenade Projektentwicklungs GmbH & Co. KG	Berlin	100,000	EUR	50	PC	F
Flottwellpromenade Verwaltungs GmbH	Berlin	25,000	EUR	50	PC	A
CA Immo 13 GmbH	Frankfurt	25,000	EUR	100	FC	F
CA Immo 14 GmbH	Frankfurt	25,000	EUR	100	FC	F
CA Immo Berlin Europaplatz 01 GmbH & Co. KG	Frankfurt	5,000	EUR	100	FC	
CA Immo Berlin Europaplatz 01 Verwaltungs GmbH	Frankfurt	25,000	EUR	100	FC	
CA Immo Berlin Hallesches Ufer GmbH	Frankfurt	25,000	EUR	100	FC	
CA Immo Berlin Lehrter Stadtquartier 3 GmbH & Co. KG	Frankfurt	5,000	EUR	100	FC	
CA Immo Berlin Lehrter Stadtquartier 4 GmbH & Co. KG	Frankfurt	5,000	EUR	100	FC	
CA Immo Berlin Lehrter Stadtquartier 5 GmbH & Co. KG	Frankfurt	5,000	EUR	100	FC	
CA Immo Berlin Lehrter Stadtquartier 6 GmbH & Co. KG	Frankfurt	5,000	EUR	100	FC	
CA Immo Berlin Lehrter Stadtquartier 7 GmbH & Co. KG	Frankfurt	5,000	EUR	100	FC	
CA Immo Berlin Lehrter Stadtquartier 8 GmbH & Co. KG	Frankfurt	5,000	EUR	100	FC	
CA Immo Berlin Lehrter Stadtquartier 9 GmbH & Co. KG	Frankfurt	5,000	EUR	100	FC	
CA Immo Berlin Lehrter Stadtquartier Verwaltungs GmbH	Frankfurt	25,000	EUR	100	FC	
CA Immo Berlin Lietzenburger Straße Verwaltungs GmbH	Frankfurt	25,000	EUR	100	FC	
CA Immo Berlin Lietzenburger Straße GmbH & Co. KG	Frankfurt	5,000	EUR	100	FC	
CA Immo Berlin MBVD Projekt GmbH & Co. KG	Frankfurt	5,000	EUR	100	FC	F
CA Immo Berlin MBVD Verwaltungs GmbH	Frankfurt	25,000	EUR	100	FC	A
CA Immo Berlin Schöneberger Ufer Beteiligungs GmbH	Frankfurt	25,000	EUR	100	FC	
CA Immo Berlin Schöneberger Ufer GmbH & Co. KG	Frankfurt	25,000	EUR	100	FC	
CA Immo Berlin Schöneberger Ufer Verwaltungs GmbH	Frankfurt	25,000	EUR	100	FC	
CA Immo Berlin Stadthafenquartier Europacity GmbH & Co. KG	Frankfurt	5,000	EUR	50	PC	F
CA Immo Berlin Stadthafenquartier Europacity Verwaltungs GmbH	Frankfurt	25,000	EUR	50	PC	A
CA Immo Düsseldorf BelsenPark MK 2.1 Projekt GmbH & Co. KG	Frankfurt	5,000	EUR	100	FC	F
CA Immo Düsseldorf BelsenPark MK 3 Projekt GmbH & Co. KG	Frankfurt	5,000	EUR	100	FC	F
CA Immo Düsseldorf BelsenPark Verwaltungs GmbH	Frankfurt	25,000	EUR	100	FC	F
CA Immo Frankfurt Bauphase I GmbH & Co. KG	Frankfurt	5,000	EUR	100	FC	
CA Immo Frankfurt Bauphase I Verwaltungs GmbH	Frankfurt	25,000	EUR	100	FC	
CA Immo Frankfurt Nord 1 Beteiligungs GmbH	Frankfurt	25,000	EUR	100	FC	
CA Immo Frankfurt Nord 1 Projekt GmbH & Co. KG	Frankfurt	5,000	EUR	100	FC	
CA Immo Frankfurt Nord 1 Verwaltungs GmbH	Frankfurt	25,000	EUR	100	FC	
CA Immo Frankfurt Nord 4 GmbH & Co. KG	Frankfurt	5,000	EUR	100	FC	
CA Immo Frankfurt Nord 4 Verwaltungs GmbH	Frankfurt	25,000	EUR	100	FC	
CA Immo Frankfurt Tower 185 Beteiligungs GmbH	Frankfurt	25,000	EUR	100	FC	
CA Immo Frankfurt Tower 185 Projekt GmbH & Co. KG	Frankfurt	5,000	EUR	100	FC	
CA Immo Frankfurt Tower 185 Verwaltungs GmbH	Frankfurt	25,000	EUR	100	FC	
CA Immo Frankfurt Tower- 2-Besitz GmbH & Co. KG	Frankfurt	5,000	EUR	100	FC	
CA Immo Frankfurt Tower- 2-Betriebsgesellschaft mbH	Frankfurt	25,000	EUR	100	FC	
CA Immo Frankfurt Tower- 2-Geschäftsführungs GmbH	Frankfurt	25,000	EUR	100	FC	

<sup>1)</sup> FC full consolidation, PC proportional consolidation, EQ at equity consolidation

<sup>2)</sup> F foundation, A acquisition

Company	Registered office	Nominal capital	Currency	Interest in %	Consolidation method <sup>1)</sup>	Foundation / First time consolidation in 2011 <sup>2)</sup>
CA Immo Frankfurt Tower– 2-Verwaltungsgesellschaft mbH	Frankfurt	25,000	EUR	100	FC	
CA Immo Köln K 1 GmbH	Frankfurt	25,000	EUR	100	FC	
CA Immo Köln K 2 GmbH	Frankfurt	25,000	EUR	100	FC	
CA Immo Köln K 3 GmbH	Frankfurt	25,000	EUR	100	FC	
CA Immo München Ambigon Nymphenburg GmbH & Co. KG	Frankfurt	5,000	EUR	100	FC	
CA Immo München Ambigon Nymphenburg Verwaltungs GmbH	Frankfurt	25,000	EUR	100	FC	
CA Immo München MI 1 - Arnulfpark Grundstücksverwertungs GmbH	Frankfurt	25,000	EUR	100	FC	
CA Immo München MK 6 - Arnulfpark Grundstücksverwertungs GmbH	Frankfurt	25,000	EUR	100	FC	
omniCon Gesellschaft für innovatives Bauen mbH	Frankfurt	100,000	EUR	100	FC	
omniPro Gesellschaft für Projektmanagement mbH	Frankfurt	25,000	EUR	100	FC	
VIADOR GmbH	Frankfurt	100,000	EUR	70	FC	
CA Immo München Eggartensiedlung GmbH & Co. KG	Grünwald	5,000	EUR	100	FC	F
CA Immo München Eggartensiedlung Verwaltungs GmbH	Grünwald	25,000	EUR	100	FC	F
CA Immo München Moosach Projekt GmbH & Co. KG	Grünwald	5,000	EUR	100	FC	F
CA Immo München Moosach Verwaltungs GmbH	Grünwald	25,000	EUR	100	FC	F
CA Immo Projektentwicklung Bayern GmbH & Co. KG	Grünwald	255,646	EUR	100	FC	
CA Immo Projektentwicklung Bayern Verwaltungs GmbH	Grünwald	25,000	EUR	100	FC	
CA Immo Stuttgart Heilbronner Straße GmbH & Co. KG	Grünwald	5,000	EUR	100	FC	F
CONCEPT BAU - PREMIER CA Immo Isargärten GmbH & Co. KG	Grünwald	15,000	EUR	33.3 <sup>3)</sup>	PC	
CONCEPT BAU - PREMIER CA Isargärten Verwaltungs GmbH	Grünwald	25,000	EUR	33.3 <sup>3)</sup>	PC	
Isargärten Bauträger GmbH & Co. KG	Grünwald	15,000	EUR	33.3 <sup>3)</sup>	PC	
Isargärten Bauträger Verwaltungs GmbH	Grünwald	25,000	EUR	33.3 <sup>3)</sup>	PC	
Isargärten Thalkirchen Verwaltungs GmbH	Grünwald	30,000	EUR	33.3	EQ	
SKYGARDEN Arnulfpark GmbH & Co. KG	Grünwald	100,000	EUR	100	FC	A
SKYGARDEN Arnulfpark Verwaltungs GmbH	Grünwald	25,000	EUR	50	PC	
Congress Centrum Skyline Plaza Beteiligung GmbH	Hamburg	25,000	EUR	50	PC	F
Congress Centrum Skyline Plaza Verwaltung GmbH	Hamburg	25,000	EUR	50	PC	
CongressCentrum Skyline Plaza GmbH & Co. KG	Hamburg	25,000	EUR	50	PC	
REC Frankfurt Objekt GmbH & Co. KG	Hamburg	100,000	EUR	50	PC	
REC Frankfurt Objektverwaltungsgesellschaft mbH	Hamburg	25,000	EUR	50	PC	
Mainzer Hafen GmbH	Mainz	25,000	EUR	50	PC	
Zollhafen Mainz GmbH & Co. KG	Mainz	1,200,000	EUR	50.1 <sup>3)</sup>	PC	
Kontorhaus Arnulfpark GmbH & Co. KG	Oberhaching	100,000	EUR	50	PC	
Kontorhaus Arnulfpark Verwaltungs GmbH	Oberhaching	25,000	EUR	50	PC	
Skyline Plaza Generalübernehmer GmbH & Co. KG	Oststeinbek	25,000	EUR	50	PC	F
Skyline Plaza Generalübernehmer Verwaltung GmbH	Oststeinbek	25,000	EUR	50	PC	F
Boulevard Süd 4 GmbH & Co. KG	Ulm	200,000	EUR	50	PC	
Boulevard Süd 4 Verwaltungs-GmbH	Ulm	25,000	EUR	50	PC	

<sup>1)</sup> FC full consolidation, PC proportional consolidation, EQ at equity consolidation

<sup>2)</sup> F foundation, A acquisition

<sup>3)</sup> common control

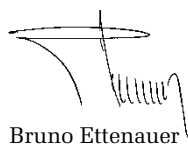


**DECLARATION OF THE MANAGEMENT BOARD DUE TO SECTION 82 (4) OF THE AUSTRIAN STOCK EXCHANGE ACT**

The management board confirms to the best of their knowledge that the consolidated financial statements of CA Immobilien Anlagen Aktiengesellschaft, which were prepared in accordance with International Financial Reporting Standards (IFRS) as adopted by the EU, give a true and fair view of the assets, liabilities, financial position and profit or loss of the CA Immo Group and that the group management report gives a true and fair view of the development and performance of the business and position of the CA Immo Group, together with a description of the principal risks and uncertainties the CA Immo Group faces.

Vienna, 6 March 2012

The Management Board



Bruno Ettenauer  
(Chairman)



Wolfhard Fromwald  
(Member of the Management Board)



Bernhard H. Hansen  
(Member of the Management Board)

---

AUDITOR'S REPORT

**Report on the Consolidated Financial Statements**

We have audited the accompanying consolidated financial statements of

**CA Immobilien Anlagen Aktiengesellschaft,  
Vienna,**

for the year from 1 January 2011 to 31 December 2011. These consolidated financial statements comprise the consolidated statement of financial position as of 31 December 2011, the consolidated income statement, the consolidated statement of comprehensive income, the consolidated statement of cash flows and the consolidated statement of changes in equity for the year ended 31 December 2011 and a summary of significant accounting policies and other explanatory notes.

**Management's Responsibility for the Consolidated Financial Statements and for the Accounting System**

The Company's management is responsible for the group accounting system and for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards (IFRSs) as adopted by the EU. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

**Auditor's Responsibility and Description of Type and Scope of the Statutory Audit**

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with laws and regulations applicable in Austria and with International Standards on Auditing, issued by the International Auditing and Assurance Standards Board (IAASB) of the International Federation of Accountants (IFAC). Those standards require that we comply with professional guidelines and that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Group's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

**Opinion**

Our audit did not give rise to any objections. In our opinion, which is based on the results of our audit, the consolidated financial statements comply with legal requirements and give a true and fair view of the financial position of the Group as of 31 December 2011 and of its financial performance and its cash flows for the year from 1 January to 31 December 2011 in accordance with International Financial Reporting Standards (IFRSs) as adopted by the EU.

**Report on the Management Report for the Group**

Pursuant to statutory provisions, the management report for the Group is to be audited as to whether it is consistent with the consolidated financial statements and as to whether the other disclosures are not misleading with respect to the Company's position. The auditor's report also has to contain a statement as to whether the management report for the Group is consistent with the consolidated financial statements and whether the disclosures pursuant to Section 243a UGB (Austrian Commercial Code) are appropriate.

In our opinion, the management report for the Group is consistent with the consolidated financial statements. The disclosures pursuant to Section 243a UGB (Austrian Commercial Code) are appropriate.

Vienna, 6 March 2012

KPMG  
Wirtschaftsprüfungs- und Steuerberatungs GmbH

Mag. Walter Reiffenstuhl  
Wirtschaftsprüfer

ppa Mag. Christoph Erik Balzar  
Wirtschaftsprüfer

(Austrian Chartered Accountants)

CONSOLIDATED FINANCIAL STATEMENTS

This report is a translation of the original report in German, which is solely valid.

Publication of the consolidated financial statements together with our auditor's opinion may only be made if the consolidated financial statements and the management report are identical with the audited version. The Auditor's Report only refers to the complete German version of the consolidated financial statements and the management report. Section 281 paragraph 2 UGB (Austrian Commercial Code) applies.

---

**INDEPENDENT ASSURANCE REPORT ON GRI CONTENTS IN THE ANNUAL REPORT 2011 OF CA IMMOBILIEN ANLAGEN AKTIENGESELLSCHAFT**

We have performed an independent assurance engagement in connection with the GRI contents in the Annual Report 2011 of

**CA Immobilien Anlagen Aktiengesellschaft,  
Vienna,**

with the purpose of expressing a conclusion with limited assurance.

The Assured Sustainability Parameters cover all GRI performance indicators included in the annual report of CA Immo (EC, EN, LA and SO) as well as indicators on the process of report content definition (3.5) and stakeholder identification (4.15). In addition, we have been engaged to perform a check of CA Immos GRI Application Level as disclosed in the annual report 2011.

**Engagement**

The Company's management is responsible for the proper preparation of:

- the preparation and presentation of the Assured Sustainability Parameters in accordance with the Global Reporting Initiative (GRI) G3 Guidelines
- determining CA Immo's GRI application level in accordance with the GRI Guidelines.

These responsibilities includes establishing such internal controls as management determines are necessary to enable the preparation of the GHG emissions and the Assured Sustainability Parameters that are free from material misstatement whether due to fraud or error.

Our responsibility is to express a limited assurance conclusion on the preparation and presentation of the Assured Sustainability Parameters included in the Annual Report. We conducted our assurance engagement in accordance with International Standard on Assurance Engagements ISAE 3000 Assurance Engagements other than Audits or Reviews of Historical Financial Information (ISAE 3000).

In conducting our engagement, we have complied with the applicable requirements of the Code of Ethics for Professional Accountants issued by the International Ethics Standards Board for Accountants.

These standards require us to comply with our professional requirements including independence requirements, and to plan and perform the engagement to enable us to express a conclusion with limited assurance, taking into account materiality.

An independent assurance engagement with the purpose of expressing a conclusion with limited assurance ("limited assurance engagement") is substantially less in scope than an independent assurance engagement with the purpose of expressing a conclusion with reasonable assurance ("reasonable assurance engagement"), thus providing reduced assurance.

The procedures selected depend on the auditor's judgment and included the following procedures in particular:

- plausibility checks of data and data validation processes on corporate level
- Interviews of employees on corporate level and review of relevant internal documents to gain insight on the processes for determining material issues for CA Immo's key stakeholder groups
- enquiries of relevant staff at corporate and selected site level responsible for the preparation of the Assured Sustainability Parameters;
- enquiries about the design and implementation of the systems and methods used to collect and report the Assured Sustainability Parameters, including the aggregation of the reported information;
- enquiries of external experts to validate quantitative information
- appraisal of the general presentation of information under the scope of our engagement

The procedures that we performed do not constitute an audit or a review. Our engagement did not focus on revealing and clarifying of illegal acts (such as fraud), nor did it focus on assessing the efficiency of management.

With respect to our work on the GRI Application Level check, this was limited to checking that the appropriate indicators were reported on, and does not provide assurance on the accuracy of the reported information or data, unless specifically included as one of the Assured Sustainability Parameters.

#### **Conclusion**

Based on the limited assurance procedures performed, as described below, nothing has come to our attention that causes us to believe that the Assured Sustainability Parameters, as defined above, for the year ended 31 December 2011, have not in all material respects, been prepared and presented in accordance with the GRI G3 Guidelines and ICMM Sustainable Development Framework

We concur with the assessment made by CA Immo that the disclosures in the Sustainability Report are consistent with the GRI G3 Application Level C+

Vienna, 9 March 2012

KPMG

Wirtschaftsprüfungs- und Steuerberatungs GmbH

Mag. Peter Ertl  
Wirtschaftsprüfer

ppa MMag. Roland Strauss

(Austrian Chartered Accountants)

# FINANCIAL STATEMENTS OF CA IMMOBILIEN ANLAGEN AKTIENGESELLSCHAFT

## BALANCE SHEET AS AT 31.12.2011

Assets	31.12.2011	31.12.2010
	€	€ 1,000
<b>A. Fixed assets</b>		
<b>I. Intangible fixed assets</b>		
1. EDP software	41,336.14	71
2. Goodwill	0.00	214
	<b>41,336.14</b>	<b>285</b>
<b>II. Tangible fixed assets</b>		
1. Property and buildings	248,555,451.61	263,896
thereof land value: € 51,058,279.43; 31.12.2010: € 52,092 K		
2. Other assets, office furniture and equipment	1,342,896.21	1,189
3. Prepayments made and construction in progress	12,281,422.15	617
	<b>262,179,769.97</b>	<b>265,702</b>
<b>III. Financial assets</b>		
1. Investments in affiliated companies	1,741,906,941.08	1,753,501
2. Loans to affiliated companies	217,874,578.91	194,630
3. Prepayments made on investments in affiliated companies	1,900,000.00	200
4. Investments in associated companies	57,533.69	125
5. Other loans	14,343,679.35	4,147
	<b>1,976,082,733.03</b>	<b>1,952,603</b>
	<b>2,238,303,839.14</b>	<b>2,218,590</b>
<b>B. Current assets</b>		
<b>I. Receivables</b>		
1. Trade debtors	455,288.03	330
2. Receivables from affiliated companies	66,323,956.48	28,630
3. Other receivables	5,270,368.59	3,074
	<b>72,049,613.10</b>	<b>32,034</b>
<b>II. Other securities</b>	<b>33,055,300.00</b>	<b>3,854</b>
<b>III. Cash on hand, credit balances with banks</b>	<b>44,934,505.56</b>	<b>43,554</b>
	<b>150,039,418.66</b>	<b>79,442</b>
<b>C. Deferred expenses</b>	<b>1,067,285.40</b>	<b>1,418</b>
	<b>2,389,410,543.20</b>	<b>2,299,450</b>

**Liabilities and shareholders' equity**

	31.12.2011	31.12.2010
	€	€ 1,000
<b>A. Shareholders' equity</b>		
I. Share capital	638,713,556.20	638,714
II. Tied capital reserves	820,184,324.63	820,184
III. Net profit	98,747,939.27	0
thereof profit carried forward: € 0.00; 31.12.2010: € 5,897 K		
	<b>1,557,645,820.10</b>	<b>1,458,898</b>
<b>B. Untaxed reserves</b>		
<b>Other untaxed reserves</b>		
Special item for investment grants	278.88	79
<b>C. Provisions</b>		
1. Provision for severance payment	696,706.00	612
2. Tax provisions	216,150.00	378
3. Other provisions	62,915,513.80	74,655
	<b>63,828,369.80</b>	<b>75,645</b>
<b>D. Liabilities</b>		
1. Bonds	485,000,000.00	485,000
thereof convertible: € 135,000,000.00; 31.12.2010: € 135,000 K		
2. Liabilities to banks	136,880,870.52	144,499
3. Trade creditors	607,023.03	297
4. Payables to affiliated companies	137,308,285.94	125,369
5. Other liabilities	6,993,783.80	8,454
thereof from taxes: € 420,572.02; 31.12.2010: € 263 K		
thereof in connection with social security: € 99,199.56; 31.12.2010: € 88 K		
	<b>766,789,963.29</b>	<b>763,619</b>
<b>E. Deferred income</b>	<b>1,146,111.13</b>	<b>1,209</b>
	<b>2,389,410,543.20</b>	<b>2,299,450</b>
Contingent liabilities	353,317,651.00	259,596

## INCOME STATEMENT FOR THE YEAR ENDED 31.12.2011

	€	2011 €	€ 1,000	2010 € 1,000
<b>1. Gross Revenues</b>		<b>20,998,339.50</b>		<b>23,933</b>
<b>2. Other operating income</b>				
a) Income from the sale of fixed assets except of financial assets	8,132,070.43		104	
b) Income from the reduction of provisions	244,986.40		286	
c) Other income	4,644,220.80	<b>13,021,277.63</b>	4,729	<b>5,119</b>
<b>3. Staff expense</b>				
a) Wages	- 13,560.65		- 14	
b) Salaries	- 6,975,583.51		- 6,270	
c) Expenses for severance payments and payments into staff welfare funds	- 175,283.75		- 222	
d) Expenses in connection with pensions	- 160,498.36		- 153	
e) Payments relating to statutory social security contributions as well as as payments dependent on remuneration and compulsory contributions	- 1,160,985.40		- 1,166	
f) Other social expenses	- 91,064.07	<b>- 8,576,975.74</b>	- 29	<b>- 7,854</b>
<b>4. Depreciation on intangible fixed assets and tangible fixed assets</b>		<b>- 7,846,332.00</b>		<b>- 18,223</b>
thereof unscheduled depreciation in accordance with § 204 para. 2 Commercial Code: € 0.00; 2010: € 10.052K				
<b>5. Other operating expenses</b>				
a) Taxes	- 344,391.93		- 588	
b) Other expenses	- 14,918,591.33	<b>- 15,262,983.26</b>	- 19,748	<b>- 20,336</b>
<b>6. Subtotal from S 1 to 5 (operating result)</b>		<b>2,333,326.13</b>		<b>- 17,361</b>
<b>7. Income from investments</b>		<b>163,526,306.21</b>		<b>1,970</b>
thereof from affiliated companies: € 163,526,306.21; 2010: € 1,970K				
<b>8. Income from loans from financial assets</b>		<b>10,476,573.08</b>		<b>10,458</b>
thereof from affiliated companies: € 9,333,129.33; 2010: € 8,107K				
<b>9. Other interest and similar income</b>		<b>33,611,309.50</b>		<b>9,194</b>
thereof from affiliated companies: € 4,201,735.07; 2010: € 7,999K				
<b>10. Income from the disposal and appreciation of financial assets and short-term securities</b>		<b>18,033,969.51</b>		<b>37,065</b>
<b>11. Expenses for financial assets, thereof</b>		<b>- 60,789,006.70</b>		<b>- 55,634</b>
a) Depreciation: € 58,267,065.15; 2010: € 54,769K				
b) Expenses from affiliated companies: € 56,540,804.70; 2010: € 52,410K				
<b>12. Interest and similar expenses</b>		<b>- 74,003,900.79</b>		<b>- 56,297</b>
thereof relating to affiliated companies: € 19,021,199.05; 2010: € 4,061K				
<b>13. Subtotal from S 7 to 12 (financial result)</b>		<b>90,855,250.81</b>		<b>- 53,244</b>
<b>14. Result from usual business activity</b>		<b>93,188,576.94</b>		<b>- 70,605</b>
15. Extraordinary income		0.00		5,465
16. Extraordinary expenses		0.00		- 5,813
<b>17. Extraordinary result</b>		<b>0.00</b>		<b>- 348</b>
<b>18. Taxes on income</b>		<b>5,481,013.90</b>		<b>5,731</b>
<b>19. Annual income/loss</b>		<b>98,669,590.84</b>		<b>- 65,222</b>
<b>20. Dissolution of untaxed reserves</b>				
Special item for investment grants		<b>78,348.43</b>		<b>2</b>
<b>21. Dissolution of tied capital reserves</b>		<b>0.00</b>		<b>53,046</b>
<b>22. Dissolution of free reserves</b>		<b>0.00</b>		<b>6,277</b>
<b>23. Profit carried forward from the previous year</b>		<b>0.00</b>		<b>5,897</b>
<b>24. Net profit</b>		<b>98,747,939.27</b>		<b>0</b>




**OTHER INFORMATION**

The annual financial statements of CA Immobilien Anlagen Aktiengesellschaft for the 2011 business year, according to the Austrian accounting principles for which an unqualified auditor's opinion was expressed by KPMG Wirtschaftsprüfungs- und Steuerberatungs GmbH, will be submitted together with the relevant documents to the Austrian Register of Companies of the Commercial Court of Vienna, no. 75895k. These financial statements can be ordered free of charge from CA Immobilien Anlagen Aktiengesellschaft, 1030 Vienna.

It is proposed to use part of the net retained earnings of € 98,747,939.27 to pay a dividend of € 0.38 per share, i.e. a total of € 33,385,302.80, to the shareholders. The rest of the net retained earnings in the amount of € 65,362,636.47 is intended to be carried forward to new account.

Vienna, 6 March 2012

## The Management Board



Bruno Ettenauer  
(Chairman)



Wolfhard Fromwald  
(Management Board Member)



Bernhard H. Hansen  
(Management Board Member)

## TABLES AND ANALYSES

## I. CA IMMO SHARE

## 1. REVIEW OF SHARE RATIO

		2011	2010	2009	2008	2007
<b>Key figures per share</b>						
Rental income / share		3.02	1.87	2.05	2.02	1.58
EBITDA/share		2.80	1.71	1.65	1.59	1.16
Operating cash flow / share		2.18	1.38	1.40	1.32	1.07
Undiluted earnings per share		0.71	0.52	-0.89	-2.73	0.67
Diluted earnings per share		0.68	0.52	-0.89	-2.73	0.67
EV/Share (31.12.)		40.77	31.53	24.77	22.75	27.96
NNNAV/share		19.83	18.95	18.47	20.50	22.51
Price (31.12.) / NNNAV per share – 1	%	-58.21	-37.15	-57.24	-79.51	-31.92
<b>Multipliers</b>						
P/E ratio (KGV)		11.6	22.9	-8.7	-1.5	23.0
Price/cash flow		3.8	8.6	5.6	3.2	14.3
Ø EV/EBITDA		15.5	16.8	14.2	18.6	26.9
<b>Valuation in €m</b>						
market capitalisation (As of key date 31 December)		728.1	1,046.4	689.3	360.2	1,335.1
market capitalisation (annual average)		963.0	809.1	555.4	968.9	1,600.0
Equity (inc. minorities)		1,809.5	1,659.9	1,729.2	1,854.7	2,265.5
Ø Enterprise Value (EV)		3,817.1	2,533.2	2,020.5	2,560.0	2,439.6
Net asset value (NNNAV)		1,742.3	1,664.9	1,612.1	1,758.4	1,964.4
<b>shares</b>						
Number of shares (key date)	pcs.	87,856,060	87,856,060	87,258,600	85,764,524	87,258,600
average number of shares	pcs.	87,856,060	87,333,896	86,141,113	86,739,128	77,935,078
average price/share	€	10.96	9.26	6.45	11.17	20.53
Highest price	€	13.45	11.95	11.88	15.88	25.15
Lowest price	€	7.02	7.01	2.35	3.15	13.20

## 2. DEVELOPMENT OF SHARE CAPITAL

year		capital increase		Price	as at
		nominal	pcs.		
1987	ATS	200,000,000		100%	200,000,000
1988	ATS	100,000,000		110%	300,000,000
1989	ATS	100,000,000		113%	400,000,000
	ATS	100,000,000		125%	500,000,000
	ATS	100,000,000		129%	600,000,000
	ATS	200,000,000		135%	800,000,000
1990	ATS	200,000,000		138%	1,000,000,000
1991	ATS	250,000,000		140%	1,250,000,000
1996		100,000,000		165%	1,350,000,000
			<b>13,500,000</b>		<b>98,145,000</b>
1999	€	10,905,000	1,500,000	14.40 €/share	109,050,000
2001	€	10,905,000	1,500,000	16.20 €/share	119,955,000
	€	11,995,500	1,650,000	16.60 €/share	131,950,500
2002	€	13,195,050	1,815,000	17.10 €/share	145,145,550
	€	14,514,555	1,996,500	17.30 €/share	159,660,105
2003	€	14,514,555	1,996,500	18.20 €/share	174,174,660
	€	18,058,680	2,484,000	18.80 €/share	192,233,340
	€	21,359,260	2,938,000	18.70 €/share	213,592,600
2004	€	21,359,260	2,938,000	19.45 €/share	234,951,860
	€	23,495,186	3,231,800	19.70 €/share	258,447,046
2005	€	23,495,186	3,231,800	20.20 €/share	281,942,232
	€	35,242,779	4,847,700	20.85 €/share	317,185,011
2006	€	105,728,337	14,543,100	21.15 €/share	422,913,348
2007	€	211,456,674	29,086,200	23.25 €/share	634,370,022
2008	€	0	0	0	634,370,022
2009	€	0	0	0	634,370,022
2010	€	4,343,534	597,460	7.27 €/share 1)	638,713,556
2011	€	0	0	0	638,713,556
			<b>87,856,060</b>		

## II. BALANCE SHEET AND INCOME ANALYSIS (5-YEAR COMPARISON)

## 1. CORPORATE DATA/KEY FIGURES

		2011	2010	2009	2008	2007
<b>income statement</b>						
Rental income	€ m	265.6	164.4	177.0	175.3	123.3
EBITDA	€ m	246.4	150.4	141.9	137.8	90.7
Operating result (EBIT)	€ m	285.0	176.5	3.0	-152.6	151.5
Net result before taxes (EBT)	€ m	107.1	68.8	-134.5	-295.4	106.2
Consolidated net income	€ m	67.7	43.8	-134.7	-294.9	84.0
attributable to the owners of the parent	€ m	62.6	45.4	-76.9	-237.1	52.1
Operating cash flow	€ m	191.9	121.4	120.5	114.6	83.4
<b>Balance sheet</b>						
Book value of properties	€ m	5,222.2	3,612.2	3,515.8	3,788.3	2,535.3
Total assets	€ m	5,916.6	4,379.5	4,310.6	4,394.8	3,823.4
Shareholders' equity	€ m	1,809.5	1,659.9	1,729.2	1,854.7	2,265.5
Long and short term interest-bearing liabilities	€ m	3,264.0	2,126.4	1,976.5	1,923.7	1,407.6
Net debt	€ m	2,854.2	1,724.2	1,472.3	1,591.1	839.6
<b>Key figures of property assets</b>						
total effective rentable area (excluding parking spaces, excluding projects)	sqm	2,531,068	1,476,802	1,518,180	1,528,837	1,118,778
Gross yield of properties (in relation to book values) 1)	%	6.3	5.8	6.4	6.3	5.8
Economic vacancy rate	%	12.6	11.8	9.0	5.1	3.8
Capital expenditure	€ m	1,828.1	326.7	274.9	1,859.1	411.0
<b>Other key data</b>						
staff 31.12.		390	318	332	330	62
Gearing	%	158	104	85	86	37
Equity ratio	%	31	38	40	42	59
Equity-to-fixed-assets ratio	%	35	45	49	49	71
Ø Enterprise Value (EV)	€ m	3,817.1	2,533.2	2,020.5	2,560.0	2,439.6
Ø Enterprise value/EBITDA		15	17	14	19	27
Net asset value (NNNAV)	€ m	1,742.3	1,664.9	1,612.1	1,758.4	1,964.4
ROE	%	3.8	2.8	-4.8	-13.4	4.5
ROCE	%	5.5	4.8	0.1	-4.9	5.2

## 2. CONSOLIDATED BALANCE SHEET

	2011		2010		2009		2008		2007	
	€ m	%	€ m	%	€ m	%	€ m	%	€ m	%
Properties	5,130.4	87	3,520.4	80	3,386.3	79	3,619.9	82	2,535.3	66
<b>Long-term assets</b>	<b>5,303.0</b>	<b>90</b>	<b>3,782.0</b>	<b>86</b>	<b>3,528.3</b>	<b>82</b>	<b>3,830.9</b>	<b>87</b>	<b>3,207.8</b>	<b>84</b>
<b>Short-term assets</b>	<b>613.6</b>	<b>10</b>	<b>597.5</b>	<b>14</b>	<b>782.4</b>	<b>18</b>	<b>563.9</b>	<b>13</b>	<b>615.6</b>	<b>16</b>
<b>Total assets</b>	<b>5,916.6</b>	<b>100</b>	<b>4,379.5</b>	<b>100</b>	<b>4,310.6</b>	<b>100</b>	<b>4,394.8</b>	<b>100</b>	<b>3,823.4</b>	<b>100</b>
Shareholders' equity	1,809.5	31	1,659.9	38	1,729.2	40	1,854.7	42	2,265.5	59
Long-term interest-bearing liabilities	2,486.9	42	1,888.3	43	1,852.2	43	1,834.9	42	1,156.6	30
Short-term interest-bearing liabilities	777.1	13	238.0	5	124.3	3	88.9	2	251.1	7
Other liabilities	843.1	14	593.3	14	605.0	14	616.5	14	150.3	4
<b>Total liabilities and shareholders' equity</b>	<b>5,916.6</b>	<b>100</b>	<b>4,379.5</b>	<b>100</b>	<b>4,310.6</b>	<b>100</b>	<b>4,394.8</b>	<b>100</b>	<b>3,823.4</b>	<b>100</b>

## 3. CONSOLIDATED INCOME STATEMENT

€ m	2011	2010	2009	2008	2007
Rental Income/Net sales	265.6	164.4	177.0	175.3	123.3
- Austria	37.1	39.0	46.2	45.2	41.1
- Germany	90.2	79.8	90.5	91.5	44.0
- Eastern/South East Europe	138.3	45.6	40.3	38.7	38.1
Gross revenues	360.3	313.0	288.7	298.8	144.6
Net operating income	228.1	163.9	164.0	160.2	108.7
result from property sales	45.0	13.9	9.2	11.7	5.7
EBITDA	246.4	150.4	141.9	137.8	90.7
Operating result (EBIT)	285.0	176.5	3.0	-152.6	151.5
Result from revaluation	49.1	32.1	-129.1	-178.1	65.4
Net income before taxes/EBT	107.1	68.8	-134.5	-295.4	106.2
- actual tax	-27.3	-25.9	-38.7	-48.2	-2.3
- deferred taxes	-12.2	0.9	38.5	48.7	-19.9
Taxes on income	-39.4	-25.0	-0.2	0.5	-22.2
<b>Consolidated net income</b>	<b>67.7</b>	<b>43.8</b>	<b>-134.7</b>	<b>-294.9</b>	<b>84.0</b>

## 4. CASH FLOW STATEMENT

€ m	2011	2010	2009	2008	2007
Cash flow from					
- business activities	198.6	172.0	130.8	169.7	84.0
- Investment activities	-62.6	-251.5	72.8	-127.8	-936.9
- financing activities	-134.6	-63.1	-26.5	89.1	897.5
<b>Changes in cash and cash equivalents</b>	<b>1.4</b>	<b>-142.6</b>	<b>177.0</b>	<b>130.9</b>	<b>44.6</b>
Cash and cash equivalents					
- beginning of the business year	354.8	497.2	321.4	192.5	148.3
- changes in the value of foreign currency	-2.3	0.2	-1.2	-2.0	-0.5
- the end of the business year	353.8	354.8	497.2	321.4	192.5

## 5. EPRA NET YIELD

€ 1,000	Austria	Germany	Eastern/South East Europe	Total
<b>Investment properties</b>	<b>682,161</b>	<b>1,499,381</b>	<b>2,001,692</b>	<b>4,183,234</b>
annualised gross rents	38,339	77,885	148,916	265,140
property operating expenses	-4,873	-8,301	-13,343	-26,517
<b>annualised net rents</b>	<b>33,466</b>	<b>69,584</b>	<b>135,573</b>	<b>238,623</b>
Adjustments for				
- fixed/guaranteed uplifts in next 12 months	0	4,561	0	4,561
<b>Adjusted annualised net rents</b>	<b>33,466</b>	<b>74,145</b>	<b>135,573</b>	<b>243,184</b>
<b>EPRA Net Yield</b>	<b>4.9%</b>	<b>4.9%</b>	<b>6.8%</b>	<b>5.8%</b>

## III. GENERAL OVERVIEW OF PROPERTIES

Plot size in 1,000 sqm Values in €1,000

Country	City	Property	Share	Additions (month/ year)	Plot	Office space	Retail space	Hotel space	Residen- tial space	
<b>Investment properties</b>						<b>4,503.0</b>	<b>1,292.8</b>	<b>157.5</b>	<b>80.1</b>	<b>20.8</b>
<b>Investment properties Austria</b>										
1020	Vienna	Handelskai 388 /DBC	100%	09/00	9.4	20.6	1.5	0	0	
1020	Vienna	Rembrandtstraße 21	100%	07/07	0.7	0	0	5.0	0	
1030	Vienna	Erdberger Lände 26-32	EF %	09/04	60.0	41.9	5.4	0	0	
1030	Vienna	Rennweg 16 (Hotel, vermietetes Büro)	100%	10/02	5.5	3.7	0	30.8	0	
1030	Vienna	Rüdengasse 11	100%	05/03	1.1	4.7	0	0	0	
1030	Vienna	Galleria	100%	12/05 - 05/08	Residential ownership	11.6	14.5	0	1.9	
1040	Vienna	Wiedner Hauptstraße 23-25	100%	07/89	1.2	1.9	0.9	1.5	1.6	
1040	Vienna	Grosse Neugasse 36 / Schöffergasse 18-20	100%	12/89	1.0	0	0.6	0	3.2	
1040	Vienna	Rilkeplatz 5	100%	05/03	0.5	2.7	0	0	0	
1040	Vienna	Viktorgasse 26	100%	07/07	0.3	0	0.1	0	1.1	
1060	Vienna	Mariahilferstraße 17	100%	07/07	0.7	2.6	0.5	0	0.2	
1090	Vienna	Mariannengasse 14	100%	12/89	0.9	3.5	0.4	0	0	
1100	Vienna	Erlachgasse 92b	100%	11/03	2.7	0	6.9	0	0	
1110	Vienna	Simmeringer Hauptstraße 99	100%	12/05	7.5	0.2	1.2	0	2.1	
1120	Vienna	Wolfganggasse 58-60	100%	11/00	7.3	18.4	0.4	0	0	
1120	Vienna	Schönbrunnerstraße 247	100%	12/05	1.0	2.9	0	0	0	
1150	Vienna	Linke Wienzeile 234/Storchengasse 1	100%	03/95	4.0	14.9	0.8	0	0	
1150	Vienna	Markgraf-Rüdiger-Str. 6-8	100%	01/02	2.6	3.1	0.4	0	1.9	
1150	Vienna	Sparkassaplatz 6	100%	05/03	0.8	2.2	0.2	0	0	
1180	Vienna	Theresiengasse 36	100%	12/05	0.4	0	0	0	1.1	
1190	Vienna	Döblinger Hauptstraße 66	100%	05/89	4.2	0.7	0.1	0	1.5	
1190	Vienna	Heiligenstädter Straße 51-53	100%	05/89	1.1	1.7	1.3	0	0	
1200	Vienna	Klosterneuburgerstraße 23-27	100%	05/03	0.5	2.3	0.8	0	0.4	
1200	Vienna	Klosterneuburgerstraße 76	100%	07/07	0	0	0.8	0	0.8	
1210	Vienna	Felmayergasse 2	100%	12/05	6.9	0	3.4	0	0	
1230	Vienna	Zetschegasse 17	100%	11/03	12.2	3.0	5.2	0	0	
1230	Vienna	Breitenfurter Straße 142-144	100%	08/87	6.8	0	4.5	0	0	
2201	Seyring	Brünner Straße 160	100%	11/04	17.4	0	8.8	0	0	
4600	Wels	Kaiser-Josef-Platz 49	100%	12/05	1.7	1.2	0.2	0	0	
4614	Marchtrenk	Freilingner Straße 44	100%	10/08	16.0	0	0	0	0	
5020	Salzburg	AVA Hof - Ferdinand Hanusch Platz 1	100%	01/02	3.6	5.4	3.2	0	0.2	
5020	Salzburg	Fürbergstraße 18-20	100%	12/05	0	0.5	2.6	3.6	0	
5020	Salzburg	Innsbrucker Bundesstraße 47	100%	12/05	0	2.8	0	0	0	
5020	Salzburg	Julius-Welser-Straße 15	100%	05/03	2.7	3.1	0	0	0	
8055	Graz	Puntigamer Straße 124	100%	04/06	11.2	0	3.1	0	0	
9020	Klagenfurt	Fallegasse 7	100%	12/05	9.7	0	3.8	0	0	
<b>Realties with properties built on third land</b>						<b>321.9</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Properties with an IFRS book value &lt; 2 m €</b>						<b>67.7</b>	<b>1.9</b>	<b>7.4</b>	<b>0</b>	<b>2.9</b>
<b>Investment properties Austria total</b>						<b>591.2</b>	<b>157.3</b>	<b>79.0</b>	<b>41.0</b>	<b>18.8</b>

<sup>1)</sup> Calculation Yield (gross yield): Rental income annualised/Book value IFRS 40



Industrial space	Storage space	Others	Total space	Acquisition cost as at 31.12.2011	IFRS-Book value as at 31.12.2011	IFRS-Book value as at 31.12.2010	Rental income 2011 annualised	Level of commercial rental in %	Yield in % 2011 <sup>1)</sup>
<b>17.8</b>	<b>894.6</b>	<b>18.3</b>	<b>2,482.0</b>	<b>4,360,239</b>	<b>4,183,234</b>	<b>2,688,304</b>	<b>256,140</b>	<b>87%</b>	<b>6.3%</b>
0	1.0	0	23.1	53,048	38,000	37,900	2,114	87%	5.6%
0	0	0	5.0	11,979	11,100	0	630	100%	5.7%
0	19.7	0	67.0	124,723	94,680	104,600	5,349	80%	5.7%
0	0.8	0	35.3	82,232	79,883	78,554	4,442	94%	5.6%
0	0	0	4.7	9,032	7,980	7,950	592	100%	7.4%
0	1.5	0	29.5	92,885	91,000	87,900	4,224	96%	4.6%
0	0	0	5.8	8,048	10,800	10,800	523	100%	4.8%
0	0	0	3.8	7,351	7,750	7,750	425	96%	5.5%
0	0	0	2.7	6,638	4,880	6,850	451	100%	9.2%
0	0.2	0	1.4	3,076	2,420	2,400	130	98%	5.4%
0	0.2	0	3.5	17,092	17,600	17,500	881	99%	5.0%
0	0	0	3.9	8,898	8,680	8,670	586	93%	6.8%
0	0	0	6.9	12,735	11,200	11,100	810	100%	7.2%
0	0	0	3.5	3,841	4,105	3,953	252	94%	6.1%
0	1.8	0	20.6	40,969	26,100	26,400	1,938	93%	7.4%
0	0	0	2.9	7,857	7,470	8,410	413	99%	5.5%
0	1.6	0	17.3	43,484	31,400	31,800	1,257	55%	4.0%
0	0	0	5.4	6,677	7,110	6,960	500	92%	7.0%
0	0	0	2.4	4,211	3,590	3,610	217	72%	6.1%
0	0	0	1.1	1,225	1,570	1,558	80	100%	5.1%
0	0	0	2.3	3,245	5,890	5,590	192	73%	3.3%
0	0	0	3.0	5,110	3,820	3,810	298	96%	7.8%
0	0	0	3.5	6,233	5,760	5,940	384	84%	6.7%
0	0	0	1.6	3,004	3,240	3,200	182	88%	5.6%
0	0	0	3.4	2,156	2,320	2,297	176	100%	7.6%
0	0	0	8.2	10,647	8,880	8,590	771	98%	8.7%
0	0	0	4.5	4,585	4,260	4,240	393	100%	9.2%
0	4.3	0	13.1	14,346	17,000	17,000	1,290	100%	7.6%
0	0	0	1.4	2,204	2,249	2,241	135	81%	6.0%
0	8.4	0	8.4	5,133	2,560	2,600	178	100%	7.0%
0	0.1	0	8.9	21,629	25,900	25,900	1,404	99%	5.4%
0	0.4	0	7.0	15,135	11,690	8,510	431	100%	3.7%
0	0.4	0	3.2	4,897	4,597	4,523	253	81%	5.5%
0	0.3	0	3.3	3,623	3,240	3,300	228	90%	7.0%
0	0	0	3.1	3,269	3,231	3,353	14	100%	0.4%
0	0	0	3.8	2,900	2,900	2,900	372	100%	12.8%
<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>86,787</b>	<b>91,599</b>	<b>89,386</b>	<b>4,877</b>	<b>100%</b>	<b>5.3%</b>
<b>0</b>	<b>0</b>	<b>0</b>	<b>12.3</b>	<b>16,195</b>	<b>15,707</b>	<b>17,738</b>	<b>945</b>	<b>92%</b>	<b>6.0%</b>
<b>0</b>	<b>40.8</b>	<b>0</b>	<b>336.8</b>	<b>757,100</b>	<b>682,161</b>	<b>675,783</b>	<b>38,339</b>	<b>91%</b>	<b>5.6%</b>

Plot in sqm Values in €1,000

Country	City	Property	Share	Additions (month/ year)	Plot	Office space	Retail space	Hotel space	Residen- tial space
<b>Investment properties Germany</b>									
10115	Berlin	Ämtergebäude Invalidenstraße 130/131	100%	01/08	1.4	0.1	0	0	0
10559	Berlin	Spreebogen	100%	10/07	7.9	32.7	0.9	0	0.3
10719	Berlin	Joachimstaler Strasse 20	100%	03/07	1.4	4.9	0.4	0	0
10719	Berlin	Lietzenburger Strasse 75	100%	06/10	1.1	2.5	0.4	0	0
10785	Berlin	Kreuzberg, Königliche Direktion (Schöneberger Ufer)	100%	01/08	13.1	22.8	0	0	0
10963	Berlin	Projektgesellschaft Hallesches Ufer	100%	01/08	13.9	11.5	0	0	0
12277	Berlin	Marienfelde, Buckower Chaussee 43-58	100%	01/08	53.0	1.8	0	0	0
21035	Hamburg	H&M Logistikcenter	100%	07/08	146.5	0	0	0	0
34117	Kassel	Frankfurter Strasse 9 + 11	100%	01/07	13.3	28.3	0	0	0.2
34119	Kassel	Friedrich-Ebert-Straße 104 - 106	100%	01/07	18.7	6.3	0	0	0
34121	Kassel	Knorrstrasse 32, 34	100%	01/07	11.3	2.6	0	0	0
34123	Kassel	Vor dem Osterholz 10-14 (Logistikpark)	100%	07/07	19.9	7.7	0	0	0
34369	Hofgeißmar	Neue Straße 21	100%	01/07	8.9	2.9	0	0	0
34497	Korbach	Medebacher Landstrasse 29	100%	01/07	8.6	3.6	0	0	0.2
34576	Homburg/Efze	August-Vilmar-Strasse 20	100%	01/07	13.0	2.7	0	0	0
35037	Marburg	Robert Koch Strasse 5-17	100%	01/07	27.9	19.6	0	0	0.2
35037	Marburg	Universitätsstrasse 48-50	100%	01/07	10.0	6.7	0	0	0.3
35043	Marburg	Raiffeisenstrasse 1 + 7	100%	01/07	20.7	8.2	0	0	0
35390	Gießen	Gutfleischstr. 1 / Marburger Str. 2-4 / Ostanlage 7, 15, 17, 19	100%	01/07	20.6	18.2	0	0	0
35392	Gießen	Schubertstrasse 60	100%	01/07	74.4	20.3	0	0	0
35392	Gießen	Leihgesterner Weg 52	100%	01/07	5.1	2.6	0	0	0
35394	Gießen	Ferniestrasse 8	100%	01/07	29.9	13.2	0	0	0
35578	Wetzlar	Schanzenfeldstrasse 8	100%	01/07	20.4	7.1	0	0	0
36041	Fulda	Washingtonallee 1-6 / Severingstrasse 1-5	100%	01/07	48.0	18.2	0	0	0
36251	Bad Hersfeld	Hubertusweg 19	100%	01/07	7.8	5.8	0	0	0.1
36251	Bad Hersfeld	Kleine Industriestraße 3	100%	01/07	6.9	3.5	0	0	0
41460	Neuss	Neuss Sperberweg 6	100%	05/03	12.0	2.7	0	0	0
50668	Köln	Parkhaus RheinTriadem	100%	01/08	3.2	0	0	0	0
50668	Köln	Johannisstraße 60 und 64	100%	01/08	2.2	3.8	0	0	0
55252	Mainz-Kastel	Wiesbadener Strasse 99-103	100%	01/07	52.8	23.6	0	0	0.1
60327	Frankfurt	Europaallee Nord 4	100%	01/08	0.9	0	0	0	0
60327	Frankfurt	Europaviertel, Tower 185 (Sockel)	100%	01/08	17.8	61.3	0	0	0
61169	Friedberg	Homburger Str. 18	100%	01/07	8.2	2.7	0	0	0
61325	Bad Homburg	Auf der Steinkaut 10-12	100%	01/07	6.4	3.6	0	0	0.2
64293	Darmstadt	Steubenplatz 14	100%	01/07	5.6	5.4	0	0	0
64625	Bensheim	Berliner Ring 35	100%	01/07	12.3	5.9	0	0	0
64720	Michelstadt	Erbacher Strasse 46.47,48	100%	01/07	15.5	4.8	0	0	0
65185	Wiesbaden	Kaiser-Friedrich-Ring 75	100%	01/07	12.3	12.4	0	0	0
65185	Wiesbaden	Rheinstrasse 35-37	100%	01/07	4.2	6.5	0	0	0.1
65185	Wiesbaden	Luisenplatz 5 + 10	100%	01/07	4.4	5.2	0	0	0
65187	Wiesbaden	Mosbacher Strasse 55	100%	01/07	11.0	3.5	0	0	0

<sup>1)</sup> Calculation Yield (gross yield): Rental income annualised/Book value IFRS 40

Industrial space	Storage space	Others	Total space	Acquisition cost as at 31.12.2011	IFRS-Book value as at 31.12.2011	IFRS-Book value as at 31.12.2010	Rental income 2011 annualised	Level of commercial rental in %	Yield in % 2011 <sup>1)</sup>
0	0	0	0.2	5,302	4,900	4,000	0	0%	0.0%
0	0.4	0.6	34.9	104,213	84,000	86,200	6,476	98%	7.7%
0	0	0.2	5.5	12,501	9,821	9,746	861	98%	8.8%
0	0.3	0	3.2	7,039	6,990	6,970	446	100%	6.4%
0	0.9	0.5	24.1	37,915	38,000	37,000	2,634	98%	6.9%
0	0	0.1	11.6	16,605	15,400	15,100	1,249	100%	8.1%
0	16.0	8.8	26.6	6,933	7,180	6,800	827	62%	11.5%
0	114.8	0	114.8	110,847	105,900	109,000	6,960	100%	6.6%
0	6.4	0	34.9	83,752	82,350	83,200	4,373	100%	5.3%
0	1.8	0	8.1	9,887	11,300	10,850	561	100%	5.0%
0	0.9	0	3.6	2,911	2,300	3,250	228	100%	9.9%
0	3.8	0	11.5	8,004	7,650	7,700	484	100%	6.3%
0	1.4	0	4.3	3,484	3,650	3,550	222	100%	6.1%
0	1.1	0	4.9	4,148	4,100	3,900	245	100%	6.0%
0	1.2	0	3.9	3,924	3,550	3,400	211	100%	5.9%
0	6.9	0	26.7	30,927	33,700	33,000	1,928	99%	5.7%
0	2.2	0	9.2	13,744	14,150	13,550	728	100%	5.1%
0	2.4	0	10.5	11,972	12,750	12,550	695	100%	5.5%
0	6.8	0	25.0	44,911	45,550	44,300	2,246	100%	4.9%
0	11.8	0	32.2	61,435	58,200	57,150	3,020	100%	5.2%
0	1.1	0	3.7	4,436	5,300	5,250	273	100%	5.1%
0	5.6	0	18.8	53,754	48,050	48,650	2,563	100%	5.3%
0	3.8	0	10.9	13,872	12,850	12,550	720	100%	5.6%
0	9.1	0	27.2	53,242	48,900	50,700	2,838	100%	5.8%
0	1.6	0	7.5	7,846	8,000	7,550	472	100%	5.9%
0	1.0	0	4.5	4,612	4,600	4,450	259	100%	5.6%
0	3.3	0	6.1	8,317	5,000	5,500	320	80%	6.4%
0	0	0	0	8,850	12,000	12,000	532	100%	4.4%
0	0.3	0	4.1	13,700	15,000	14,000	887	97%	5.9%
0	13.0	0	36.7	51,134	52,400	51,450	3,197	100%	6.1%
0	0	0	0	10,086	12,900	13,000	856	100%	6.6%
0	1.9	0	63.2	162,257	165,800	200,180	6,882	100%	4.2%
0	1.9	0	4.6	5,312	5,450	5,350	320	100%	5.9%
0	1.5	0	5.3	12,293	11,900	11,350	636	100%	5.3%
0	1.3	0	6.7	15,869	17,650	17,000	854	100%	4.8%
0	1.4	0	7.4	11,270	12,150	12,000	649	100%	5.3%
0	2.0	0	6.7	7,493	6,900	6,950	425	100%	6.2%
0	4.0	0	16.4	44,635	47,300	43,600	2,178	100%	4.6%
0	1.8	0	8.4	18,426	20,600	19,500	1,028	100%	5.0%
0	1.5	0	6.6	18,234	18,350	17,350	810	100%	4.4%
0	11.8	0	15.3	24,567	26,200	25,100	1,319	100%	5.0%

Plot size in 1,000 sqm Values in € 1,000

Country	City	Property	Share	Additions (month/ year)	Plot	Office space	Retail space	Hotel space	Residen- tial space
65195	Wiesbaden	Schaperstrasse 16.19	100%	01/07	9.7	8.8	0	0	0
65197	Wiesbaden	Willy-Brandt-Allee 20-22	100%	01/07	26.2	6.6	0	0	0
65197	Wiesbaden	Willy-Brandt-Allee 2	100%	01/07	2.1	0.8	0	0	0
65201	Wiesbaden	Schönbergstrasse 100	100%	01/07	110.2	33.8	0	0	0.2
65428	Rüsselsheim	Eisenstrasse 60	100%	01/07	10.0	3.8	0	0	0
65428	Rüsselsheim	Johann-Sebastian-Bach-Strasse 45	100%	01/07	6.7	3.5	0	0	0
65510	Idstein	Gerichtstrasse 1 + 3	100%	01/07	4.4	2.5	0	0	0
65719	Hofheim	Nordring 4-10	100%	01/07	12.0	6.7	0	0	0.1
65719	Hofheim	Zeilsheimer Strasse 59	100%	01/07	11.2	2.2	0	0	0
70174	Stuttgart	Heilbronner Straße 7/Jägerstraße 17 (ehem. BD)	100%	01/08	13.4	2.1	0	0	0
80335	Munich	Arnulfpark, Skygarden	100%	01/08	12.2	18.5	0	0	0
80335	Munich	Schlossviertel Nymphenburg, Ambigon	100%	01/08	6.2	2.6	3.1	0	0
81243	Munich	Erbbaurecht Berga, Bodenseestraße 229	100%	01/08	7.1	0	0	0	0
<b>Investment properties Germany total</b>					<b>1,003.6</b>	<b>487.2</b>	<b>4.7</b>	<b>0</b>	<b>2.0</b>
<b>Investment properties Eastern and South East Europe</b>									
BG	Sofia	IBC	100%	03/03	5.7	3.9	0	0	0
BG	Sofia	Europark Office Building	100%	05/06	2.9	6.9	0	0	0
BG	Sofia	Megapark	35%	09/10	2.8	15.6	0	0	0
CZ	Prague	Europort	100%	07/05	0	0	2.7	13.8	0
CZ	Prague	English International School Prague	100%	10/07	24.0	6.8	0	0	0
CZ	Plzen	Diplomat Center Pilsen	100%	08/08	2.9	3.9	0.2	10.0	0
CZ	Prague	Europolis Technopark	100%	01/11	5.8	6.8	0	0	0
CZ	Prague	Danube House	100%	01/11	11.7	18.1	1.2	0	0
CZ	Prague	River City Nile House	100%	01/11	6.7	16.2	1.5	0	0
CZ	Prague	River City Amazon Court	100%	01/11	9.4	19.5	1.5	0	0
CZ	Prague	Šestká Shopping Center	100%	01/11	43.9	0.2	26.9	0	0
CZ	Prague	Kavci Hory	100%	01/11	21.7	33.1	0.2	0	0
HR	Zagreb	Zagrebtower	100%	01/11	7.1	24.2	0.6	0	0
HU	Budapest	Víziváros Office Center	100%	09/05	4.0	11.7	0.4	0	0
HU	Budapest	R70 Office Complex	100%	06/03	3.9	15.9	0.5	0	0
HU	Budapest	Buda Business Center	100%	09/05	1.8	5.8	0.1	0	0
HU	Budapest	Canada Square	100%	07/05	1.4	5.0	0	0	0
HU	Budapest	Bártok Ház	100%	08/05	3.7	14.3	2.2	0	0
HU	Budapest	Capital Square	100%	01/07	8.5	28.2	1.3	0	0
HU	Győr	Dunacenter	100%	09/08	21.3	0	16.4	0	0
HU	Budapest	Europolis Infopark	100%	01/11	6.2	11.6	0	0	0
HU	Budapest	City Gate	100%	01/11	8.7	21.9	0	0	0
HU	Budapest	Europolis Park Budapest M1	100%	01/11	160.0	8.6	0	0	0
HU	Budapest	Europolis Park Budapest Aerozone	100%	01/11	120.0	13.8	0	0	0
HU	Budapest	Infopark West	100%	01/11	8.2	27.2	0	0	0

<sup>1)</sup> Calculation Yield (gross yield): Rental income annualised/Book value IFRS 40

Industrial space	Storage space	Others	Total space	Acquisition cost as at 31.12.2011	IFRS-Book value as at 31.12.2011	IFRS-Book value as at 31.12.2010	Rental income 2011 annualised	Level of commercial rental in %	Yield in % 2011 <sup>1)</sup>
0	2.7	0	11.5	23,543	25,700	23,500	1,244	100%	4.8%
0	5.9	0	12.6	22,522	22,800	22,400	1,197	100%	5.3%
0	0.8	0	1.7	3,583	3,350	3,200	179	100%	5.4%
0	11.5	0	45.5	80,441	87,350	81,800	4,573	100%	5.2%
0	1.2	0	5.1	12,206	9,250	9,600	518	100%	5.6%
0	1.4	0	4.9	7,768	9,000	9,050	405	100%	4.5%
0	1.2	0	3.8	8,619	8,350	8,700	457	100%	5.5%
0	2.5	0	9.3	15,569	16,800	16,600	932	100%	5.5%
0	0.7	0	2.9	5,634	5,400	5,250	310	100%	5.7%
0	0	0	2.1	18,048	15,000	17,000	0	0%	0.0%
0	1.2	0	19.7	118,066	135,600	0	4,695	58%	3.5%
0	1.1	0	6.8	48,587	48,800	0	736	21%	1.5%
0	0	7.1	7.1	3,140	3,240	3,140	226	100%	7.0%
<b>0</b>	<b>277.4</b>	<b>17.4</b>	<b>788.7</b>	<b>1,498,386</b>	<b>1,499,381</b>	<b>1,334,936</b>	<b>77,885</b>	<b>92%</b>	<b>5.2%</b>
0.2	0	0	4.0	9,413	7,910	7,948	912	100%	11.5%
0.2	0.2	0	7.2	16,437	11,500	11,720	1,091	95%	9.5%
0.9	0.2	0	16.8	26,157	25,900	26,047	843	34%	3.3%
0.7	0.4	0.4	18.1	43,721	27,300	31,910	3,472	96%	12.7%
0	0	0	6.8	13,372	10,000	9,770	854	100%	8.5%
0	0.1	0	14.3	29,520	15,200	16,240	2,599	100%	17.1%
0.3	0.8	0	7.8	12,956	13,200	0	912	71%	6.9%
0	0.3	0	19.6	54,342	55,500	0	3,432	79%	6.2%
0	0.4	0	18.1	49,653	49,300	0	3,397	89%	6.9%
0.7	1.1	0	22.8	46,380	48,600	0	2,185	51%	4.5%
0	0.0	0	27.1	36,847	35,900	0	3,894	88%	10.8%
1.3	4.3	0	38.9	80,306	81,800	0	6,292	85%	7.7%
0.6	0.4	0	25.8	63,010	62,400	0	5,009	91%	8.0%
0.6	0.7	0.1	13.5	26,243	27,800	28,350	1,891	78%	6.8%
1.0	0.5	0.1	18.1	29,973	26,800	26,720	1,817	65%	6.8%
0	0.2	0	6.1	13,454	7,900	8,800	377	35%	4.8%
0	0.4	0	5.3	12,238	12,300	12,330	958	98%	7.8%
0.2	0.4	0	17.1	44,384	38,200	38,940	2,970	97%	7.8%
0.8	1.4	0	31.7	81,732	70,800	70,000	4,851	85%	6.9%
0	0	0	16.4	21,930	11,500	7,000	669	59%	5.8%
0.3	0.1	0	12.0	26,027	26,400	0	1,854	76%	7.0%
0.8	0.7	0	23.4	41,659	43,800	0	3,605	96%	8.2%
0	60.5	0	69.1	35,878	34,500	0	2,644	74%	7.7%
0	49.2	0	63.0	54,475	52,500	0	4,908	89%	9.3%
0.6	1.5	0	29.4	50,910	56,700	0	3,301	65%	5.8%

Plot in 1,000 sqm Values in €1,000

Country	City	Property	Share	Additions (month/ year)	Plot	Office space	Retail space	Hotel space	Residen- tial space
PL	Warsaw	Wspolna	100%	11/01	0	6.2	0.7	0	0
PL	Warsaw	Warschau Financial Center	50%	09/05	0.6	23.3	0.7	0	0
PL	Warsaw	Poleczki Business Park	50%	03/07	6.6	0	0	0	0
PL	Warsaw	Poleczki Business Park	50%	03/07	6.4	9.0	0.4	0	0
PL	Warsaw	Poleczki Business Park	50%	03/07	6.5	9.6	0.6	0	0
PL	Warsaw	Warsaw Towers	100%	01/11	3.1	19.9	1.3	0	0
PL	Warsaw	Saski Point	100%	01/11	3.4	7.2	0.5	0	0
PL	Blonie	Europolis Park Blonie 1	100%	01/11	543.9	8.5	0	0	0
PL	Warsaw	Sienna Center	100%	01/11	4.7	19.4	0.2	0	0
PL	Warsaw	Saski Crescent	100%	01/11	4.2	15.0	0.1	0	0
PL	Warsaw	Business Centre Bitwy Warszawskiej	100%	01/11	8.1	19.0	0.1	0	0
PL	Piotrkow Tryb.	Europolis Park Poland Central	100%	01/11	1,178.6	1.4	0	0	0
PL	Warsaw	Lipowy Office Park	100%	01/11	12.0	38.7	0	0	0
RO	Bucharest	Opera Center 1	100%	09/03	2.6	10.3	0.7	0	0
RO	Bucharest	Opera Center 2	100%	03/04	0.8	3.2	0	0	0
RO	Bucharest	Bukarest Business Park	100%	10/05	15.7	23.8	0.1	0	0
RO	Sibiu	Retail Park Sibiu	100%	12/07	42.0	0	9.8	0	0
RO	Bucharest	Europolis Park Bucharest 2 Beta	100%	01/11	101.9	1.9	0	0	0
RO	Bucharest	River Place	100%	01/11	14.9	45.3	0.7	0	0
RO	Bucharest	Europolis Park Bucharest 1	100%	01/11	367.4	9.5	0	0	0
RO	Bucharest	Europe House	100%	01/11	3.0	14.0	0.7	0	0
RO	Bucharest	Europolis Park Bucharest 2 Gamma	100%	01/11	74.4	1.4	0	0	0
SI	Ljubljana	Austria Trend Hotel Ljubljana	100%	04/05	2.9	0	0	15.4	0
SK	Bratislava	Bratislava Business Center	100%	01/00	1.6	7.5	0.8	0	0
SRB	Belgrade	Sava Business Center	100%	02/07	10.6	16.2	0.4	0	0
SRB	Belgrade	Belgrad Office Park	100%	12/07	0	18.8	0	0	0
<b>Investment properties Eastern and South East Europe total</b>					<b>2,908.2</b>	<b>648.4</b>	<b>73.8</b>	<b>39.1</b>	<b>0</b>
<b>Investment properties under development</b>					<b>5,521.5</b>	<b>143.7</b>	<b>0.4</b>	<b>20.4</b>	<b>0</b>
<b>Land reserves Austria</b>									
1190	Vienna	Muthgasse 42-48	100%	04/02	14.5	0	0	0	0
<b>Land reserves Austria total</b>					<b>14.5</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Actual projects Austria</b>									
1030	Vienna	Erdberger Lände 26-32 Bauteil A	100%	09/04	6.4	18.9	0	0	0
<b>Actual projects Austria total</b>					<b>6.4</b>	<b>18.9</b>	<b>0</b>	<b>0</b>	<b>0</b>

<sup>1)</sup> Calculation Yield (gross yield): Rental income annualised/Book value IFRS 40

Industrial space	Storage space	Others	Total space	Acquisition cost as at 31.12.2011	IFRS-Book value as at 31.12.2011	IFRS-Book value as at 31.12.2010	Rental income 2011 annualised	Level of commercial rental in %	Yield in % 2011 <sup>1)</sup>
0.2	0	0	7.1	20,571	24,100	23,550	1,829	99%	7.6%
1.0	0	0	24.9	73,008	99,150	91,915	6,911	99%	7.0%
0	0	0	0	0	0	45,510	0	0%	0.0%
0	0.7	0	10.2	20,519	24,768	0	1,568	89%	6.3%
0.3	0.7	0	11.3	20,173	23,882	0	1,634	76%	6.8%
0	0.4	0	21.5	72,367	76,100	0	5,230	94%	6.9%
0.1	0.2	0	8.0	33,566	32,200	0	1,863	92%	5.8%
0	168.1	0	176.5	73,089	70,800	0	4,543	62%	6.4%
0	0.3	0	19.9	58,980	61,700	0	3,468	70%	5.6%
0.2	0.0	0	15.4	64,493	63,700	0	3,617	81%	5.7%
0	1.0	0	20.2	56,218	52,100	0	3,582	81%	6.9%
0	73.5	0	74.9	27,698	27,100	0	1,797	70%	6.6%
0.4	0.3	0	39.4	100,919	104,300	0	7,124	100%	6.8%
0	0.3	0	11.5	23,518	26,105	24,546	2,383	87%	9.1%
0	0	0	3.3	6,434	8,277	6,632	789	98%	9.5%
2.0	0	0	25.9	61,750	60,800	59,163	5,601	100%	9.2%
0	0	0	9.8	13,579	8,790	8,500	747	100%	8.5%
0	31.4	0	33.3	20,162	17,280	0	1,173	64%	6.8%
0.1	1.1	0	47.3	99,231	101,400	0	8,950	99%	8.8%
0	149.1	0	158.6	99,094	87,500	0	7,669	89%	8.8%
0	0.7	0	15.3	47,215	47,300	0	3,789	94%	8.0%
0	21.2	0	22.6	11,360	11,830	0	561	48%	4.7%
2.6	0	0	17.9	46,069	17,600	19,890	1,533	89%	8.7%
0.7	0.4	0	9.5	20,243	12,200	9,500	933	89%	7.7%
1.1	0.7	0	18.4	59,616	45,100	46,504	3,156	100%	7.0%
0	2.3	0	21.1	53,865	43,900	46,100	3,731	88%	8.5%
<b>17.8</b>	<b>576.4</b>	<b>0.9</b>	<b>1,356.4</b>	<b>2,104,754</b>	<b>2,001,692</b>	<b>677,585</b>	<b>148,916</b>	<b>85%</b>	<b>7.4%</b>
<b>0.6</b>	<b>4.4</b>	<b>12.9</b>	<b>182.5</b>	<b>943,214</b>	<b>934,450</b>	<b>763,532</b>	<b>5,965</b>		
0	0	0	0	24,264	14,400	14,400	12	0%	0.0%
<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>24,264</b>	<b>14,400</b>	<b>14,400</b>	<b>12</b>		
0	0	0	18.9	13,650	18,400	0	0	0%	0.0%
<b>0</b>	<b>0</b>	<b>0</b>	<b>18.9</b>	<b>13,650</b>	<b>18,400</b>	<b>0</b>	<b>0</b>		

Plot size in 1,000 sqm Values in €1,000

Country	City	Property	Share	Additions (month/ year)	Plot	Office space	Retail space	Hotel space	Residen- tial space
<b>Land reserve Germany</b>									
10557	Berlin	Tiergarten, Lehrter Stadtquartier 5	100%	01/08	0				
10557	Berlin	Tiergarten, Lehrter Stadtquartier 7	100%	01/08	3.6				
10557	Berlin	Tiergarten, Lehrter Stadtquartier 8	100%	01/08	1.6				
10557	Berlin	Tiergarten, Lehrter Stadtquartier 9	100%	01/08	1.8				
10963	Berlin	Kreuzberg, Baufeld Urbane Mitte	100%	01/08	42.9				
50668	Köln	RheinForum (ehemaliges K1)	100%	01/08	0				
50670	Köln	PG Belsenpark Oberkassel, Baufeld MK 2.1	100%	01/08	0				
50670	Köln	PG Belsenpark Oberkassel, Baufeld MK 3	100%	01/08	0				
12207	Berlin	Lichterfelde, Landweg, Osdorfer Straße, Reaumurstraße	100%	01/08	965.2				
10557	Berlin	Tiergarten, Invalidenstraße 51/52 am Kanal	100%	01/08	19.3				
60327	Frankfurt	Mannheimer Straße 35 (Khasana-Gelände)	100%	01/08	8.3				
60327	Frankfurt	Europaallee Nord 2	100%	01/08	0				
60327	Frankfurt	UEC Tower 1	100%	01/08	3.9				
60327	Frankfurt	HYATT Tower	100%	01/08	4.6				
60327	Frankfurt	Frankfurt am Main, Millenium Tower	100%	01/08	8.7				
80939	Munich	Bf Freimann I	100%	01/08	37.9				
<b>Properties with an IFRS book value &lt; 2 m €</b>					<b>326.1</b>				
<b>Land reserve Germany total</b>					<b>1,424.0</b>				
<b>Projects in advanced preparation</b>									
10963	Berlin	Kreuzberg, Baufeld Flottwellpromenade	100%	01/08	10.4				
10963	Berlin	Flottwellpromenade BF Mitte	100%	01/08	0				
10557	Berlin	Europacity	100%	01/08	164.8				
10557	Berlin	Berlin, Tiergarten, Europacity, Europaplatz, Baufeld 03	100%	01/08	3.0				
10557	Berlin	Berlin, Tiergarten, Europacity, Europaplatz, Baufeld Rest	100%	01/08	12.6				
10557	Berlin	Berlin, Europacity Hafenquartier Süd	50%	0	16.1				
13589	Berlin	Tiergarten, Lehrter Gbf	100%	01/08	53.0				
13355	Berlin	Wedding, Brunnenstraße , Gbhf. Nordend, S-Bhf. Gesundbrunnen	100%	01/08	105.7				
80335	Munich	Laim Landsberger Straße (ehemaliges Teilprojekt 7)	100%	01/08	7.3				
40210	Düsseldorf	Harkortstraße	100%	01/08	13.1				
40227	Düsseldorf	Mindener Straße	100%	01/08	0				
40545	Düsseldorf	BelsenPark Oberkassel	100%	01/08	0				
80335	Munich	Schlossviertel Nymphenburg (ehemaliges Teilprojekt 4)	100%	01/08	91.8				
80939	Munich	AW Freimann	50%	01/08	86.2				
80993	Munich	Eggartensiedlung	100%	01/08	133.6				
80993	Munich	Ladehof Moosach	100%	01/08	37.0				

<sup>1)</sup> Calculation Yield (gross yield): Rental income annualised/Book value IFRS 40



Industrial space	Storage space	Others	Total space	Acquisition cost as at 31.12.2011	IFRS-Book value as at 31.12.2011	IFRS-Book value as at 31.12.2010	Rental income 2011 annualised	Level of commercial rental in %	Yield in % 2011 <sup>1)</sup>
				0	0	12,900	0		
				24,514	19,900	19,800	1		
				36,373	19,700	19,500	39		
				20,380	18,100	18,000	31		
				10,965	10,900	12,000	219		
				0	0	6,300	0		
				3,877	6,500	0	0		
				1,610	2,800	0	0		
				4,312	5,720	5,620	297		
				4,680	7,400	4,680	0		
				8,927	20,400	20,300	1,076		
				0	0	8,300	0		
				26,647	28,100	23,900	0		
				11,243	17,900	11,600	7		
				76,329	75,200	74,400	87		
				4,290	4,200	4,000	545		
				1,271	1,860	1,860	90		
				235,417	238,680	243,160	2,393		
				0	0	12,100	9		
				4,551	4,750	0	0		
				19,697	28,200	37,000	1,245		
				2,170	4,500	2,400	0		
				6,939	7,650	7,000	180		
				1,864	9,300	0	0		
				3,652	5,210	3,940	26		
				9,037	9,090	8,980	336		
				2,682	2,980	10,900	262		
				6,065	6,200	6,200	166		
				2,704	2,900	3,600	0		
				6,394	2,060	11,100	0		
				17,450	17,400	17,100	12		
				32,322	25,500	25,200	517		
				14,352	15,200	14,500	52		
				8,757	2,700	9,900	5		

Plot size in 1,000 Values in € 1,000

Country	City	Property	Share	Additions (month/ year)	Plot	Office space	Retail space	Hotel space	Residen- tial space
81241	Munich	Gleisdreieck Pasing	100%	01/08	46.1				
81673	Munich	Bw München 4	100%	01/08	126.9				
85622	Feldkirchen b. Munich	Naherholungsgebiet "Heimstettener See"	100%	01/08	452.0				
CH (4031)	Basel	Erlenmatt - Shoppingcenter Multidevelopment	100%	01/08	0				
CH (4031)	Basel	Erlenmatt Baufeld C-N	100%	01/08	13.7				
80993	Munich	Hotel Moosach, Bunzlauer Platz	100%	01/08	0				
<b>Properties with an IFRS book value &lt; 2 m Euro</b>					<b>4.0</b>				
<b>Projects in advanced preparation Germany total</b>					<b>1,377.2</b>				
<b>Actual projects Germany</b>									
10557	Berlin	TOUR TOTAL	100%	01/08	4.1	14.1	0	0	0
10243	Berlin	Mercedes Benz VD	100%	01/08	4.6	25.7	0	0	0
10557	Berlin	InterCity Hotel	100%	01/08	3.2	0	0	20.4	0
60327	Frankfurt	Tower 185 (Projekt)	100%	01/08	0	61.8	0	0	0
60327	Frankfurt	Skyline Plaza	50%	01/08	18.5	0	0	0	0
60327	Frankfurt	Congress Center (Skyline Plaza)	50%	01/08	1.8	0	0	0	0
80335	Munich	Schlossviertel Nymphenburg, Ambigon	100%	01/08	0	0	0	0	0
80335	Munich	Arnulfpark, Skygarden	100%	01/08	0	0	0	0	0
<b>Actual projects Germany total</b>					<b>32.3</b>	<b>101.6</b>	<b>0</b>	<b>20.4</b>	<b>0</b>
<b>Land reserve Eastern and South East Europe</b>									
CZ	Prague	City Deco	100%	06/07	6.3				
CZ	Prague	River City Hotel	100%	01/11	6.3				
CZ	Prague	River City Yukon Residence	100%	01/11	5.8				
CZ	Prague	River City Residence	100%	01/11	9.5				
CZ	Prague	River City Infrastructure	100%	01/11	0				
HU	Budapest	Europolis Park Budapest M1-Extension	100%	01/11	420.4				
HU	Budapest	Europolis Park Budapest Aerozone-Ext	100%	01/11	61.9				
PL	Piotrkow Tryb.	Europolis Park Poland Central (Projekt)	100%	01/11	0				
PL	Blonie	Europolis Park Blonie 2	100%	01/11	237.5				
PL	Krakow	Avia	100%	01/11	5.0				
RO	Arad	Fachmarktzentrum Arad	100%	12/07	31.7				
RO	Sibiu	Retail Park Sibiu	100%	12/07	176.9				
RO	Bucharest	Europolis Park Bucharest 2	100%	01/11	275.1				
RO	Bucharest	Europolis Park Bucharest 1 Infrastructure	100%	01/11	57.5				
RO	Bucharest	Europolis Park Bucharest 2 Gamma (Proj)	100%	01/11	0				
RO	Bucharest	Barbu Vacarescu	100%	01/11	8.2				

<sup>1)</sup> Calculation Yield (gross yield): Rental income annualised/Book value IFRS 40

Industrial space	Storage space	Others	Total space	Acquisition cost as at 31.12.2011	IFRS-Book value as at 31.12.2011	IFRS-Book value as at 31.12.2010	Rental income 2011 annualised	Level of commercial rental in %	Yield in % 2011 <sup>1)</sup>
				12,103	14,200	14,200	349		
				11,940	13,600	12,500	4		
				3,391	3,500	2,700	287		
				2,645	2,645	15,100	0		
				0	0	3,400	107		
				2,458	9,000	0	0		
				0	0	0	0		
				<b>171,175</b>	<b>186,585</b>	<b>217,820</b>	<b>3,559</b>		
0	0.1	0	14.2	42,780	42,300	25,300	0		
0	0	0	25.7	13,938	12,400	0	0		
0	0	0	20.4	15,331	17,400	11,900	0		
0	0.7	0	62.5	202,326	225,900	114,920	0		
0	1.7	4.6	6.3	49,230	46,500	28,600	1		
0	0	8.3	8.3	1,941	1,130	500	0		
0	0	0	0	0	0	26,900	0		
0	0	0	0	0	0	52,350	0		
<b>0</b>	<b>2.4</b>	<b>12.9</b>	<b>137.4</b>	<b>325,547</b>	<b>345,630</b>	<b>260,470</b>	<b>1</b>		
				0	0	0	0		
				1,618	1,790	0	0		
				3,144	2,720	0	0		
				3,608	3,610	0	0		
				8,208	0	0	0		
				10,305	10,510	0	0		
				1,751	1,860	0	0		
				10,100	10,100	0	0		
				5,910	5,430	0	0		
				3,213	2,217	0	0		
				2,890	1,775	2,100	0		
				20,267	12,280	14,000	0		
				3,820	3,820	0	0		
				2,185	2,186	0	0		
				356	356	0	0		
				10,834	10,600	0	0		

Plot size in 1,000 sqm Values in € 1,000

Country	City	Property	Share	Additions (month/ year)	Plot	Office space	Retail space	Hotel space	Residen- tial space
RO	Bucharest	Orhideea Business Center	100%	01/11	7.2				
RO	Bucharest	Europolis Park Bucharest 3	100%	01/11	115.4				
RU	Moscow	Maslov Tower	50%	12/06	3.1				
SRB	Belgrade	Europolis Park Belgrade E75	100%	01/11	111.6				
SK	Bratislava	Harbour City	100%	01/11	37.7				
UA	Kiev Region	Europolis Park Kiev E95	100%	01/11	261.7				
UA	Kiev Region	Europolis Park Kiev E40	100%	01/11	485.4				
<b>Land reserve Eastern and South East Europe</b>					<b>2,324.1</b>				
<b>Projects in advanced preparation Eastern and South East Europe</b>									
SK	Bratislava	Europolis Park Bratislava D61	100%	01/11	284.7				
<b>Projects in advanced preparation Eastern / South East Europe total</b>					<b>284.7</b>				
<b>Actual projects Eastern and South East Europe</b>									
PL	Warsaw	Poleczki Business Park	50%	03/07	53.6	8.8	0	0	0
SK	Bratislava	BBC 1 Plus	100%	01/00	4.6	14.5	0.4	0	0
<b>Actual projects Eastern and South East Europe total</b>					<b>58.3</b>	<b>23.3</b>	<b>0.4</b>	<b>0</b>	<b>0</b>
<b>Own used properties</b>					<b>0</b>	<b>3.7</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Own used properties Austria</b>									
1030	Vienna	Rennweg 16 (Offices)	100%	10/02	0	2.9	0	0	0
<b>Own used properties Austria total</b>					<b>0</b>	<b>2.9</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Own used properties Germany</b>									
10719	Berlin	Joachimstaler Strasse 20	100%	03/07	0	0.8	0	0	0
<b>Own used properties Germany total</b>					<b>0</b>	<b>0.8</b>	<b>0</b>	<b>0</b>	<b>0</b>

<sup>1)</sup> Calculation Yield (gross yield): Rental income annualised/Book value IFRS 40

Industrial space	Storage space	Others	Total space	Acquisition cost as at 31.12.2011	IFRS-Book value as at 31.12.2011	IFRS-Book value as at 31.12.2010	Rental income 2011 annualised	Level of commercial rental in %	Yield in % 2011 <sup>1)</sup>
				16,117	8,368	0	0		
				3,803	1,914	0	0		
				0	0	0	0		
				2,049	1,400	0	0		
				8,501	8,900	0	0		
				3,793	3,700	0	0		
				9,100	8,569	0	0		
				<b>131,573</b>	<b>102,104</b>	<b>16,100</b>	<b>0</b>		
				5,696	5,700	0	0		
				<b>5,696</b>	<b>5,700</b>	<b>0</b>	<b>0</b>		
0.6	1.1	0	10.4	22,760	14,360	10,382	0		
0	0.9	0	15.9	13,133	8,590	1,200	0		
<b>0.6</b>	<b>1.9</b>	<b>0</b>	<b>26.3</b>	<b>35,893</b>	<b>22,950</b>	<b>11,582</b>	<b>0</b>		
<b>0</b>	<b>0</b>	<b>0</b>	<b>3.7</b>	<b>16,142</b>	<b>12,760</b>	<b>13,575</b>	<b>0</b>		
0	0	0	2.9	12,689	9,777	10,416	0		
<b>0</b>	<b>0</b>	<b>0</b>	<b>2.9</b>	<b>12,689</b>	<b>9,777</b>	<b>10,416</b>	<b>0</b>		
0	0	0	0.8	3,453	2,983	3,159	0		
<b>0</b>	<b>0</b>	<b>0</b>	<b>0.8</b>	<b>3,453</b>	<b>2,983</b>	<b>3,159</b>	<b>0</b>		

Plot size in 1,000 sqm Values in €1,000

Country	City	Property	Share	Additions (month/ year)	Plot	Office space	Retail space	Hotel space	Residen- tial space		
<b>Properties intended for trading</b>					<b>853.6</b>	<b>4.9</b>	<b>0</b>	<b>0</b>	<b>0.3</b>		
<b>Properties intended for trading Germany</b>											
	12277	Berlin		Motzener Straße 36 - 38	100%	01/08	38.4	1.4	0	0	0.2
	80335	München		Arnulfpark Baufeld MK 3	50%	01/08	3.9	0	0	0	0
	80995	München		Ratoldstraße (Bf Feldmoching)	100%	01/08	73.7	0	0	0	0
<b>Properties with an IFRS book value &lt; 2 m Euro</b>					<b>737.7</b>	<b>3.5</b>	<b>0</b>	<b>0</b>	<b>0.1</b>		
<b>Properties intended for trading Germany total</b>					<b>853.6</b>	<b>4.9</b>	<b>0</b>	<b>0</b>	<b>0.3</b>		
<b>Assets held for sale</b>					<b>88.2</b>	<b>0.2</b>	<b>0</b>	<b>0</b>	<b>0.2</b>		
<b>Assets held for sale Austria</b>											
	8700	Leoben		Göss - Wiese, Garten	100%	12/05	0	0	0	0	0
	8700	Leoben		Ferdinand Hanusch Straße 51	100%	12/05	0	0	0	0	0.2
<b>Assets held for sale Austria total</b>					<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.2</b>		
<b>Assets held for sale Germany</b>											
	40545	Düsseldorf		BelsenPark Oberkassel	100%	01/08	29.7	0	0	0	0
	50668	Köln		RheinForum (ehemaliges K1)	100%	01/08	5.2	0	0	0	0
	10557	Berlin		Tiergarten, Lehrter Stadtquartier 5	100%	01/08	3.3	0	0	0	0
	80335	München		Laim Landsberger Straße (ehemaliges Teilprojekt 7)	100%	01/08	0	0	0	0	0
	40227	Düsseldorf		Mindener Straße	100%	01/08	44.0	0.2	0	0	0
	60327	Frankfurt		Europaallee Nord 2	100%	01/08	6.1	0	0	0	0
	CH(4031)	Basel		Erlenmatt Baufeld	100%	01/08	0	0	0	0	0
<b>Assets held for sale Germany total</b>					<b>88.2</b>	<b>0.2</b>	<b>0</b>	<b>0</b>	<b>0</b>		
<b>Assets held for sale Eastern and South East Europa</b>											
	PL	Warsaw		Poleczki Business Park	50%	03/07	0	0	0	0	0
<b>Assets held for sale Eastern and South East Europa total</b>					<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>		

<sup>1)</sup> Calculation Yield (gross yield): Rental income annualised/Book value IFRS 40

Industrial space	Storage space	Others	Total space	Acquisition cost as at 31.12.2011	IFRS-Book value as at 31.12.2011	IFRS-Book value as at 31.12.2010	Rental income 2011 annualised	Level of commercial rental in %	Yield in % 2011 <sup>1)</sup>
0	24.2	15.2	44.6	41,990	33,904	41,491	650	35%	1.9%
0	16.8	0.1	18.4	7,035	4,820	5,800	121	23%	2.5%
0	0	0	0	10,336	10,336	9,530	0	0%	0.0%
0	0	2.5	2.5	5,250	5,184	5,075	28	100%	0.5%
0	7.4	12.7	23.7	19,370	13,564	21,086	501	39%	3.7%
0	24.2	15.2	44.6	41,990	33,904	41,491	650	35%	1.9%
0	0.4	0.0	0.8	49,097	57,835	24,396	120		
0	0	0	0	0.1	0	206	0		
0	0	0	0.2	0	100	0	0		
0	0	0	0.2	0.1	100	206	0		
0	0	0	0	3.0	5,060	22,610	0		
0	0	0	0	6.3	11,880	0	0		
0	0	0	0	15.2	13,050	0	0		
0	0	0	0	0	0	0	0		
0	0.4	0	0.6	0	0	0	120		
0	0	0	0	9.1	10,200	0	0		
0	0	0	0	15.4	17,545	1,580	0		
0	0.4	0	0.6	48,981	57,735	24,190	120		
0	0	0	0	0	0	0	0		
0	0	0	0	0	0	0	0		

Plot size in 1,000 sqm Values in € 1,000

Country	City	Property	Share	Additions (month/ year)	Plot	Office space	Retail space	Hotel space	Residen- tial space
Austria					19.6	3.3	2.6	0	8.2
Germany					79.4	0	0	0	0
Eastern and South East Europe					500.7	1.0	52.8	0	0
<b>Total properties sold</b>					<b>599.7</b>	<b>4.3</b>	<b>55.4</b>	<b>0</b>	<b>8.2</b>
<b>Investment properties</b>					<b>4,503.0</b>	<b>1,292.8</b>	<b>157.5</b>	<b>80.1</b>	<b>20.8</b>
Investment properties Austria					591.2	157.3	79.0	41.0	18.8
Investment properties Germany					1,003.6	487.2	4.7	0	2.0
Investment properties Eastern and South East Europe					2,908.2	648.4	73.8	39.1	0
<b>Investment properties under development</b>					<b>5,521.5</b>	<b>143.7</b>	<b>0.4</b>	<b>20.4</b>	<b>0</b>
Land reserve Austria					14.5	0	0	0	0
Actual projects Austria					6.4	18.9	0	0	0
Land reserve Germany					1,424.0	0	0	0	0
Projects in advanced preparation Germany					1,377.2	0	0	0	0
Actual projects Germany					32.3	101.6	0	20.4	0
Land reserve Eastern and South East Europe					2,324.1	0	0	0	0
Projects in advanced preparation Eastern and South East Europe					284.7	0	0	0	0
Actual projects Eastern and South East Europe					58.3	23.3	0.4	0	0
<b>Own used properties</b>					<b>0</b>	<b>3.7</b>	<b>0</b>	<b>0</b>	<b>0</b>
Own used properties Austria					0	2.9	0	0	0
Own used properties Germany					0	0.8	0	0	0
<b>Properties intended for trading</b>					<b>853.6</b>	<b>4.9</b>	<b>0</b>	<b>0</b>	<b>0.3</b>
Properties intended for trading Germany					853.6	4.9	0	0	0.3
<b>Assets held for sale</b>					<b>88.2</b>	<b>0.2</b>	<b>0</b>	<b>0</b>	<b>0.2</b>
Assets held for sale Austria					0	0	0	0	0.2
Assets held for sale Germany					88.2	0.2	0	0	0
<b>Properties sold</b>					<b>599.7</b>	<b>4.3</b>	<b>55.4</b>	<b>0</b>	<b>8.2</b>
<b>Total</b>					<b>10,966.3</b>	<b>1,445.3</b>	<b>158.0</b>	<b>100.5</b>	<b>21.3</b>
<b>Total (incl. Sold properties)</b>					<b>11,566.0</b>	<b>1,449.7</b>	<b>213.4</b>	<b>100.5</b>	<b>29.5</b>

<sup>1)</sup> Calculation Yield (gross yield): Rental income annualised/Book value IFRS 40



Industrial space	Storage space	Others	Total space	Acquisition cost as at 31.12.2011	IFRS-Book value as at 31.12.2011	IFRS-Book value as at 31.12.2010	Rental income 2011 annualised	Level of commercial rental in %	Yield in % 2011 <sup>1)</sup>
0	0.4	0	14.6	0	0	35,277	0		
0	0	0	0	0	0	40,628	0		
0	0.2	0	54.1	0	0	5,013	0		
<b>0</b>	<b>0.7</b>	<b>0</b>	<b>68.7</b>	<b>0</b>	<b>0</b>	<b>80,918</b>	<b>0</b>		
<b>17.8</b>	<b>894.6</b>	<b>18.3</b>	<b>2,482.0</b>	<b>4,360,239</b>	<b>4,183,234</b>	<b>2,688,304</b>	<b>265,140</b>	<b>87%</b>	<b>6.3%</b>
0	40.8	0	336.8	757,100	682,161	675,783	38,339	91%	5.6%
0	277.4	17.4	788.7	1,498,386	1,499,381	1,334,936	77,885	92%	5.2%
17.8	576.4	0.9	1,356.4	2,104,754	2,001,692	677,585	148,916	85%	7.4%
<b>0.6</b>	<b>4.4</b>	<b>12.9</b>	<b>182.5</b>	<b>943,214</b>	<b>934,450</b>	<b>763,532</b>	<b>5,965</b>		
0	0	0	0	24,264	14,400	14,400	12		
0	0	0	18.9	13,650	18,400	0	0		
0	0	0	0	235,417	238,680	243,160	2,393		
0	0	0	0	171,175	186,585	217,820	3,559		
0	2.4	12.9	137.4	325,547	345,630	260,470	1		
0	0	0	0	131,573	102,104	16,100	0		
0	0	0	0	5,696	5,700	0	0		
0.6	1.9	0	26.3	35,893	22,950	11,582	0		
<b>0</b>	<b>0</b>	<b>0</b>	<b>3.7</b>	<b>16,142</b>	<b>12,760</b>	<b>13,575</b>	<b>0</b>		
0	0	0	2.9	12,689	9,777	10,416	0		
0	0	0	0.8	3,453	2,983	3,159	0		
<b>0</b>	<b>24.2</b>	<b>15.2</b>	<b>44.6</b>	<b>41,990</b>	<b>33,904</b>	<b>41,491</b>	<b>650</b>		
0	24.2	15.2	44.6	41,990	33,904	41,491	650		
<b>0</b>	<b>0.4</b>	<b>0</b>	<b>0.8</b>	<b>49,097</b>	<b>57,835</b>	<b>24,396</b>	<b>120</b>		
0	0	0	0.2	116	100	206	0		
0	0.4	0	0.6	48,981	57,735	24,190	120		
<b>0</b>	<b>0.7</b>	<b>0</b>	<b>68.7</b>	<b>0</b>	<b>0</b>	<b>80,918</b>	<b>0</b>		
<b>18.4</b>	<b>923.6</b>	<b>46.5</b>	<b>2,713.6</b>	<b>5,410,683</b>	<b>5,222,183</b>	<b>3,531,298</b>	<b>271,874</b>		
<b>18.4</b>	<b>924.3</b>	<b>46.5</b>	<b>2,782.2</b>	<b>5,410,683</b>	<b>5,222,183</b>	<b>3,612,216</b>	<b>271,874</b>		

## GRI INDEX

CA Immo reports yearly, in its Annual Report, on its sustainability activities. For the first time in the 2011 Annual Report, this integrated reporting practice complies with the international standard GRI C+ (Global Reporting Initiative) and has been audited by an independent public accountant (external assurance).

The data collected throughout the Group and the reporting to GRI standard refer to business year 2011;

possible limitations are explained in the relevant indicator. The report encompasses all the fully and proportionately consolidated companies within the CA Immo Group, but not companies in which less than a 50 % interest is held. Changes in significant reporting parameters influencing the information revealed by individual indicators year-on-year are to be shown separately in the 2012 Annual Report for the first time.

### GRI CONTENT INDEX

Nr.	Indicator	Page	Degree of performance
<b>1.</b>	<b>Strategy and Analysis</b>		
1.1	Statement from the most senior decisionmaker of the organization	4-5, 18	■
<b>2.</b>	<b>Organization profile</b>		
2.1	Name of the organization	28	■
2.2	Primary brands, products and/or services	37, 40, 45	■
2.3	Operational structure of the organization	28 f	■
2.4	Location of organization's headquarters	28	■
2.5	Countries where the organization operates	28	■
2.6	Nature of ownership and legal form	9, 28	■
2.7	Markets served	36 ff	■
2.8	Scale of organization	28 f, 36 ff	■
2.9	Significant changes during the reporting period regarding size, structure, or ownership	28 f, 36 ff	■
2.10	Awards received in the reporting period <sup>1)</sup>		■
<b>3.</b>	<b>Report Parameters</b>		
3.1	Reporting period	166	■
3.2	Date of most recent previous report <sup>2)</sup>		■
3.3	Reporting cycle	198	■
3.4	Contact point for questions regarding the report or its contents	207	■
3.5	Process for defining report content	198, 200	■
3.6	Boundary of the report	200	■
3.7	Specific limitations on the scope of the report	200	■
3.8	Joint Ventures, Subsidiaries, outsourced operations (basics of reporting)	28 f	■
3.10	Explanation of the effect of any re-statements of information provided in earlier reports <sup>2)</sup>	200	■
3.11	Significant changes from previous reporting periods <sup>2)</sup>	200	■
3.12	GRI Content Index	198 f	■
<b>4.</b>	<b>Governance, Commitments and Engagement</b>		
4.1	Governance structure of the organization, including committees under the highest governance body responsible for specific tasks	21	■
4.2	Independence of board members	21	■
4.3	For organizations that have a unitary board structure, state the number of members of the highest governance body that are independent and/or non-executive members <sup>3)</sup>		■
4.4	Mechanisms for shareholders and employees to provide recommendations or direction to the highest governance body	22, 69	■
4.14	List of stakeholder groups engaged by the organization	19	■
4.15	Basis for identification and selection of stakeholders	200	■

Nr.	Indicator	Page	Degree of performance
<b>EC</b>	<b>Economic Performance Indicators</b>		
EC1	Direct economic value generated and distributed <sup>4)</sup>	72	■
<b>EN</b>	<b>Environmental Performance Indicators</b>		
EN6	Initiatives to provide energy-efficient renewable energy based products and services, and reductions in energy requirements as a result of these initiatives	40, 45, 200	■
EN12	Description of significant impacts of activities, products, and services on biodiversity in protected areas	45, 200	■
EN15	Number of IUCN Red List species and national conservation list species with habitats in areas affected by operations, by level of extinction risk <sup>5)</sup>	200	■
EN26	Initiatives to mitigate environmental impacts of products, and extent of impact mitigation	40, 45, 200	■
EN28	Monetary value of significant fines and total number of non-monetary sanctions for non-compliance with environmental laws and regulations <sup>6)</sup>		■
<b>LA</b>	<b>Labor Practise and Decent Work</b>		
LA2	Total number and rate of new employee hired and employee turnover by age group, gender and region <sup>7)</sup>	69 f	■
LA7	Rates of injury, occupational diseases, lost days, and absenteeism, and total number of work-related fatalities, by region and by gender <sup>8)</sup>	69 f	■
LA10	Average annual absences per staff member due to training by gender <sup>9)</sup>	69 f	■
LA13	Composition of governance bodies and breakdown of employees per employee category according to gender, age group, minority group membership, and other indicators of diversity	69 f	■
<b>SO</b>	<b>Society</b>		
SO2	Percentage and total number of business units analyzed for risks related to corruption	20	■
SO3	Percentage of employees trained in organization's anti-corruption policies and procedures	19	■
SO4	Actions taken in response to incidents of corruption <sup>10)</sup>		■
SO5	Public policy positions and participation in public policy development and lobbying	20	■
SO7	Total number of legal actions for anti-competitive behavior, anti-trust, and monopoly practices and their outcomes <sup>10)</sup>		■
SO9	Operations with significant potential or actual negative impacts on local communities	200	■

■ fully reported   ■ partially reported   ■ irrelevant

<sup>1)</sup> No prizes relating to sustainability in the 2011 reporting period   <sup>2)</sup> Reported for the first time in 2011, so that a previous report does not exist.

<sup>3)</sup> Not applicable. A supervisory board exists.   <sup>4)</sup> Taxes paid are consolidated and apportioned to regions instead of countries, so that the reporting is slightly at variance with the GRI Guidelines. On the other hand, this apportionment is consistent with the overall reporting policy and, in view of the scope, is to be regarded as sensible.   <sup>5)</sup> Incomplete reporting because data could be collected only for Germany in the reporting period.   <sup>6)</sup> No occurrences in the 2011 reporting period. The limit for "significant fines" was set at € 50,000.   <sup>7)</sup> Incomplete reporting because data allowing a year-on-year comparison of fluctuation by sex and age are not available.   <sup>8)</sup> In the Austria and Germany segments, industrial accidents are recorded and reported by the statutory safety officers.

In the CEE segment, such officers are not envisaged by law in some countries. In these cases, responsibility for reporting industrial accidents to CA Immo's central human resources department rests with the site manager.   <sup>9)</sup> Incomplete reporting because the employees are analysed only by region and sex and, for the 2011 reporting period, only whole training days are reported.   <sup>10)</sup> No occurrences in the 2011 reporting period.

## GRI ANNEX

### INITIATIVES TO MINIMISE THE ENVIRONMENTAL IMPACT OF PRODUCTS AND SERVICES

When considering "products and services", CA Immo differentiates between project development, the acquisition and sale of properties, and the holding of buildings for investment purposes. In the project development segment, all the properties developed by CA Immo for commercial use (excepting hotels) already meet the "certifiable" standard. In other words, the properties match the criteria for subsequent certification, typically according to the DGNB or LEED standard. The award of a completion certificate (LEED, DGNB or ÖGNI) is acknowledged as proof of elevated energy efficiency and refers to the year in which the building works were completed.

The **business premises of CA Immo** do not have any material negative impact on local stakeholders because they do not give rise to any noise, emissions or increase in traffic volume. Such influences can arise, however, while projects are undergoing development. For this reason, CA Immo observes the statutory requirements concerning construction noise, and engages in close dialogue with the stakeholders from the outset.

**Certification procedures** impose specific requirements in order to minimise environmental impact. Applicants for DGNB certification must satisfy requirements concerning a life-cycle assessment, global and local environmental effects, the consumption of resources, and controlling waste. The requirements specified by the American LEED scheme relate to sustainable sites, water efficiency, energy and atmosphere, construction materials and resources, and indoor environmental quality. In practice, the implications for the **Mercedes-Benz sales office (MBV)** in Berlin, for example, include:

**Assessment of the primary energy consumption arising from the building's construction and use (pursuant to DGNB):**

– MBV: 250 kWh/sqm p.a.

– Standard building: 339 kWh/sqm p.a.

**Reduction of drinking water demand:** Installation of water-saving fittings, and use of grey water and rainwater

– MBV compliance: 40%

– Standard building compliance: 30%

**Emissions:** Ozone depleting potential

– MBV: 5.27E-6 kg R11 equivalent/sqm p.a.

– Standard building: 5.98E-6 kg R11 equivalent/sqm p.a.

**Wood from sustainable forests:** Avoidance of tropical timber, use of certified wood from sustainable forests (PEFC or FSC certificate); at least 50% of the wood used must originate from sustainable forests; certified processing companies/suppliers (CoC certificate)

– MBV compliance: 50%

– Standard building compliance: 10%

In connection with the **procurement of building approval**, compensating measures in compliance with official requirements are implemented in protected areas for changes in habitat triggered by site preparatory work. Such measures can include depositing fine ballast, building green trails, or planting trees and shrubs in the affected areas. Work of this nature was performed in the reporting period in Germany and Switzerland. **Site preparatory work** can also have an adverse effect, however, on animals and endangered species, and it can destroy their biospheres. For this reason, CA Immo ensures that relevant land is surveyed for endangered species from the outset in compliance with regulations and, if necessary, that new habitats are created. In the reporting period, for example, projects were continued in Germany to create and maintain substitute habitats for populations of the seriously endangered wall lizard and blue-winged grasshopper, the blue sand grasshopper, which is in danger of extinction, and the sand lizard, which has been entered on the watch list.

### TARGET GROUPS OF SUSTAINABILITY REPORTING

The target groups of sustainability reporting are the principal stakeholders in the business activities of CA Immo (listed in the diagram in the corporate governance chapter). The stakeholders and the issues that are relevant for GRI purposes were initially identified and then proposed by Corporate Communications. In a second step, a workshop was convened with the Management Board to validate and modify the proposed stakeholders and issues, and their relevance to each other. Finally, the results were validated with the individual specialist departments in briefings and meetings. The procedure corresponds to the process stipulated by the GRI.<sup>2</sup>

CA Immo is eager to engage in a dialogue with stakeholder groups. It therefore releases information about new building projects, which generally give rise to an elevated desire for communication, before construction work starts. Site conferences were held in connection with the new Europacity project in Berlin, for example, and a community event was hosted to discuss the construction of the new Mercedes-Benz sales headquarters for Germany (MBV), also in Berlin. CA Immo also offers a variety of opportunities for exchanging fundamental views about its activities, including by way of project websites, such as [www.tower185.de](http://www.tower185.de), and in special forums, such as [www.caimmo-dialog.de](http://www.caimmo-dialog.de) on the subject of the MBV project. Information boards are also erected at all building sites, so that interested parties can easily raise questions concerning construction noise, for instance, or any other aspect of the building works.

<sup>1</sup> Data collected by an independent authorised auditor during a preliminary inspection for DGNB certification

<sup>2</sup> See GRI Guidelines 3.1: "Guidance on Defining Report Content" and "Technical Protocol: Applying the Report Content Principles"

---

## IMPORTANT FINANCIAL VOCABULARY

---

### AD-HOC REPORT

In accordance with article 48d subsections 1 and 2 of the Stock Exchange Act, all issuers with securities registered for trading on the official or unlisted securities markets of the Vienna Stock Exchange are required to publish new information immediately where such information could significantly affect price formation owing to its bearing on financial, assets and revenue positions. Ad hoc reports are designed to provide information to all market players equally.

---

### ATX (AUSTRIAN TRADED INDEX)

The Austrian Traded Index covers all blue chips listed on the Vienna Stock Exchange. It is the underlying value for options and futures. The ATX comprises 20 shares of the prime segment (Prime Market) with the highest liquidity and market capitalisation.

---

### AUTHORISED CAPITAL

Authorisation granted by resolution of the General Meeting to the Management Board for a maximum period of five years to increase the share capital by the issue of new shares up to a certain extent without further consultation of the General Meeting.

---

### BENCHMARK

External comparative value used to measure various operating ratios, also used to measure the performance of various investment instruments.

---

### BUILDING ON THIRD-PARTY LAND

Building erected by a tenant or leaseholder on third-party property and owned by the tenant or leaseholder.

---

### CAPITALISATION RATE

Is used to determine the reselling price at the end of a planning period and is oriented towards the discount rate determined for each project.

---

### CASH-FLOW

Cash flow is an economic parameter showing the net inflow of cash and cash equivalents generated by business activity over a particular period.

---

### CEE

Abbreviation for Central and Eastern Europe, an area comprising the following states: Estonia, Latvia, Lithuania, Hungary, Czech Republic, Slovakia, Poland, Slovenia, Croatia.

---

### CIS

Abbreviation for Commonwealth of Independent States. This CIS comprises the former Soviet Republics of Armenia, Azerbaijan, Kazakhstan, Kyrgyzstan, Belarus, Moldova, Russia, Tajikistan, Turkmenistan, Ukraine and Uzbekistan. The Commonwealth was established in 1991 in order to strengthen economic, ecological, social and cultural cooperation, (re)create a common economic zone and promote the coordination of foreign policy.

---

### COMPLIANCE CODE

Binding rules of conduct for issuers of securities which primarily refer to the avoidance of conflicts of interests.

---

### CONSOLIDATED NET INCOME

Income after taxes.

---

### CONVERTIBLE

A convertible bond (or equity-linked bond) is a structured product whereby the issuer is entitled at the end of the term either to repay 100 % of the face value or supply a certain (predetermined) number of shares. The investor also receives coupon payments during the term.

---

### CORPORATE GOVERNANCE

Compliance with the rules of proper and responsible management and control of a company.

---

### COUNTRY SPREADS

Refers to the spread of risk in relation to national bonds. Can be assessed either in direct comparison with the interest on government securities from another country (Germany is usually chosen on account of the good credit rating and high liquidity of bonds) or in terms of the costs of insurance against failure (credit default swap). The higher a country spread, the greater the probability of failure of the government bonds in question from the viewpoint of investors.

**COUPON**

A coupon is that part of a security that generally entitles the bearer to redemption of a dividend (“dividend coupon”) or interest (“interest coupon”). In stock market jargon, the term is also a synonym for the nominal interest rate of a bond. A coupon of 6 % signifies that 6 % of the face value will be paid as interest on the relevant coupon date.

**CSR (CORPORATE SOCIAL RESPONSIBILITY)**

Corporate social responsibility refers to a company’s voluntary contribution towards sustainable development that goes beyond legal compliance obligations. CSR involves responsible commercial dealings in respect of actual business activity, the environment, employees and relevant interest groups.

**DEFERRED TAXES**

The IFRS apply the “temporary concept“ by using the balance sheet liability method. According to this method, deferred tax assets and liabilities are to be calculated for all differences between the carrying values of assets or liabilities recognised in the balance sheet and its respective tax base. This difference is expected to increase or decrease the income tax charge in the future (temporary differences). Deferred tax assets and liabilities are not discounted. Deferred tax assets in relation to loss carry-forwards must be recognised and treated like any other asset with respect to its realisation.

**DGNB**

The German Sustainable Building Council (Deutsche Gesellschaft für Nachhaltiges Bauen, DGNB) promotes sustainable construction through the establishment and development of its DGNB certification system. The Council comprises leading experts and organisations in the construction and real estate sectors.

**DISCOUNT RATE**

The discount rate is determined on the basis of the net initial returns of comparable property transactions in the market.

**DIVERSIFICATION**

In the context of asset management, the spreading of investments over various types of investment with the

aim of minimising risks. In real estate investments, the spreading of the portfolio over various regions and sectors.

**DIVIDEND**

Distribution of profit e.g. of a stock corporation to its shareholders. The amount of the dividend is dependent on the profit of a company.

**EBIT**

Earnings before interest and taxes.

**EBITDA**

Earnings before interest, taxes, depreciation and amortisation.

**EBIT MARGIN**

EBIT in relation to sales, operating sales return.

**EBT**

Earnings before taxes.

**ECONOMIC OCCUPANCY RATE**

= annualized rental income divided by the rental income at full use of capacity; is being used to get more precise information about the economic value of the occupancy.

**EPRA**

European Public Real Estate Association. EPRA activities reflect its mission to promote, develop and represent the European public real estate sector.

**EPS (EARNINGS PER SHARE)**

Net income divided by the weighted number of shares.

**EQUITY CAPITAL**

Money raised by the owner of a company for financing the business or kept in retained earnings (reinvestment of profits). (Share capital plus reserves plus net profit/loss). The equity capital on the balance sheet comprises also minority interests.

**EQUITY-TO-FIXED-ASSETS RATIO**

Equity capital in relation to fixed assets; indicates the extent to which the property assets and other fixed assets are covered by the equity capital.

**EQUIVALENT YIELD**

The interest rate on which the capitalisation of rent is based.

**ERV (ESTIMATED RENTAL VALUE)**

Reflects the long-term rent attainable for a property and, accordingly, the assessed market rent for new lettings and re-letting.

**EUROSOX**

EuroSOX essentially refers to measures aimed at standardising annual auditing requirements and thus enhancing the quality and authority of annual reporting in European countries. It comprises two directives adopted by the European Parliament and European Council in response to a series of international financial scandals (the Statutory Audit and Company Reporting directives); in Austria, these were enshrined in national law through the Company Law Amendment Act 2008.

**EV (ENTERPRISE VALUE)**

Defined as market capitalisation plus net debt.

**FAIR VALUE**

Price at which an asset is exchanged, or an obligation settled, between knowledgeable, willing parties in an arm's length transaction (market value).

**GEARING**

Relation between net debt and equity capital.

**GRI**

The Global Reporting Initiative is an organisation that promotes sustainability reporting on the part of organisations.

**GROSS YIELD OF PROPERTIES**

Annualised actual rents related to book values.

**HEAD OF TERMS**

A type of pre-agreement setting out the main elements of an agreement between parties.

**IAS 40**

IAS 40 is an international accounting standard for companies. It regulates a sub-section of the International Financial Reporting System (IFRS), the carrying of investment property and the relevant reporting rules.).

**IATX**

The most important real estate securities listed on the Vienna Stock Exchange are covered by the IATX (Immobilien-ATX), a benchmark index for Austrian property securities.

**ICG**

The aim of the Initiative Corporate Governance is to develop and establish principles of transparent and professional corporate management for the real estate sector.

**IFRS**

International Financial Reporting Standards.

**INSIDER INFORMATION**

Contractually information about confidential facts relating to securities or issues which is liable to influence considerably the price of a security if such information becomes known to the public. The use of insider information e. g. for the purchase and sale of securities is forbidden and punishable under the Austrian Stock Exchange Act floor.

**INTEREST-RATE CAP**

Contractually agreed ceiling for floating-rate liabilities protecting borrowers against a rise in interest rates. A lower limit to interest rates is an interest rate floor.

**IMS (INTERNAL MONITORING SYSTEM)**

A company's internal monitoring system comprises systematic organisational measures and controls that promote compliance with guidelines and guard against damage that could be caused by a company's own staff or malicious third parties. Such measures are based on technical and organisational principles and include activi-

ties and devices aimed at internal monitoring (written instructions, reporting, dual verification principle, release provisions, etc.).

---

**INVESTMENT HORIZON**

The period of time over which investors intend to invest their capital.

---

**INVESTMENT INCOME TAX**

Interest and dividends earned from Austrian securities are subject to 25 % investment income tax (Kapitalertragsteuer/KESt).

---

**ISCR (INTEREST SERVICE COVERAGE RATIO)**

Earnings before interest and taxes divided by the financial cost.

---

**ISIN**

International Security Identification Number.

---

**LEED**

American certification system for sustainable real estate.

---

**MARKET CAPITALISATION**

Number of shares issued multiplied by the market price = value of a company measured by the market value of its shares..

---

**MARKET PRICE (QUOTATION)**

Price of securities traded on the stock exchange.

---

**MARKET VALUE**

See fair value.

---

**NAV (NET ASSET VALUE)**

Equates to the equity capital on the balance sheet without minority interests.

---

**NNNAV**

Calculation method according to EPRA; NAV adjusted for value adjustments (for financial instruments and development projects) and deferred taxes.

---

**NAV/SHARE**

Net asset value of the company divided by the number of shares.

---

**NET DEBT**

Balance of financial liabilities less liquid funds.

---

**ÖGNI**

The Austrian Society for Sustainable Real Estate (Österreichische Gesellschaft für Nachhaltige Immobilienwirtschaft, ÖGNI) is concerned with the certification of sustainable buildings via seals of approval indicating gold, silver and bronze quality levels. The company observes the DGNB standard.

---

**PER**

The price/earnings ratio indicates how often the earnings per share go into the price of a stock. The PER is an important ratio for the valuation of shares. It is especially meaningful in comparisons (historical, with competitors, with the overall market, etc.).

---

**PERFORMANCE**

Total return of an investment. Considers changes in the value of the capital employed, but also distributions and their re-investment.

---

**PRICE**

See market price.

---

**PRICE/CASH FLOW RATIO**

The price/cash flow ratio (PCR) is an important performance ratio in which the current stock price is divided by the cash flow per share. The lower the PCR, the more attractive the respective securities.

---

**PRICE GAIN**

The positive difference between the price at which securities were purchased and the price at which they are currently quoted or have been sold.

---

**PRICE/NAV RATIO**

The current market price of a share divided by the net asset value per share.



**RE-INVESTMENT OF PROFITS**

Profits earned are fully re-invested into the company, thus increasing its intrinsic value.

**RETURN**

Key ratio for the profit derived from an investment (property). Total return of an investment in relation to the capital employed; specified in percent. In contrast to the performance, value adjustments are not taken into account.

**RISK MANAGEMENT**

Systematic approach for identifying and assessing potential risks and chances as well as selecting and using measures for coping with risks.

**SEE**

Abbreviation for South Eastern Europe, an area comprising the following states: Albania, Bosnia and Herzegovina, Bulgaria, Greece, Macedonia, Moldova, Montenegro, Romania, Serbia and Turkey.

**SHARE CAPITAL**

Share capital of a stock corporation corresponding to the nominal value of all shares issued (minimum of € 70,000).

**SHAREHOLDER VALUE**

Orientation towards shareholder value implies the consistent focus of managerial action on increasing the enterprise value for shareholders.

**SOX DOCUMENTATION**

See EUROSOX.

**STAKEHOLDER VALUE**

In contrast to the shareholder value principle, which regards the needs and expectations of stockholders in a company (e. g. the shareholders in a stock corporation) as the central concern, the stakeholder principle aims to encompass the company in its overall socio-economic context and reconcile the needs of various stakeholder groups.

**SWAP**

Exchange of one security for another. There are three basic categories of swaps: interest-rate swaps, currency swaps and combined interest rate and currency swaps. The swap partners may e. g. exchange fixed for floating-rate obligations or loans in different currencies.

**TSR (TOTAL SHAREHOLDER RETURN)**

Formula for evaluating the performance of a share investment.

**ULI**

The Urban Land Institute is a multidisciplinary forum for senior decision-makers and experts in the construction and real estate sectors. As a non-profit organisation (NPO), it is involved in the sustainable development and utilisation of living environments and economic zones around the world.

**UNDISCLOSED RESERVES**

Market value less stated value of the property assets.

**VOLATILITY**

A measure of the average fluctuation margin of a price within a certain period of time.

**VOTING RIGHT**

Right of the shareholder to vote for or against motions presented at the General Meeting. Ownership of a share usually carries the right to vote.

**YIELD**

See return.

**ZIA**

The German Property Federation (Zentraler Immobilien Ausschuss, ZIA) promotes and helps to implement measures aimed at upholding and enhancing the economic, legal, political and taxation environment of the real estate sector as a whole.

## INDEX

- A**  
Accounting principles .....90  
Auditor .....23, 24, 156, 166  
Auditor's report.....166
- B**  
Bonds... .....10, 31, 56-59, 65, 75, 136, 138, 143, 150, 171  
Business areas .....36  
Business development .....30
- C**  
Capital increase.....88, 95, 175  
Capital market.....7, 35, 61, 63, 81, 151  
Cash and cash equivalents....63-65, 86, 87, 92, 102, 130, 132, 135, 141, 142, 151, 179  
Cash-flow.....38, 57, 63, 65, 71, 77, 85, 87, 88, 95, 102, 103, 108, 122, 123, 125, 129, 141, 143-150, 156, 174, 179, 202  
Committee ..... 17, 21-27  
Compliance .....17, 19,20, 199  
Conflicts of interest..... 21-22  
Consolidated income statement ....84, 172, 178  
Consolidated net income .....156, 176, 178, 200  
Consolidated statement of financial position.....64, 86, 94, 97, 105, 112, 116, 132, 152, 155, 157, 166, 177  
Convertible bonds.....10, 58, 63, 75, 88, 121, 136, 138, 143, 149, 150, 156, 199,  
Corporate governance report .....19  
Corporate social responsibility.....18  
Currency translation .....88, 89, 97, 98, 126
- D**  
Deferred taxes.....66, 86, 92, 96, 110, 112, 114, 132, 133, 178, 202  
Development projects.....29, 46, 55,56,59, 62, 67, 109  
Dividend policy .....8
- E**  
EBITDA.....25, 61, 63, 65, 84, 112, 114, 174, 176, 178, 200  
Economic environment.....30  
Equity....4, 5, 30, 57, 60, 62, 64-67, 71, 75, 77, 79, 86, 88, 89, 96, 98, 102, 108, 112, 114, 120, 121, 125, 129, 132, 136, 148-155, 171, 174, 176, 177, 199  
Employees .....4, 5, 18-23, 25, 28, 47, 58, 69-72, 104, 105, 121, 137, 176, 199
- F**  
Financial calendar ..... 11  
Financial liabilities.....55, 57, 58, 65, 75, 92, 94, 139, 140, 148, 151, 155, 202  
Financial result.... 3, 62, 84, 93, 107, 108, 123, 172  
Financial statements..... 170  
Funds ..... 28
- G**  
Group management report .....29-80
- I**  
Internal control system..... 74  
Investor relations .....6-11
- K**  
Key figures ..... sleeve  
Key figures of share ..... sleeve, 174
- L**  
Loan capital .....31, 55, 56, 77, 94, 96, 99, 108, 150
- M**  
Management board..... 2, 3, 10, 12, 13, 20-27, 69, 70, 74, 76, 81, 95, 103, 136, 154, 157, 165, 173, 198, 200  
Market values....52, 92, 99, 100, 110, 125, 144
- N**  
Net asset value ..... 65, 202  
NNNAV ..... 9, 65,66, 174, 176, 202
- O**  
Outlook ..... 31, 67  
Organisational structure..... 2, 29, 74
- P**  
Pension funds ..... 26, 31, 70, 105, 154  
Personnel ..... 22, 61, 69, 96, 156, 172  
Portfolio overview ..... 180  
Portfolios strategy ..... 40  
Project development.. ....28, 29, 35-51, 77, 119, 198, 200  
Property assets .....36-38, 44, 60, 64, 92-98, 100, 102, 103, 105, 108, 110, 112, 114, 116- 120, 126, 127, 132-134, 176, 177, 186, 194, 196  
Property markets..... 32-35, 67, 71, 83  
Property valuation....52, 77, 109  
Provisions..... 78, 79., 86, 87, 90, 92, 104, 105, 110, 121, 132, 134, 136, 137, 154, 171, 172
- R**  
Remuneration report ..... 25  
Research and development..... 68  
Revenues.....59, 60, 84, 92, 93, 107, 108, 112, 114, 116, 119, 172  
Risk management .....73, 202
- S**  
Segment reporting.... 95, 106, 112, 116  
Share..... 2, 7-12, 57, 63, 71, 72, 78, 83, 84, 136, 156, 173, 174  
Share capital....9, 10, 65, 86, 88, 136, 171, 175, 200  
Shareholder structure ..... 9  
Supervisory board... 10, 14-27, 40, 65, 74, 136, 154, 155, 157  
Supervisory board Report ..... 16  
Supplementary report ..... 68  
Sustainability....18, 19, 37, 40, 45, 47, 198-200  
Strategy.....4, 19, 56, 70
- T**  
Taxes....61-63, 65, 66, 87, 92, 94, 95, 96, 100, 101, 105, 110, 111, 123, 124, 132, 133, 139, 140, 171, 172, 178, 198  
Transactions .....22, 31, 73, 96, 116
- U**  
Useful life .....99, 100
- V**  
Vacancy rate ..... 32-34, 71, 176  
Valuation result... ..3, 4, 42, 53, 54, 65, 71, 89, 94, 108, 122, 125, 155  
Value indicators ..... 71

---

## CONTACT

CA Immobilien Anlagen AG  
Mechelgasse 1  
1030 Vienna  
Phone +43 1 532 59 07-0  
Fax +43 1 532 59 07-510  
office@caimmo.com  
www.caimmo.com

Investor Relations  
Free info hotline in Austria: 0800 01 01 50  
Claudia Hainz  
Florian Nowotny  
Phone +43 1 532 59 07-0  
Fax +43 1 532 59 07-595  
ir@caimmo.com

Corporate Communications  
Susanne Steinböck  
Silke Gregoritsch  
Julia Müller  
Phone +43 1 532 59 07-0  
Fax +43 1 532 59 07-595  
presse@caimmo.com

---

## DISCLAIMER

This Annual Report contains statements and forecasts which refer to the future development of CA Immobilien Anlagen AG and their companies. The forecasts represent assessments and targets which the Company has formulated on the basis of any and all information available to the Company at present. Should the assumptions on which the forecasts have been based fail to occur, the targets not be met or the risks set out in the risk management report materialise, then the actual results may deviate from the results currently anticipated. This Annual Report does not constitute an invitation to buy or sell the shares of CA Immobilien Anlagen AG.

---

## IMPRINT

Published by: CA Immobilien Anlagen AG  
1030 Vienna, Mechelgasse 1  
Text: Susanne Steinböck, Julia Müller,  
Florian Nowotny, Claudia Hainz  
Layout: Silke Gregoritsch  
Graphic design and setting: WIEN NORD Werbeagentur  
Photographs: CA Immo  
Production: 08/16



produced according to the Austrian Eco-Label criteria UZ 24 "low pollutant printed prod  
Druckerei Janetschek GmbH · UWNr. 637

We ask for your understanding that gender-conscious notation in the texts of this Annual Report largely had to be abandoned for the sake of undisturbed readability of complex economic matters.

This Annual Report is printed on environmentally friendly and chlorine-free bleached paper.

**INVESTOR RELATIONS**

CA IMMOBILIEN ANLAGEN AG  
Mechelgasse 1  
A-1030 Vienna  
Tel.: +43/1/532 59 07  
Fax: +43/1/532 59 07/510  
ir@caimmo.com  
www.caimmo.com

